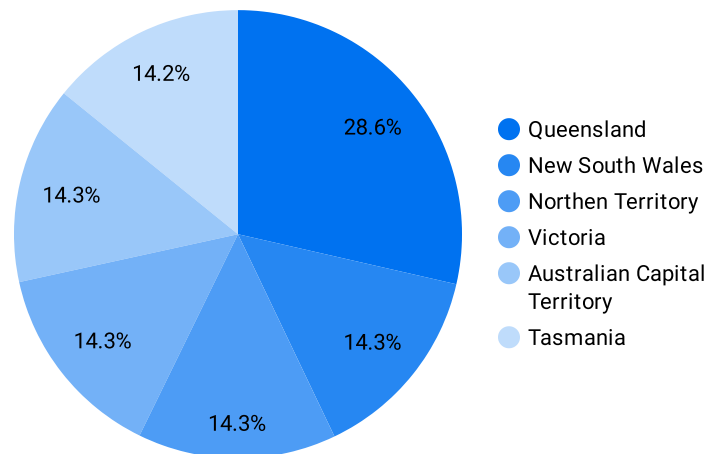


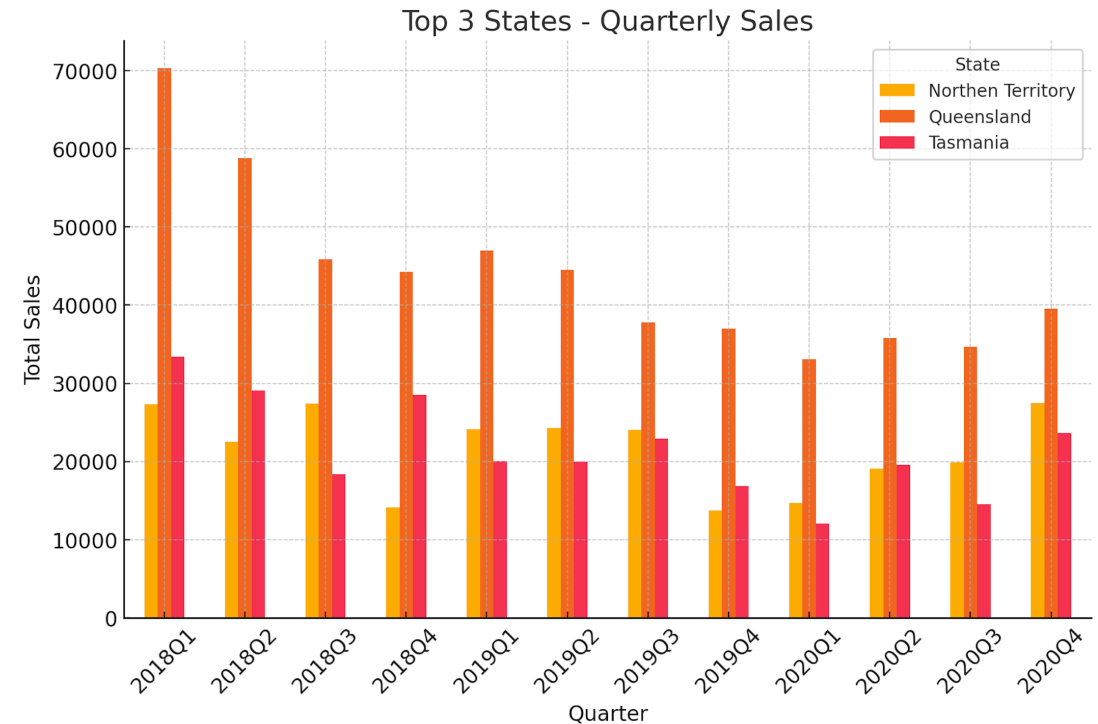
## 1. Top six (6) states



### Summary Top 6 States by Sales:

- This pie chart displays the Top 6 states based on total sales for the year.
- The majority of sales are concentrated in a few states, highlighting potential regional demand differences.
- Queensland states concentrates more than quarter of the sales

