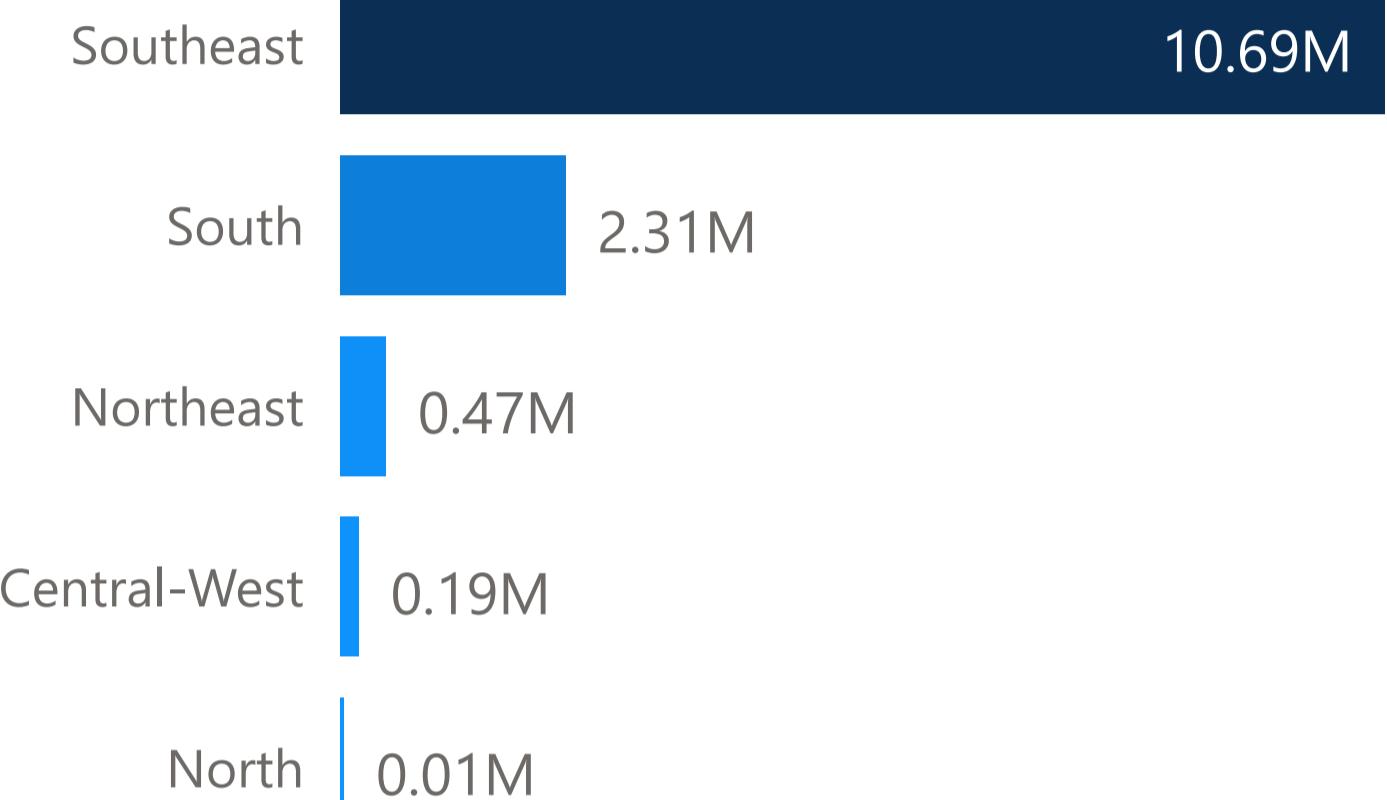
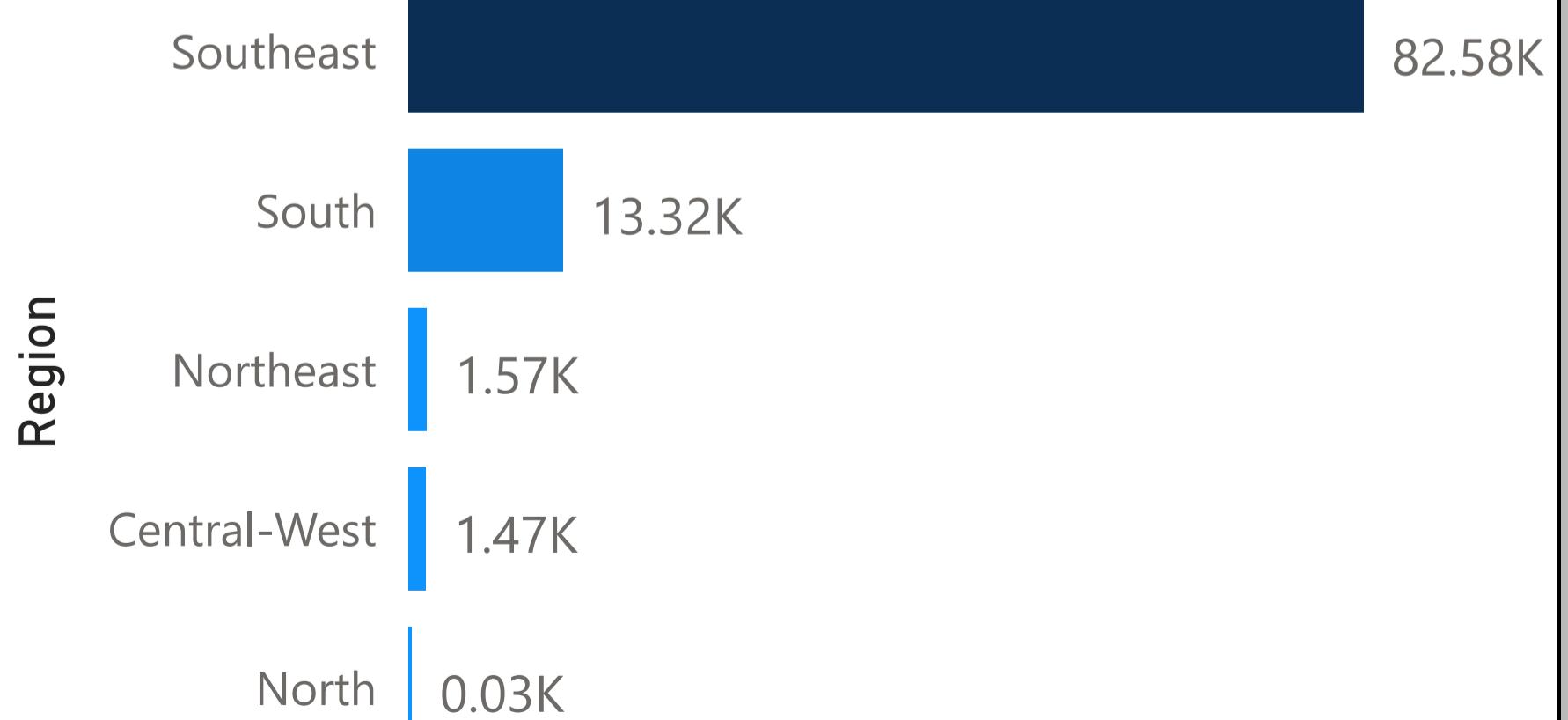
