

	close_date - Year-Quarter				
	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
COUNTA of oppc	1,196	1,257	1,254	531	4,238

	close_date - Year-Quarter				
deal_stage	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
Won	1,196	1,257	1,254	531	4,238
Lost	789	790	778	116	2,473

	close_date - Year-Quarter				
sales_agent	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
Darcel Schlecht	94	115	96	44	349
Vicki Laflamme	68	63	57	33	221
Kary Hendrixson	64	54	55	36	209
Anna Snelling	57	55	71	25	208
Zane Levy	52	41	50	18	161
Versie Hillebrand	51	47	52	26	176
Kami Bicknell	51	44	53	26	174
Jonathan Berthel	46	54	57	14	171
James Ascencio	45	35	39	16	135
Corliss Cosme	43	48	36	23	150
Gladys Colclough	41	42	34	18	135
Marty Freudenbu	39	38	33	12	122
Cassey Cress	39	53	48	23	163
Reed Clapper	38	49	49	19	155
Maureen Marcan	37	48	42	22	149
Donn Cantrell	37	58	44	19	158
Moses Frase	36	35	43	15	129
Lajuana Vencill	36	36	39	16	127
Violet Mclelland	35	36	34	17	122
Markita Hansen	35	41	39	15	130
Boris Faz	34	31	29	7	101
Cecily Lampkin	33	33	31	10	107
Hayden Neloms	32	29	36	10	107
Daniell Hammack	27	29	47	11	114
Niesha Huffines	23	39	31	12	105
Elease Gluck	23	20	26	11	80
Wilburn Farren	22	16	14	3	55
Rosie Papadopoulos	21	23	26	8	78
Rosalina Dieter	21	21	21	9	72
Garret Kinder	16	24	22	13	75
Grand Total	1196	1257	1254	531	4238

## Quarterly Sales Performance

regional\_office

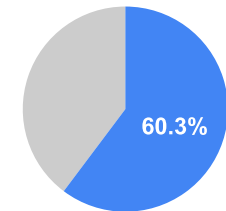
manager All

Opportunities Won

1,196

↓ -61 Vs Prev

Win %



Opportunities on by Sales Agent

