

## EXPERIENCE

### DEVELOPER / STUDENT

*General Assembly | July - September 2017*

Full Stack development immersive program building websites and apps using Javascript, jQuery, Sass, Bootstrap, Angular, Jasmine, PHP, React, Node.js, Mocha/Chai, PSQL, Mongo & Express.

### RENEWAL SALES REPRESENTATIVE

*Service Source International | May 2015 - May 2017*

Revenue lifecycle manager in the enterprise NALA theatre for security systems. Resolution rate of 97% over 7 quarters, with a 85% in-quarter (on time) renewal rate. Consistently exceeded quota. Effective reporting and management of territory through Salesforce, Siebel, Oracle, and Atlas CRMs.

### CORPORATE SOLUTIONS ADVISOR

*Birch Communications (formerly Cbeyond) | September 2014 - May 2015*

Inside sales role working with medium sized businesses (50+ employees). Management of 200+ enterprise accounts in the Western market territory. Built contracts, setting appointments, targeted email & sales campaigns to current clients of both Cbeyond & Birch Communications.

### PROJECT MANAGER, CLOUD STORAGE

*New Cloud Networks | April 2014 - September 2014*

Created comprehensive project plans including deployment of resources, site surveying, status meetings, & training. Provided quotes for sales team for installations & services. Analyzed data/usage reports, trouble tickets, configuration materials, invoices, contracts and addendumsto ensure accurate billing.

### TEAM LEAD, MANAGED SERVICES

*Microtech-Tel | June 2013 - April 2014*

Monitored system health of firewalls, backup disaster & recovery devices. Scheduled preventive maintenance, patch updates, & system usage reports. Dispatcher for NOC ticketing system. Managed a team of engineers for remote & on-site troubleshooting, repair, & installation

## EDUCATION & SKILLS

### UNIVERSITY OF COLORADO, BOULDER

2008 - 2012

BA in Communication

Minor in Political Science

### DEVELOPMENT

JavaScript	Java	Ruby on Rails
Node JS	TypeScript	Angular
React	jQuery	Bootstrap
CSS (3)	HTML (5)	Wordpress

### DATABASE

MongoDB	MySQL
Microsoft SQL Server	PostgreSQL
Sequelize	

### APPLICATIONS

Salesforce	GitHub
Oracle	