# **Machine Learning Engineer Nanodegree**

## **Capstone Project Report**

Lee, Seang Mei

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## **Title: Supply Chain Order Demand Forecasting**

### I. Definition

## **Project Overview**

Enterprises are attaining double-digit improvements in forecast error rates, demand planning productivity, cost reductions and on-time shipments using machine learning today, revolutionizing supply chain management in the process.

Examples where data analytics and machine learning can be beneficial for supply chain management is within demand forecasting and warehouse optimization.

Accurate demand forecasting enables increased profitability, increased customer satisfaction, reduced inventory stockouts, reduced safety stock requirements and reduced product obsolescence costs.

#### **Problem Statement**

For this project, a company has gathered 7 years of their order demand data from 2011 to 2017. Like many other companies, this company wish to create more revenue by accurately master the order demand for coming months and thus make the right decision on their supply chain to fulfill the demand.

With 1.05 million data volume for that 7 years, the goal of this capstone project is to study the trend of order demand by applying machine learning time series model, SARIMA and to produce with a prediction of order demand for the next few years.

#### **Metrics**

Four commonly used metrics to evaluate a time series model are:

MAE (Mean Average Error)

RSS (Residual Sum Squares)

MSE (Mean Squared Error)

RMSE (Root Mean Squared Error

$$\sum_{i=1}^{n} \frac{\left(w^{T} x(i) - y(i)\right)^{2}}{n}$$

In this project, MSE is calculated as:

It is the sum, over all the data points, of the square of the difference between the predicted and actual target variables, divided by the number of data points.

RMSE is the square root of MSE.

## **II. Analysis**

### **Data Exploration**

Data is getting from <u>Kaggle</u>. Historical Product Demand.csv - CSV data file containing product demand.

Data is uploaded to AWS S3 bucket. During the research of finding best model, output data in json file format can be stored in S3 bucket.

First, data preprocessing is kick off with checking the number of columns, data types, data size and then convert the date field to datetime as it is found that the date is

stored as object. It will not be able to fit into the model later. After the date datatype conversion, proceed to find any null value and drop them. Only 1% of data contains null value and dropped from the data frame.

	Before	After
Warehouse	object	Object
Product_Category	object	object
Date	object	datetime64
Order_Demand	int64	int64

Fig 1: data types

```
In [9]: data.shape
Out[9]: (1048575, 4)
```

```
In [11]: missing = data.isnull().sum()
missing.sum()
Out[11]: 11239
```

Fig 2: total data volume and missing value volume

## III. Methodology

### **Data preprocessing**

- 1. Explore the datasets, understand the data volume, data types
- 2. Convert date to datetime format for time series model purpose
- 3. Drop any null value found
- 4. Check data skew, if it is low skew, it won't impact the result of prediction
- 5. Get the meaningful data range especially oldest data may not be complete

### **Implementation**

To produce a high accuracy demand forecast, we need to study it along a time series. As such, the machine learning solution for this problem will be using SARIMA - Seasonal

Autoregressive Integrated Moving Average method for time series forecasting with univariate data containing trends and seasonality.

There is a function to create a time series which will consider leap year and non-leap year. Then charts are plotted to study the trend of order demand for a particular year.

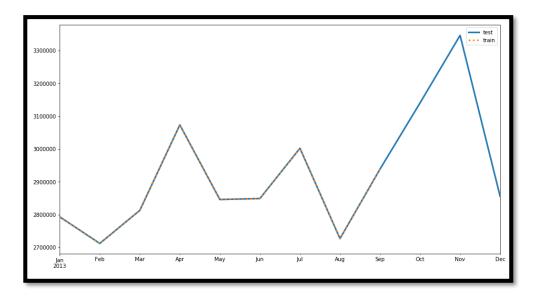


Fig 3: Data show only 1 year of order demand

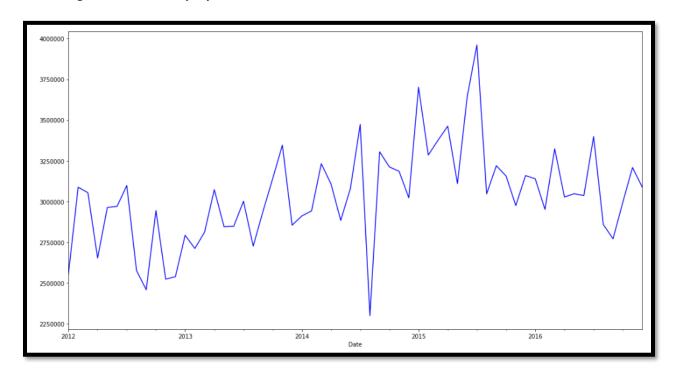


Fig 4: plot the order demand data by year

To determine whether I should use ARIMA or SARIMA, a decomposition of data can help to check whether the data show a seasonal trend. From the third chart, I can basically decide that there is an obvious repetitive trend over the time. Therefore, a SARIMA model should work with this dataset.

