## Literature Review Outline

Research Question: What is the effectiveness of implementing machine learning tools to predict customer churn in the Telecom industry?

- 1. Introduction
- 1.1 Definition and Importance of Customer Churn in the Telecom Industry
- 1.2. The Role of Machine Learning Methods in Predicting Customer Churn
- 1.3 Purpose, Scope and Structure of the Review
- 2. Context and Significance
- 2.1 Evolution of Churn Prediction Methods Over Time
- 2.2 The Increasing Significanc of Machine Learning in the Telecom Industry
- 2.3 Audience and Perspective
- 3. Methodology for Literature Selection
- 3.1 Criteria for Source Selection
- 3.2 Search Strategy
- 4. Review of Literature
- 4.1 Overview of Existing Research, Key Studies and Their Findings
- 4.2 Impact of Big Data on Churn Prediction
- 4.3 Machine Learning Algorithms in Churn Prediction and Comparative Effectiveness.
- 5. Critical Analysis
- 5.1 Research Design and Methodologies: Strengths and Limitations
- 5.2 Diverse Perspectives and Contrasting Views in Literature
- 6. Gaps and Discrepancies in Literature
- 7. Conclusion

References