## welcome my friend

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## $\begin{array}{c} \textbf{PERFORMANCE MANAGEMENT SYSTEM} \\ \textbf{PERFORMANCE APPRAISAL} \ 2015 \end{array}$

Appraised Employee				200
Full Name	Samer Rahhal			
Job Title Position Level	Senior Business Analysis & Support Specialist Senior			
Department	ICT Dpt.			THE RESIDENCE
Joining Date	July 01, 2015	Years of service at OMT	0.49	ALC: NO.
Appraiser (Direct Supervisor)	*			
Full Name	Joseph Abou Nader	Job Title	LC.T. Manager	
Next Higher Supervisor				
Full Name	Naji Abou Zeid	Job Title	Executive Board Member	
Appraisal Discussion Date				
P.S: Grey cells are formulas	Light Yellow cells are to be filled			Resemble
PART I: SMART Objectives (I	Evaluation of 2015 pre-set objectives)			
1. Corporate Objectives:				Paradona
Achieved Corporate Grade*		0 %		
Weighted Corporate Grade (ac	hieved corporate grade x weight)#	0%		
2. Departmental Objectives:				
Achieved Departmental Grade	-	0%		
	(achieved departmental grade x weight)=	0%		
3. Individual Objectives:				
Fill below up to 10 individual obj	ectives			

Objectives (Job description can be occasionally added instead of Objectives 5: just in case objectives setting couldn't be applied for the position)	Grade (%) [Ranging between 0% to 120%]	Weight (%)	Weighted Grade
1. Business Analysis Process Documentation and Implementation	100 %	10%	10.00
2. Applications Support Process Documentation and Implementation	100 %	10%	10.00
3. Quality Assurance Process Documentation and Implementation	100 %	10%	10.00
4. Enforce the usage of ITSM on all Support Cases	100 %	13%	12.50
5. Handle 90% to 95% of all support cases	100 %	13%	12.50
6. Dynamics GP - Fixed Assets Automation Project - Go Live	0%	10%	0.00
7. Dynamics GP - Full Ownership	80 %	20%	16.00
8. People Soft - HRIS Technical Ownership	100 %	15%	15.00
			0.00
			0.00

Achieved Individual Objectives = 86.00/100

PART II: Performance Competencies

The Core competencies below are considered <u>pre-requisite behaviors for all OMT members</u> and therefore should be met with adequate proficiency levels. Although they are not part of the total grade calculation, they will have <u>direct impact on career plans, financial compensations and developmental schemes.</u>

CORE COMPETENCIES	Grade (0% to 120%)
Integrity: Display honesty & sincerity in all communications with both internal and external clients. Demonstrate work behaviors that are consistent with OMT standards for professional and ethical conduct. Encourage these values in others.	90 %
Respect: Value the person independently from position, gender or race. Demonstrate concern to be perceived as responsible, reliable, and trustworthy. Treat all people with dignity; Demonstrate care for safety of others, value contributions of others, speak up on behalf of others when differences are not respected.	95 %
Customer Orientation: Desire to identify and serve customers/clients, who may include the public, colleagues, partners, co-workers, peers and other organizations; assess their needs, provide information or assistance, resolve their problems, or satisfy their expectations with knowledge about available services and commitment to providing proper quality of service.	85 %
Results Orientation: The ability to focus on the desired result of one's own and unit's work, focusing effort on the goals with concern for maintaining a standard of excellence and striving for improvement.	90 %
Team Spirit Work co-operatively with diverse teams, work groups and across the organization to achieve common group and organizational goals. This includes communicating effectively and collaboratively with others, encouraging and facilitating cooperation, trust, and group identity; fostering commitment and team shirt.	95 %



\* Please choose most relevant competencies required to the best nelicements of the worly objectives & job requirements.