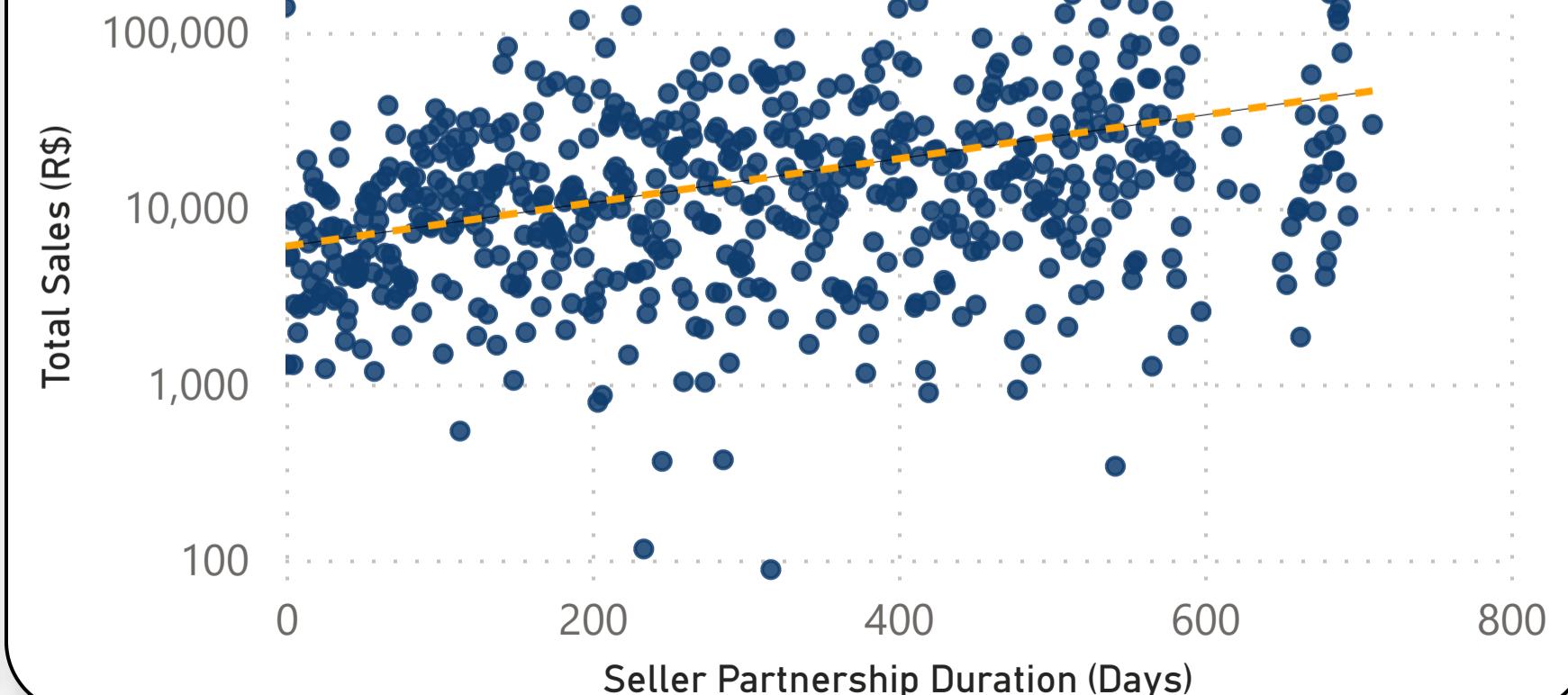


