## DEALERS...

You should be leasing your rental cabins to maximize your income!

## HERE'S WHY

\*With Leasing, You can:

- Write off your total lease payments and the total cost of the units in 60 months or less when you lease vs 30 or more years if you purchase.
- Simplify Your Accounting by knowing exactly how much each unit provides in profit for you every year. IE: take the gross income of each unit and deduct the lease payment and expenses for that unit.
  - Simplify Tax Records no need to calculate annual depreciation and interest. It is all in your lease payment. Simply expense your lease payments and you have everything covered!
  - Better Investment Opportunities With no major cash outlay and lower monthly payments, you will have more cash available to do improvements to your property. In short leasing frees up your lines of credit for better applications within your business.

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- Lower Monthly Payments when you lease vs.buy.
- "Cash is King" Leasing will conserve your cash so you can use it for more appropriate investment opportunities like buying more property, acquiring a competitor or fixing up your park.
- Payment Convenience No need to go to your banker to beg for a loan and arrange bank financing. Fill out our simple on-line application and provide supporting financials and you are good to go!
- Leasing Fights Inflation your lease payments at today's rates will remain the same for the full term of the lease no matter what happens to the economy.
- Leasing allows you to maximize your income by acquiring more for less you can acquire a higher cost unit then add in the freight costs, the costs of setting the unit up on the lot, decks, hot tubs and all the extras you want so you can get a premium rental price.
- **Lower payments** during the Winter months when there's no cashflow can be arranged for good credit applications.
- A lease if handled appropriately by your accountant may not show up as a debt on your balance sheet ...only as a rental expense on the Profit and Loss statement.
- Conserve your lines of credit when you lease you are using the leasing company's money not your own.

The above statements are for planning purposes of the dealer only and are not to be construed as promises or absolute facts. All dealers requirements are completely different from each other. The dealers' accountants and advisors may choose to deal with the leasing of the dealers units for rental purposes in ways that incorporate the above listed potential benefits or not as the case may be. We recommend that the dealer contact his/her accounting firm to ascertain if leasing is an appropriate financing method for their operations.

<sup>\*(</sup>subject to your accountant's advice and the CRA rules)