## CS306 Project

Data analysis and visualization for Yes Bank customers

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### Introduction

- The database delivers the information about customers of Yes Bank world-wide providing their addresses.
- Database used for analysis consists of randomly chosen 100,000 records from total of 10, 594, 391 records.
- For reducing the sample size, uniform random numbers are used in order to avoid biasing.
- The fields contained in database are customer id, current and permanent addresses divided into address line, city and state resulting into total of 9 fields.

### Data Cleaning

- Checked for unique customer id. If the ids are not unique, we need to drop all the duplicate ids.
- Eliminated the rows with dummy or non-meaningful entries.
- Also eliminated the rows where the latitude and longitude of a location cannot be found (Due to non-meaningful addresses or unavailability of both pin-code and address).

### Data Augmentation

- Created two new columns for storing the combined address i.e, address, city and state(both current and permanent)
- Also we have augmented four new columns for storing the coordinates(latitudes longitude) of the current and permanent address location.
- Checked for multiple countries having same pin-code. If found, we need to augment a new column consisting of the country name for each record.

Visualizing the permanent and current address of customers a heat map on a global world map:

- To find precise latitude and longitude, we have used entire address rather than just city name and pincode also wherever the address contained null or non-meaningful entries.
- From geopy.geolocators library, we have used Nominatim to find the coordinates of the location using either pincode or the new column of concatenated address of the customer.
- On not being able to find any location, the respective row is dropped treated as junk value.
- After obtaining the latitudes and longitudes of all the locations, we have plotted the heat map using heatmap layer feature of the gmaps library for python.

### Heatmap for Current addresses



### Heatmap for Permanent addresses



# Classifying the customers in the data set as business and household and visualize them accordingly.

- After the overall cleaning of data, we also removed the records with empty address fields or having non-meaningful data.
- We carried out the task of classification by using the keywords with high frequency obtained from mapper\_reducer (word-count) program.
- We first removed the ambiguous address which neither contributes to household nor to business. These includes the addresses which have only the city/state name.
- We identified household customers and business customers with their appropriate keywords.
- The identification of business customers was difficult due to a company being landmark for normal address.

### Heatmap for household customers



### Heatmap for business customers



### Conclusion

- The sampled database mostly contains the data about Indian customers along with minority of European customers.
- The visualization reflects that majority of customers are located around the metropolitan cities of India such as Mumbai, Delhi and Bangalore.
- The sampled database shows that there are significantly smaller number of household customers than business customers.
- The analysis and visualization carried out helps company (Yes Bank) in launching of new policies and new branches according to the targeted customers.

# Thank You