Total**Average****Total Sales (R\$)****13.59M****Total Amount of Orders****98.67K****Total Sales across States****Total Sales (R\$)****Total Amount of Orders****Region****State****City****Number of sellers**
100.00%**Southeast**
73.89%**South**
21.58%**São Paulo**
59.74%**Minas Gerais**
7.88%**Number of Sellers with Orders**

Total

Average

Total Sales (R\$)

13.59M

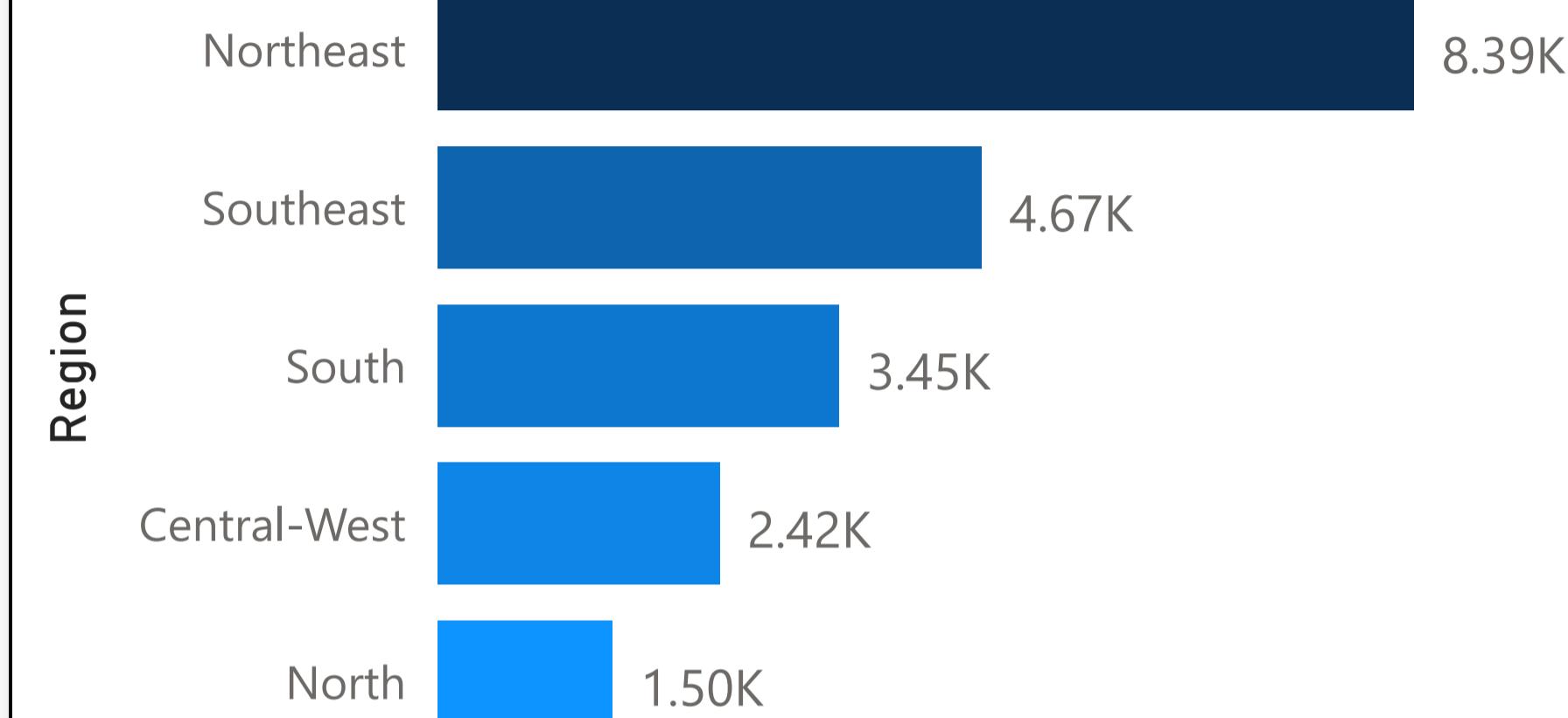
Total Amount of Orders

98.67K

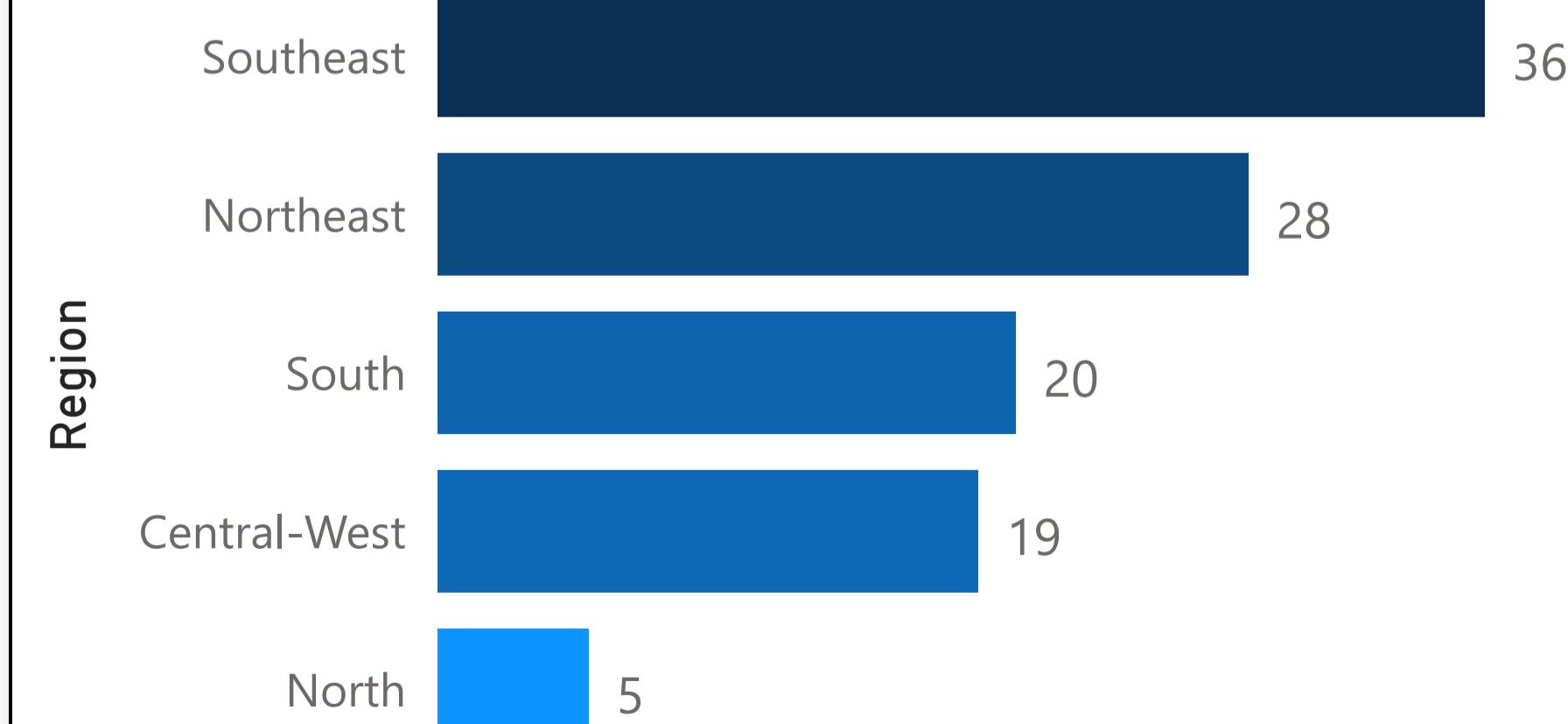
Average Sales per Seller across States



Average Sales per Seller (R\$)



