

Acquisition of XYZ Corporation

**Robert Zachariah
/ ACME Corporation**

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1 ACQUISITION

1.1 BACKGROUND

We have been the market leader for many years in our sector with our revolutionary product. However in future, this might change. Few months ago our internal tests showed that XYZ Corporation's new product, while quite similar to ours outperforms our product hands down. Our board decided that fast and decisive actions are needed and we decided to try and acquire XYZ Corporation and integrate our product with theirs to make one product that would solidify our position even further.

1.2 NEGOTIATIONS

In quarter II/2016 we started the negotiations and they have been really accommodating with us. It seems that they have been struggling with their funding and they are eager to proceed with the deal.

1.3 ANALYSIS

We have performed in-depth analysis of this company with our external auditors and they reported to us that the deal is a go from their side. However there are some debts that need to be settled by our company. We have been able to negotiate a good refinance deal at a lower interest rate. There aren't any pending lawsuits either.

1.4 TIMETABLE

We're ready to execute the deal, their board has already approved the plans and I will bring this up on next board meeting. After board has approved this and we start the merge officially we can make a public announcement, which will undoubtedly affect price of our shares very positively.

1.5 FLAG

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