

# Why CXO's prefer Happay over Concur?

India's most favored corporate spend management partner



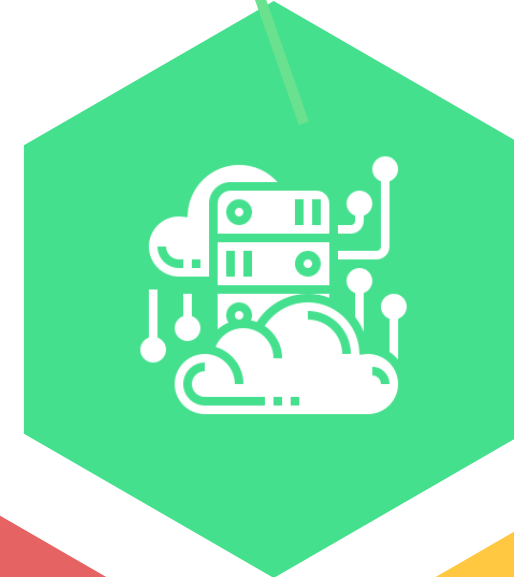


# 6 Reasons Why CXOs Choose HappyPay. What's Your Biggest Pain Point?



## PLATFORM ARCHITECTURE

Platform Architecture  
IT System Integrations  
TMC Integrations  
Mobile User Interface



## INTEGRATION CAPABILITIES

Accounting Softwares  
Integration with ERP  
Integration with HRMS  
Integration with TMC



## PRICING & CONTRACTUAL MODEL

Billing Structure  
Exit Policy



CUSTOMER SUPPORT & SERVICE  
CSAT Level  
Type of Support



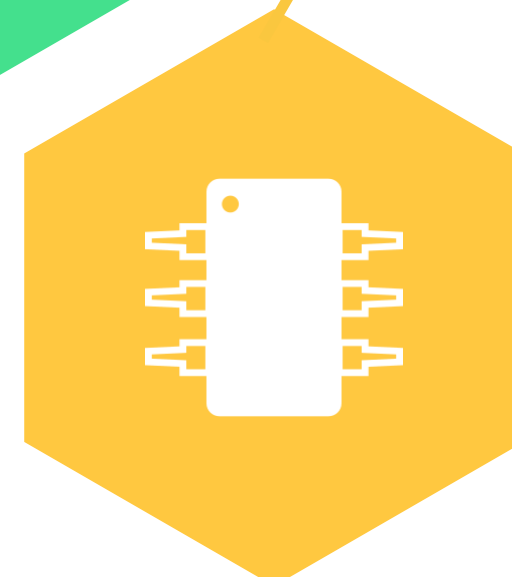
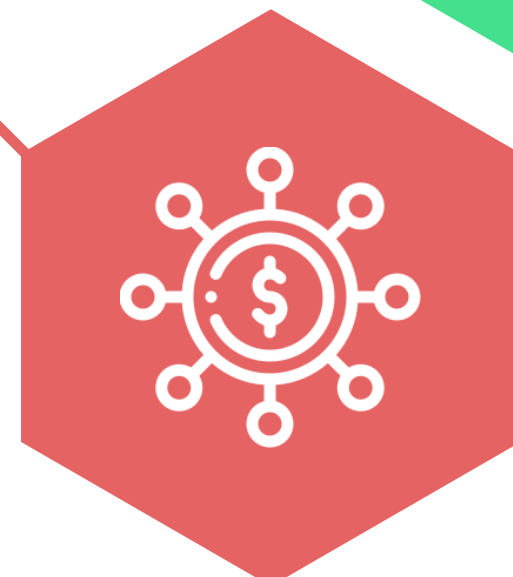
## COMPLIANCE & AUDIT

Audit Trail  
Auditors Access  
Delegate access to users  
Travel requisition and workflows



