## Dynamic Discrete Choice

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## Overview of the Course

Course website, topics, themes and assessment

- The course material can be found at:
  - http://comlabgames.com/econometrics/
- The lectures are in three segments:
  - 1 Introduction to Econometrics Modeling
  - Asymptotic Theory for Parametric Models
  - Nonparametric and Semiparametric Methods
- Your grade will come from:
  - Three assignments (20 percent each)
  - Final examination on lectures and reading material (40 percent)

## Introduction to Structural Econometrics Modeling

General approach to estimation and testing

- Throughout this course and its sequel we will imagine that the data is generated by a model, and in that way embrace the classical laws of probability and statistics.
- For the most part we assume the model comes from economics:
  - Individuals solve dynamic optimization problems.
  - Groups of individuals or firms play a noncooperative game using equilibrium strategies.
  - Asymmetrically informed individuals make optimal contracts with each other.
  - Individuals and firms make consumption and production choices in competitive equilibrium.
- To help understand how economic models provide the basis for estimation and testing we introduce the course by analyzing some of the first structural econometric models in:
  - dynamic discrete choice
  - competitive equilibrium models with continuous choices.

# Introduction to Structural Econometrics Modeling

Data generating process

- The data typically comprise a sample of individuals for which there are records on some of their:
  - background characteristics
  - choices
  - outcomes from those choices.
- What are the challenges to making predictions and testing hypotheses when we take this approach?
  - The choices and outcomes of economic models are typically nonlinear in the underlying parameters characterizing the model that we seek to estimate.
  - The data variables on background, choices and outcomes might be an incomplete description about what is relevant to the model.

### Choices

- Each period  $t \in \{1, 2, ..., T\}$  for  $T \leq \infty$ , an individual chooses among J mutually exclusive actions.
- Let  $d_{jt}$  equal one if action  $j \in \{1, ..., J\}$  is taken at time t and zero otherwise:

$$d_{jt} \in \{0,1\}$$

$$\sum_{j=1}^J d_{jt} = 1$$

- At an abstract level assuming that choices are mutually exclusive is innocuous, because two combinations of choices sharing some features but not others can be interpreted as two different choices.
- For example in a female labor supply and fertility model, suppose:

 $j \in \{(\mathsf{work}, \, \mathsf{no} \, \mathsf{birth}) \, , (\mathsf{work}, \, \mathsf{birth}) \, , (\mathsf{no} \, \mathsf{work}, \, \mathsf{no} \, \mathsf{birth}) \, , (\mathsf{no} \, \mathsf{work}, \, \mathsf{birth}) \}$ 

## Dynamic Discrete Choice

#### Information and states

- Suppose that actions taken at time t can potentially depend on the state  $z_t \in Z$ .
- For Z finite denote by  $f_{jt}(z_{t+1}|z_t)$ , the probability of  $z_{t+1}$  occurring in period t+1 when action j is taken at time t.
- ullet For example in the example above, suppose  $z_t=(w_t,k_t)$  where:
  - $k_t \in \{0, 1, ...\}$  are the number of births before t
  - $w_t \equiv d_{1,t-1} + d_{2,t-1}$ , so  $w_t = 1$  if the female worked in period t-1, and  $w_t = 0$  otherwise.
- Note that Z must be defined compatible to the transition matrix: for example setting  $z_t = (w_t, k_t)$  where  $k_t \in \{0, 1, \ldots\}$  are the number of births before t-1, is incompatible with assumption about transitions and choices.
- With up to 5 offspring, 3 levels of experience, the number of states including age (say 50 years) is 750. Add in 4 levels of education (less than high school, high school, some college and college graduate) and 3 racial categories, increases this number to 9000.

