

Samon Sanchuli

ssanchuli.mfa2022@london.edu | +44 778 390 8895 | <https://www.linkedin.com/in/samon-sanchuli/>

EDUCATION

- 2021 - 2023** **London Business School, London, UK**
Reading for Masters in Financial Analysis degree
Career Representative: Elected to represent 100+ students for the duration of the course
- 2017 - 2020** **King's College London, London, UK**
BA Politics, First Class Degree
Top-Grade Quantitative Dissertation: "Does Lack of Credit Hinder Education"

BUSINESS EXPERIENCE

- 2019 - 2021** **COLLECTIVE EQUITY OWNERSHIP, London, UK**
Venture Capital secondaries fund focused on Series A+ UK start-ups
Investment Analyst, First Employee (1 year full-time, 1 year part-time during university)
- Developed a business and legal due diligence process from scratch and run an in-depth evaluation of 20 late-stage start-ups within 3 months
 - Negotiated company valuations with 20 founders and CEOs of late-stage start-ups, based on thorough analysis, achieving up to 30% discount to the price paid by primary investors
 - Assisted senior colleagues in fundraising by presenting a portfolio of tech companies on 7 calls and developing fund performance models; 4 investors proposed term sheets
 - Liaised with investee company management to monitor performance against pre-agreed targets and updated internal forecasts to match new information
- 2019** **Summer Intern (3 months)**
- Published an industry report on VC Limited Partners and collaborated with Financial Times to write a feature article; reached 60,000+ people across social media platforms
 - Produced 5 internal reports on industries including FinTech and SpaceTech, identifying top-performing start-ups, industry trends, and allowing my manager to be 50% more efficient in outreach
 - Represented the firm on conferences and networking events; spoke at RegTech roundtable organised by HMRC
- 2018 - 2019** **KING'S RESI-LIFE, London, UK**
Paid role with the university programme designed to build communities at student accommodations
Residence Associate (1 year part-time during university)
- Led a team of 7 in identifying student needs and organising 8 events with a budget of £3,000; built an inclusive resident community and improved event turnout by 30%
 - Managed urgent and highly sensitive situations relating to residents' wellbeing, escalating the matter to mental health professionals where appropriate
- 2018** **PROTIMOS, London, UK**
Non-profit organisation focused on legal empowerment of African communities
Fundraising Summer Intern
- Produced and presented fundraising applications to trusts and foundations; secured a \$10,000 monthly Google Grant and increased Protimos donor base by 20%
 - Organised a database of legal cases into an Excel spreadsheet, reducing inquiry time from 10 minutes to 15 seconds

ADDITIONAL INFORMATION

Investing: leveraged my network to co-invest my salary in two top-performing Series A start-ups alongside VC funds such as Atomico and Episode 1

Leadership:

- President of the 3,000-member King's Banking & Finance Society, leading a team of 10 to increase event participation by 40% and win Morgan Stanley sponsorship twice
- Diversity Facilitator at King's College London, delivered 5 diversity & inclusion workshops to an audience of 60+ first-year students
- President of the College Student Union, led a team of 10 in organising 4 large-scale ticketed events, 3 interest clubs and a £3,000 charity bake sale

Awards: UK Mathematics Olympiad Bronze Medal; Winner of Turkmenistan National Biology Olympiad

Interests: Marathons (targeting sub-4:00 run in 2022); Classical Piano (multiple solo performance prizes)

Technical Skills: intermediate STATA, R and Python

Languages: fluent in English, Russian and Turkmeni, conversational Farsi