Sameer Beloshe

beloshe.sameer@gmail.com | (551)-375-6521 | NJ, New Jersey | LinkedIn

Data Analyst with over 3 years of relevant experience in developing and implementing data-driven solutions to complex business problems. Expertise in collecting, cleaning, analyzing, and visualizing data to extract valuable insights and facilitate data-informed decision-making. Proven ability to communicate complex data findings to stakeholders in a clear and concise manner.

TECHNICAL SKILLS

- SQL (MySQL, Postgres) | Python | Microsoft Excel | Hadoop | Spark | Cloud Computing-AWS.
- Power BI | Tableau | Python libraries (Seaborn, Matplotlib) | R (ggplot2, dplyr).
- Machine learning | Hypothesis testing | Predictive analysis | A/B Testing | Data mining | financial modeling & forecasting Classification & Clustering | Agile Methodologies | Natural language Processing | Logistic Regression.

PROFESSIONAL EXPERIENCE

Associate - Data Analyst   *January 2020 – July 2023*
State Bank of India   Mumbai, India

- Spearheaded a team and identified customers who were at risk of defaulting their loans using SQL, which helped to reduce loan losses by 5%.
- Assembled, cleaned and organized large data sets, improving data accuracy and reducing analysis time by 30%.
- Designed and coded complex SQL queries to produce actionable insights from internal databases, increasing data analysis productivity by 25%.
- Simplified loan approval process by developing and presenting Power BI dashboards and reports to executive teams, resulting in a 15% increase in approved loans.
- Collaborated with the audit team to develop a SQL-based audit trail system to track all changes to customer data, which reduced audit-related incidents by 30%.
- Used advanced algorithms to develop predictive models that increased customer retention by 46%.
- Conducted qualitative and quantitative business analysis to identify key trends and patterns, which helped in data-driven decision making and improved business performance.

Business Analyst   *January 2017 – June 2019*
Lenskart.com   Mumbai, India

- Analyzed business data and identified trends to inform strategic decision-making, such as the launch of a new product by using A/B experimentation that generated $10 million in revenue in its first year.
- Led a cross-functional team to develop and implement a new customer relationship management (CRM) system, increasing customer satisfaction by 30% and a 10% increase in sales.
- Processed financial data and predicted inventory management to identify a 20% increase in sales of sunglasses during the summer months.
- Reduced customer service costs by 25% by conducting a variance analysis and using predictive analytics to identify and address the root causes of customer complaints.

EDUCATION

Master's (M.S) in Data Analytics & Visualisations   *August 2023 - Current*
Yeshiva University   New York, USA

Master's (M.B.A) in Finance   *August 2015 - May 2017*
University of Mumbai   Mumbai, India

Bachelor's (B.E) in Electronics Engineering   *August 2010 - May 2014*
University of Mumbai   Mumbai, India

CERTIFICATIONS

- Advanced certification in Data Science from International Institute of Information Technology, Bangalore.