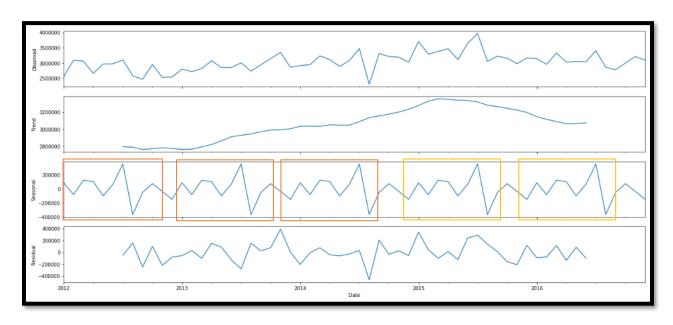


Fig 5: plot the data to check decomposition

## **Algorithm**

To train the data, there are three trend elements that require configuration.

They are the same as the ARIMA model; specifically:

p: Trend autoregression order.

d: Trend difference order.

q: Trend moving average order.

I get the best result with the following configuration:

Order: (0, 1, 2)

Seasonal Order: (1, 1, 0, 12)

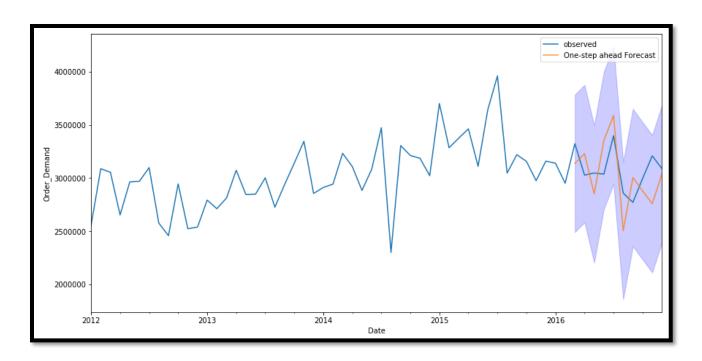


Fig 6: fit the model

## **IV. Results**

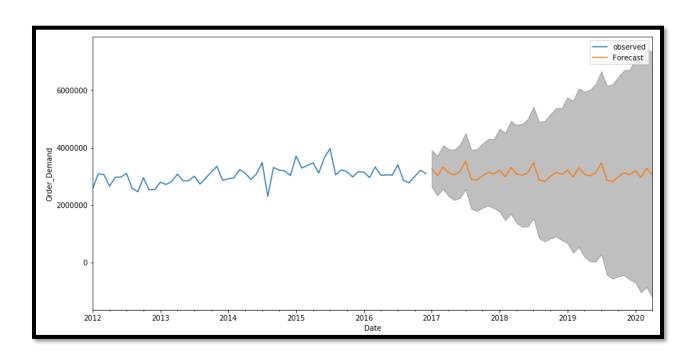


Fig 7: forecast result for the next 3 years

#### **Benchmark Model**

A widely used model for time series prediction is ARIMA - Autoregressive Integrated Moving Average. ARIMA does not support time series with a seasonal component. The ARIMA model is then extended to SARIMA to support the seasonal component.

This proposal apply SARIMA over ARIMA because a seasonal trend is clearly displayed by plotting a decomposition to dataset as shown in fig5.

#### **Model Evaluation and Validation**

```
In [173]: #Getting the mean squared error (average error of forecasts).
    y_forecasted = pred.predicted_mean
    y_truth = y['2016-12-01':]
    mse = ((y_forecasted - y_truth) ** 2).mean()
    print('MSE {}'.format(round(mse, 2)))

#Smaller the better.

MSE 2469360609.11

In [174]: print('RMSE: {}'.format(round(np.sqrt(mse), 2)))

RMSE: 49692.66
```

Fig 8: result in MSE and RMSE

MSE and RMSE are calculated, though the number is pretty large, the model can be further optimized by fine tuning with different sets of parameters.

#### **References:**

Using Machine Learning for Supply Chain

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Data source

- 7. <a href="https://www.kaggle.com/felixzhao/productdemandforecasting">https://www.kaggle.com/felixzhao/productdemandforecasting</a> Benchmark model
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- 9. <a href="https://www.freecodecamp.org/news/machine-learning-mean-squared-error-regression-line-c7dde9a26b93/">https://www.freecodecamp.org/news/machine-learning-mean-squared-error-regression-line-c7dde9a26b93/</a>

Techniques for forecasting

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