

GWC – QATAR E-COMM RATE CARD

This document details the GWC E-Commerce fulfillment rate card in Qatar. Table 1 below provides an overview of the different rates by activity involved in E-Commerce Fulfillment.

Table1: Overview of different charges involved in E-commerce Fulfillment

GWC E-Commerce Rate Card		
#	Core Services	
A	Warehousing Fees:	Charges associated with inbound receiving and storage of goods in the warehouse
B	Fulfillment Fees:	Charges associated with picking, packing, and order processing
C	Shipping Fees:	Charges associated with Last-Mile Deliveries
D	Returns Management:	Charges related to returns processing and restocking
Additional Costs		
E	Setup Fees:	Any one-time setup fees
F	Technology Fees:	Fees related to system integration or software
G	Value-Added Services:	Charges for kitting, labeling, CS, or any other value-added services
H	Other Miscellaneous Fees:	Any other additional costs or fees

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A.1) Warehousing Charges (AC):

Table2: Charges for AC warehouse storage and receiving goods in the warehouse.

#	Size Tier	Dimension Limit (L × W × H)	Cube (cm ³)	Weight Range (Kgs)	Storage Fee in QAR (Monthly)	Receiving Fee per Item (in QAR)	Sample Product Category
1	Small	≤ 25 cm × 20 cm × 5 cm	2500	≤ 2 Kg	0.25	0.5	Envelopes, accessories
2	Medium	≤ 35 cm × 25 cm × 10 cm	8750	≤ 5 kg	0.5	1	Apparel, small gadgets
3	Large	≤ 50 cm × 40 cm × 20 cm	40000	≤ 12 kg	1.25	2	Shoes, boxed goods
4	Extra Large	≤ 70 cm × 50 cm × 35 cm	122500	≤ 15 kg	2.5	3	Appliances, bulk items
5	Oversized (Cat 1)	> 70 cm	>122500 to ≤ 1,000,000	≤ 15 kg	10	5	Furniture, heavy/bulky
6	Oversized (Cat 2)	> 70 cm	>122500 to ≤ 1,000,000	> 15 kg to ≤ 20 kgs	12.5	5	Furniture, heavy/bulky
7	Oversized (Cat 3)	> 70 cm	>122500 to ≤ 1,000,000	> 20 kg to ≤ 25 kgs	15	7	Furniture, heavy/bulky
8	Oversized (Cat 4)	> 70 cm	>122500 to ≤ 1,000,000	> 25 kg to ≤ 30 kgs	17.5	10	Furniture, heavy/bulky
9	Oversized (Cat 5)	> 70 cm	>122500 to ≤ 3,000,000	> 30 kg to ≤ 120 kgs	0.5 QAR more vs Cat 4 for every additional kilogram	0.5 QAR more vs Cat 4 for every additional kilogram	Furniture, heavy/bulky

NOTE: All charges in Table 2 above are at an item level and above rates will be used for billing.

For **example**, if there are 5 items of an SKU (with 3000 cm³ and 4 kgs in weight for each item) inbound to the warehouse and stored for one month the applicable warehouse charges will be (1) Receiving Fee: 5*1 = 5 QAR and (2) Storage Fee: 5*0.5 = 2.5 QAR. i.e., a total warehousing charge of 7.5 QAR for the five items together or 1.5 QAR per item.

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A.2) Warehousing Charges (Non-AC):

Table3: Charges for non-AC warehouse storage and receiving goods in the warehouse.

#	Size Tier	Dimension Limit (L × W × H)	Cube (cm ³)	Weight Range (Kgs)	Storage Fee in QAR (Monthly)	Receiving Fee per Item (in QAR)	Sample Product Category
1	Small	≤ 25 cm × 20 cm × 5 cm	2500	≤ 2 Kg	0.15	0.5	Envelopes, accessories
2	Medium	≤ 35 cm × 25 cm × 10 cm	8750	≤ 5 kg	0.3	1	Apparel, small gadgets
3	Large	≤ 50 cm × 40 cm × 20 cm	40000	≤ 12 kg	0.75	2	Shoes, boxed goods
4	Extra Large	≤ 70 cm × 50 cm × 35 cm	122500	≤ 15 kg	1.5	3	Appliances, bulk items
5	Oversized (Cat 1)	> 70 cm	>122500 to ≤ 1,000,000	≤ 15 kg	6	5	Furniture, heavy/bulky
6	Oversized (Cat 2)	> 70 cm	>122500 to ≤ 1,000,000	> 15 kg to ≤ 20 kgs	7.5	5	Furniture, heavy/bulky
7	Oversized (Cat 3)	> 70 cm	>122500 to ≤ 1,000,000	> 20 kg to ≤ 25 kgs	9	7	Furniture, heavy/bulky
8	Oversized (Cat 4)	> 70 cm	>122500 to ≤ 1,000,000	> 25 kg to ≤ 30 kgs	10.5	10	Furniture, heavy/bulky
9	Oversized (Cat 5)	> 70 cm	>122500 to ≤ 3,000,000	> 30 kg to ≤ 120 kgs	0.5 QAR more vs Cat 4 for every additional kilogram	0.5 QAR more vs Cat 4 for every additional kilogram	Furniture, heavy/bulky

NOTE: All charges in Table 3 above are at an item level and the above rates will be used for billing.

