₹984.81M

2M

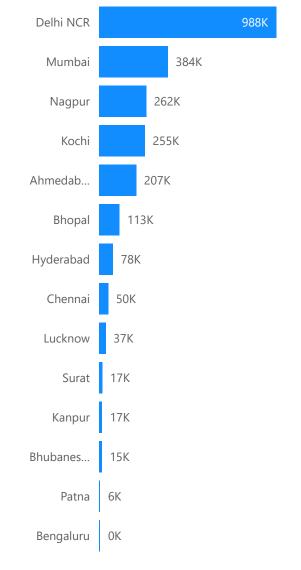
ue Sales_Qty

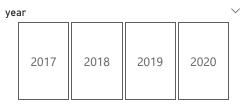
Revenue

Revenue by Market

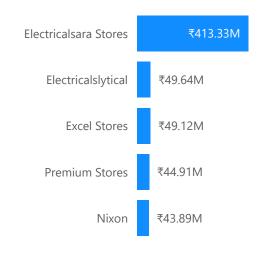


Quantity by Market

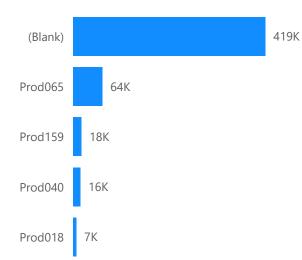




Top 5 Customers

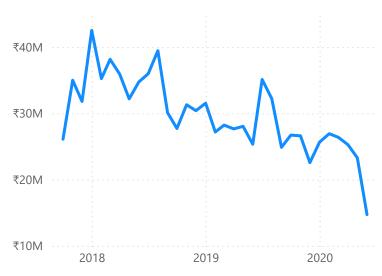


Top 5 Products

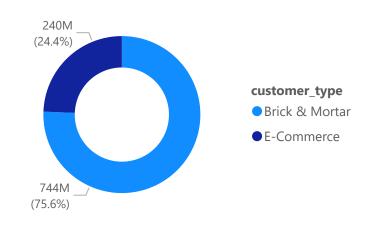




Yearly Revenue



Revenue by CustomerType



cy_date year ₹984.81... 25M 2.44% Jun Jul 2017 2019 2018 2020 17 17 Total Profit Margin Average Profit Margin % Revenue Yearly Profit Margin **Revenue Contribution % Profit Contribution %** Profit % by Market Delhi ... 52.75% Delhi ... 48.48% Surat 15.24% 19.76% Mumbai Mumbai Patna 13.43% Ahme... 11.55% Bhubane... Ahme... Bhopal Bhopal 3.74% Nagpur Kochi Nagpur 2.85% Kochi 1.91% Kochi Mumbai Jan 2018 Jul 2018 Chennai 1.83% Chennai 1.22% Nagpur custmer name Revenue 2.30% 1.38% 0.74% Delhi NCR Kanpur Patna ₹5,067,349.00 **Unity Stores** ₹12,589,257.00 0.51% Ahmedab... Hyder... 0.76% Surat Synthetic ₹6,173,068.00 Surge Stores ₹28,648,916.00 Patna 0.45% Hydera... 0.19% Chennai 1.67% **Surface Stores** ₹15,242,562.00 ₹4,966,707.00 0.31% 1.01% Sound Bhuba... 0.14% Lucknow Luckn... ₹2,252,506.00 Sage 0.26% 0.13% 0.63% Lucknow Hyderabad Relief ₹5,230,158.00 Propel ₹4,183,862.00 Bhuba... 0.09% Kanpur -0.27% Kanpur -0.49% **Premium Stores** ₹44,906,666.00

Bengaluru -20.789

Bengal... -0.31%

0.04%

Power

Total

₹984,813,463.00

Aug Sep Oct Nov Dec 17 17 17 17 17 Jul 2019 Jan 2019 Jan 2020 Profit Margin Profit Margin % Revenue Contribution % Contribution % 0.51% 0.25% 1.20% 1.28% 0.93% 1.83% 0.63% 0.36% 1.42% 2.91% 2.66% 2.29% 1.55% 1.99% 3.22% 0.50% 0.81% 4.00% 0.23% 0.14% 1.53% 0.53% 0.69% 3.27% 0.42% 0.56% 3.33% 4.27% 2.35% 4.56% 0.58% 1.43% 6.18% ₹5,727,123.00 1 6 5 0/ ₹12 00E 020 00 0 0 7 0 /

100.00%

100.00%

2.50%

₹142.22... 2M

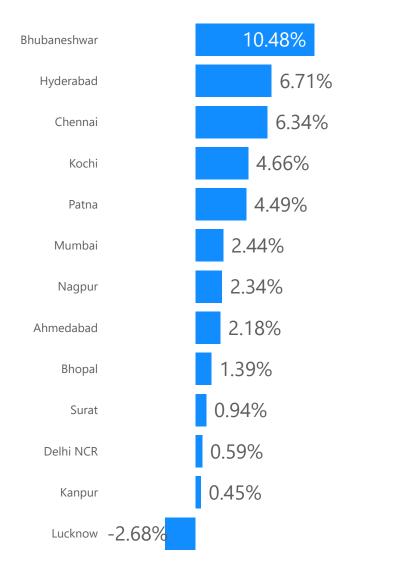
2.53%

Revenue

Total Profit Margin

Average Profit Margin %

Profit Contribution %





Yearly Profit Margin



custmer_name ▼	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Zone	₹927,154.00	0.65%	0.23%	0.52%
Unity Stores	₹1,748,166.00	1.23%	3.31%	3.90%
Synthetic	₹916,267.00	0.64%	-0.42%	-0.95%
Surge Stores	₹3,953,600.00	2.78%	11.95%	6.23%
Surface Stores	₹2,420,004.00	1.70%	3.20%	2.73%
Sound	₹740,856.00	0.52%	0.45%	1.25%
Sage	₹96,950.00	0.07%	0.16%	3.46%
Relief	₹773,301.00	0.54%	0.11%	0.29%
Propel	₹541,553.00	0.38%	0.74%	2.83%
Premium Stores	₹5,899,748.00	4.15%	1.40%	0.49%
Power	₹1,098,552.00	0.77%	3.69%	6.92%
Dath	₹1 700 007 00	1 710/	0.000/	1 1 / 1 / 1 / 1
Total	₹142,224,545.00	100.00%	100.00%	1.45%