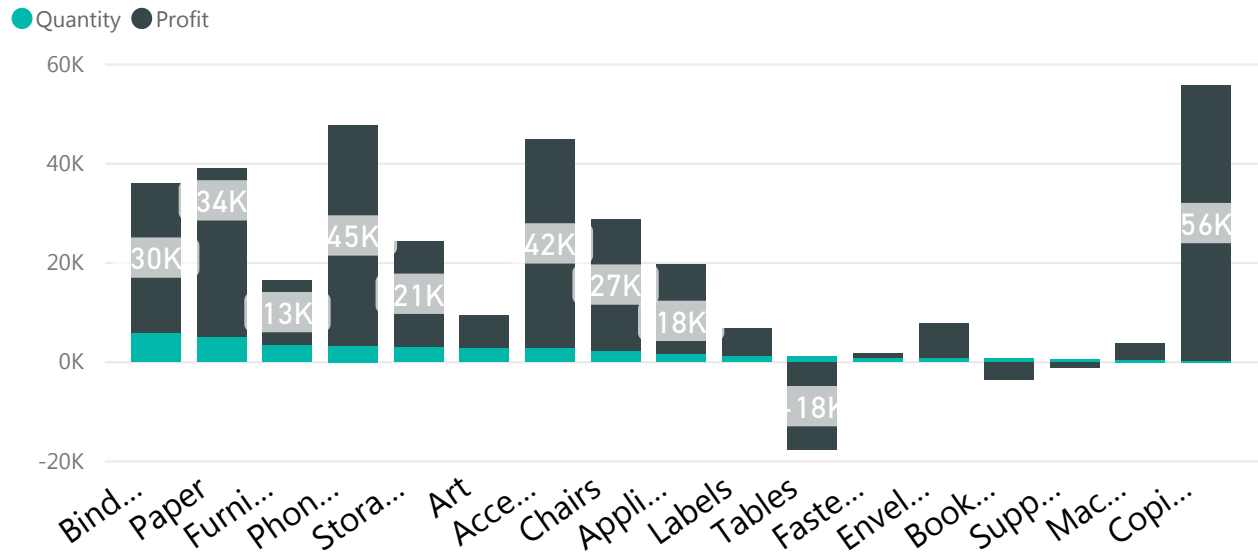


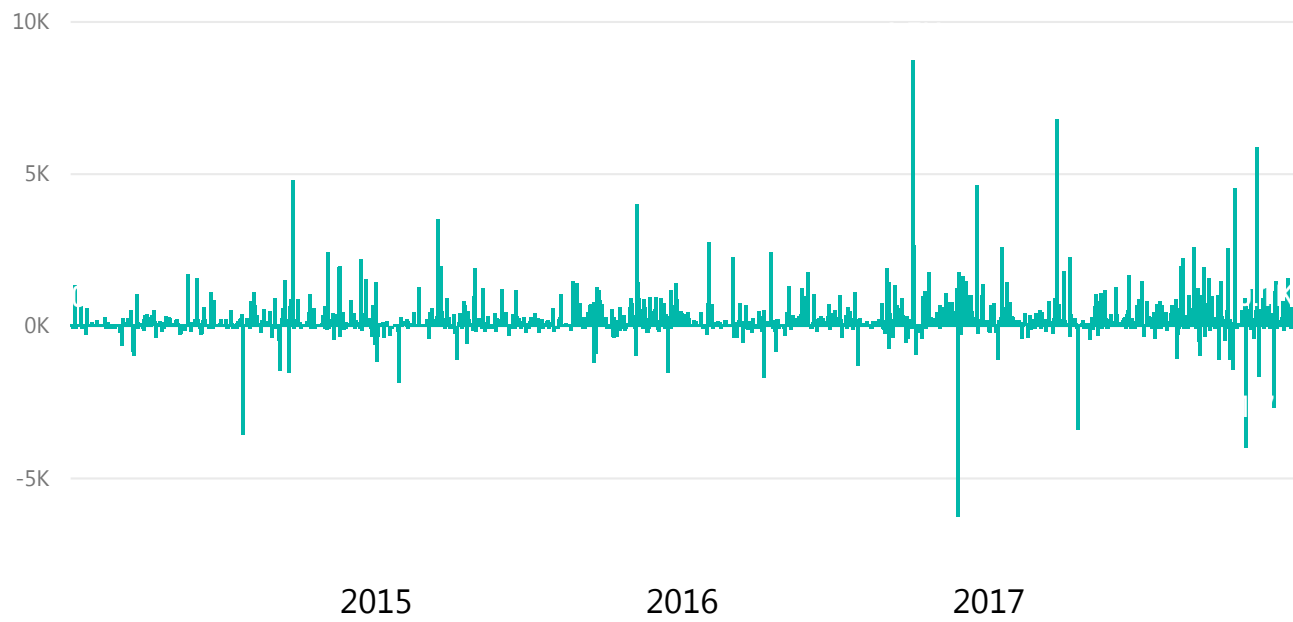
Quantity and Profit by Sub-Category



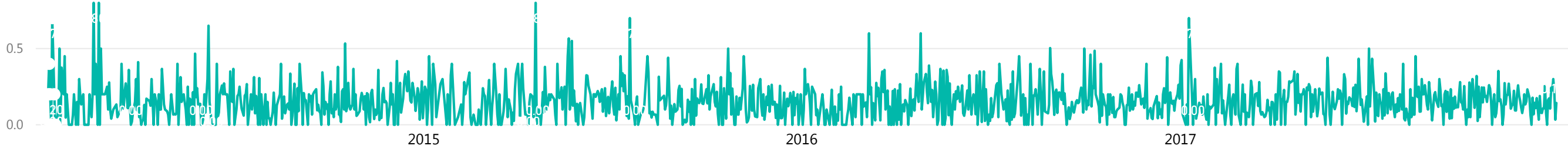
Customer Name	Sales	Avg Discounts	Profit	Total Products
Aaron Bergman	886.16	0.07	129.35	6
Total	886.16	0.07	129.35	6

