# SAM WELDON

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#### **SUMMARY**:

Resourceful undergraduate student with a background in sales, hospitality, office administration, and software development. Proficient in customer relationship management, administrative tasks, team collaboration, and experience with Java, C, and front-end languages HTML, (Tailwind) CSS, and JavaScript. Eager to leverage my diverse skill set and enthusiasm for learning in an internship role.

### **EDUCATION**:

## Columbia University, School of General Studies, New York, NY

❖ Bachelor of Arts Expected May 2026

❖ Relevant Coursework: Programming in Java, Advanced Programming (in C)

# Housatonic Community College, Bridgeport, CT

♦ Associate of Arts May 2023

♦ Honors: Summa Cum Laude, Phi Theta Kappa

### **RELEVANT EXPERIENCE:**

# Housatonic Community College, Bridgeport, CT

2022-2024

Writing Tutor

- ❖ Adapt tutoring methods and instructional materials to meet students' varying needs and interests.
- Prepare students for further development by encouraging them to persevere with challenging tasks and explore learning opportunities.
- Assist students in crafting college-level essays, and developing their skills as writers and presenters.

### Bear's Smokehouse BBQ, New Haven, CT

2020-2023

Lead Smoker

- Instructed cooks or other workers in the preparation, presentation or garnishing of food.
- ❖ Coordinated assignments of cooking staff to ensure economical use of food and timely preparation.
- Collaborated with colleagues to plan and develop recipes and menus, taking into account such factors as seasonal availability of ingredients or the likely number of customers.

#### Connecticut General Assembly, Hartford, CT

2022

Legislative Intern

- Conducted research, compiled data, and prepared papers for legislators' consideration.
- \* Read and analyzed incoming emails and submissions to determine their significance and plan their distribution.
- ❖ Maintained and entered information into databases.

# Premier Subaru, Branford, CT

2019

Service Advisor

- Consistently exceeded monthly sales targets by effectively cross-selling and upselling value-added services and products, contributing to the profitability of the service department.
- Established and maintained strong relationships with customers, fostering trust and loyalty through personalized service recommendations and attentive follow-up.
- Utilized dealership software systems to maintain detailed records of customer interactions, service history, and vehicle maintenance schedules.
- Collaborated with the parts department to procure necessary components and accessories for vehicle repairs, ensuring availability and timely delivery.