

DEPARTMENT OF STATE
AIRGRAM

461.9441/9-2062

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NO.

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TO : DEPARTMENT OF STATE

INFO: BONN MOSCOW

FROM : Amembassy TOKYO

DATE: September 20, 1962

SUBJECT: Soviet Offer to Buy Pelletizing Plant

REF : Dept.'s CA-2590, September 7, 1962

EXCON.

The Chief of the Foreign Affairs Section of Kawasaki Steel Corporation has now informally advised the Embassy that after due consideration of all factors, including the Embassy's statement that the U.S. has no objection to trade with the U.S.S.R. in non-strategic goods, it will not accept the Soviet offer to purchase a pelletizing plant of the type developed and used by Kawasaki.

The Kawasaki official noted that although the Soviet offer was tempting, his firm believes its pelletizing process to be unique and prefers, in balance, to retain exclusive control of the process.

For the Ambassador:

Arthur Z. Gardiner
Minister for Economic Affairs

SEP 24 1962

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Drafted by: ECON:PKStamke:af 9/19/62

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Central File: Decimal File 461.9441, International Trade And Commerce. Trade Relations, Treaties, Agreements. Customs Administration., Import Tariff. Import Duty., Union Of Soviet Socialist Republics And Japan, Trade Relations. Trade Agreements, Treaties, Conventions. Commercial Relations., September 20, 1962. 20 Sept. 1962. MS Commercial and Trade Relations Between Tsarist Russia, the Soviet Union and the U.S., 1910-1963: RG 59, State Department, Central Files, Commercial Relations (411.61 and 461.11), United States-Soviet Union, 1950-1963. National Archives (United States). Archives Unbound, link.gale.com/apps/doc/SC5106469869/GDSC?u=camb55135&sid=bookmark-GDSC&pg=1. Accessed 1 May 2024.