- When Z is finite there is a  $Z \times Z$  transition matrix for each (j, t).
- In many applications the matrices are sparse.
- In the example above they have  $9,000^2 = 81$  million cells.
- However households can only increase the number of kids one at time.
- They can only increase or decrease their work experience by one unit at most.
- Hence there are at most six cells they can move from  $(w_t, k_t)$ :

$$\left\{ \begin{array}{l} \left(w_{t}, k_{t}\right), \left(w_{t}, k_{t}+1\right), \left(w_{t}+1, k_{t}\right), \\ \left(w_{t}+1, k_{t}+1\right), \left(w_{t}-1, k_{t}\right), \left(w_{t}-1, k_{t}+1\right) \end{array} \right\}$$

- Therefore a transition matrix has at most 54,000 nonzero elements, and all the nonzero elements are one.
- Given a deterministic sequence of actions sequentially taken over S
  periods, we can form the S period transition matrix by producting the
  one period transitions.

#### More on information and states

- If Z is a Euclidean space  $f_{jt}(z_{t+1}|z_t)$  is the probability (density function) of  $z_{t+1}$  occurring in period t+1 when j is picked at time t.
- With almost identical notation we could model  $z_t \in Z_t$  and in this way generalize from states of the world to histories, or information known at t, or t-measurable events.
- For example in a health application we might define  $z_t \equiv \{h_s\}_{s=1}^{t-1}$  as a medical record with  $h_s \in \{\text{healthy at } s, \text{ sick at } s\}$ .

## Dynamic Discrete Choice Models

### Preferences and expected utility

- The individual's current period payoff from choosing j at time t is determined by  $z_t$ , which is revealed to the individual at the beginning of the period t.
- The current period payoff at time t from taking action j is  $u_{jt}(z_t)$ .
- Given choices  $(d_{1t}, \ldots, d_{Jt})$  in each period  $t \in \{1, 2, \ldots, T\}$  the individual's expected utility is:

$$E\left\{\sum_{t=1}^{T}\sum_{j=1}^{J}\beta^{t-1}d_{jt}u_{jt}(z_t)\right\}$$

where  $\beta \in (0,1)$  is the subjective discount factor, and at each period t the expectation is taken over  $z_{t+1}, \ldots, z_T$ .

• Formally  $\beta$  is redundant if u is subscripted by t; we typically include a geometric discount factor so that infinite sums of utility are bounded, and the optimization problem is well posed.

#### Value Function

- Write the optimal decision at period t as a decision rule denoted by  $d_t^o(z)$  formed from its elements  $d_{it}^o(z_t)$ .
- Let  $V_t(z_t)$  denote the value function in period t, conditional on behaving according to the optimal decision rule:

$$V_t(z_t) \equiv E\left[\sum_{\tau=t}^{T} \sum_{j=1}^{J} \beta^{\tau-t} d_{j\tau}^{o}(z_{\tau}) u_{j\tau}(z_{\tau})\right]$$

• In terms of period t+1:

$$\beta V_{t+1}(z_{t+1}) \equiv \beta E \left\{ \sum_{\tau=t+1}^{T} \sum_{j=1}^{J} \beta^{\tau-t-1} d_{j\tau}^{o}\left(z_{\tau}\right) u_{j\tau}(z_{\tau}) \right\}$$

• Appealing to Bellman's (1958) principle we obtain:

$$V_{t}(z_{t}) = \sum_{j=1}^{J} d_{jt}^{o} u_{jt}(z_{t})$$

$$+ \sum_{j=1}^{J} d_{jt}^{o} \sum_{z=1}^{Z} E \left\{ \sum_{\tau=t+1}^{T} \sum_{j=1}^{J} \beta^{\tau-t} d_{j\tau}^{o}(z_{\tau}) u_{j\tau}(z_{\tau}) | z \right\} f_{jt}(z|z_{t})$$

$$= \sum_{j=1}^{J} d_{jt}^{o} \left[ u_{jt}(z_{t}) + \beta \sum_{z=1}^{Z} V_{t+1}(z) f_{jt}(z|z_{t}) \right]$$

when Z is finite with a similar expression holding (using an integral) when Z is Euclidean.

