

## Overview



THE BUSINESS PROBLEM



DATA MODELING/ REGRESSION MODEL



CONCLUSION/
RECOMMENDATION

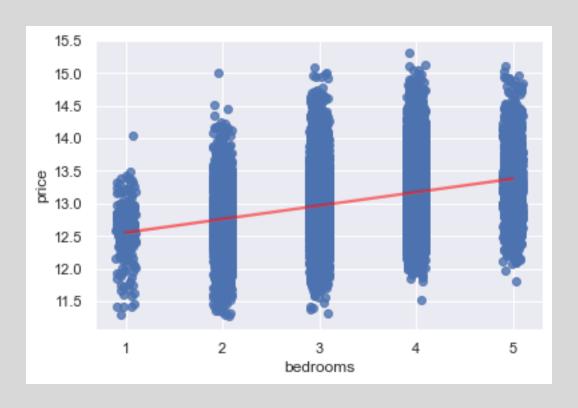
### **Business Problem**

A realtorship is experiencing an influx of clients as smaller families are coming into King County. As
 Microsoft has expanded, it has hired substantial number of workers. The task is to find a price range of a
 house depending on the specifications of the client.

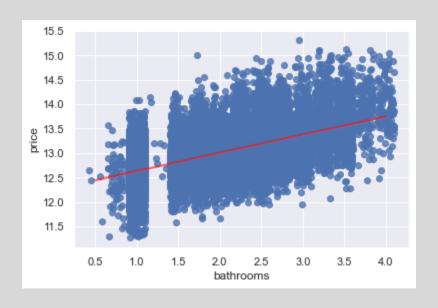
## Data Modeling

- As most clients are going to be living alone or with small to mid-size families, the number of rooms should be set to no more than 5 as well as the number of bathrooms to be no more than 4.
- Setting number of bedrooms and bathrooms, the size of lot and living space, as well as the condition as the main independent variables in determining the price.

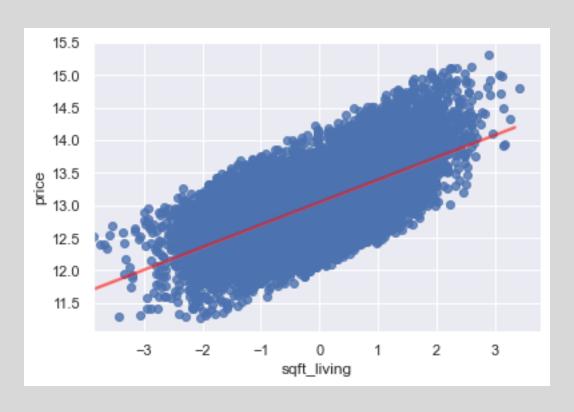
# Bedrooms



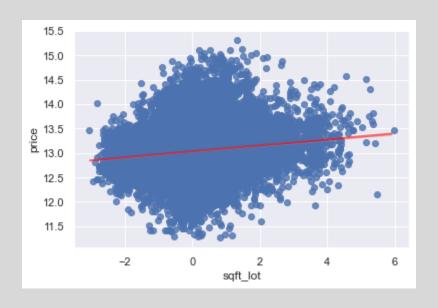
# Bathrooms



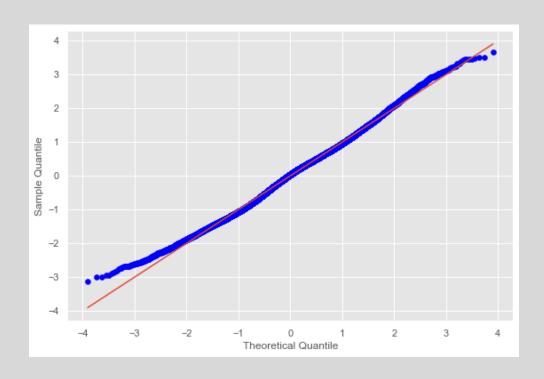
# Sqft Living

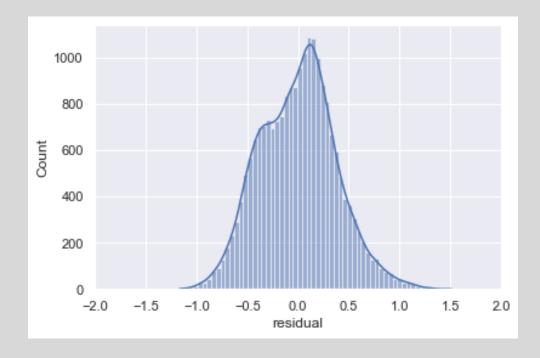


# Sqft Lot



# Q-Q Plot and Residual Histogram





Dep. Variable:		price		R-squared:		0.4	16
Model:		OLS		Adj. R-squared:		0.461	
Method:		Least Squares		F-statistic:		2253	
Date: F		ri, 26 Mar 2021		Prob (F-statistic):		0.00	
Time:		16:15:46		Log-Likelihood:		-9178.8	
No. Observations:		21061		AIC:		1.838e+04	
Df Residuals:		21052		BIC:		1.845e+0	
Df Model:		8					
Covariance Type:		nonrobust					
	anaf	std err	t	P> t	[0.025	0.975]	
	coef				-	-	
Intercept	13.2128	0.073	181.587	0.000	13.070	13.355	
cnd_2[T.1]	-0.0868	0.076	-1.136	0.256	-0.237	0.063	
cnd_3[T.1]	0.0444	0.071	0.626	0.531	-0.095	0.183	
cnd_4[T.1]	0.1066	0.071	1.501	0.133	-0.033	0.246	
cnd_5[T.1]	0.2132	0.071	2.984	0.003	0.073	0.353	
bedrooms	-0.0968	0.004	-23.666	0.000	-0.105	-0.089	
bathrooms	0.0391	0.006	6.785	0.000	0.028	0.050	
sqft_living	0.3929	0.005	81.695	0.000	0.384	0.402	
sqft_lot	-0.0485	0.003	-16.956	0.000	-0.054	-0.043	
0		V40 D			4.000		
Omnibus: 68.							
Prob(Omnibus):		.000 Jarque-Be					
Skew:		).127 P		JB): 1	.60e-15		
Kurtosis:		2.887 C		ond. No. 259			

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

#### **OLS Model**

## Conclusion

- The biggest challenges were first, trying to figure out why the relationship between lot size and number of bedrooms to the price were negative, and much effort was put into trying to make the coefficients be positive in the model. Also, not having any information on the neighborhoods depending on the zip codes would have given better insight to my clients as it is an important factor for them.
- Being able to differentiate between the type of housing using zip codes will be highly beneficial.
- In the future, understanding that it is okay for coefficients to be negative even if it goes personal intuition is okay.