286.40K  
Profit

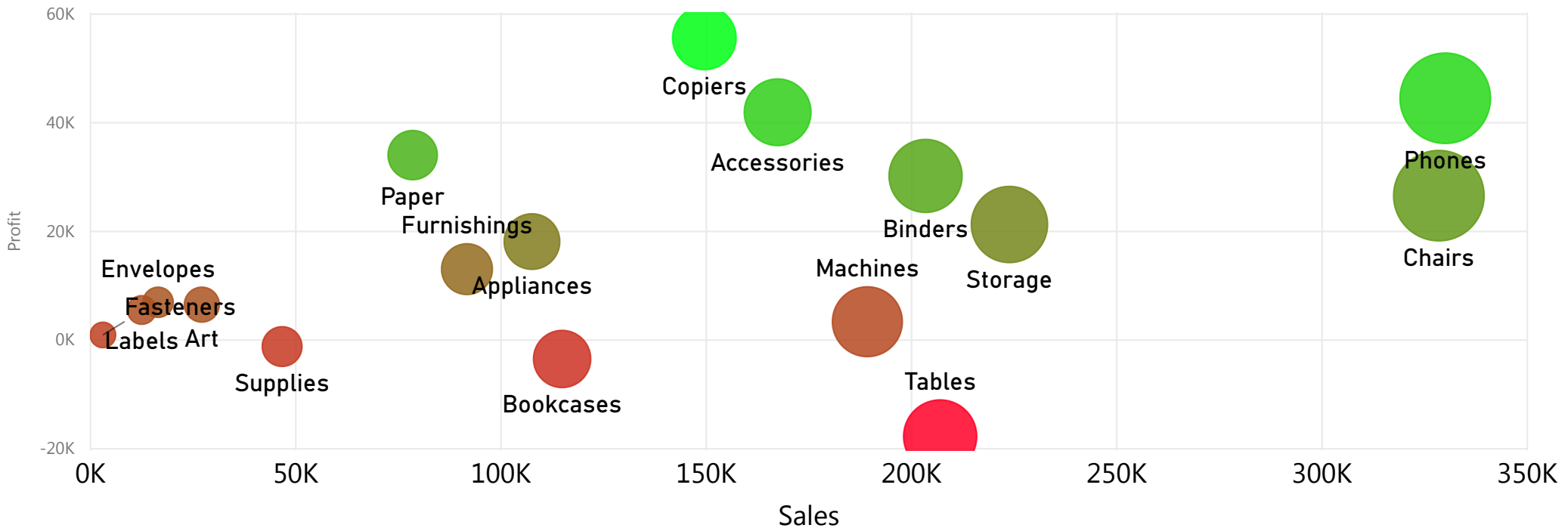
Profit by Order Date



Average of Discount by Order Date

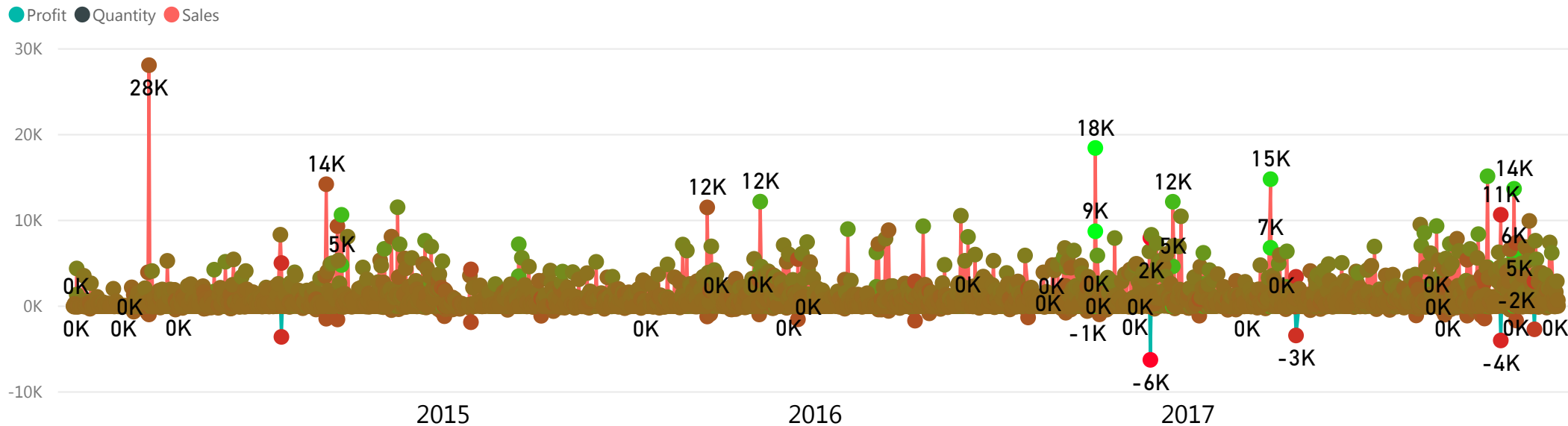


## Sales, Profit and Sales by Sub-Category



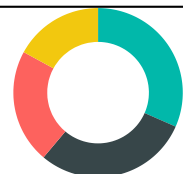
- | Category                                 |
|--|
| <input type="checkbox"/> (Blank)         |
| <input type="checkbox"/> Furniture       |
| <input type="checkbox"/> Office Supplies |
| <input type="checkbox"/> Technology      |