For **example**, if there are 5 items of an SKU (with 3000 cm³ and 4 kgs in weight for each item) inbound to the warehouse and stored for one month the applicable warehouse charges will be (1) Receiving Fee: 5*1 = 5 QAR and (2) Storage Fee: 5*0.3 = 1.5 QAR. i.e., a total warehousing charge of 6.5 QAR for the five items together or 1.3 QAR per item.

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B) Fulfillment Charges:

Table4: Charges associated with picking and packing in the warehouse.

#	Size Tier	Dimension Limit (L × W × H)	Cube (cm3)	Weight Range (Kgs)	Pick and Pack Fee (per Item)	Packaging Material Fee (per Item)	Sample Product Category
1	Small	≤ 25 cm × 20 cm × 5 cm	2500	≤ 2 Kg	0.5	0.75	Envelopes, accessories
2	Medium	≤ 35 cm × 25 cm × 10 cm	8750	≤ 5 kg	1	0.75	Apparel, small gadgets
3	Large	≤ 50 cm × 40 cm × 20 cm	40000	≤ 12 kg	1.5	0.75	Shoes, boxed goods
4	Extra Large	≤ 70 cm × 50 cm × 35 cm	122500	≤ 15 kg	3	1.5	Appliances, bulk items
5	Oversized (Cat 1)	> 70 cm	>122500 to ≤ 1,000,000	≤ 15 kg	5	as per actuals	Furniture, heavy/bulky
6	Oversized (Cat 2)	> 70 cm	>122500 to ≤ 1,000,000	> 15 kg to ≤ 20 kgs	7		Furniture, heavy/bulky
7	Oversized (Cat 3)	> 70 cm	>122500 to ≤ 1,000,000	> 20 kg to ≤ 25 kgs	10		Furniture, heavy/bulky
8	Oversized (Cat 4)	> 70 cm	>122500 to ≤ 1,000,000	> 25 kg to ≤ 30 kgs	15		Furniture, heavy/bulky
9	Oversized (Cat 5)	> 70 cm	>122500 to ≤ 3,000,000	> 30 kg to ≤ 120 kgs	0.5 QAR more vs Cat 4 for every additional kilogram		Furniture, heavy/bulky

NOTE: All charges in Table 4 above are at an item level and the above rates will be used for billing.

For **example**, if there are 5 items of an SKU (with 3000 cm3 and 4 kgs in weight for each item) and are picked and packed for outbound shipping then the applicable charges will be (1) Pick/Pack Fee: $5 \times 1 = 5$ QAR and (2) Packaging Material Fee: $5 \times 0.75 = 3.75$ QAR. i.e., a total charge of 8.75 QAR for the five items together or 1.75 QAR per item.

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C) Shipping Charges for Last Mile Deliveries:

Table5: Charges associated with Last Mile Deliveries

#	Size Tier	Dimension Limit (L × W × H)	Cube (cm3)	Weight Range (Kgs)	Next Day Delivery Fee in QAR (Per Pkg.)	Same Day Delivery Fee in QAR (Per Pkg.)	Sample Product Category
1	Small	≤ 25 cm × 20 cm × 5 cm	2500	≤ 2 Kg	11	12	Envelopes, accessories
2	Medium	≤ 35 cm × 25 cm × 10 cm	8750	≤ 5 kg	12	14	Apparel, small gadgets
3	Large	≤ 50 cm × 40 cm × 20 cm	40000	≤ 12 kg	14	17	Shoes, boxed goods
4	Extra Large	≤ 70 cm × 50 cm × 35 cm	122500	≤ 15 kg	17	N/A	Appliances, bulk items
5	Oversized (Cat 1)	> 70 cm	>122500 to ≤ 1,000,000	≤ 15 kg	20	N/A	Furniture, heavy/bulky
6	Oversized (Cat 2)	> 70 cm	>122500 to ≤ 1,000,000	> 15 kg to ≤ 20 kgs	23	N/A	Furniture, heavy/bulky
7	Oversized (Cat 3)	> 70 cm	>122500 to ≤ 1,000,000	> 20 kg to ≤ 25 kgs	25	N/A	Furniture, heavy/bulky
8	Oversized (Cat 4)	> 70 cm	>122500 to ≤ 1,000,000	> 25 kg to ≤ 30 kgs	30	N/A	Furniture, heavy/bulky
9	Oversized (Cat 5)	> 70 cm	>122500 to ≤ 3,000,000	> 30 kg to ≤ 120 kgs	1 QAR more vs. Cat4 for every additional kilogram	N/A	Furniture, heavy/bulky

NOTE:

- (1) All charges in Table 5 above are at an package level for domestic fulfillment only.
- (2) If International shipping is required to other GCC regions, it will be provided on request.
- (3) If the payment method for the last mile deliveries is COD (Cash on Delivery) and an additional fee of 5 QAR will be levied for cash handling.
- (4) File Mile (FM) Pick Up: If the inventory is not stored and picked/packed in clients warehouse itself, then an additional FM pickup charge will be added. 1 QAR for pickups withing Doha City Limits and 1.5 QAR for pickups outside Doha City Limits. Certain remote areas in Qatar may not be serviced with a daily pickup and will be evaluated on a case-by-case basis.

