

Samuel Olson

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Education

Reed College

B.A. in Mathematics & Economics

May 2017

Relevant Courses: Introduction to Statistics & Probability, Probability, Monetary & Fiscal Policy, Economics of Science & Technology, and Theory & Practice of Econometrics

Professional Experience

Reed College Annual Fund

Phonathon Student Manager

September 2015 to April 2017

- Trained newly hired callers in following fundraising scripts, overcoming objections, following a multi-ask structure, and asking for multiple gifts
- Created and maintained a dataset of student caller statistics
- Conducted and reviewed interviews with the Assistant Director of the Annual Fund for positions within Phonathon
- Provided feedback in the hiring process for newly hired callers and promotional roles within Phonathon
- Coached student callers and provided personalized feedback which improved callers' success on the phone and in the workplace

Reed College Economics Department

Student Research Assistant

June 2016 to September 2016

- Analyzed European unemployment data in four countries: Slovakia, Hungary, Poland, and the Czech Republic
- Gathered and compiled data from European statistical offices, including EUROSTAT and a number of regional statistical databases
- Ran preliminary vector autoregressive models and analyzed cross-country differences in labor statistics
- Compiled notes detailing statistics and statistical databases of interest

Reed College Annual Fund

Phonathon Student Caller

October 2013 to May 2015

- Strategically engaged Reed College alumni and parents of alumni for the purpose of philanthropic giving to the Reed College Annual Fund, Reed's financial aid program, and the Reedies For Reedies Scholarship program
- Raised \$11,395 as a student caller for the Annual Fund
- Communicated proper work procedures and coding options to newly trained student callers

Other Experience

Reed College Community Chorus Member

January 2013 to Present

Reed College Model United Nation

September 2013 to March 2017

- Head Delegate & Program Leader
- Honorable Delegation for NMUN 2016: Kobe

Reed College Mock Trial

September 2013 to April 2016

- Attorney & Witness

Personal Skills

Statistical computing software experience with R, MySQL, Stata, and Excel

Data visualization experience with RStudio, Stata, and Excel

Word processing software experience with R Markdown, Google Docs, and Microsoft Word