## Profit, Quantity and Sales by Order Date

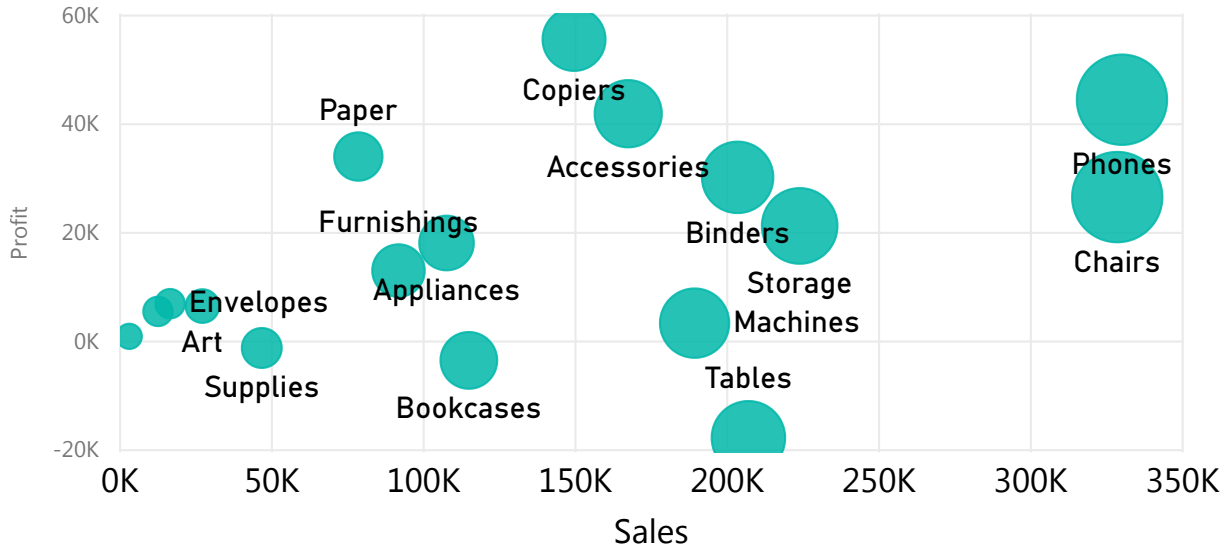


Sub-Category	Profit
Tables	-17,725.48
Supplies	-1,189.10
Storage	21,278.83
Phones	44,515.73
Paper	34,053.57
Machines	3,384.76
Labels	5,546.25
Furnishings	13,059.14
Fasteners	949.52
Envelopes	6,964.18
Copiers	55,617.82
Chairs	26,590.17
Bookcases	-3,472.56
Binders	30,221.76
Art	6,527.79
Appliances	18,138.01
Accessories	41,936.64
<b>Total</b>	<b>286,397.02</b>