For **example**, if there are 5 items of an SKU (totaling 3000 cm3 and 4 kgs in weight and are packed in one package for next day deliveries then the applicable LMD charges will be 12 QAR. If they are required to be packed in 2 different packages then it will be 12*2 = 30 QAR

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D) Returns Management Charges:

Table6: Charges associated with Customer Returns Management

#	Size Tier	Dimension Limit (L × W × H)	Cube (cm ³)	Weight Range (Kgs)	C-Return Collection Fee in QAR (Per Item)	Return Processing Fee in QAR (Per Item)	Sample Product Category
1	Small	≤ 25 cm × 20 cm × 5 cm	2500	≤ 2 Kg	5	0.5	Envelopes, accessories
2	Medium	≤ 35 cm × 25 cm × 10 cm	8750	≤ 5 kg	5	1	Apparel, small gadgets
3	Large	≤ 50 cm × 40 cm × 20 cm	40000	≤ 12 kg	7	2	Shoes, boxed goods
4	Extra Large	≤ 70 cm × 50 cm × 35 cm	122500	≤ 15 kg	10	3	Appliances, bulk items
5	Oversized (Cat 1)	> 70 cm	>122500 to ≤ 1,000,000	≤ 15 kg	12	5	Furniture, heavy/bulky
6	Oversized (Cat 2)	> 70 cm	>122500 to ≤ 1,000,000	> 15 kg to ≤ 20 kgs	15	5	Furniture, heavy/bulky
7	Oversized (Cat 3)	> 70 cm	>122500 to ≤ 1,000,000	> 20 kg to ≤ 25 kgs	20	7	Furniture, heavy/bulky
8	Oversized (Cat 4)	> 70 cm	>122500 to ≤ 1,000,000	> 25 kg to ≤ 30 kgs	30	10	Furniture, heavy/bulky
9	Oversized (Cat 5)	> 70 cm	>122500 to ≤ 3,000,000	> 30 kg to ≤ 120 kgs	1 QAR more vs. Cat4 for every additional kilogram	0.5 QAR more vs. Cat4 for every additional kilogram	Furniture, heavy/bulky

NOTE: All charges above are at an item level for domestic return pickup only. Currently international returns are not supported.

For **example**, if there are 5 items of an SKU (with 3000 cm³ and 4 kgs in weight for each item) and 2 of the items are returned by the customers then applicable charges will (1) Return Pickup charge of 2*5 = 10 QAR. And (2) Return Processing Charge of 2*1 = 2 QAR i.e., total charge of 12 QAR for the 2 returned items together or 12 QAR per returned item.

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Additional Costs:

Table7: Charges associated Additional Services

#	Additional Costs	Fees in QAR	Description
E	Setup Fee	1000	As applicable per marketplace. This is the fee for integration with Amazon, Noon, and any other established marketplace in GCC
F	Technology Fee	1000	Onetime fee for integration with GWC's OMS, WMS and LMD solution
G	Value Added Services		
	<i>Customer Service</i>	on request	Fees for leveraging Customer Service. Will be levied on a contact basis.
	<i>Labeling</i>	on request	Fees for additional labeling requirements on the SKUs
	<i>Bundling</i>	on request	Fees for bundling of SKUs for special promotions
H	Misc. Fees	as per actual	Fees for any other additional service request

Table 8: Illustrative Consolidated Example for depicting rates by E-comm fulfillment components.

Strategic Tier1 Customer Rates – AC Storage				
Sample rates for an MEDIUM item which is 3000 cm3 and has a weight of 4 kilograms. The item dimensions are ≤ 35 cm × 25 cm × 10 cm				
20 items are shipped to customers in 20 distinct packages, and 2 items are returned by the customers				
Service	Quantity	Cost Per Unit	Total Cost	% share
Warehousing	20			9.2%
<i>Inbound/Receive</i>		1	20	6.1%
<i>Storage</i>		0.5	10	3.1%
Fulfillment				10.7%
<i>Pick/Pack</i>		1	20	6.1%
<i>Packaging Material</i>		0.75	15	4.6%
Shipping				73.4%
<i>Next Day Delivery</i>		12	240	73.4%
Returns	2			3.7%
<i>C-Return Pick Up</i>		5	10	3.1%
<i>C-Return Processing</i>		1	2	0.6%
Total		21.25	317	96.9%