Focus on facts & behaviors related to the job requirement rather than focusion on presumitiv

rocus on facts & behaviors related to the job requirement rather than focusing on personality.  TECHNICAL COMPETENCIES (50% of the Category)	Job required Level	Weight	Grade 10% to 120%
Process Management	Expert (4)	15%	95 %
Project/Program Management	Advanced (3)	15%	90 %
Business Systems Analysis Skills	Expert (4)	20%	90 %
information Management	Expert (4)	10%	90 %
Supplier Relationship Management	Advanced (3)	10%	90 %
Rate of his/her spoken English vs. job requirement level.	Advanced (3)	10.00%	95 %
Rate of his/her written English vs. job requirement level.	Expert (4)	10.00%	95 %
Rate of his/her spoken Arabic vs. job requirement level.	Internediate (2)	5.00%	90 %
Rate of his/her written Arabic vs. job requirement level.	Internediate (2)	5.00%	90 %

Total 100% Average 91.75

PERSONAL EFFECTIVENESS COMPETENCIES (10% of the Category)  Effective Communication		Job required Level	Weight	Grade [0% to 120%]
		Expert (4)	100%	90 %
			Turn.	
				800
	ALL IN		Miller	
	Total	100%		
	Average	90.00		

MANAGERIAL & LEADERSHIP COMPETENCIES (40% of the Category)	Job required Level	Weight	Grade [0% to 120%
Fostering Teamwork & Cooperation	Expert (4)	20%	90 %
Quality & Plans Monitoring	Expert (4)	20%	90 %
Leveraging Technology	Advanced (3)	20%	85 %
Clarifying Roles & Objectives	Advanced (3)	20%	90 %
Planning & Prioritization	Expert (4)	20%	85 %
		11,90	KIN'S
Total	100%	THE REAL PROPERTY.	

Total	100%
Average	88.00

PART II: Total Competencies Grade=
Overall Performance Level for Period under Review

90.08

Total weighted grade of Performance Competencies [Total Competencies Grade of part 2 multiplied by 35%]	32/35	32/35
1.00	End-year review Grade (Excluding Corporate & Departmental Objectives)	End-year review Grade (tuctuding Corporate & Departmental Objectives)
Total weighted grade of SMART Objectives [Total Objectives Grade of part 1 multiplied by 65%]	56/65	36/65
Overall performance [Total verighted grade of SMART Objectives + Total weighted grade of Performance Competencies]	88 %	<u>68 %</u>

The overall performance level for end of period appraisal is:
[The resull is automatically highlighted in yellow & represents the grade excluding Corporate & Departmental Objectives]

Unsatisfactory Performer	Marginal Performer	Best Talent	Star Talent
Didn't meet or met only [0% - 65%] of the overall objectives & the level of behaviors in the competencies required.	objectives & level of behaviors in the	Met all or between [86% - 100%] of the overall objectives & level of behaviors in the competencies required; possibly exceeding expectations in very few areas.	Excelled at all levels of expectation or between [101% - 120%]; went th extra mile in most of objectives & level of behaviors in the competencies required.



A. Developmental Plan Sugi	gestion		
Based on your performance as	ssessment, kindly identify <u>technical, personal effective</u> iatives (e.g. training) could enhance the appraisee's per	ness and managerial & leadership competer formance:	cles or areas of expertise in which
-On the Technical level: Pursue the b	usiness analysis professional certification.		
On the Personal Effectiveness level:			
On the Leadership & Managerial lev	rel:		
samer can benefit From trainings in L	eadership & Team management		
B. WARNINGS Mention if any written warnin	igs were received in 2015		
. WAS ANY EDUCATIONA	L DEGREE OR RECOGNIZED CERTIFICATE OBTA	LINED BY THE EMPLOYEE DURING 2015	
O. CAN YOU BRIEFLY MEN	TION THE EFFECT OF THIS YEAR'S TRAINING(S)	ON EMPLOYEE PERFORMANCE	
	AISED EMPLOYEE OVER THE PERIOD UNDER RE clations e.g. task, responsibilities, communication with		
DENOTE IF THE APPRAIS VALUATION BY THE APPR	SED EMPLOYEE'S EVALUATION OF HIS/ HER WO: RAISER	RK WAS A LOT DIFFERENT FROM THE A	BOVE MENTIONED
f different please mention an	praised employee's overall performance grade		
6. APPRAISED EMPLOYEES According to the appraised em	s POTENTIAL: aployee's evaluation, please identify his/ her future po	tential.	
L APPRAISER'S OTHER CO	OMMENTS:		
SIGNATURES lease sign below to certify the	at the appraisal is discussed		
appraised Employee ignature	Szahhal	Appraiser Signature	9
Oate	29-Dec-2015	Date	
epartment Manager ignature		W.	
Oate (	18 29-12-2015		
4			