

# Tech Mahindra - Company Overview

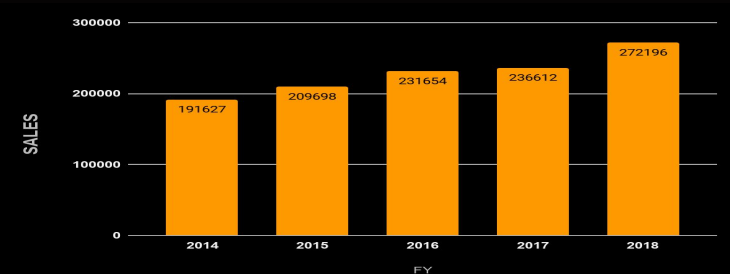
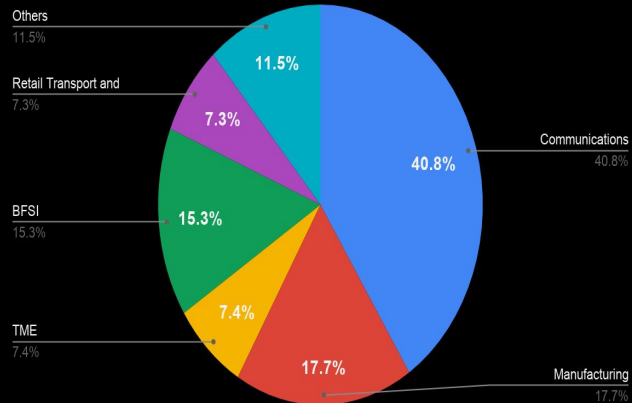
## Company Overview-

The Mahindra Group is a USD 21 billion federation of companies that enables people to rise through innovative mobility solutions, driving rural prosperity, enhancing urban living, nurturing new businesses and fostering communities.

It enjoys a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume agribusiness, aerospace, commercial vehicles, components, defense, logistics, real estate, renewable energy, speedboats and steel, amongst other businesses.

## Financial Overview (INR MN)

### Sales Breakup Segment (FY'19)



	2014	2015	2016	2017	2018
Sales	191627	209698	231654	236612	272196
YoY	-	9.43%	10.47%	2.14%	15.04%
EBITDA	41921	43184	41844	47096	63369
EBITDA Margin	18.50%	16.30%	14.40%	15.30%	18.20%
PAT	26277	31180	28129	37998	42976
Net Margin	11.80%	16.30%	9.80%	12.30%	12.40%

# KEY INVESTMENT HIGHLIGHTS

- Signed a deal with a leading semiconductor manufacturer in the US. TechM is required to design, build and manage the IT Infrastructure (Towers – hosting, networking, workspace, IT security and service management) and applications environments and services for the customer over the next four years.
- Selected by a leading cloud platform company as the managed services partner for the management, maintenance, support, and operations of the infrastructure.
- Cash conversion to PAT at 107% for Q4'19 and 87% for FY'19
- Selected by a US headquartered largest wellness platform serving 35 Mn customers across 130 countries as a strategic consulting and transformation partner.
- Tech Mahindra will enter into a unique partnership with U.S. Based Orbic to co- design and co-create a 5G device portfolio including a Smartphone, Tablet, Hotspot and Home Router in India and the U.S., for the global markets.
- TechM has been selected by a leading Aircraft Manufacturer for full aircraft cabin design and engineering for all its programs.

# Project by-

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