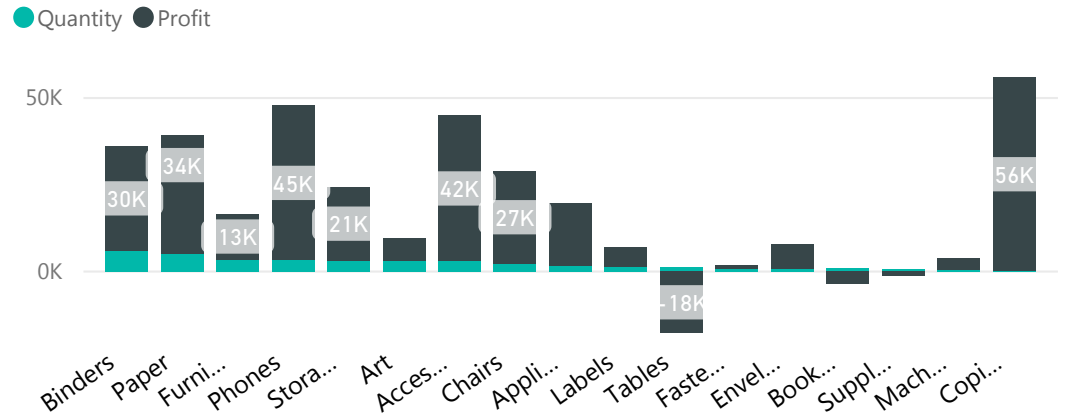
Sales by Region



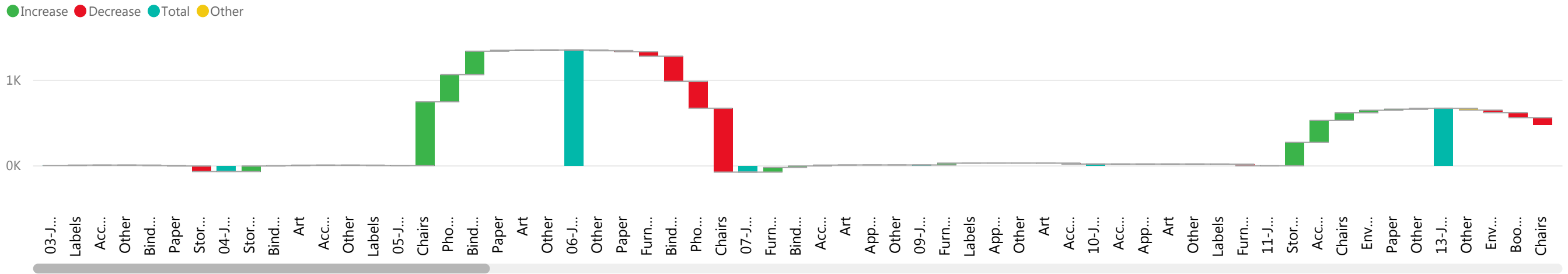
## Sales, Profit and Sales by Sub-Category

