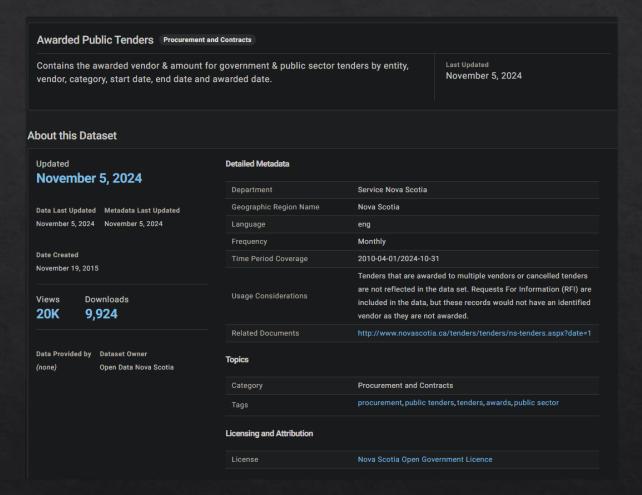
A Data-Driven Exploration of Public Tenders

Md Samshad Rahman samshad@dal.ca B00968344

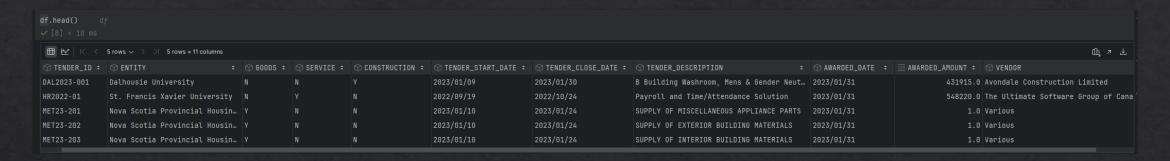
Acronym: DDEPT

Introduction

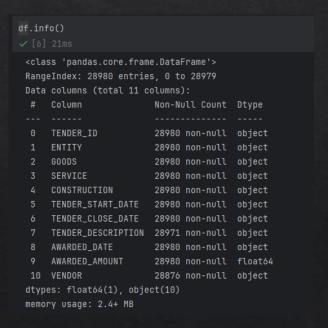


URL: https://data.novascotia.ca/Procurement-and-Contracts/Awarded-Public-Tenders/m6ps-8j6u/about_data

Dataset



Dataset includes more than 29,000 awarded tenders, with fields like tender ID, dates, description, amount, and vendor.



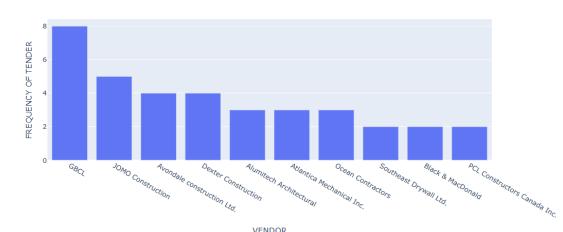
Problem Definition

- Understand and interpret procurement trends and vendor patterns in awarded tenders.
- Analyze the expenditure trends of an organization or sector across various categories over a year.
- Discover insights from tender descriptions using topic modelling and visualization.

Evolution of Average Yearly Tender Allocation at Saint Mary's University



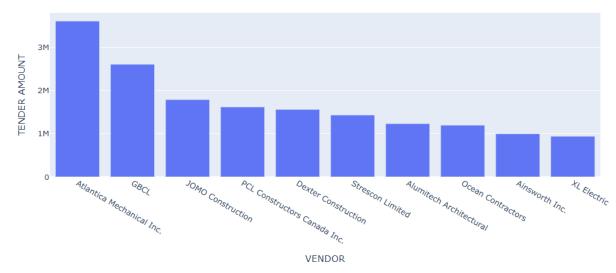
Which Vendors Have the Most Frequent Tender Awards in Saint Marys University?



There are 46 unique-vendor tenders with the selected filters. This bar chart shows 10 of those vendors who have received the most tender awards within the Saint Marys University organization. The vendors are ranked by the number of tenders they won, revealing which companies have been most successful in securing university contracts.

- X-axis (VENDOR): Shows the company names that received tender awards.
- Y-axis (FREQUENCY): Shows the count of tenders awarded to each vendor.

Which vendors have received the highest total awarded amounts in Saint Marys University?



There are 46 unique-vendor tenders with the selected filters. This bar chart highlights the top 10 vendors based on their total awarded tender amounts within the Saint Marys University organization. It identifies vendors with the largest financial awards, sorted by the total awarded amount.

