

Kyle Dangerfield

Monterey, CA 93940

kyledangerfield5_nbu@indeedemail.com

(831) 210-3279

Work Experience

Data and Reporting Analyst

Pebble Beach Co - Monterey, CA

January 2020 to March 2020

- Retail data analytics
- Sales data analytics
- Budget Creation and tracking
- Daily, weekly and monthly reporting for upper management (Sales Reports, Monthly P&L, Inventory, Bookings, accruals and shrinkage reports)
- Inventory management and tracking
- Product procurement
- Managing legal contracts for product suppliers
- Forecasted revenue and visitor attendance
- Financial Modeling
- Collaborated with Buying, Supply Chain, Ecommerce and Store Operations
- Created sales performance benchmarks
- Develop analytic dashboards
- Worked with IT to manage system interfaces, lead upgrades, and resolve data integrity issues

Forecasting and Financial Analyst

Rich Global Ventures

February 2018 to December 2019

- Proforma, and other document/chart creation for investor use
- Investor relations and funding acquisition
- Formulation of calculations of fees for corporate to charge (shipping fees, etc.)
- Projecting/forecasting potential revenue/output/etc. of proposed deals/improvements
- Sourcing quotes for projects from suppliers, determining optimal financing option
- Registering companies with the state, and experience working with regulatory bodies for permits/licenses/applications/etc.
- Sourcing various items/services essential to business operations
- Assist with business/market strategy
- Facilitate finding and negotiating B2B deals, and assist in processing financial transfers
- Market research and compilation for reports to executives or investors
- Forensic accounting (for the general legal counsel)
- Operation analytics and creating efficiency metrics
- Handling cash payments and tracking of expenses on proposed projects
- Monitor county and state regulations for changes that impact operations
- Researching topics and writing concise reports detailing the findings

Accounts Payable and Receivable Intern

Ocean View Properties - Monterey, CA

August 2012 to December 2013

Monterey, CA Summer 2015 and Summer 2016.

- Assisted in Accounts Payable and Accounts Receivable Maintenance
- Assisted in Bookkeeping and Payroll Accounting
- Office administration

Physical Therapy Aide, Accounts Receivable Clerk, Adept Physical Therapy, Monterey, CA Aug. 2012 - Dec. 2013

- Assisted in scheduling and accounting
- Assisted in accounts receivable
- Assisted in office organization and maintenance of supplier relations

Electrician

Searle Electric - Monterey, CA

March 2012 to July 2012

- CA certified Apprentice Electrician with over 700 hours training and over 500 hours of field work experience
- Experienced in residential, commercial, and industrial electrical work
- Familiarity with (CA) residential, commercial, and industrial codes and regulations

Customer Service, Sales and Promotions

Temporary Job - Monterey, CA

October 2011 to March 2012

Warehouse work

Education

Bachelors of Science in Economics

University of Oregon - Eugene, OR

January 2013 to June 2017

Associate in Economics

Monterey Peninsula College - Monterey, CA

August 2012 to December 2013

Skills

- SKILLS
- Others: Communication; Planning; Marketing and Sales strategies; Microeconomic and Macroeconomic Trend Analysis and Forecasting; Financial Market Analysis and Forecasting; Data Analysis; Portfolio Management; Risk Analysis; SQL; Business Accounting; Revenue and Expense Forecasting; Creating Pro Forma Statements; Analyzing and Managing Cash Flows; Creating Operating Efficiency Metrics; Forensic Accounting; Filing Companies With State; Cannabis Market & Production Knowledge; Investor Document Creation; Cannabis Market Research; Cannabis Track and Trace Software Knowledge;

Acquiring Funding; Facilitate B2B Deals; Corporate Fee Calculation; Retail Data Analytics, Sales Data Analytics, Budget Creation, Budget Tracking, , Financial Modeling

- Microsoft Word, PowerPoint, Excel, Access
- RATS
- STATA
- TM1 Cognos
- Great Plains
- Shoppertrak
- Profit & Loss
- Pricing
- Financial Report Writing
- Financial Analysis
- Microsoft SQL Server
- Business Analysis

Assessments

Business Math — Expert

May 2020

Measures a candidate's ability to use basic math to solve problems in a business context.

Full results: https://share.indeedassessments.com/share_to_profile/1ba4861cfd43ad63d940c4f38c0eac2beed53dc074545cb7

Management & Leadership Skills: Planning & Execution — Highly Proficient

March 2020

Planning and managing resources to accomplish organizational goals.

Full results: <https://share.indeedassessments.com/attempts/42ff81cff62cb76129eeea067845f2f6eed53dc074545cb7>

Attention to Detail — Highly Proficient

April 2020

Identifying differences in materials, following instructions, and detecting details among distracting information.

Full results: <https://share.indeedassessments.com/attempts/1a43041b961a019e1c56e87f598c187feed53dc074545cb7>

Typing — Expert

May 2020

Transcribing text using a standard keyboard.

Full results: <https://share.indeedassessments.com/attempts/37f1b924950294a33a76f8b51c6d116ceed53dc074545cb7>

Customer Service — Highly Proficient

May 2020

Identifying and resolving common customer issues.

Full results: <https://share.indeedassessments.com/attempts/b1c01dd9c197ab2ca8b2efb58cc2c976eed53dc074545cb7>

Spreadsheets with Microsoft Excel — Highly Proficient

May 2020

Excel knowledge including common tools, PivotTables, conditional & nested formulas, and custom visuals.

Full results: https://share.indeedassessments.com/share_to_profile/d4b417a0c6672b70c3eae48f9feae050eed53dc074545cb7

Working with MS Word Documents — Highly Proficient

April 2020

Knowledge of various Microsoft Word features, functions, and techniques.

Full results: <https://share.indeedassessments.com/attempts/79048ce4bd69652ff0dad68fb84b54c1eed53dc074545cb7>

Data Entry Clerk — Highly Proficient

May 2020

Maintaining data integrity by detecting errors.

Full results: <https://share.indeedassessments.com/attempts/11d60af07c2e77636c2e853a2c609de7eed53dc074545cb7>

Following Directions — Expert

April 2020

Following multi-step instructions.

Full results: <https://share.indeedassessments.com/attempts/2effdae744dbead4ba86de21c7b33273eed53dc074545cb7>

Verbal Communication — Highly Proficient

May 2020

Speaking clearly, correctly, and concisely.

Full results: <https://share.indeedassessments.com/attempts/4fa0a503d5e7a28b2d960f90b379294ceed53dc074545cb7>

Work Style: Conscientiousness — Highly Proficient

April 2020

Tendency to be well-organized, rule-abiding, and hard-working.

Full results: <https://share.indeedassessments.com/attempts/bc82faf5bf381c2c7a5e200158f8ce84eed53dc074545cb7>

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