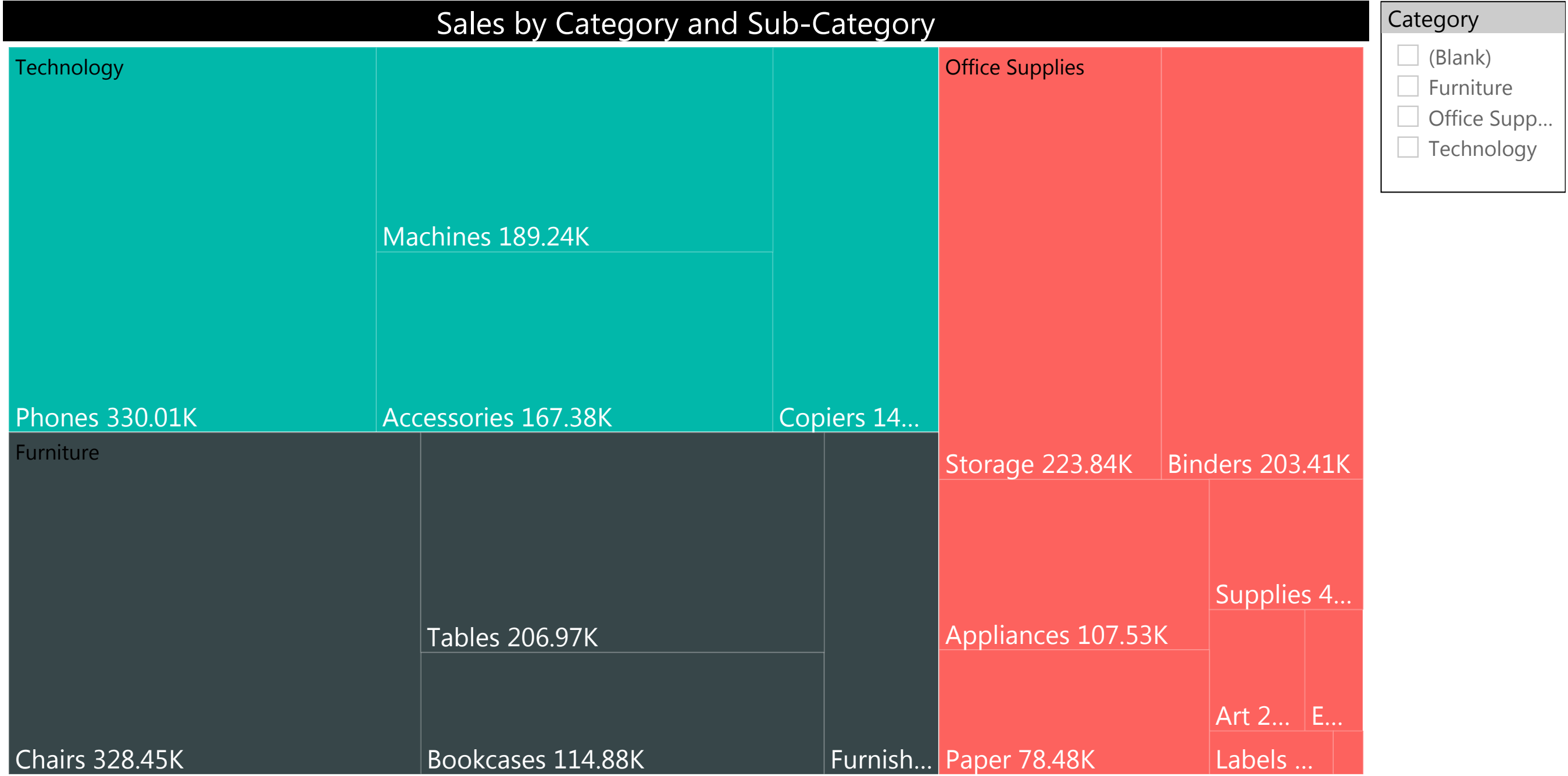


## Quantity and Profit by Sub-Category



## Profit by Order Date and Sub-Category





Sub-Category	Sales	TOTALMTD	SamePeriod LY	DIFFERENCE %C^
Phones	330,007.05	105,340.52	78,962.03	26,378.49
Chairs	328,449.10	95,554.35	83,918.64	11,635.71
Storage	223,843.61	69,677.62	58,788.70	10,888.92
Tables	206,965.53	60,893.54	60,833.20	60.34
Binders	203,412.73	72,788.05	49,683.33	23,104.72
Machines	189,238.63	43,544.68	55,906.89	-12,362.21
Accessories	167,380.32	59,946.23	41,895.85	18,050.38
Copiers	149,528.03	62,899.39	49,599.41	13,299.98
Bookcases	114,880.00	30,024.28	26,275.47	3,748.81
Appliances	107,532.16	42,926.93	26,050.32	16,876.62
Furnishings	91,705.16	28,915.09	27,874.12	1,040.97
Paper	78,479.21	27,694.72	20,661.89	7,032.82
Supplies	46,673.54	16,049.41	14,277.58	1,771.83
Art	27,118.79	8,863.07	5,960.91	2,902.16
Envelopes	16,476.40	3,378.57	4,729.89	-1,351.32
Labels	12,486.21	2,861.22	2,827.24	1,022.02
Total	2,297,200.86	733,215.26	609,205.60	124,009.66

