# SAMI T. ARAR, ing.

#### **EMPLOYMENT**

# **Business Systems Developer**

**Stingray Group Inc.** 

May 2021 - Present

Admin, Developer & Business Analyst

Salesforce CRM

- Boosted productivity for 150+ users by automating business processes across all sales, service and finance teams.
- · Achieved substantial cost savings by automating sales orders creation, reducing processing time.
- Collaborated on CI/CD development processes with metadata version control practices.
- Led the integration of Salesforce Cloud Voice with Amazon Connect to enhance customer service efficiency.

#### Oracle Netsuite ERP

- Played key role in company-wide ERP implementation, contributing to the successful deployment of Netsuite, on time and under budget.
- Mitigated NetSuite limitations with SuiteScript solutions, driving operational efficiency and cost savings.
- · Leveraged NetSuite's Advanced PDF/HTML capabilities to craft tailored, professional documents.
- · Led the adoption of TypeScript over JavaScript for SuiteScript, enhancing code quality & maintainability.

# Enterprise Service Bus (Amazon Web Services)

- Played a pivotal role in architecting a scalable solution that drives 1.5M \$ in monthly recurring revenue.
- Terraform'd an event-driven integration between Salesforce, NetSuite, and AWS (Infrastructure as Code).
- Automated TypeScript and Apex model generation from OpenAPI specifications using Python/Jinja, increasing development velocity tremendously.

#### **Software Engineering Intern**

**Matrox Electronic Systems Ltd.** 

May 2020 - Aug. 2020

- Worked on images analysis algorithms and machine vision of the Matrox Imaging Library (MIL).
- Implemented Software Quality Assurance algorithms in C++ and Python.
- Developed a new Barcode image using the Matrox Image Processing Library in C++.

## **Business Analyst**

## **Pratt & Whitney Canada**

Jan. 2019 - Aug. 2019

Graduation: 2021

- Deployed many functionalities aimed to improve and transform the E-Business platform.
- · Conducted workshops with stakeholders to effectively gather and document client requirements.
- · Managed Bug fix process and Tickets management of the E-Business platform.
- Assisted in feature development and validation, through usability testing to ensure product quality.
- Utilized large-scale databases such as SAP, CRM and ODS (SQL) for analysis purposes.

#### **EDUCATION**

# Montréal, Québec

# Polytechnique Montréal

Bachelor of Software Engineering, May 2021

#### **TECHNICAL EXPERIENCE**

#### **Projects**

Portfolio (2023-Present). Available: <u>www.samiarar.com</u>. Next.js

#### **ADDITIONAL EXPERIENCE AND AWARDS**

 Jury's Choice Award, Stingray Hackathon 2022: Awarded 1<sup>st</sup> prize and an honorable mention from our sponsor AWS, for our Customer Portal project, out of 16 projects.

# **LANGUAGES AND TECHNOLOGIES**

- Salesforce (Apex, LWC, Flow, Visualforce, SOQL) (Sales Cloud, Service Cloud, Service Cloud Voice, CPQ).
- Netsuite (SuiteScript); Python; C++; Java; JavaScript; React
- · Amazon Web Services (Lambda, API Gateway, AppFlow, EventBridge, Amazon Connect), Terraform