

✉ salahoedd@gmail.com
📅 Date of birth 08/07/1999
📞 06-36-67-44-17

🏠 Sidi kacem
📄 Driving licence (B)

Salah Eddine HAMMOUYAT
Agronomist Engineer

Profil

I am a junior agronomist engineer seeking to use my knowledge in crop science and techniques to contribute to the growth and development of the agricultural sector.

Education

Sept. 2017 - Sept. 2022 Meknes	State Engineer in Agronomy National School of Agriculture of Meknes Major: Crop Production Science and Techniques
Apr. 2022 - Sept. 2022 Hungary	Erasmus Exchange Program - Final Year Project in Precision Agriculture University of Szeged Development of a predictive yield model for soft wheat based on drone imagery
Sept. 2016 - Sept. 2017 Tiflet	Baccalaureate in Physical Sciences Driss BenZekri High School Highest Honors

Work experience

Since Feb. 2024 Sidi Kacem	Technical Sales Representative SONACOS Main Responsibilities: <ul style="list-style-type: none">Managed seed and agricultural input programs within the assigned territory.Identified local needs and adapted product offerings.Implemented regional action plans (production, logistics, promotion) with management.Promoted products to agricultural stakeholders (multipliers, distributors, clients). Key Activities and Achievements: <ul style="list-style-type: none">Managed seed production: selected and monitored multipliers, oversaw pre-certification, industrialization, and packaging.Ensured quality control: conducted sampling, treated seeds, managed inventory, and coordinated transfers.Led commercial development: conducted market research, expanded client base, executed promotions, and managed distribution.Monitored KPIs: tracked sales, inventory, and collections with regular reporting.Supported innovation: implemented demonstration trials and provided technical training to multipliers and partners.
Jan. 2023 - Jan. 2024 Kenitra, Morocco	Socio-Economic Surveyor JICA (Japan International Cooperation Agency) <ul style="list-style-type: none">Designed and finalized the survey questionnaire.Identified and selected target farmers based on project criteria.Conducted 500 farmer interviews across 15 communes.Collected and verified socio-economic data.Contributed to the final survey report.

Languages

Arabic
French
English

Assets

Blends practical agronomic experience with digital expertise.

Also;

- Effectively communicates complex innovations in an accessible way.
- Results-oriented and driven to achieve goals.
- Thrives in collaborative, multidisciplinary environments.
- Skilled in cross-cultural communication and collaboration.

References

Rachid Bouabid PhD, PES
Professeur, ENA Meknès
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Social networks

 @salah-eddine- hammouyat/

Skills

- Production & Logistics Management (SAP ERP)
- Precision Agriculture (Satellite Imagery/GEE)
- Sales Strategy & Market Development
- Seed Quality Control & Phytosanitary Inspection (ONSSA Controller)
- Data Analysis & Reporting
- Technical Support & Agricultural Consulting
- Contract & Partnership Negotiation
- Adaptability & Problem Solving

Computer Skills

- Integrated Management Software (SAP - Key Modules), Odoo (Basic)
- Data Analysis (Excel, SPSS)
- Programming (HTML, CSS, PHP, JavaScript)
- Mapping Software (QGIS, ArcGIS)
- Google Earth Engine (GEE) - a geospatial platform for analyzing and visualizing large-scale terrestrial data

Interests

- Staying updated on technological advancements in precision agriculture, including drones, IoT, and AI
- Participating in agricultural exhibitions and trade shows
- Exploring natural environments through hiking, with a focus on observing agricultural ecosystems
- Pursuing online learning in finance, marketing, and coding