Year

All

Month

All

Date

All

Sub-Category	Sales
Accessories	167,380.32
Appliances	107,532.16
Art	27,118.79
Binders	203,412.73
Bookcases	114,880.00
Chairs	328,449.10
Copiers	149,528.03
Envelopes	16,476.40
Fasteners	3,024.28
Furnishings	91,705.16
Labels	12,486.31
Machines	189,238.63
Paper	78,479.21
Phones	330,007.05
Storage	223,843.61
Supplies	46,673.54
<b>Total</b>	<b>2,297,200.86</b>

Month

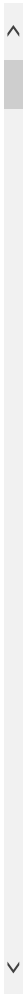
All

Year

All

Actual Sales W/O Returned Orders

Order ID	Sales	CancelledOrders
CA-2014-100006	377.97	
CA-2014-100090	699.19	
CA-2014-100293	91.06	
CA-2014-100328	3.93	
CA-2014-100363	21.38	
CA-2014-100391	14.62	
CA-2014-100678	697.07	
CA-2014-100706	129.44	
CA-2014-100860	18.75	
CA-2014-100881	302.38	
Total	2,116,696.58	



2323

CountREC

# Total Returned Orders Based on Priority

Count of Order ID by ActionType

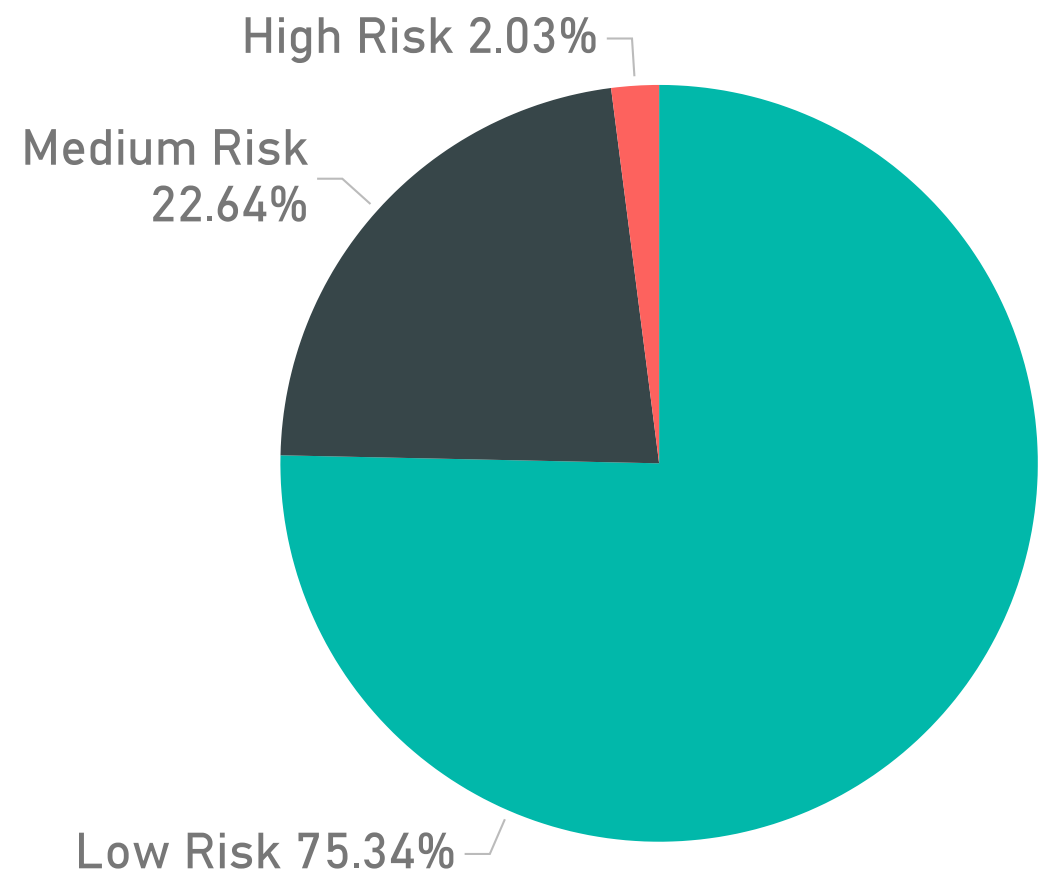




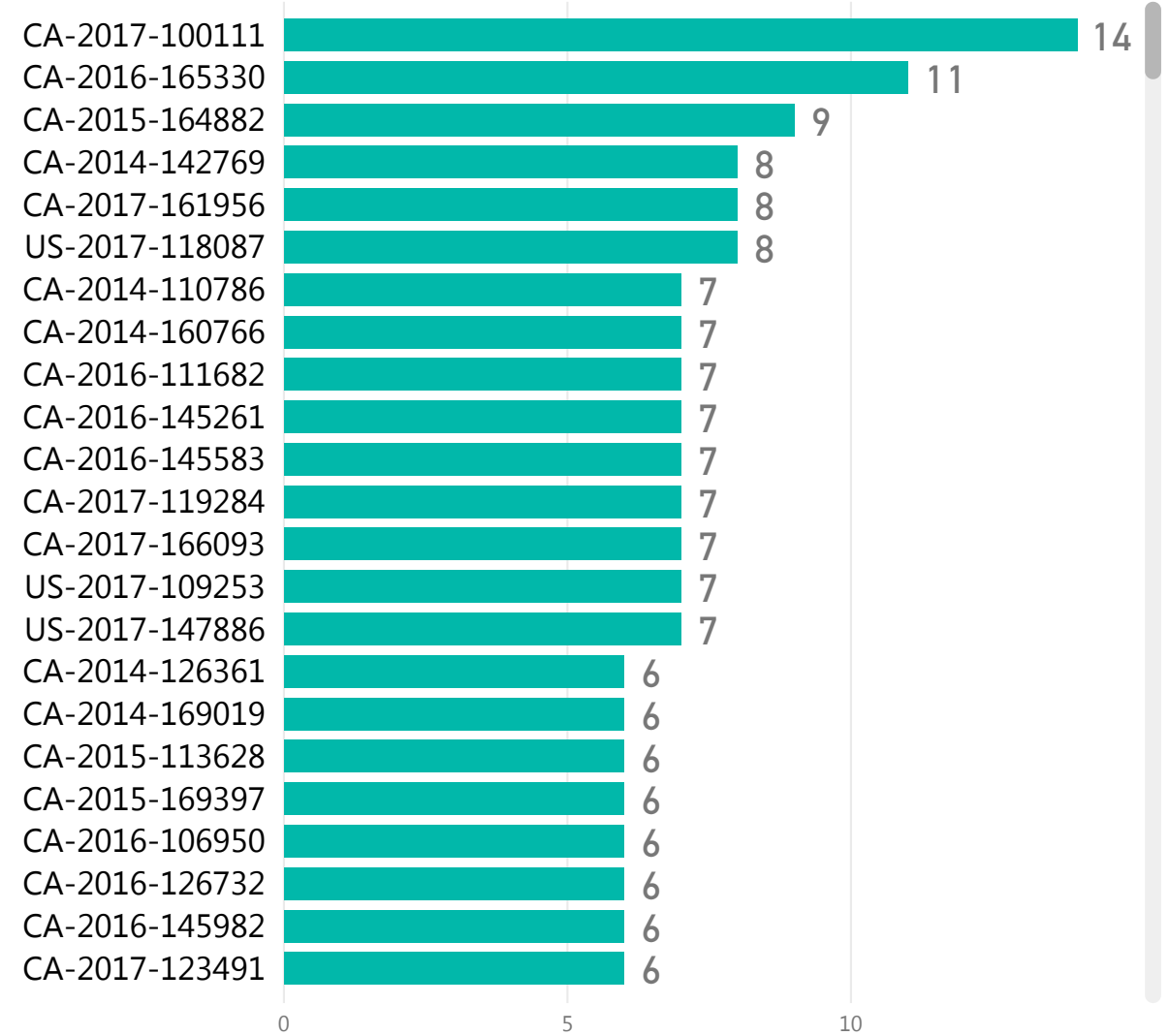
# Returned Order Summary Analysis

296  
Total Returned Orders

Count of Order ID by Group Orders Based On NoOfPurc...



Sum of No Of Products by Order ID





Customer Name	Group Orders Based On NoOfPurchase	No Of Products ▼	Order Date	Order ID	Product Name	Quantity	Sales	Disco
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Avery 477	9	274.77	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Avery Hanging File Binders	3	14.35	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	DYMO CardScan Personal V9 Business Card Scanner	6	767.95	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Executive Impressions 10" Spectator Wall Clock	6	70.56	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Mophie Juice Pack Helium for iPhone	3	191.98	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Stacking Trays by OIC	5	24.90	
Anthony Johnson	Medium Risk	7	29-Dec-14	CA-2014-110786	Xerox 1981	4	21.12	
Total						36	1,365.63	