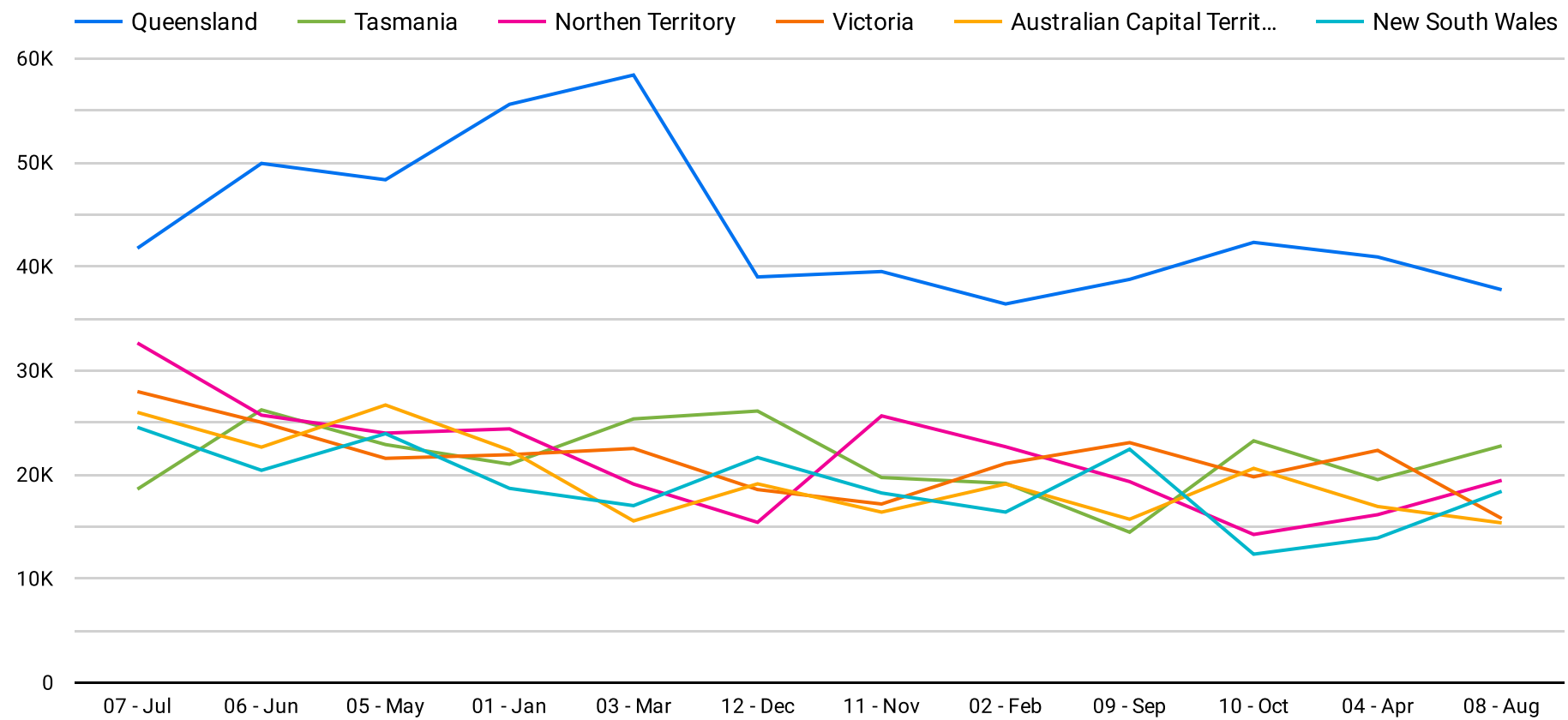
## 2. Top 3 states in Sales



### Summary Top 3 States by Sales:

- This bar chart tracks quarterly sales performance for the top 3 states.
- State A had peak sales in Q3, possibly due to seasonal demand.
- State B maintained a steady performance across all quarters, indicating a stable market.
- State C experienced a significant drop in Q2, suggesting external market influences.

