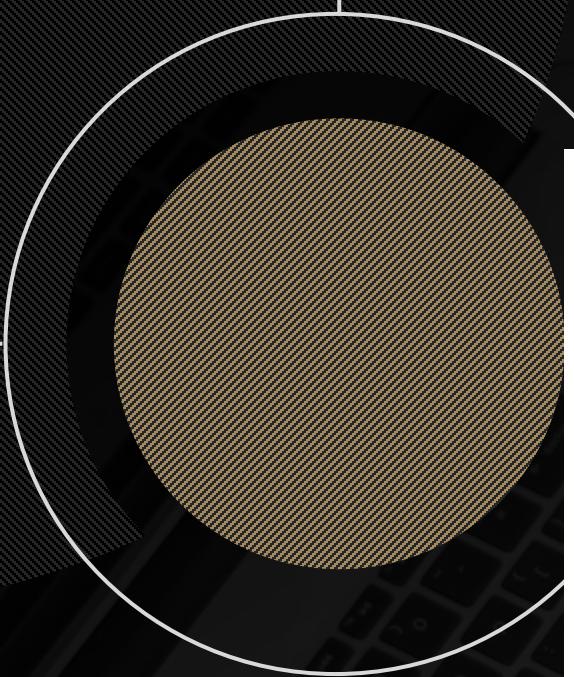


Delivering an Effective Presentation



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10%

of what they **HEAR**

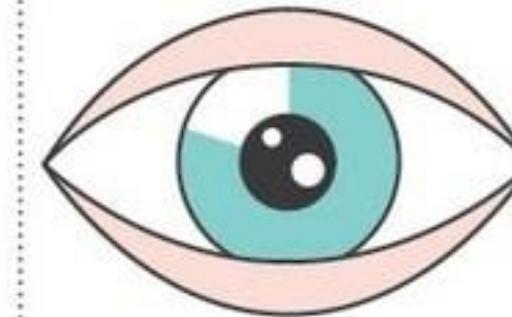


20%

of what they **READ**

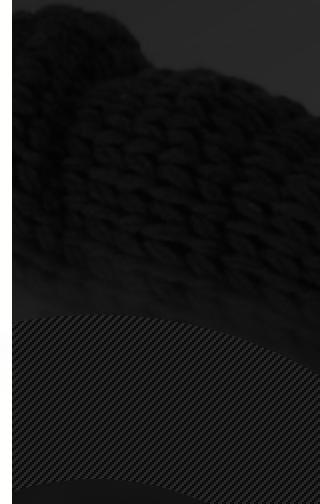
13

People remember:



80%

of what they **SEE and DO**



Target Your Presentation Content

Keep Your Audience in Mind. In compiling your PowerPoint presentation, ask yourself these questions:

- What does my audience know?
- What do I need to tell them?
- What do they expect?
- What will be interesting to them?
- What can I teach them?
- What will keep them focused?

Note: Nothing matters more than your audience's attention.

Practice Your Presentation Like a Professional

A well practiced and enthusiastic talk will help you convince your audience and keep their attention. Here are some key points that define a good talk:

- Know your slides inside out.
- Speak freely.
- Speak with confidence---loud and clear.
- Speak at a steady pace, better too slow than too fast.
- Keep eye contact with your audience.

PowerPoint Slide Design

CAREFULLY COMPOSE YOUR SLIDES

- Don't copy and paste slides from different sources.
- Have a consistent look.
- Help your audience focus on the essential (your speech and the key facts you're highlighting).
- Adds visuals that compliments your messages

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KISS THE TEXT ON YOUR SLIDES

- Keep It Straight and Simple. That means.
- Keywords only on your slides.
- Absolutely no full sentences!
- **NEVER READ YOUR SLIDES**, talk freely.