## Optimization

- To compute the optimum for T finite, we first solve a static problem in the last period to obtain  $d_T^o(z)$ .
- Applying backwards induction  $i \in \{1, ..., J\}$  is chosen to maximize:

$$u_{it}(z_t) + E\left\{\sum_{\tau=t+1}^{T} \sum_{j=1}^{J} \beta^{\tau-t-1} d_{j\tau}^{o}(z_{\tau}) u_{j\tau}(z_{\tau}) | z_t, d_{it} = 1\right\}$$

- In the stationary infinite horizon case we assume  $u_{jt}(z) \equiv u_j(z)$  and that  $u_j(z) < \infty$  for all (j, z).
- Consequently expected utility each period is bounded and the contraction mapping theorem applies, proving  $d_t^o(z) \to d^o(z)$  for large T.

### Estimating a model when all heterogeneity is observed

• Let  $v_{jt}(z_t)$  denote the flow payoff of action j plus the expected future utility of behaving optimally from period t+1 on:

$$v_{jt}(z_t) \equiv u_{jt}(z_t) + \beta \sum_{z_{t+1}=1}^{Z} V_{t+1}(z_{t+1}) f_{jt}(z_{t+1}|z_t)$$

By definition:

$$d_{jt}^{o}\left(z_{t}\right) \equiv I\left\{v_{jt}(z_{t}) \geq v_{kt}(z_{t}) \forall k\right\}$$

- Suppose we observe the states  $z_{nt}$  and decisions  $d_{nt}$  of individuals  $n \in \{1, ..., N\}$  over time periods  $t \in \{1, ..., T\}$ .
- Could we use such data to infer the primitives of the model:
  - **1** A consistent estimator of  $f_{jt}(z_{t+1}|z_t)$  can be obtained from the proportion of observations in the  $(t, j, z_t)$  cell transitioning to  $z_{t+1}$ .
  - ② There are (J-1) N inequalities relating the pairs of mappings  $v_{jt}(z_t)$  and  $v_{kt}(z_t)$  for each observation on  $d_{nt}$  at  $(t, z_t)$ .
  - **3** We can recursively derive the values of  $u_{jt}(z_t)$  from the  $v_{jt}(z_t)$  values.

### Why unobserved heterogeneity is introduced into data analysis

- Note that if two people in the data set with the same  $(t, z_t)$  made different decisions, say j and k, then  $v_{jt}(z_t) = v_{kt}(z_t)$ . This raises two potential problems for modeling data this way:
  - In a large data set it is easy to imagine that for every choice  $j \in \{1, \ldots, J\}$  and every  $(t, z_t)$  at least one sampled person n sets  $d_{nt} = 1$ . If so, we would conclude that the population was indifferent between all the choices, and hence the model would have no empirical content because no behavior could be ruled out.
  - ② This approach does not make use of the information that some choices are more likely than others; that is the proportions of the sample taking different choices at  $(t, z_t)$  might vary, some choices being observed often, others perhaps very infrequently.
- For these two reasons, treating all heterogeneity as observed, and trying to predict the decisions of individuals, is not a very promising approach to analyzing data.

## Unobserved heterogeneity

- A more modest objective is to predict the probability distribution of choices margined over factors that individuals observe, but data analysts do not.
- In this respect we seek to predict the behavior of a population, not each individual, essentially obliterating that difference between macroeconomics and microeconomics.
- We now assume the states can be partitioned into those which are observed,  $x_t$ , and those that are not,  $\epsilon_t$ .
- Thus  $z_t \equiv (x_t, \epsilon_t)$ .
- Suppose the data consist of N independent and identically distributed draws from the string of random variables  $(X_1, D_1, \ldots, X_T, D_T)$ .
- The  $n^{th}$  observation is given by  $\left\{x_1^{(n)}, d_1^{(n)}, \dots, x_T^{(n)}, d_T^{(n)}\right\}$  for  $n \in \{1, \dots, N\}$ .