Average Amount of Orders per Seller



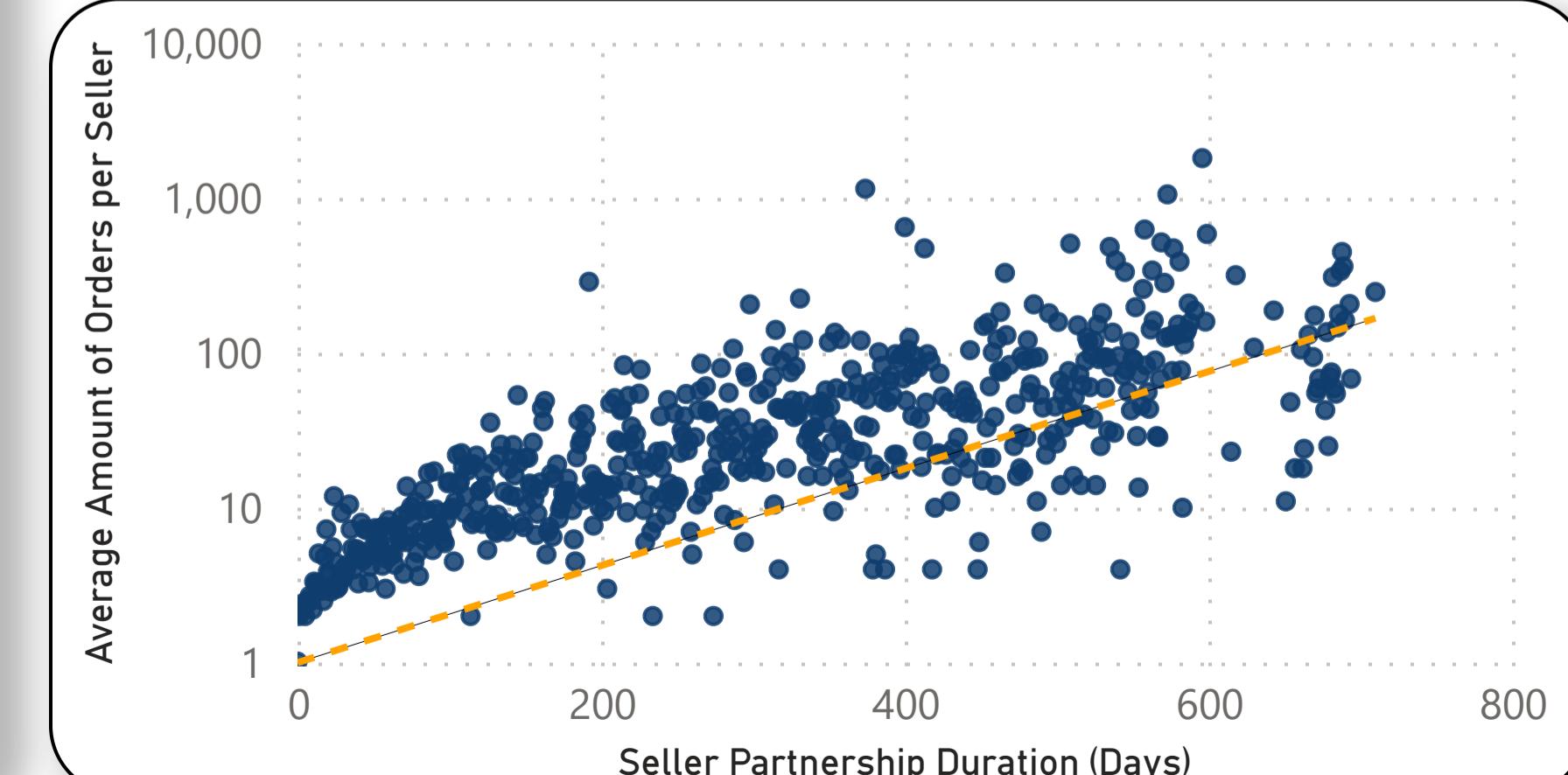
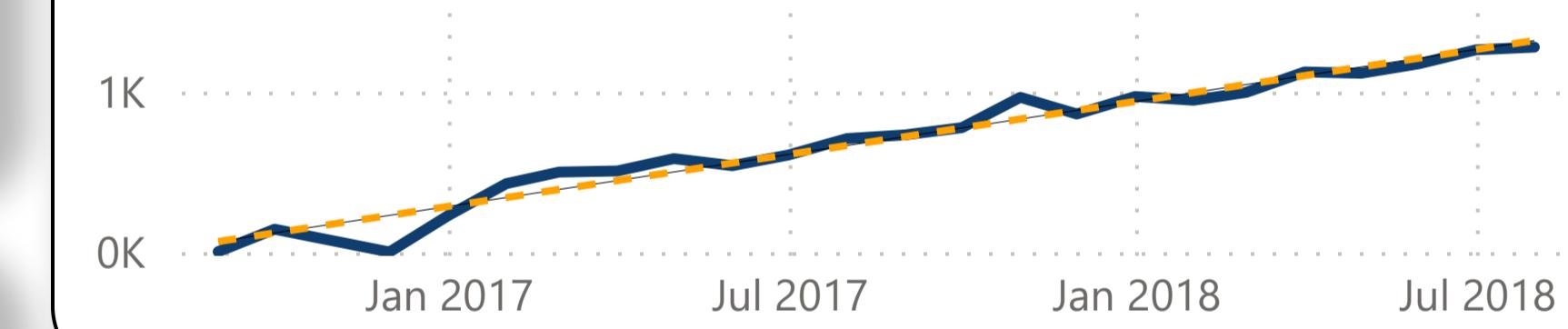
Region

State

City

Number of sellers
100.00%Southeast
73.89%São Paulo
59.74%South
21.58%Minas Gerais
7.88%

Number of Sellers with Orders



Change in Sales (R\$)