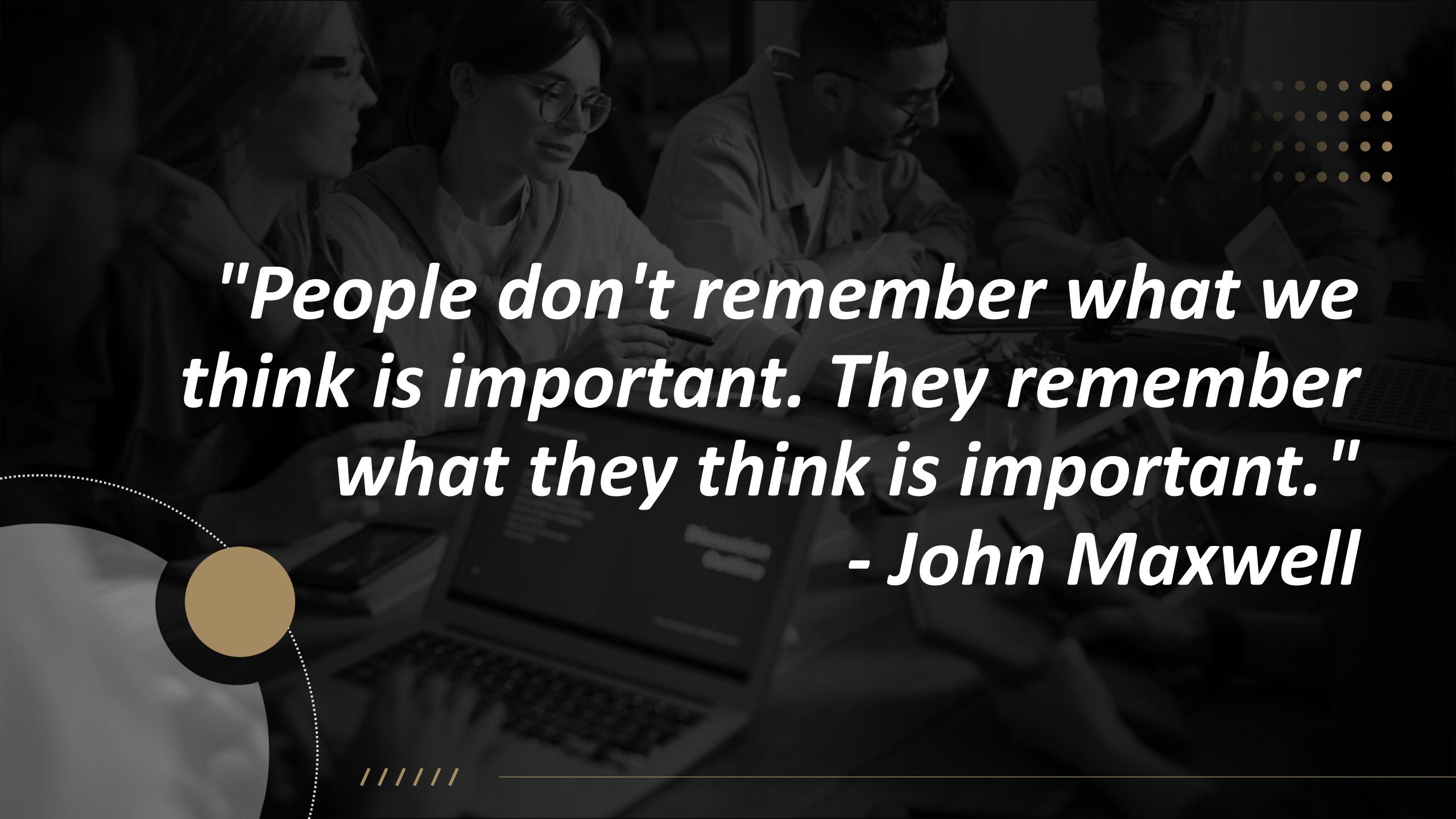
Take Home Message

- Always summarize your key point in a *Take Home Message*. What your audience learned or remembered?
- The *Take Home Message* is your key message, a summary of your data or story. Make sure that what you think is key, really matters to your audience.
- Make your *Take Home Message* memorable. Make your Take Home Message stand out (visually or verbally).