## EXPENSE CAPTURE CAPABILITIES

AI enabled expense capturing  
Integrated Prepaid Cards

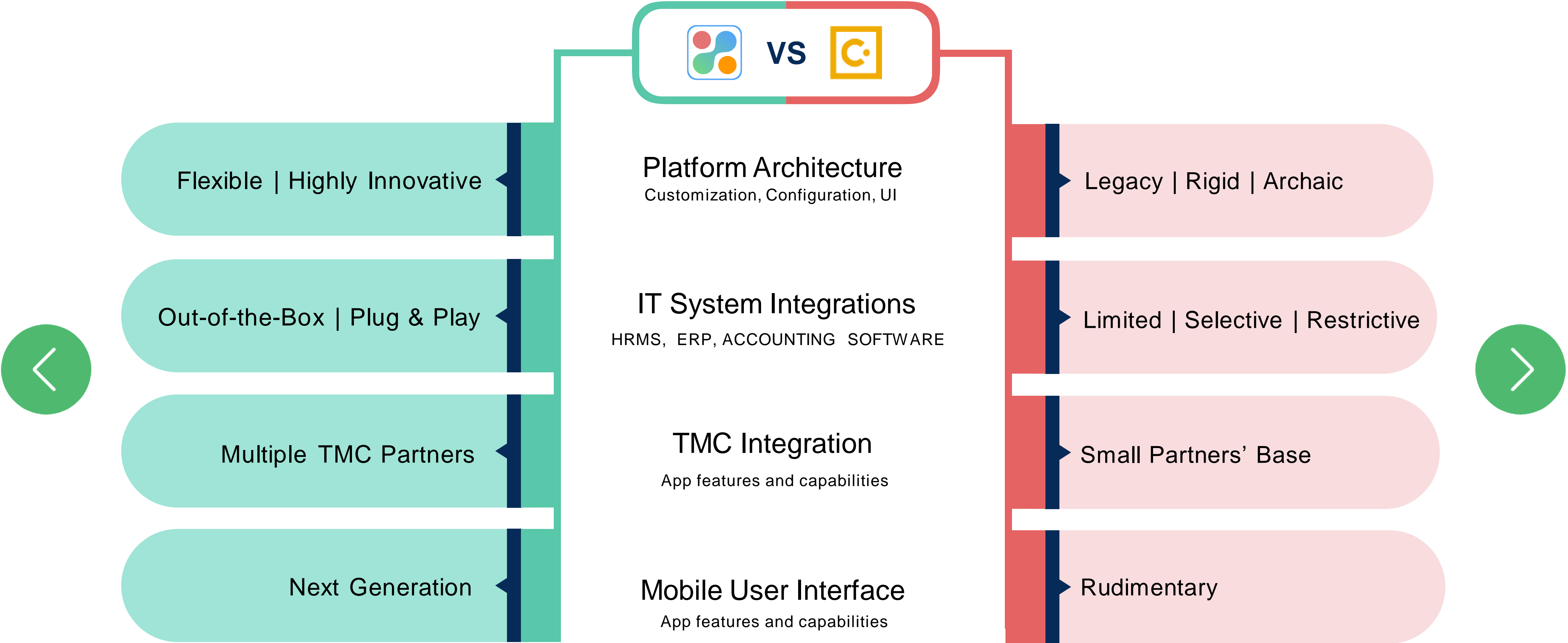


Jump to Slide





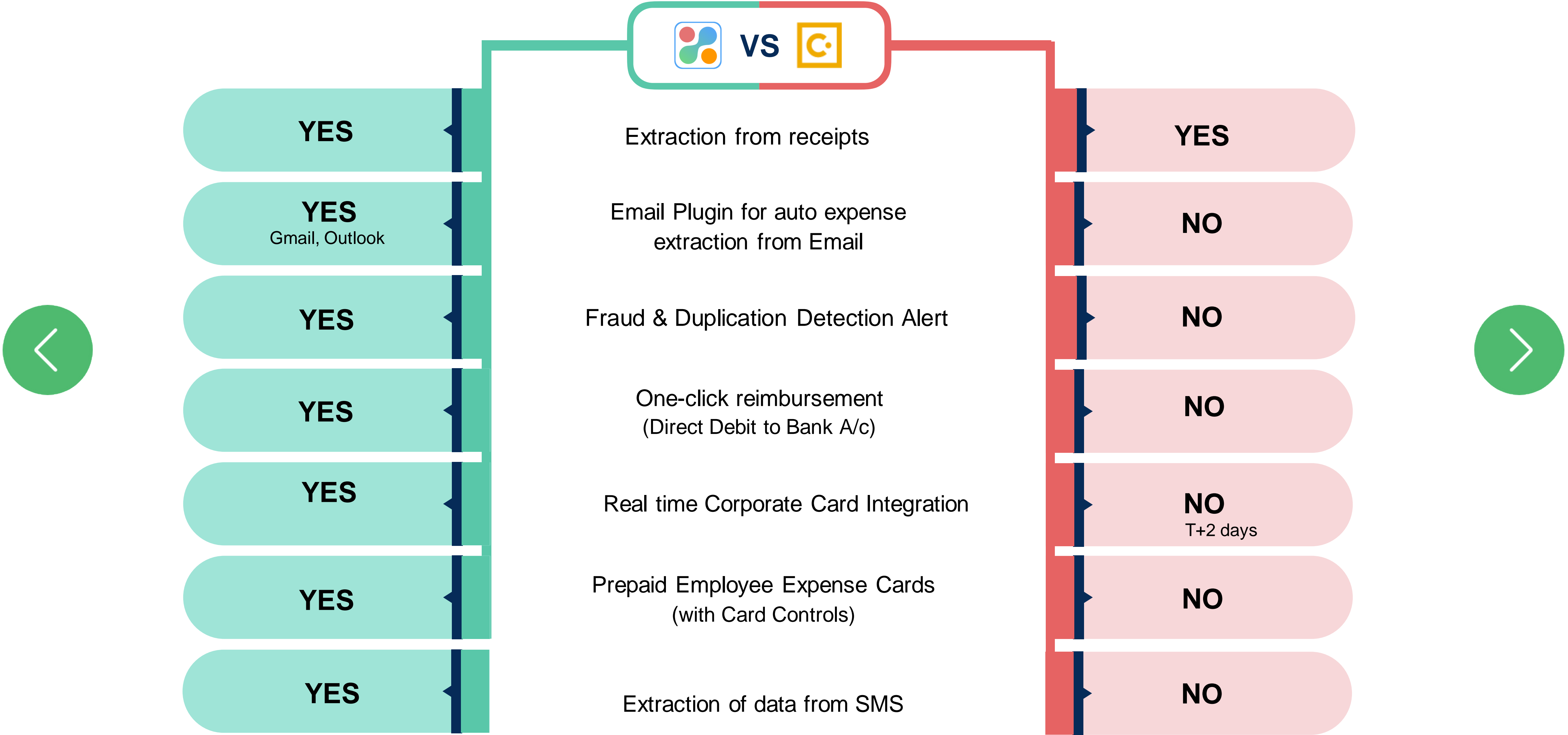
# Configurable Architecture Provides Flexibility to Design IT System suiting your Organization Hierarchy & Processes



Platform Benefits: Happay offers a configurable and flexible solution when held in comparison to Concur. From platform architecture to user interface, Happay leads the way with its superior offering.



# Witness our Game Changing Expense Capture Capabilities. Remove Manual Intervention, Fraud Possibility & Improves Policy Compliance

