Has the Cost of Living Crisis Impacted the UK Gym Industry?



In June 2024, financial wellbeing was at its lowest point since 2018, having dropped 6.1% since 2021.

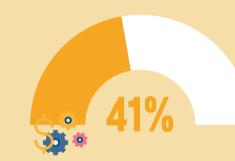


of respondents are **concerned** about their finances perceive the cost of living crisis as **still** being a problem

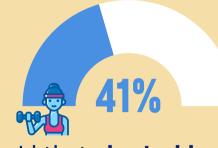
Despite this, the fitness club market continues to grow...

...so why are consumers still choosing to join gyms?

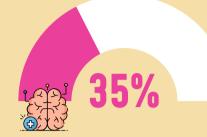
Financial security is a rising priority but so are physical, mental and social health.



of respondents said that financial security was a higher priority in 2024 vs 2023.



said that physical health was a higher priority in 2024 vs 2023.



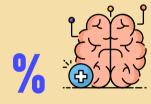
said that mental health was a higher priority in 2024 vs 2023.



said that their social life was a higher priority in 2024 vs 2023.*Sample: See Note 1

Consumers are aware of of the physical, mental, and social benefits of attending a gym.

agree that it is important to set **health goals**



agree that exercising helps to reduce stress

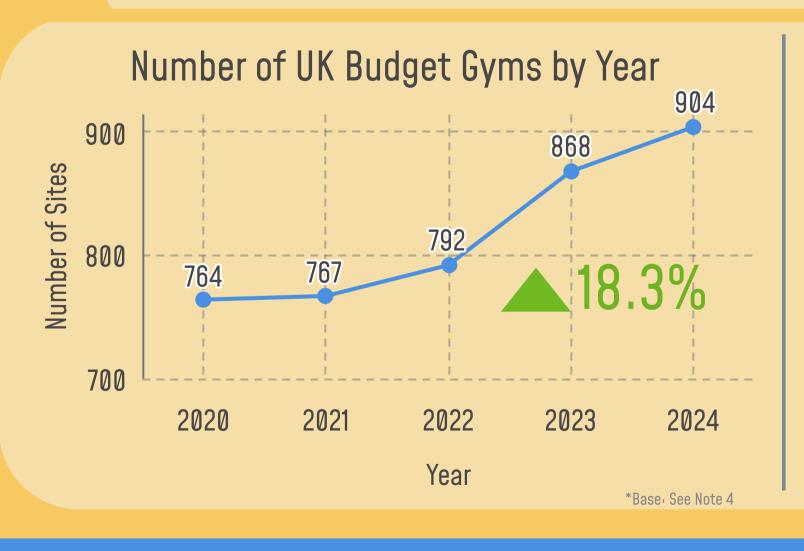


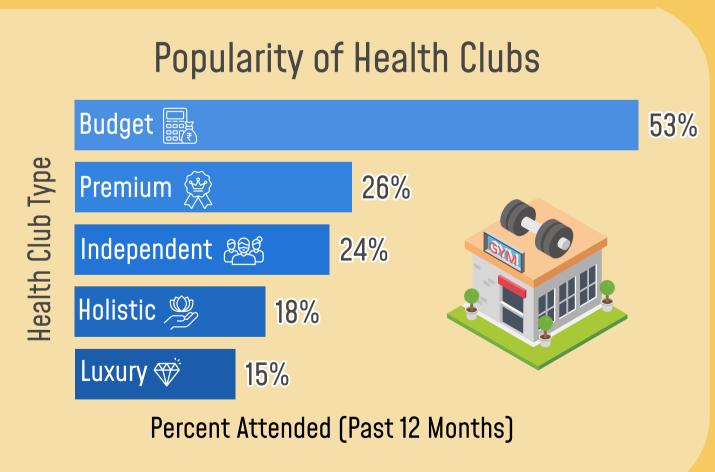
agree that attending a gym is a good way to make friends

*Sample: See Note 2

*Sample: See Note 3

Consumers are looking to reap these benefits without compromising their finances, leading to increased attendance of budget offerings.







- The high cost of living in the UK has boosted the growth of the budget gym industry.
- Health remains of high importance to consumers in times of financial difficulty.
- Consumers would rather "downgrade" to a budget gym option than give up their memberships entirely.
- Industry leaders should consider affordability in their memberships strategies and be sensitive to changes in financial wellbeing.