7.27M

230%

Change in Orders

53K

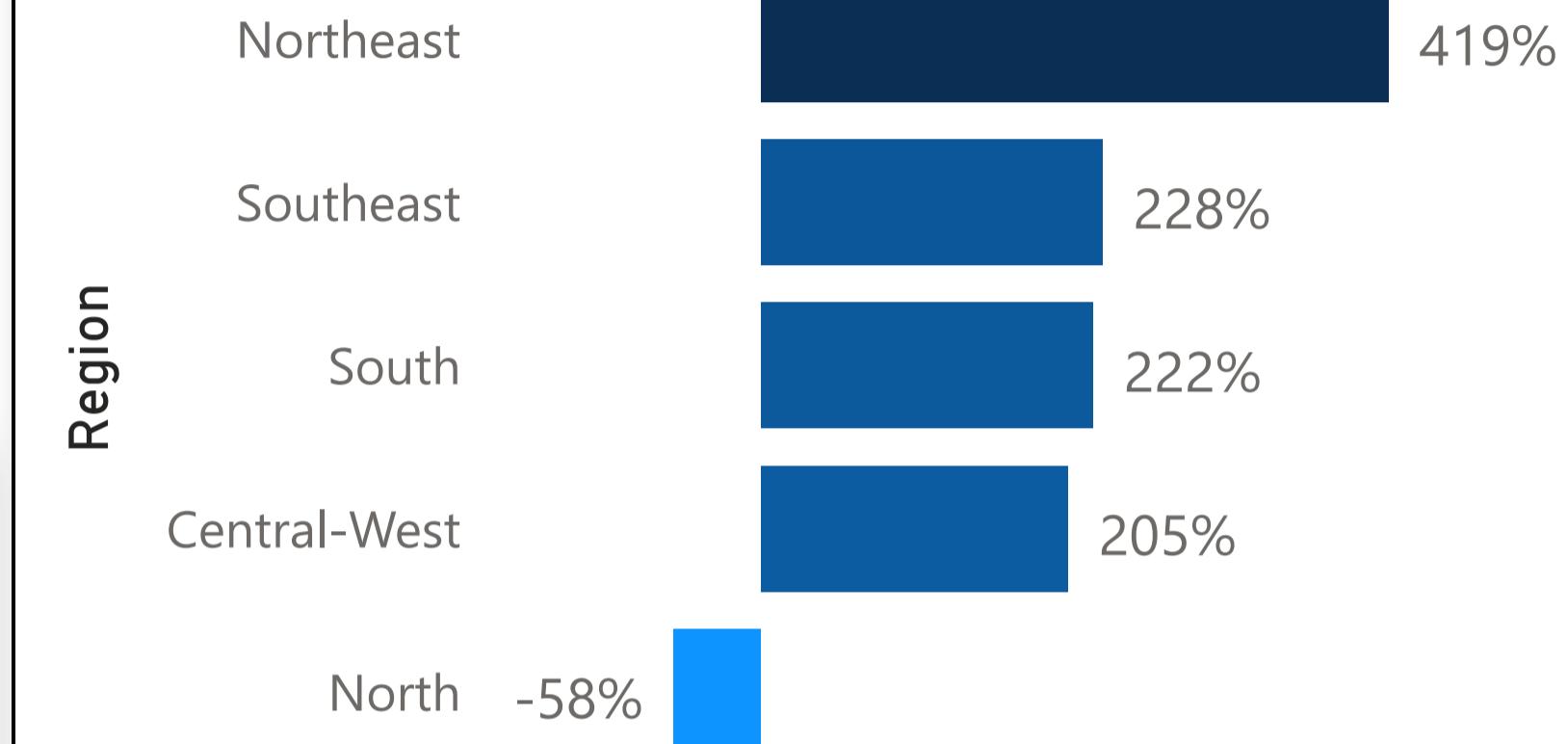
229%

Change in Sales across States



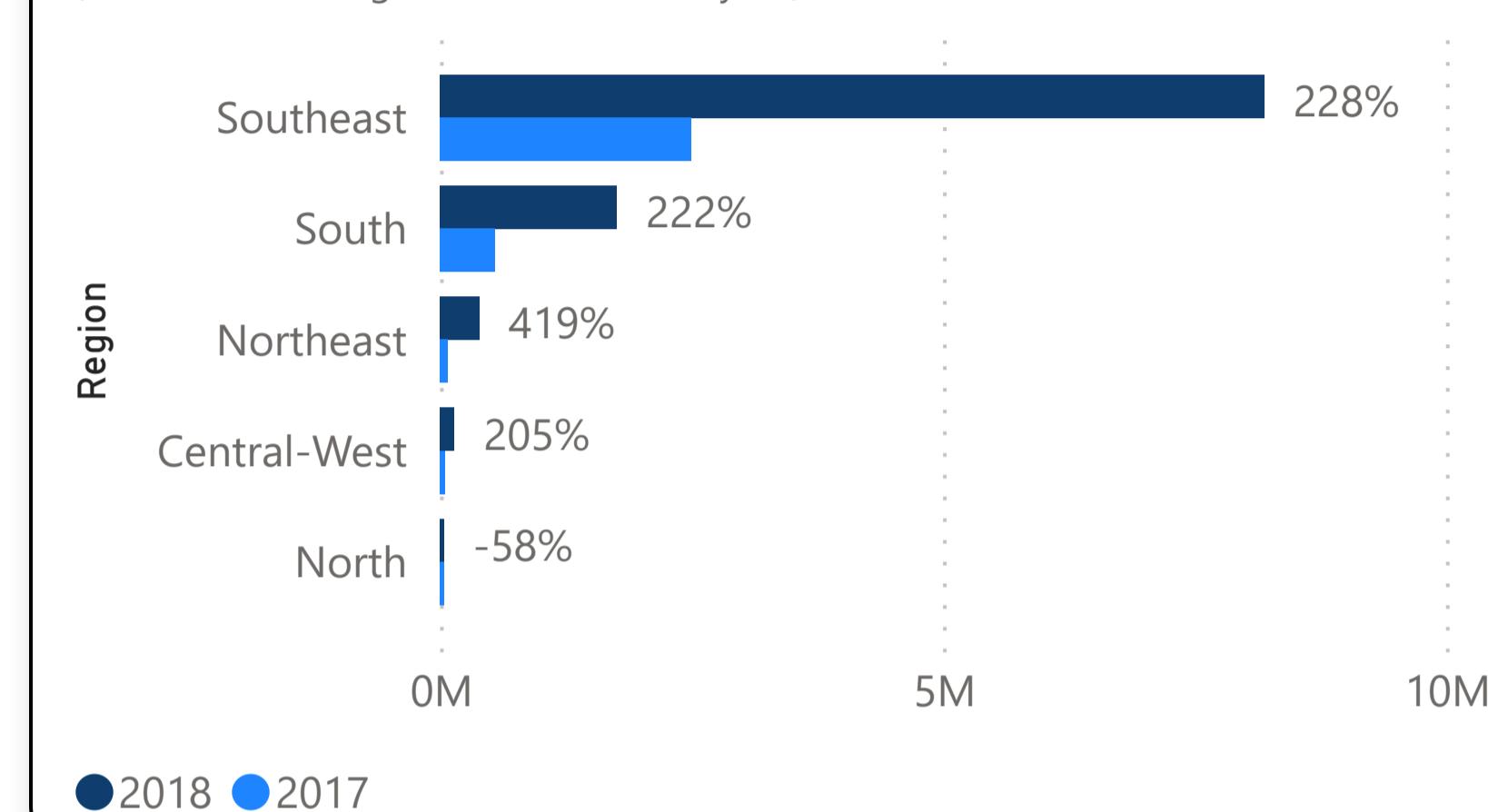
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Change in Sales from FY17 to FY18