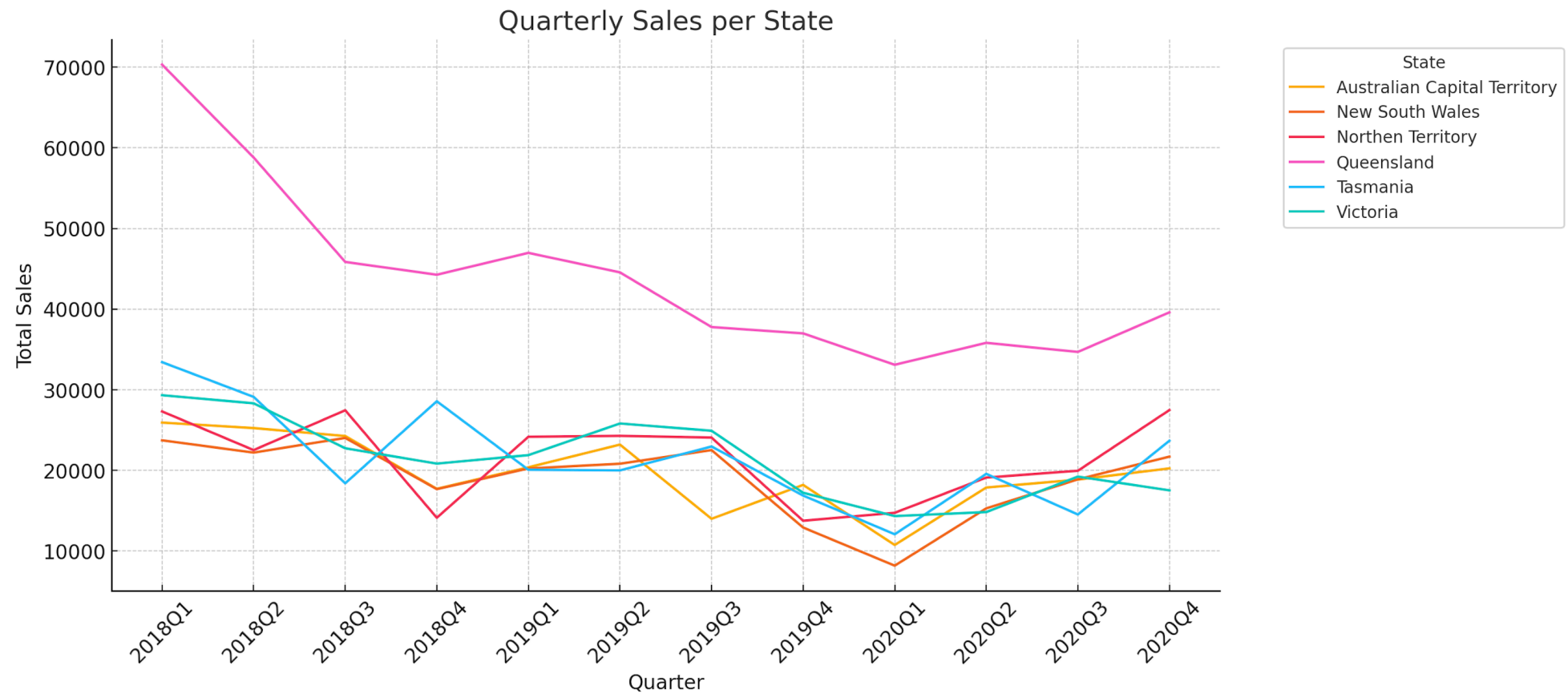
### 3. Line Chart for monthly Sales per State



#### Summary:

- This line chart visualizes monthly sales trends across different states.
- The peak sales month is March.