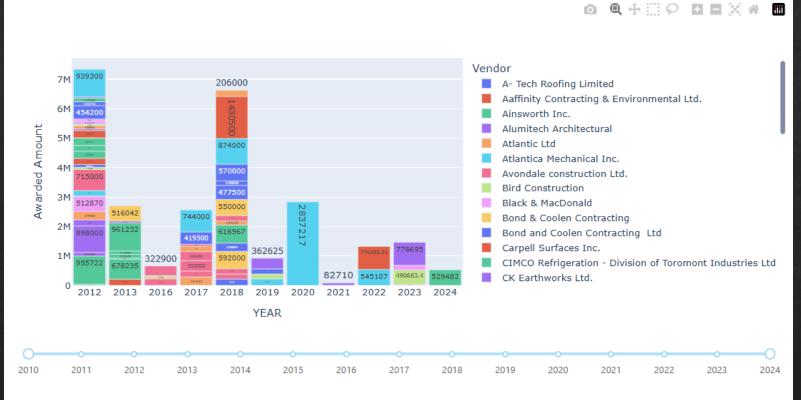
- X-axis (VENDOR): Represents the names of vendors awarded tenders.
- Y-axis (AWARDED_AMOUNT): Indicates the total monetary value of tenders awarded to each vendor.

What are the key topics and frequently recurring themes in tender descriptions for Saint Marys University, as identified through topic modeling?



This BERTopic-based word cloud, generated from the tender descriptions of 46 vendors in the Saint Marys University organization, highlights key topics and frequently occurring words. It visualizes the most prominent topics and terms reflecting the focus of procurement activities. Topic modeling provides deeper insights into main themes and commonly awarded vendor names, offering a comprehensive view of procurement priorities within the Saint Marys University organization.

How are tender amounts distributed by size, vendor, and year in Saint Marys University, and which vendors or tenders stand out when examining detailed information in pop-ups?



This stacked bar chart displays the total awarded tender amounts by year for various vendors in the Saint Marys University organization. It highlights yearly trends in vendor participation and awarded amounts, enabling comparisons across vendors over time and identifying peak years for tender awards. This visualization helps us see each vendor's total awarded amount by year, providing insight into yearly trends in vendor awards within the Saint Marys University organization.

- X-axis (YEAR): Represents the year of tender awards.
- Y-axis (AWARDED AMOUNT): Indicates the total tender amount awarded to vendors in each year.
- Legend (VENDOR): Lists vendors contributing to the awarded amounts.

Data Preprocessing

- ♦ Data Standardization
- Eliminating Empty Row
- Fixing Datetime Column

```
vendors_to_exclude = [
    'Three separate companies',
    'Various Vendors',
    '2 Different Companies',
    '2 vendors',
    '3 separate companies',
    'bid was split between 3 contractors',
    'Bidding Options 3 successful companies split the contract',
    'Multiple Vendors',
    'No bids - award - vendor chosen',
    'There are multiple vendors',
    'There were 4 vendors who submitted low bids',
    'Awarded to more than one vendor. See details below.',
    'Awarded To Multiple Vendors',
    'Awarded to sixteen different vendors',
    'Awarded to Various Suppliers (See Below)',
    'Awarded to vendors below',
    '21 Vendors added to exisiting Standing Offer List',
    '3 contactors were awarded parts of this bid',
    '30 separate bidders split this contract',
    '4 Different Bidders',
    'Awarded Low-Bid - See list of venders below',
    'Awarded to all Bidders',
    'Four bidders won a portion of this tender. See memorandum.',
    '0',
    '**
```