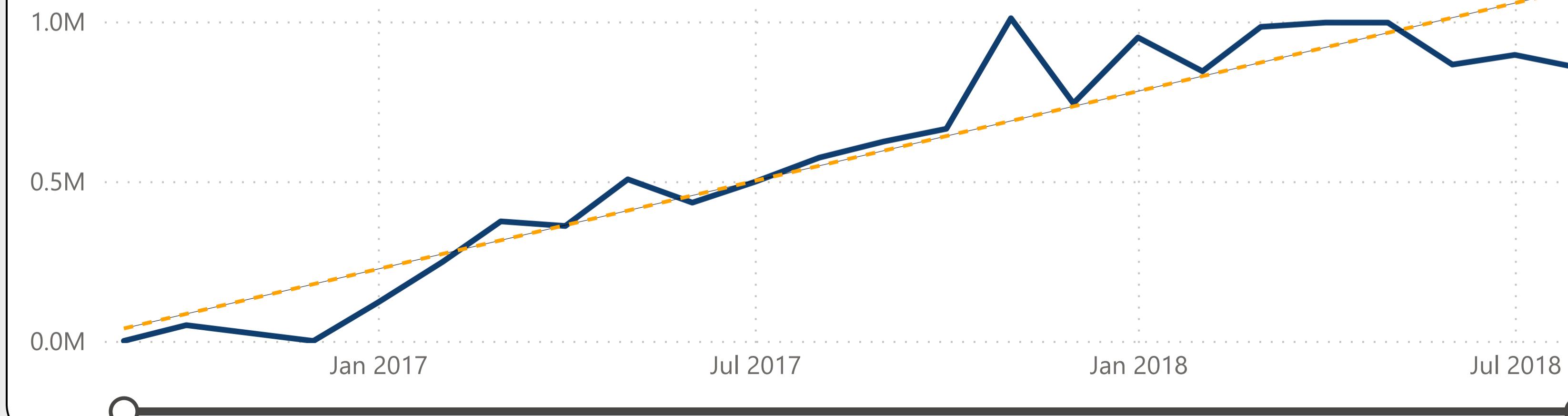


Sales by Fiscal Years

(% indicates change in sales from last year)



Sales (R\$)



Change in Sales (R\$)

