# Analyzing Market Trends and Startups through Money Flow

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# Motivation and Goal

- Can money flow be used to identify marketspaces?
- Do changes in money flow reflect what we qualify as pivotal events and pivotal startups?

### Previous Work

# Two categories

- 1. Market trends via economic analysis
  - Ex: many strategies and status reports from firms
- 2. Prediction using entity-specific data
  - a. Ex: M&A prediction

# Approach

- Use startup data instead of macroeconomic information
  - Allows for entity-specific analysis
  - Extrapolate from details
- Focus on relationships defined by money flow
  - Quantitative
  - Ubiquitous

## Overview of Plan

- 1. Dataset acquisition: Crunchbase
  - a. 466 thousand companies
  - b. Acquisitions, IPOs, funding rounds
- 2. Making the maps: NetworkX
  - a. Current and specific time maps
- 3. Analysis
  - a. Functions like clustering coefficient, centrality, etc.
  - b. Isolate affected nodes and compare measures

# Rough Timetable

21-Oct Make list of startups and events of interest

31-Oct Create map for present day

18-Nov Create maps for before and after events of interest

3-Dec Analysis done

10-Dec See if there is some way to visualize interesting maps

Remaining time Write apper

## **Evaluation**

- Check for tangible effects to the maps' structures to evaluate what we qualify as pivotal
- Check statistical significance for before and after "pivotal" events
- Is money flow the best way to quantify importance?