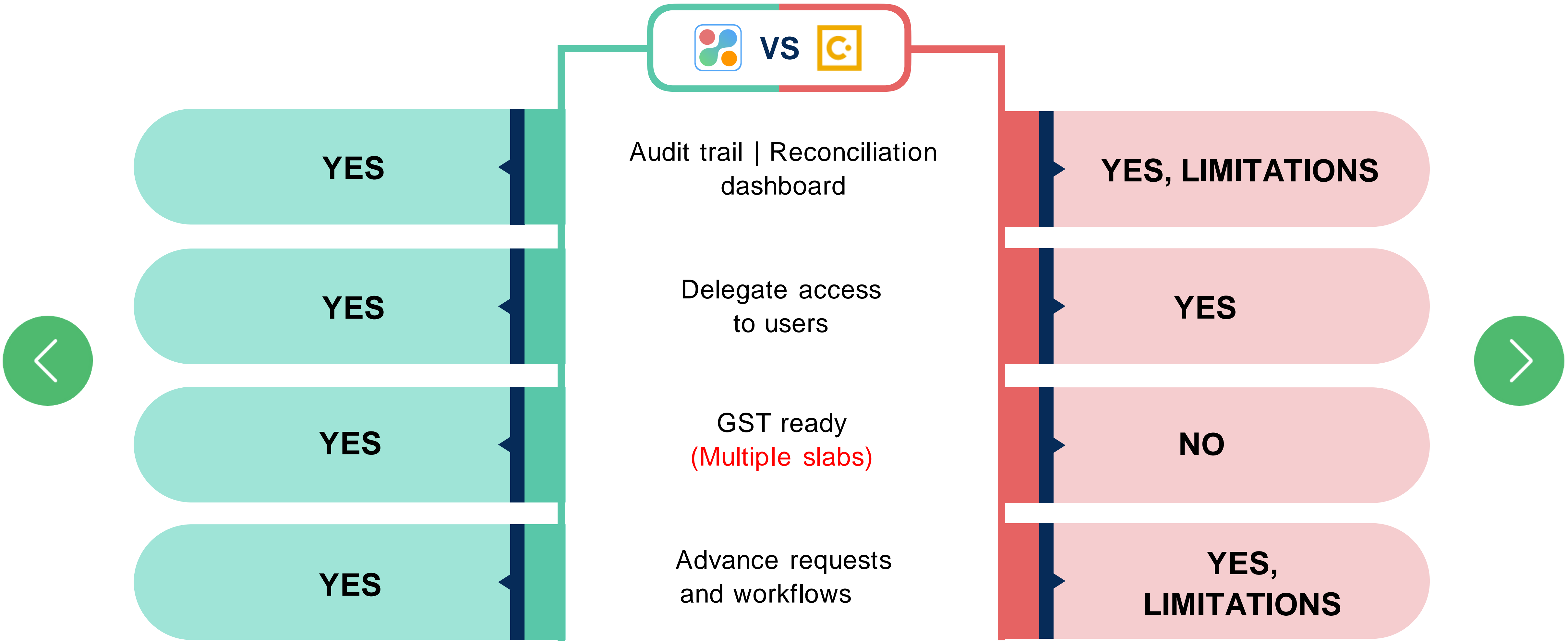


Smart Expense Claims Management: Happay provides a game-changing experience with its Expensed-at-Source method of data extraction.



# Intelligent Policy Detection System Flags

## Policy violations Ensuring Full Visibility on the Compliance & Audit Front

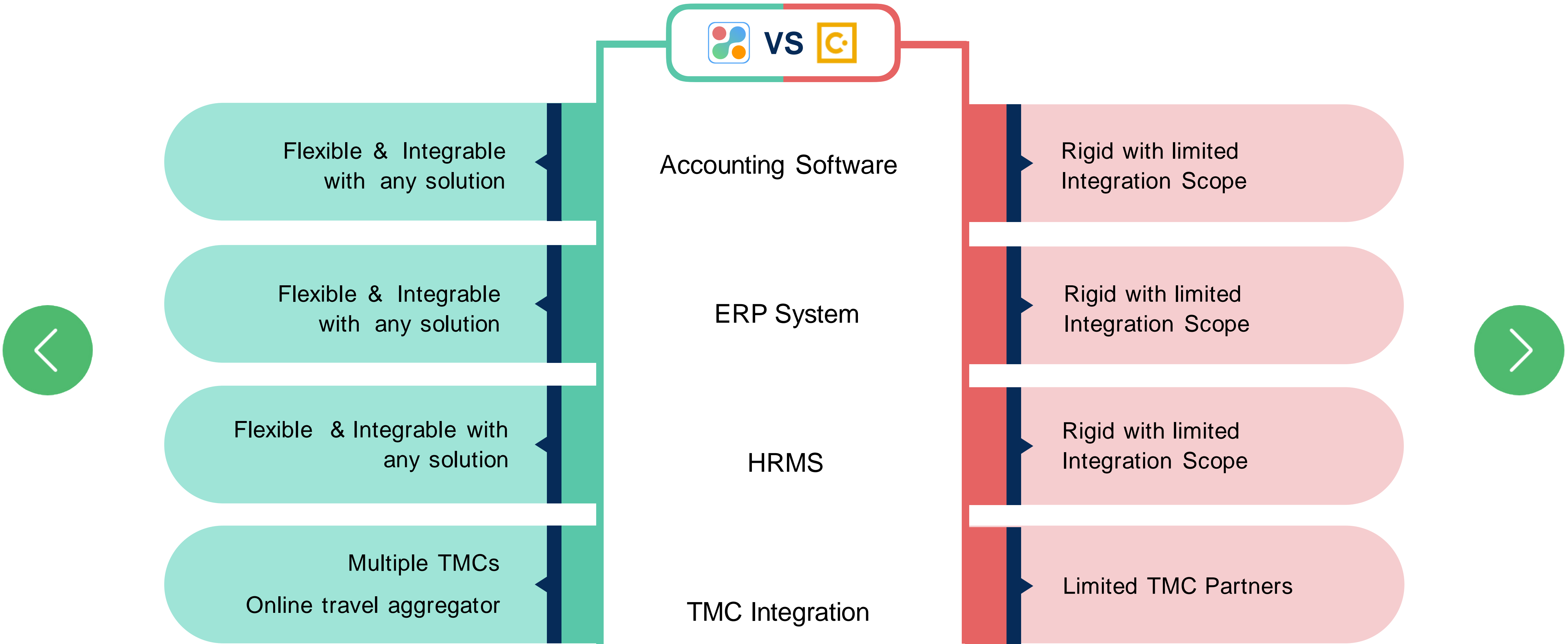


Complete Compliance: Audit trail right from approval stage till the reconciliation stage | Advanced workflow model grants separate access to auditors | Integrated MIS & Analytics Module.