Useful Phrases for Presentation

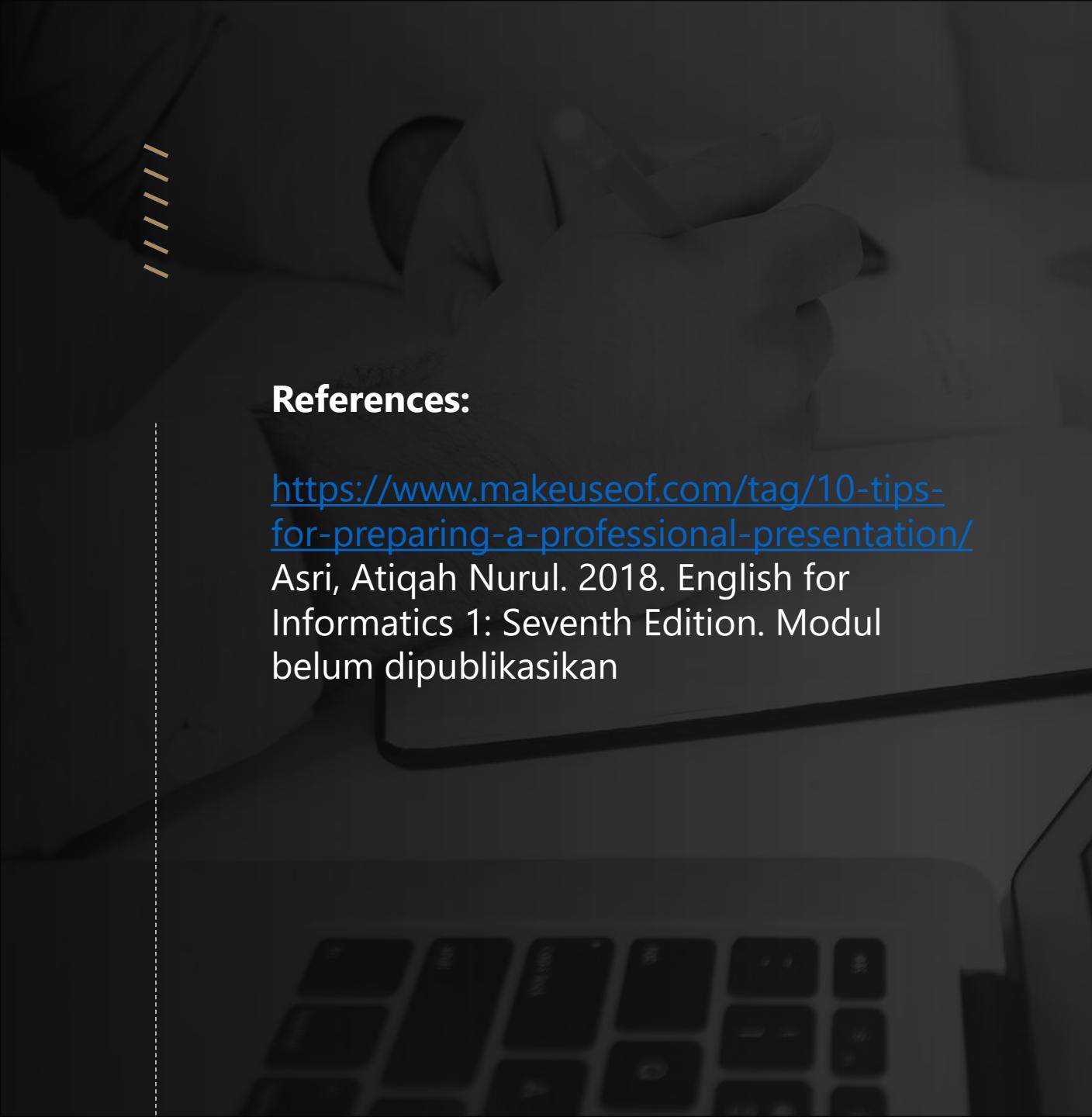
Useful Phrases for Presentation	
Starting the presentation	Explaining the purpose
<ul style="list-style-type: none">Good morning/good afternoon ladies and gentlemen.The subject of my presentation today is ...What I'm going to talk about today is ...	<ul style="list-style-type: none">The purpose of this presentation is ...My objective is to ...My main aim today is to ...
Stating the main points	Introducing the first point
<ul style="list-style-type: none">The main points I will be talking about today are firstly ..., secondly ..., next ..., finally, we're going to look at...	<ul style="list-style-type: none">Let's start/begin with ...I'd like to start by
Showing visuals	Moving on to the next point
<ul style="list-style-type: none">I'd like to illustrate this by showing you ...	<ul style="list-style-type: none">Now let's move on to ...
Referring to an earlier point	Summarizing
<ul style="list-style-type: none">Let me go back to what I said earlier about ...	<ul style="list-style-type: none">I'd like to recap the main points of my presentation. First I covered ..., then we talked about ... and finally we looked at ...I'd now like to sum up the main points, which were ...

Conclusion Inviting	Questions
<ul style="list-style-type: none">I'm going to conclude by ... saying that / inviting you to / quoting ...In conclusion, let me leave you with this thought / invite you to ...	<ul style="list-style-type: none">Finally, I'll be happy to answer your questions.Now I'd like to invite any questions you might have.Do you have any questions?

A black and white photograph of a group of people in an office environment. Several individuals are seated at desks, looking down at their laptops. One person in the foreground is wearing glasses and a light-colored shirt. The background is slightly blurred, showing more people and office equipment.

*"People don't remember what we
think is important. They remember
what they think is important."*

- John Maxwell



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Thank You

Does anyone have any questions?

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References:

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