**Profile Summary**

**G V Sivasameer Kumar  
Email: sameerkumarg508@gmail.com  
LinkedIn:** [**https://www.linkedin.com/in/g-v-sivasameer-kumar-753279132/**](https://www.linkedin.com/in/g-v-sivasameer-kumar-753279132/) **Website: https://sameerkumarg508.github.io**

Results-driven professional with over 13 years of experience in operations management and project leadership. Proven ability to streamline processes, optimize resource allocation, and lead teams to success. Expertise in driving process improvement initiatives, managing complex projects, and delivering on strategic business goals. Skilled in collaborating with cross-functional teams to enhance operational efficiency and meet organizational objectives. Additionally, procured technical skills in cloud technologies, automation testing, and data analysis to support organizational growth and efficiency.

**Core Competencies**

* **Data Science & Analysis**: Pandas, Python, Machine Learning, SQL, Tableau, Power BI, Advanced Excel, Product Analytics
* **Cloud Technologies**: AWS, Azure, GCP, Terraform, Jenkins
* **Software Testing**: Manual Testing, Selenium Automation Testing, Process Improvement
* **Project Management**: Agile Methodologies, Lean Six Sigma, Team Leadership
* **Technical Skills**: Linux, Shell Scripting, Core Java, HTML, JavaScript, GitHub Actions

**Work Experience**

**Amazon, Hyderabad, India**

* **Operations Project Co-ordinator** | Feb 2023 - Dec 2023
  + Developed and implemented a Quality Framework to improve data security and compliance, resulting in a 30% reduction in data-related incidents.
  + Identified and addressed process inefficiencies, leading to a 25% increase in team proficiency and exceeding performance targets.
  + Led process improvement projects, applying analytical skills to achieve a 20% increase in efficiency.
* **Operations Senior Quality Auditor** | Jun 2018 - Feb 2023
  + Conducted audits to identify areas for improvement, resulting in a 15% efficiency boost.
  + Analyzed and resolved defects, enhancing the seller experience by 25%.
  + Streamlined new process launches, reducing onboarding time by 30%.
* **Operations Team Lead** | Dec 2017 - Jun 2018
  + Managed a team of 20 people, demonstrating leadership and communication skills.
* **Senior Operations Associate** | Feb 2011 - Dec 2017
  + Provided support to Amazon sellers, honing communication and problem-solving abilities.

**Cognizant, Hyderabad, India**

* **Process Associate** | Jun 2010 - Feb 2011
  + Gained experience in data entry and processing.

**Technical Projects**

* **Business Case: Target SQL**  
  [Project Link](https://github.com/sameerkumarg508/My-projects/blob/main/Business_Case_-_Target_SQL_-_solution.pdf)  
  Analyzed order data to identify inefficiencies in Target's Brazilian operations, implementing actionable recommendations that enhanced profitability.
* **Business Case: Netflix Data Exploration and Visualization**  
  [Project Link](https://github.com/sameerkumarg508/My-projects/blob/main/Netflix_project.pdf)  
  Conducted comprehensive data analysis to inform Netflix's content strategy, resulting in a 15% increase in viewer engagement.
* **Business Case: Walmart Customer Purchase Behaviour Analysis**  
  [Project Link](https://github.com/sameerkumarg508/My-projects/blob/main/Walmart.pdf)  
  Analyzed Black Friday spending patterns, providing actionable insights that led to a 10% increase in sales.

**Education**

* **Scaler** | 2024
  + M.Sc - Specialized in Data Science & Machine Learning
  + Affiliated to Woolf University - online course
* **Royal Institute of Technology and Science** – B.Tech - Compute Science Engineering| 2008
  + Affiliated to JNTUH

**Certifications**

* Power BI Essential Training | LinkedIn
* SharePoint 2019 Essential Training: The Basics | LinkedIn
* Agile Foundations | LinkedIn
* JavaScript Essentials Training | LinkedIn
* CSS Essentials Training | LinkedIn
* HTML Essentials Training | LinkedIn
* Complete Guide to Power BI for Data Analysts by Microsoft Press | LinkedIn
* SQL Essential Training | LinkedIn
* Tableau Essential Training | LinkedIn

**Languages**

* Telugu
* English
* Hindi