7.27M

230%

Change in Orders

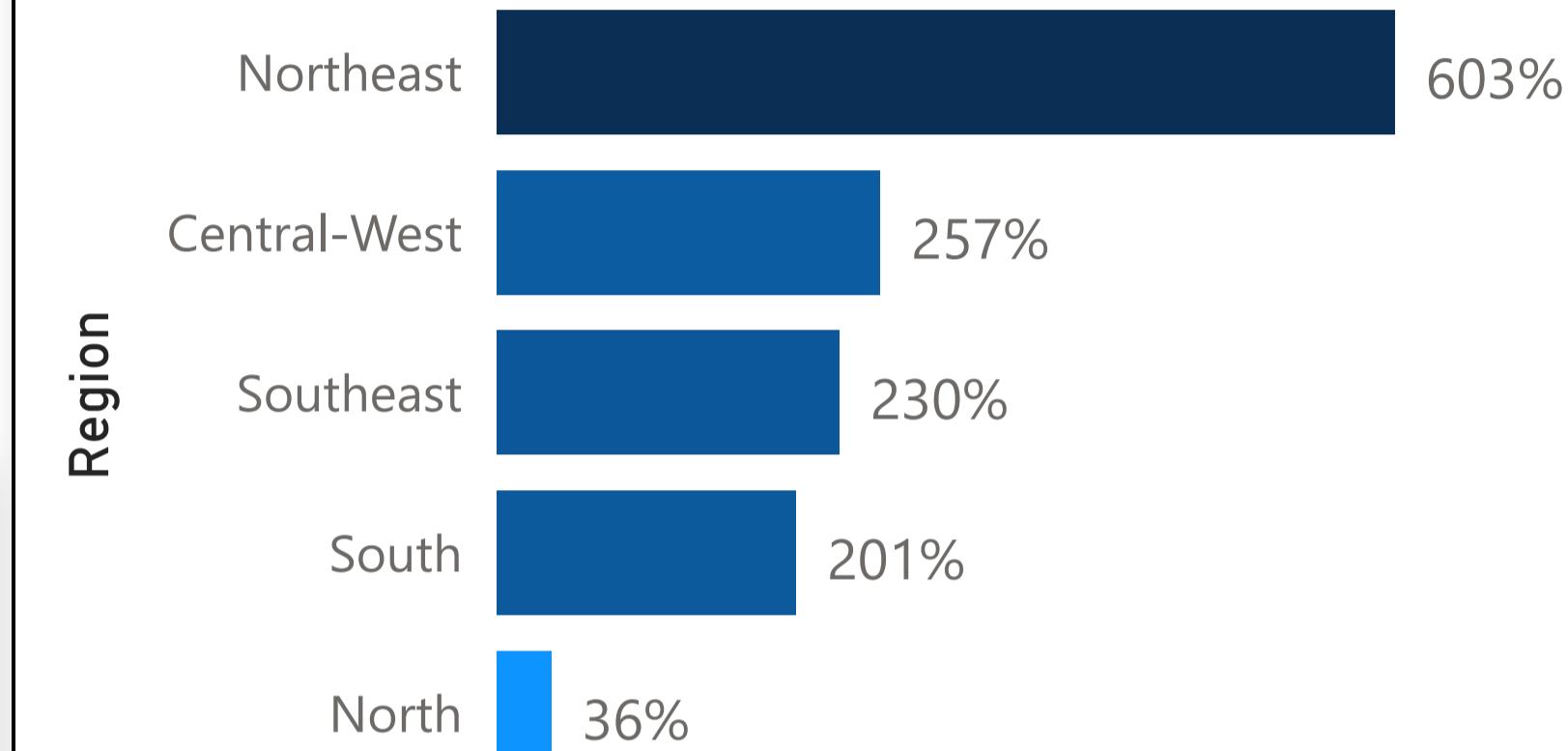
53K

229%

Change in Amount of Orders across States

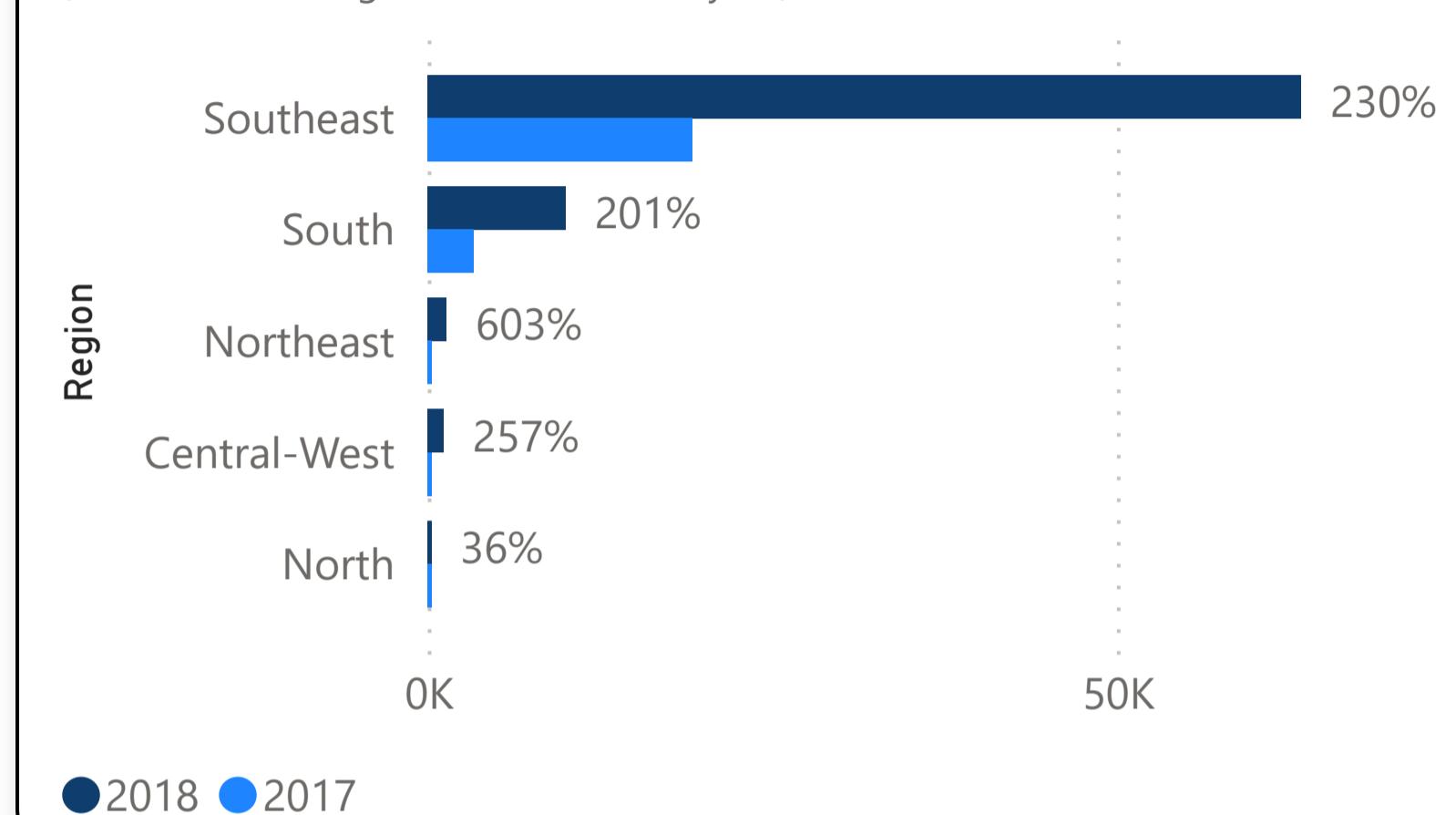


Change in Amount of Orders from FY17 to FY18



Amount of Orders by Fiscal Years

(% indicates change in sales from last year)