# Complete Travel Ecosystem is now Connected

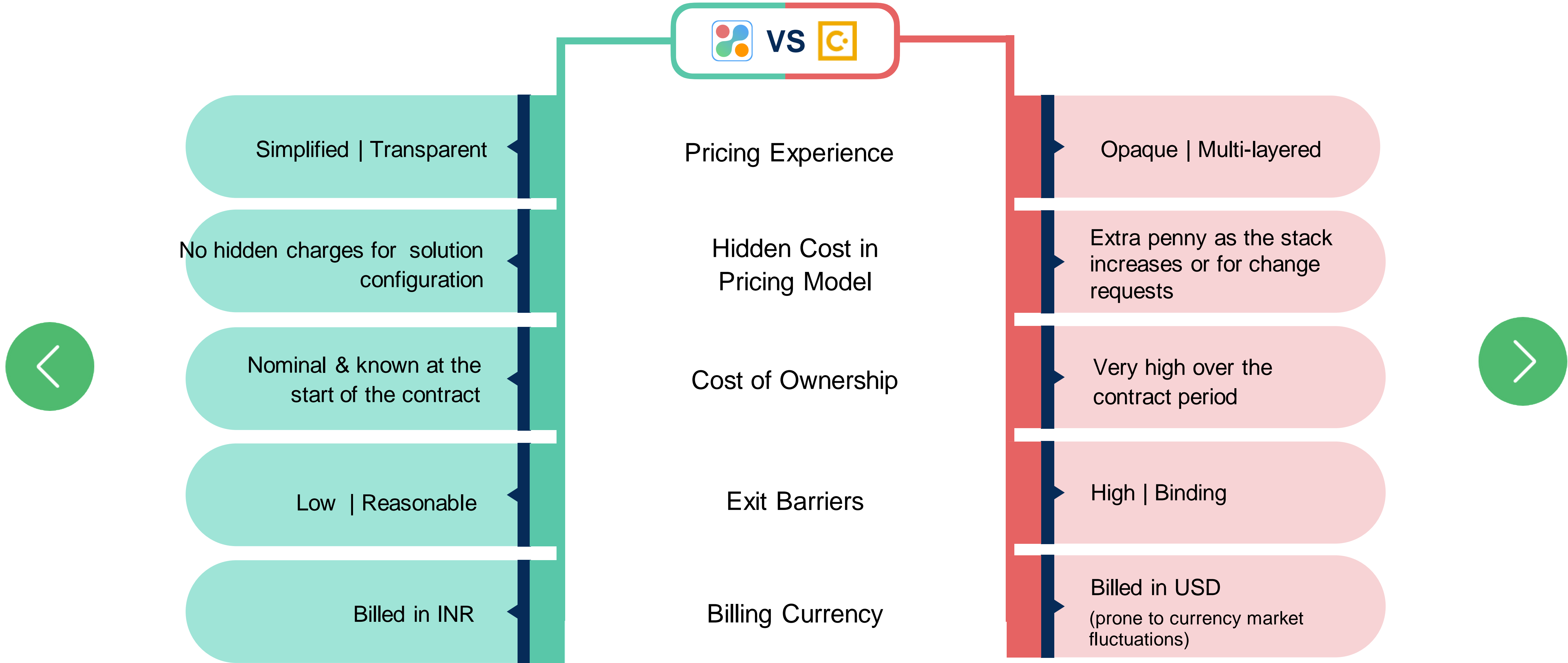
## Removing Silos in Standalone Softwares and Redundancies



HappyPay's Robust Integration Capabilities:  
Seamlessly integrates with ERPs, Accounting Software, HRMS and TMCs and reduces reconciliation efforts.



