### SAMUEL BRESLIN

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<u>LinkedIn</u> | <u>Portfolio</u> | <u>GitHub</u>

I am a highly motivated and detail-oriented web developer seeking to utilize my experience as a key contributor in the growth of a small company to offer distinct insights into how users engage with websites and software platforms. With a certificate in Full Stack Web Development from the University of New Hampshire, I bring a passion for developing apps that highlight the essence of small businesses and their products. Currently seeking a role where I can apply my skills to help optimize project development from conception to implementation.

#### **EDUCATION:**

### **University of New Hampshire**

Certificate, Full Stack Web Development Bachelor of Science in Sustainable Agriculture & Food Systems

Bachelor of Science in Sustainable Agriculture & Food Systems

Graduated: 2019

# **SKILLS:**

HTML, CSS, JavaScript, BootStrap, JQuery, React Node, Express, MySQL & Sequelize, MongoDB & Mongoose, Handlebars, APIs

### **WORK EXPERIENCE:**

**Zorvino Vineyards** 

Sandown, NH

Durham, NH

Completed: 2024

Winemaker & Vineyard Manager

April 2018 - Current

# Data Management and Analysis:

- Created and maintain detailed spreadsheets to calculate and track the cost of goods for approximately 100 different products.
- Proficient in managing and analyzing data, which translates to skills in database management and data-driven decision-making.

### **Project Management:**

- Collaborated on a company-wide rebranding project from concept brainstorming and analysis to new brand roll-out
- Managed the implementation of new POS software and eCommerce platform
- Demonstrated ability to work on large-scale projects, manage timelines, and coordinate with different departments.

# Customer Experience Improvement:

- Gauged business trends and customer feedback to help improve product offerings and customer experience.
- Understanding of user experience (UX) principles, essential for creating user-friendly interfaces in web development.

#### Communication and Collaboration:

- Designed and established an email-based monthly newsletter to improve company-wide communication.
- Troubleshoots discrepancies between departments, showcasing strong communication and collaboration skills.

## Innovation and Implementation:

- Created and implemented Technical Data Sheets for all wine products, enhancing customer-facing documentation.
- Ability to innovate, develop new solutions, and implement them effectively, valuable in web development for feature development and improvement.