

SAMEER BELOSHE

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Data Professional with 5+ years of experience, specializing in leveraging data to drive company strategy, optimize processes, and enhance decision-making. Expertise in collecting, cleaning, analyzing, and visualizing data using SQL, Python, and Power BI to extract valuable insights and facilitate data-informed decision-making. Proven ability in various industries, including Finance and Retail sectors enabling me to adapt and provide tailored analytical solutions. Proven ability to communicate complex data findings to stakeholders clearly and concisely.

SKILLS

Programming	SQL, R, Python (NumPy, Pandas, Seaborn, Matplotlib).
Databases	Oracle DB, MySQL, PostgreSQL.
Certifications	AWS Certified Cloud Practitioner (CLF 02), Advanced certification in Data Science.
Data Analysis Tools	Data Warehousing, Data Modeling, Power BI, Tableau, Microsoft Excel.
Strategy Frameworks	Blue Ocean Strategy, Balance Scorecard, Data Governance, OKR's, Strategy Maps.
Project Methodology	Agile-Scrum, Project Planning, Management, Project Communication, Resource Management, Trello, Asana, Jira.

RELEVANT EXPERIENCE

State Bank of India (Finance)

Mumbai, INDIA

Senior Associate

Feb 2022 - Jul 2023

- Managed and led the 6-person team in implementing over 150 projects using Agile Methodology and monitored the project lifecycle, vendor management and internal change management.
- Spearheaded ongoing reporting and analysis of business metrics, collaborating closely with the MD of State Bank of India to inform regional business, and marketing decisions, driving data-driven decision-making.
- Applied VLOOKUPS and Pivot charts in Microsoft Excel to analyze SBI's customer data within the Data Repository, achieving a 20% increase in data visualization efficiency.
- Worked closely with business analysts and technical subject matter experts to understand source systems, assisting in the analysis of data integration and transformation, and supporting teams with data requirements and deliverables.
- Participated in data governance activities led by the central data team, including data quality assessments, data documentation, and data security measures, ensuring compliance with data governance policies and standards.

Data Associate

Jan 2020 - Feb 2022

- Analyzed financial data to identify trends, variances, and key drivers, leading to a 15% increase in quarterly revenue forecasting accuracy.
- Implemented data models in MySQL to organize financial data for quick and accurate reporting.
- Utilized advanced SQL techniques, including subqueries, window functions, and common table expressions (CTEs), to detect duplicate records, missing values, and outliers, ensuring data integrity and accuracy.
- Created, maintained and updated over 50 Power BI dashboards for SBI's CBS application to visualize financial KPIs, facilitating decision-making processes for higher management.

Business Services Analyst

Jan 2017 - Jun 2019

- Analyzed market data to identify emerging industry trends and directed a data-driven approach to launch a new product using A/B testing, contributing to a significant \$10 million revenue boost in its debut year.
- Led a cross-functional team of 5 members to develop and implement a new customer relationship management (CRM) system, increasing customer satisfaction and a \$800K increase in sales.
- Processed financial data and predicted inventory management to identify a 20% increase in sales of sunglasses during the summer months.
- Established performance benchmarks that were 20% more accurate than the previous year.
- Effectively communicated complex findings and insights to non-technical stakeholders at the year end conference, providing clear and concise explanations and recommendations, fostering a deeper understanding and facilitating informed decision-making.

ACADEMIC / PERSONAL PROJECTS

Healthcare Management Database System

Nov 2023

- Developed a health information database with MySQL Workbench and Excel, organizing key data points.
- Executed SQL queries for data cleaning and processing, ensuring accuracy.
- Structured the database with columns and relationships to streamline healthcare data classification.

AWS Data Pipeline Implementation for Enhanced Data Processing

Mar 2024

- Implemented an AWS Data Pipeline solution, optimizing Excel file processing for enhanced efficiency.
- Increased data transformation speed by 25% through effective ETL workflows.
- Utilized Amazon S3, achieving a 20% improvement in scalability.

EDUCATION

Yeshiva University, NY

Expected Dec 2024

Master of Science in Data Analytics & Visualization

University of Mumbai, India

Aug 2015 - May 2017

M.B.A in Finance

University of Mumbai, India

Aug 2010 - May 2014

Bachelor of Engineering

CERTIFICATIONS

- AWS Certified Cloud Practitioner (CLF 02)
- Advanced certification in Data Science - International Institute of Information Technology.