Amount of Orders

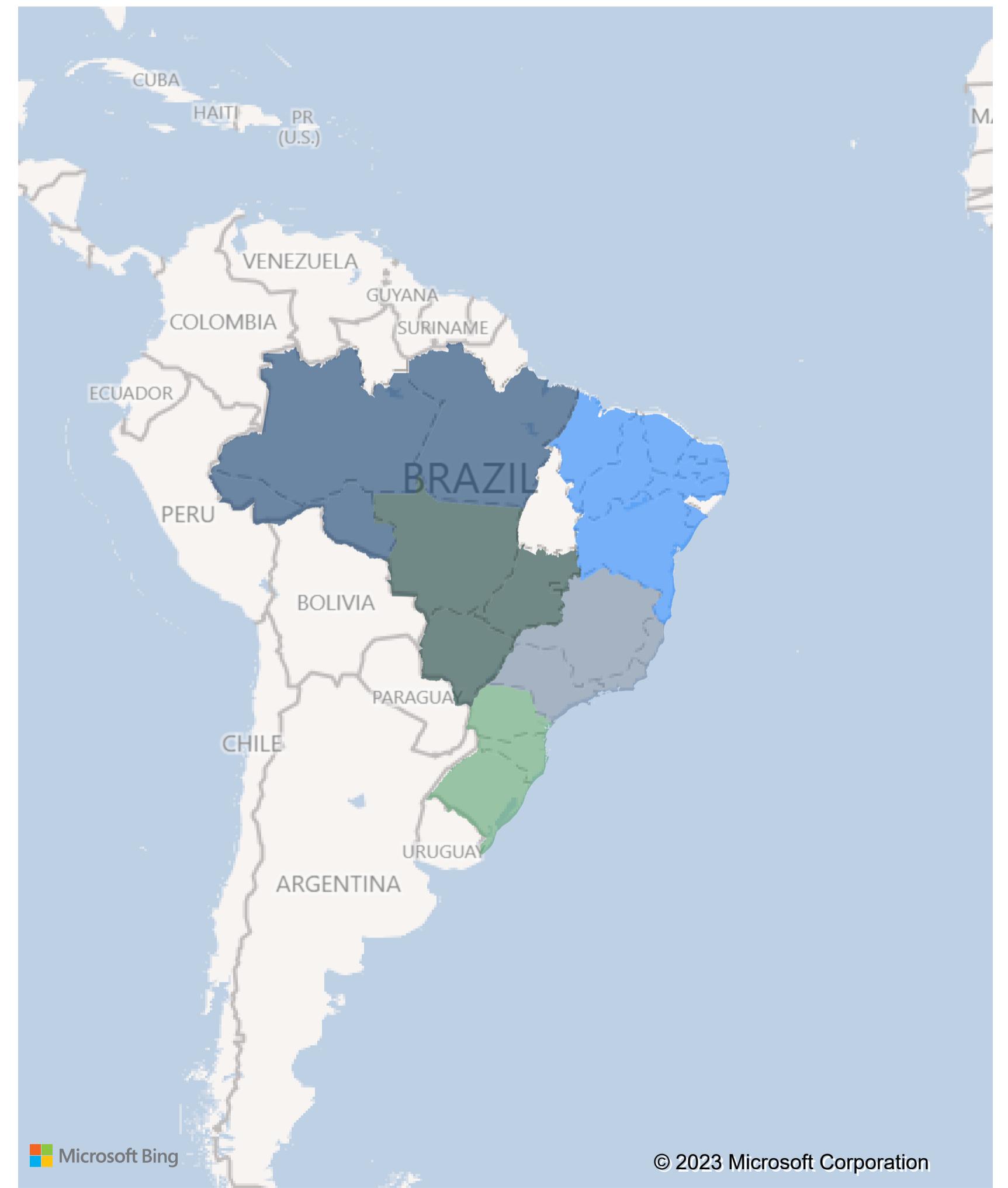


Sales and Orders Details by Region, State, City

Fiscal Year	2017			2018		
Region	Order amount	Sales (\$R)	Sales Change	Order amount	Sales (\$R)	Sales Change
Central-West	322	47,256.10		1151	144,083.83	205%
Distrito Federal	179	23,805.36		645	74,347.87	212%
Goiás	114	18,492.51		349	48,261.68	161%
Mato Grosso	4	286.24		133	17,043.28	5854%
Mato Grosso do Sul	25	4,671.99		24	4,431.00	-5%
North	11	5,281.94		15	2,212.16	-58%
Acre	1	267.00				-100%
Amazonas	3	1,177.00				-100%
Pará				8	1,238.00	
Rondônia	7	3,837.94		7	974.16	-75%
Northeast	195	75,863.88		1371	393,832.67	419%
Bahia	109	54,841.68		460	232,209.63	323%
Ceará	38	6,730.02		53	13,910.22	107%
Maranhão				392	36,483.95	
Paraíba	11	4,529.49		25	14,139.40	212%
Pernambuco	22	4,591.59		384	87,123.07	1797%
Piauí				12	2,701.90	
Rio Grande do Norte	13	4,961.30		38	5,778.20	16%
Sergipe	2	209.80		7	1,486.30	608%
South	3321	546,670.60		9995	1,758,333.61	222%
Paraná	1660	295,279.05		6013	986,374.24	234%
Rio Grande do Sul	551	86,449.71		1438	295,742.98	242%
Santa Catarina	1112	165,277.68		2555	479,940.21	190%
Southeast	19205	2,498,926.40		63377	8,192,643.26	228%
Total	23005	3,162,786.24		75660	10,428,712.46	230%

Regions of Brazil

Region ● Central-West ● North ● Northeast ● South ● Southeast



Top 10 Sellers (Total Sales)

Seller ID	Sales (\$R)
4869f7a5dfa277a7dca6462dcf3b52b2	232,951.51
53243585a1d6dc2643021fd1853d8905	222,776.05
4a3ca9315b744ce9f8e9374361493884	210,655.18
fa1c13f2614d7b5c4749cbc52fecda94	195,652.53
7c67e1448b00f6e969d365cea6b010ab	189,392.45
7e93a43ef30c4f03f38b393420bc753a	177,256.16
da8622b14eb17ae2831f4ac5b9dab84a	164,674.82
7a67c85e85bb2ce8582c35f2203ad736	145,288.06
1025f0e2d44d7041d6cf58b6550e0bfa	142,524.06
955fee9216a65b617aa5c0531780ce60	136,370.96

Top 10 Sellers (Total Amount of Orders)

Seller ID	Count
6560211a19b47992c3666cc44a7e94c0	1854
4a3ca9315b744ce9f8e9374361493884	1806
cc419e0650a3c5ba77189a1882b7556a	1706
1f50f920176fa81dab994f9023523100	1404
da8622b14eb17ae2831f4ac5b9dab84a	1314
955fee9216a65b617aa5c0531780ce60	1287
7a67c85e85bb2ce8582c35f2203ad736	1160
ea8482cd71df3c1969d7b9473ff13abc	1146
4869f7a5dfa277a7dca6462dcf3b52b2	1132
3d871de0142ce09b7081e2b9d1733cb1	1080

Top 10 Sellers (Change in Sales)

Seller ID	Change
c826c40d7b19f62a09e2d7c5e7295ee2	45718%
2dee2ce60de9709b1a24083217181a1f	14316%
b37c4c02bda3161a7546a4e6d222d5b2	13657%
113e3a788b935f48aad63e1c41dac1bd	13589%
ea8482cd71df3c1969d7b9473ff13abc	12573%
adbc26658d6c7b4b6219f9d934598091	9081%
a3dd39f583bc80bd8c5901c95878921e	8450%
080102cd0a76b09e0dcf55fcacc60e05	8415%
52d76513f0c4d97f3b99570e2c94ee31	8274%
ce248b21cb2adc36282ede306b7660e5	8053%

Top 10 Sellers (Change in Amount of Orders)

Seller ID	Change
c826c40d7b19f62a09e2d7c5e7295ee2	35300%
ea8482cd71df3c1969d7b9473ff13abc	9450%
adbc26658d6c7b4b6219f9d934598091	8700%
1c68394e931a64f90ea236c5ea590300	7000%
f0b47fbbc6dee9aafe415a6e33051b3f	6700%
080102cd0a76b09e0dcf55fcacc60e05	6100%
058fd0aa2bfdb2274e05e1ae971dabb6	6000%
2dee2ce60de9709b1a24083217181a1f	5300%
4830e40640734fc1c52cd21127c341d4	5150%
abe42c5d03695b4257b5c6cbf4e6784e	4900%