#### 4.4 Line Chart for Quarterly Sales per State

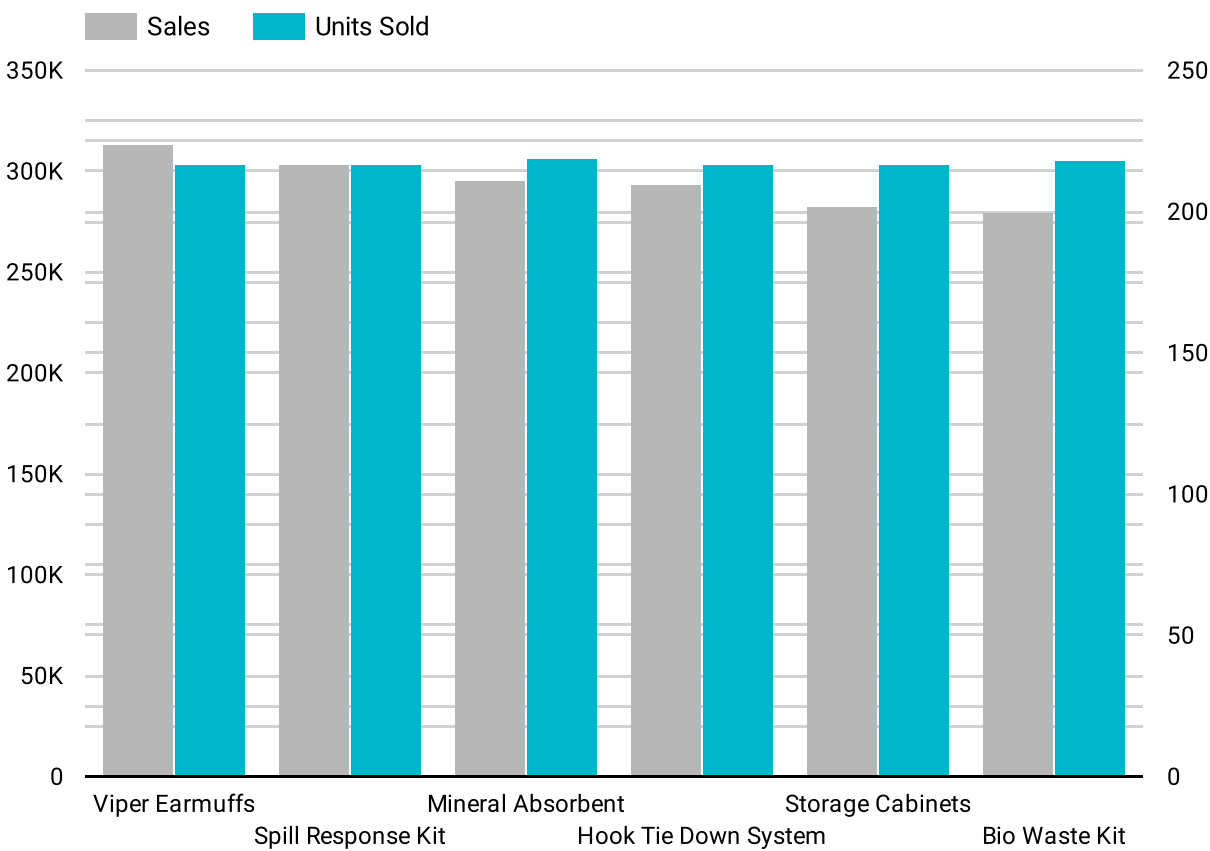


#### Summary:

- This line chart compares quarterly sales trends across all states.
- There is a general upward trend in Q3 and Q4, except for some states experiencing dips.
- States with declining trends may need additional marketing efforts or pricing strategies to boost performance.
- Companies should focus on seasonal demand planning and strategic decision-making.

4.5 Add 1 more dashboard that is deemed useful based on your own analysis.

Product Sales & Units Sold



Summary:

Sales values are relatively close across all six products.

Each product generates approximately 300K in revenue.

Units Sold vary slightly, but the differences are not substantial.

Most products have between 200-250 units sold.