COACHING & DEVELOPMENT COMMUNICATION

Professional Development Session - Confidential Document

Session Date: September 17, 2025

Employee: Alex Johnson Employee ID: emp-010

Position: [Role]

Session Type: Automated Performance Score: 58%

PIP ID: 6cdf1a8e-5ce4-4dd5-9ea7-23de56492c25

Status: Needs Immediate Attention

COACHING & DEVELOPMENT

COMMUNICATION Date: September 17, 2025 Employee: Alex Johnson Position: Sales Current Performance Score: 58% Dear Alex Johnson, ÜË

• PIP STATUS UPDATE:

You are currently enrolled in a Performance Improvement Plan (started 2025-08-18). This coaching session is part of your structured development program to help you achieve the goals outlined in your PIP. PIP Goals: 1. Achieve 75% average performance score 2. Maintain 70% utilization rate 3. Complete all assigned tasks on time 4. Attend weekly coaching sessions Current PIP Progress: 25% complete

• PERFORMANCE TREND ANALYSIS:

Recent Score History: 58%!' 61%!' 60% Current Trend: DECLINING & p Recent decline requires immediate attention and support

CONTEXT & RECENT DEVELOPMENTS:

Based on your recent work history, I want to acknowledge: • Successfully completed API integration project earlier this year • Successfully completed API integration project in Q2 • Attended technical workshop and applied {skill}

• CURRENT PERFORMANCE ASSESSMENT:

Your recent performance score of 58% indicates areas requiring immediate attention and focused development. This coaching communication outlines specific steps to help you succeed in your role. 1. FUNDAMENTAL SKILLS DEVELOPMENT • Review core competencies required for your

position • Complete relevant training modules within the next 2 weeks • Schedule 1:1 meetings with your supervisor twice weekly • Document questions and challenges for discussion 2. TASK MANAGEMENT & QUALITY • Carefully review all task requirements before beginning work • Use checklists to ensure completeness • Seek clarification immediately when uncertain • Submit work for review before final completion 3. COMMUNICATION & COLLABORATION • Proactively communicate progress and obstacles • Participate actively in team meetings • Ask for help when needed - this shows initiative, not weakness • Provide regular status updates on ongoing projects

• PERSONALIZED RECOMMENDATIONS:

% % IMMEDIATE ACTION PLAN (Next 30 Days) % % % % Complete skills assessment with your manager %; Enroll in relevant training programs %; Establish daily check-in routine %; Set up weekly progress review meetings %; Create personal improvement tracking system

• RESOURCES AVAILABLE:

Online training library access Mentoring program enrollment Department expertise sharing sessions Professional development budget allocation

• SUCCESS METRICS:

Weekly performance score tracking Task completion quality assessments Peer feedback collections Self-assessment evaluations

• NEXT STEPS:

RECOMMENDED ACTION ITEMS

- Immediate performance improvement required daily check-ins
 - Complete additional training modules within 2 weeks
 - Submit work for review before final completion
 - Document questions and challenges for discussion

NEXT STEPS & FOLLOW-UP

- Next coaching session: 9/24/2025
- Progress review and goal adjustment as needed
- Continued support through available development resources

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