# Total Cost of Ownership is Lower with Happay, Due to Transparency in Pricing Structure and Contractual Models

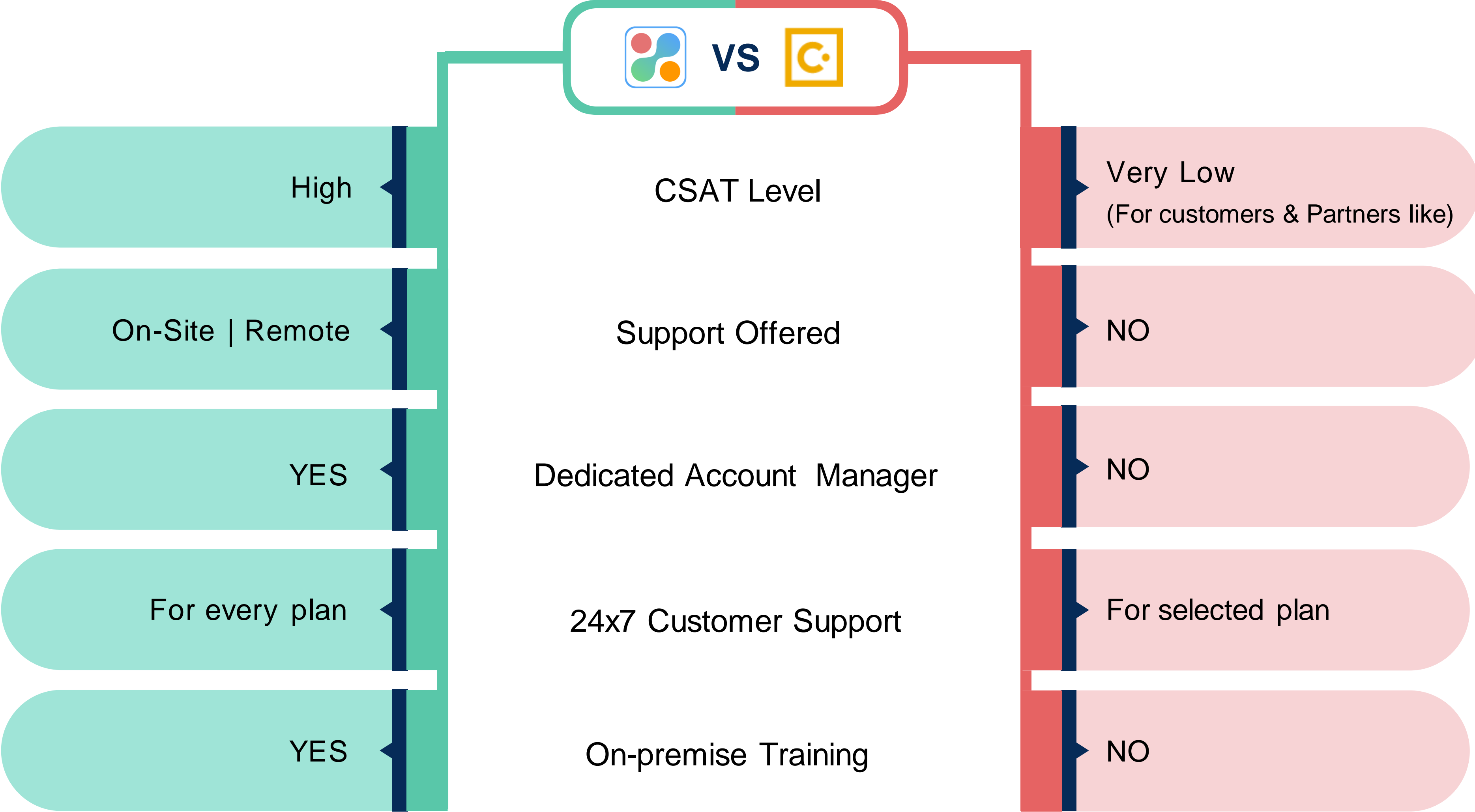


**Pricing & Contractual Model:**

Simplified and transparent pricing. We aim to keep your total cost of ownership(TCO) low and without any restrictive contractual obligations.



# Ease of Set-up, Seamless Migration & Dedicated Support Ensures Better Customer Experience



Ever Present Customer Support: With Happay, you get the best solution bundled with best customer experience in the market. Seamless Change Management and Migration process owing to our dedicated Account Managers.





# THANK YOU

Come Join Hands with India's Most Favored  
Corporate Spend Management Partner!