## Inference

#### Data generating process

• Denote the probability (density) of the pair  $(x_{t+1}, \epsilon_{t+1})$ , conditional on  $(x_t^{(n)}, \epsilon_t)$  and the optimal action taken by n at t, as:

$$egin{aligned} & \mathcal{H}_{nt}\left(x_{t+1}, \epsilon_{t+1} \left| x_t^{(n)}, \epsilon_t 
ight) \equiv \ & \sum_{j=1}^J I\left\{d_{jt}^{(n)} = 1
ight\} d_{jt}^o\left(x_t^{(n)}, \epsilon_t
ight) f_{jt}\left(x_{t+1}, \epsilon_{t+1} \left| x_t^{(n)}, \epsilon_t 
ight) \end{aligned}$$

• Conditional on  $x_1^{(n)}$  the joint probability of  $\left\{d_1^{(n)}, x_2^{(n)}, \dots, x_T^{(n)}, d_T^{(n)}\right\}$  is:

$$\Pr\left\{d_1^{(n)}, x_2^{(n)}, \dots, x_T^{(n)}, d_T^{(n)} \left| x_1^{(n)} \right.\right\} = \\ \int \dots \int \left[ \begin{array}{c} \sum\limits_{j=1}^J I\left\{d_{jT}^{(n)} = 1\right\} d_{jT}^o\left(x_T^{(n)}, \epsilon_T\right) \times \\ \prod\limits_{t=1}^{T-1} H_{nt}\left(x_{t+1}^{(n)}, \epsilon_{t+1} \left| x_t^{(n)}, \epsilon_t \right.\right) \mathbf{g}\left(\epsilon_1 \left| x_1^{(n)} \right.\right) \right] d\epsilon_1 \dots d\epsilon_T \\ \left[ \left. \left. \left. \left. \left( x_{t+1}^{(n)}, \epsilon_{t+1} \left| x_t^{(n)}, \epsilon_t \right. \right. \right) \mathbf{g}\left(\epsilon_1 \left| x_1^{(n)} \right. \right. \right) \right] d\epsilon_1 \dots d\epsilon_T \right]$$

#### Maximum Likelihood Estimation

- Let  $\theta \in \Theta$  uniquely index a specification of  $u_{jt}(z_t)$ ,  $f_{jt}(z_{t+1}|z_t)$  and  $\beta$  under consideration.
- Conditional on  $x_1^{(n)}$  suppose  $\left\{d_1^{(n)}, x_2^{(n)}, \ldots, d_T^{(n)}\right\}_{n=1}^N$  was generated by  $\theta_0 \in \Theta$ .
- Define  $\epsilon \equiv (\epsilon_1, \dots, \epsilon_T)$ . The maximum likelihood estimator,  $\theta_{ML}$ , selects  $\theta \in \Theta$  to maximize the joint probability of the observed occurrences conditional on the initial conditions:

$$\theta_{\mathit{ML}} \equiv \operatorname*{arg\,max}_{\theta \in \Theta} \left\{ \mathit{N}^{-1} \sum_{n=1}^{\mathit{N}} \log \left( \Pr \left\{ \mathit{d}_{1}^{(n)}, \mathit{x}_{2}^{(n)}, \ldots, \mathit{x}_{\mathit{T}}^{(n)}, \mathit{d}_{\mathit{T}}^{(n)} \, \middle| \mathit{x}_{1}^{(n)}; \theta \right. \right\} \right) \right\}$$

### Properties of the ML estimator

ullet If there is a unique maximum in  $heta\in\Theta$  to:

$$\int_{x_{1}^{(n)}} \log \left( \Pr \left\{ d_{1}^{(n)}, x_{2}^{(n)}, \ldots, x_{T}^{(n)}, d_{T}^{(n)} \left| x_{1}^{(n)}; \theta \right. \right\} \right) dF \left( x_{1}^{(n)} \right)$$

then the model is identified, and under standard conditions  $\theta_{ML}$  is  $\sqrt{N}$  consistent, asymptotically normal, and asymptotically efficient.

- Intuitively:
  - a model is identified if no other model in the 

    set of models has the same data generating process.
  - ② an estimator of an identified model is consistent if it converges to  $\theta_0$  in some probabilistic sense as N increases without bound.
  - 3 the rate of convergence,  $\sqrt{N}$  in this case, gives the order of the convergence.
  - **4** asymptotically normality refers to the limiting distribution, in N, of  $\sqrt{N} (\theta_{MI} \theta_0)$ .
  - asymptotic efficiency refers to the lowest asymptotic variance of all consistent estimators with the same rate of convergence.