SAMEER BELOSHE

sbeloshe@mail.yu.edu ⋄ (551)-375-6521 ⋄ Jersey City, NJ (Open to Relocate)
https://linkedin.com/in/sameerbeloshe ⋄ https://sameerbeloshe.github.io/portfolio

WORK EXPERIENCE

Technical lead   Jan 2020 - Jul 2023
State Bank of India **(Finance)**   **Mumbai, INDIA**

Directed data-driven decision-making efforts and process improvements, resulting in actionable insights that spurred revenue growth and efficiency gains.

- Led a 6-person team, implementing **150+ projects with Agile**, boosting project efficiency.
- Collaborated with the MD of State Bank of India, **driving data-driven decisions**, enhancing regional strategies.
- Utilized **Power BI** for data visualization, **saving 20 hours weekly** by streamlining report generation.
- Documented and strategized data requirements in compliance with SDLC, **reducing errors by 30%.**
- Enhanced quarterly revenue **forecasting accuracy by 10%** through detailed financial trend analysis.
- Optimized financial reporting by implementing data models in **MySQL**, reducing report generation time.
- **Improved key metrics by 20% using SQL** for efficient data extraction and manipulation.
- Boosted SBI's CBS application performance with Power BI visualizations and in-depth **KPI analysis** via **VLOOKUPs** and **Pivot charts.**

Software Engineer   Jan 2017 - Jun 2019
Lenskart.com **(Marketing)**   **Mumbai, INDIA**

Implemented data-driven strategies, leading to significant revenue boosts, increased customer satisfaction, higher sales, lower costs, and more precise performance benchmarks.

- Drove a new product launch through data analysis and **A/B testing, yielding a $5 million** revenue increase in the first year.
- Developed a CRM system with a 5-member team, enhancing customer satisfaction and boosting sales by **$800K**.
- Analyzed financial data to predict a **15% sales increase** in summer sunglasses.
- Set benchmarks **20% more accurate** than last year, improving performance measurement.

SKILLS

Databases & Programming: MySQL | PostgreSQL | R | Python (NumPy, Pandas, Seaborn, Matplotlib).

Data Analysis & Visualization: Data Warehousing | Data Modeling | Power BI | Tableau | Microsoft Excel.

ETL/Big Data/Methodologies: Extract-Transform-Load | Apache Spark | Agile Methodologies | Jira | GitHub.

Strategy Frameworks: Blue Ocean Strategy | Balance Scorecard | Data Governance | OKR's | Strategy Maps.

ACADEMIC / PERSONAL PROJECTS

Healthcare Management Database System   Nov 2023

- Developed a health information database with MySQL Workbench and Excel, organizing key data points.
- Executed SQL queries for data cleaning and processing, ensuring accuracy.
- Structured the database with columns and relationships to streamline healthcare data classification.

AWS Data Pipeline Implementation for Enhanced Data Processing   Mar 2024

- Implemented an AWS Data Pipeline solution, optimizing Excel file processing for enhanced efficiency.
- Increased data transformation speed by 25% through effective ETL workflows.
- Utilized Amazon S3, achieving a 20% improvement in scalability.

EDUCATION

Master of Data Analytics and Visualization, Yeshiva University, GPA (3.7)   Expected Dec 2024
M.B.A. in Finance, Mumbai University, GPA (4.0)   Aug 2015 - May 2017
B.E. Electronics, Mumbai University, GPA (4.0)   Aug 2010 - May 2014

CERTIFICATIONS

- **AWS Certified** Cloud Practitioner (CLF 02)
- Advanced certification in Data Science - International Institute of Information Technology.