

Sabrina Diaz

Bronx, NY 10451

sabrinadiaz54_qw2@indeedemail.com

3475264713

#readytowork

Willing to relocate: Anywhere

Work Experience

Sales Associate

Raymour & Flanigan - New York, NY

May 2019 to Present

Enthusiastic and experienced Sales Associate specializing in the sale of furniture & mattresses. Often exceeds sales target quotas while ensuring customers leave happy and satisfied.

Freelancer For Makeup & Hair

MAC Cosmetics - New York, TX

December 2006 to Present

Prestige Sales Manager

Ulta beauty - Horseheads, NY

October 2017 to May 2019

Duties: Key holder, leadership, trainer for product knowledge, scheduling, hiring, event planning, inventory.

Makeup artist/ Manager/ Sales representative/ beauty adviser

Mac Cosmetics - Yonkers, NY

April 2009 to October 2017

Brooklyn, NY/ Houston, TX/ Syracuse, NY

Within two years i have went from freelance artist to key holder (management) with mac cosmetics.

Worked at Mac Galleria (Houston, TX) a \$4.4 million dollar store.

Gained Mac certifications in: Applications: applying makeup to clients in 30 minutes

Lessons: teaching as applying half the clients makeup while the client applies the other half with my guidance.

Advance 1&2: applying theatrical makeup within an hour. focusing on prefect red lip, perfect wing liner, brows, lashes, contour, & tattoo cover-ups.

Fashion: worked backstage for fashion week with major fashion brands.

Instructor

The New York Hispanic Cosmetology & Beauty Chamber of Commerce - Lehman - Bronx, NY

September 2013 to September 2013

10468

As an Instructor, I taught cosmetology students the art of makeup applications and leaded the class through the required coursework that prepares them for board exams and to work professionally in the field.

I taught the students the importance of safe practices for their clients, themselves and their work environments.

Restaurant Manager/Bar Manager/ Bartender

Vida loca - Houston, TX

February 2008 to January 2012

Manage the business aspects of the bar & restaurant, such as keeping a current liquor license, negotiating supplier contracts, taking inventory and reordering supplies, managing budgets, and setting goals. Hiring and training staff to provide excellent service.

Education

Associate of Arts in Fashion Design

Art Institute Of New York City - New York, NY

2008

Certification in Cosmetology

Hostos Community College - Bronx, NY

2007

Skills

- Time Management
- Customer Service
- Excel
- Microsoft Word
- Restaurant Management
- Color Theory
- Makeup Application
- Typography
- Graphic Design
- Restaurant Management
- Makeup Application
- Adobe Illustrator
- Adobe Photoshop
- Color Theory
- Graphic Design
- Illustration
- Typography

Assessments

Sales Fit — Highly Proficient

January 2020

Assesses personality traits that are important for sales roles.

Full results: [https://share.indeedassessments.com/
share_to_profile/7c6b5632013b3707ef2ff969be484010eed53dc074545cb7](https://share.indeedassessments.com/share_to_profile/7c6b5632013b3707ef2ff969be484010eed53dc074545cb7)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

Additional Information

SKILLS:

Beauty Advisor

Art history

Color Theory

Complex problem solver

Communication

Product Knowledge

Customer Service

Time Management

Skin care

FX, Theatrical Makeup