Dataset Summary

Unique Entities

215 entities

Unique Vendors

5.244 vendors

Awarded Amount

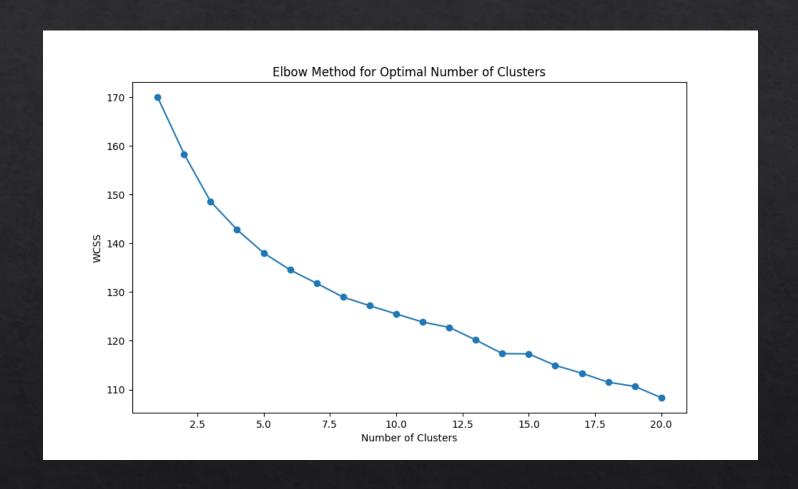
Min: \$1,000.00 Max: \$717.915.205.00

Awarded Year

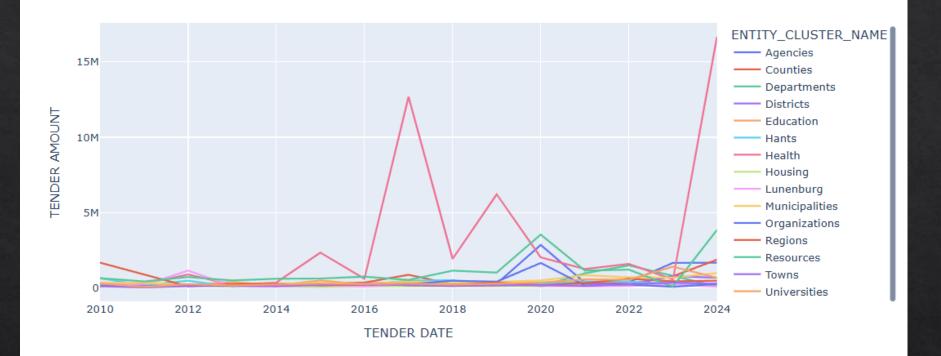
Range: 2010 - 2024

```
"Belanger Electric": "Belanger Electric",
"BELFOR (Canada) Inc": "BELFOR (Canada) Inc",
"Belfor(Canada) Inc": "Belfor(Canada) Inc",
"BelieveCo": "BelieveCo",
"Bell": "Bell",
"BELL ALAINT": "Bell",
"Bell Aliant": "Bell",
"BELL ALIANT": "Bell",
"BELL ALIANT LP": "Bell",
"Bell Aliant LP": "Bell",
"Bell Aliant LP - Xwave": "Bell",
"Bell Aliant Regional Communications LP": "Bell",
"Bell Business Markets": "Bell",
"Bell Canada": "Bell",
"BELL CANADA": "Bell",
"BELL MOBILITY": "Bell",
"Bell Mobility": "Bell",
"BELL MOBILITY INC": "Bell",
"Bell Mobility Inc.": "Bell",
"Bell/Aliant": "Bell",
"BellAliant": "Bell",
"Belliveau Ford Ltd.": "Belliveau Motors",
"Belliveau Motors": "Belliveau Motors",
"Belliveau Motors Ford": "Belliveau Motors",
"Belliveau Motors Ltd.": "Belliveau Motors",
"Belliveau Veinotte Inc.": "Belliveau Motors"
"BELLWETHER HEALTHCARE SOLUTIONS": "BELLWETHER HEALTHCARE SOLUTIONS",
"BELMAC SUPPLY": "Belmac Supply",
"BELMAC SUPPLY LIMITED": "Belmac Supply",
"BELMAC SUPPLY LTD.": "Belmac Supply",
"Belmac Supply Ltd.": "Belmac Supply",
"Ben Brush": "Ben Brush",
```

Entity Clustering



How Do Organization Clusters in Nova Scotia Show Different Spending Patterns Over Time (by Year)?



This visualization displays average tender amounts granted to different organizational clusters in Nova Scotia across multiple years. It reveals funding patterns among various groups—including universities, agencies, municipalities, and education—showing notable spikes and changes that reflect shifting priorities and major projects.

- X-axis (TENDER DATE): This represents the year when funds or awards were accepted.
- Y-axis (TENDER AMOUNT): This shows the average tender expenditure to each cluster of organizations for each year.

Which clusters have contributed the most to cumulative tender amounts over the years in Nova Scotia?

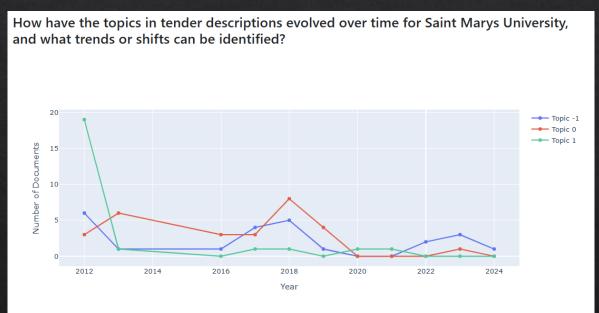


This visualization shows the cumulative awarded tender amounts for each cluster of entities over time. It highlights the total contribution of different clusters to tendering activities, emphasizing clusters with significant and consistent growth.

- X-axis (TENDER DATE): Shows the yearly accumulation of awarded funds.
- Y-axis (TENDER AMOUNT): Displays the total accumulated tender amounts awarded to each cluster over time.

Future Work

- ♦ Scheduler-Driven Hosting: Ensures the most up-to-date data at all times.
- Enhanced User Control: Users can insert instances and manually update clusters.
- Integrate LLM: Provides deeper insights from topic models.



This visualization tracks the evolution of topics over time within the Saint Marys University organization. The line chart shows how frequently each topic appears in tender descriptions across different years, offering insights into trends and shifts in tender types. By analyzing these trends, we can identify periods when certain topics gained or lost prominence, indicating emerging priorities, technological advancements, or shifts in procurement focus.

Thank you! Q&A