

SAMUEL FLEETWOOD

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EDUCATION

Lehigh University P.C. Rossin College of Engineering and Applied Science

Bethlehem, PA

Lehigh University College of Business and Economics

Bethlehem, PA

Bachelor of Science Candidate in Honors Finance

Expected Graduation: December 2024

Bachelor of Science Candidate in Industrial/Systems Engineering

- **Relevant Coursework:** Simulation, Investments, Fixed Income Securities, Algorithms in Systems Engineering

Columbia High School

Maplewood, NJ

High School Diploma

Graduated May 2020

- **ACT Score:** 33

PROFESSIONAL EXPERIENCE

Paceline Equity Partners

Dallas, TX

Summer Analyst

June 2022 – August 2022

- Assisted in the collection and analysis of key metrics utilizing CoStar and helped develop the proposal of a strategic real estate acquisition for senior management
- Utilized CapIQ and Advantage Data to screen for distressed debt opportunities including high yield securities
- Built a leveraged buyout model from scratch to justify a theoretical acquisition of an existing company, which was given as a presentation to executives and associates within the firm

Synware

New York, NY

Research Intern

June 2023 – Sep 2023

- Utilized R, Python, and Excel to perform quantitative analysis on competitor pricing
- Presented the research to many people within the sales department as well as a few engineers
- Analyzed previous sales numbers to project how revenue would be affected using competitors pricing models to develop a recommendation on how to change the current pricing model
- Recommended a change in pricing structure after analysis of current customer base

LEADERSHIP & INVOLVEMENT

Alpha Epsilon Pi

Bethlehem, PA

Health and Safety (Risk) Manager

April 2022 – April 2023

- Managed risk prevention and conduct issues in the fraternity & maintained a direct line of communication with IFC
- Participated in meetings with the Executive Board to make decisions for the future of the fraternity
- Presented an accreditation report to five members of the IFC board resulting in a passing grade for the fraternity

Capstone Project (Heudia Health)

Bethlehem, PA

Head of Financial Strategy

January 2023 – January 2024

- Collaborated with a healthcare SaaS startup focused on helping college students' health services become more accessible with a focus on mental and sexual health
- Collaborated with the CFO to help project margins and profits based on assumptions they had made
- Networked with competitors to get a better understanding of how much Universities would be willing to pay
- Delivered a speech at an IBE conference where 2 group members from each team were chosen as representatives

Integrated Business and Engineering (IBE) Workshop

Bethlehem, PA

Teacher's Assistant

January 2024 – Present

- Mentored freshman IBE students in their first project based, program specific class
- Directed a group of students to create a final project to be presented to the head of the IBE program

SKILLS & INTERESTS

- **Technical Skills:** Microsoft Office, Python, Java, SQL, Financial Modeling, RStudio, Bloomberg
- **Language Skills:** English (Native), Spanish (Beginner)
- **Interests:** Entrepreneurship, Trading, Baseball Analytics, Philosophy, Golf