

Kevin Evans

Willow Springs, MO 65793

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417-204-9835

Work Experience

Sales Manager / Service Operations Specialist

Schwans Home Delivery Service - Rolla, MO

February 2012 to Present

- Lead sales team to achieve sales goals.
- Perform all employee hiring responsibilities.
- Manage company profit and loss.
- Train new employees in sales techniques.
- Monitor fleet maintenance and repairs.
- Motivate employees to perform profitable behaviors.
- Lead sales meetings presenting company initiatives.
- Lead in all safety initiatives.

Route Sales Representative

Schwans Home Delivery Service - Cabool, MO

August 2008 to February 2012

- Provide excellent customer service during delivery.
- Increase sales through upselling products and targeted features.
- Meet and exceed sales quotas.
- Successfully resolve customer issues.
- Primary trainer for new hires.
- Successfully recruit new customers via cold calling and customer referrals.
- Assist manager during meetings (safety, demonstrate sales techniques, etc)

Associate Pastor

Wrightsdale Baptist Church - Peach Bottom, PA

April 2007 to April 2008

Responsible for preparing and leading in one contemporary service and one traditional service per week.

Choral Director / General Music Teacher

Fox School District

August 1997 to April 2007

Teacher

Fox Elementary School

1997 to 2004

Education

Bachelor's in Education

Southwest Baptist University - Bolivar, MO

Skills

- Managing cross-functional teams
- 10+ years Performance Tracking
- 10+ years Profit and Loss
- 10+ years Project Lifecycle management
- 10+ years