# Actual Sold Products

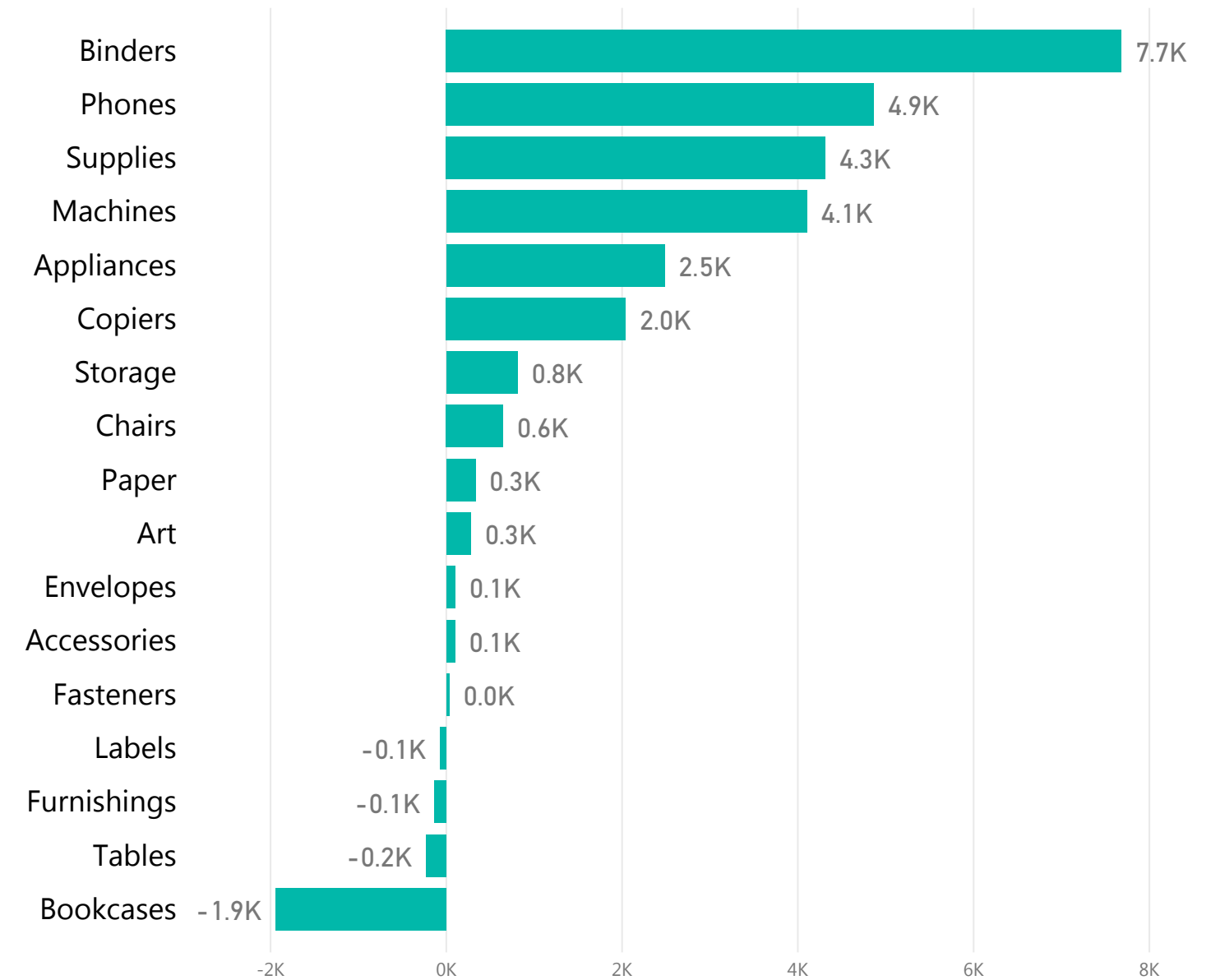
## Returned Orders Flag

- ☐ Returned Products
- ☐ Sold Products

Customer Name	Order Date	Order ID	ReturnedOrderID's	Returned Orders Flag	Product Name	Quantity	Sale
Cindy Stewart	25-Nov-16	CA-2016-108196		Sold Products	Cubify CubeX 3D Printer Double Head Print	5	
Grant Thornton	04-Nov-17	US-2017-168116		Sold Products	Cubify CubeX 3D Printer Triple Head Print	4	
Luke Foster	26-Jul-14	CA-2014-169019	CA-2014-169019	Returned Products	GBC DocuBind P400 Electric Binding System	8	
Sharelle Roach	17-Apr-17	CA-2017-134845		Sold Products	Lexmark MX611dhe Monochrome Laser Printer	5	
Henry Goldwyn	07-Dec-17	US-2017-122714		Sold Products	Ibico EPK-21 Electric Binding System	5	
Natalie Fritzler	15-Dec-15	CA-2015-147830		Sold Products	Cubify CubeX 3D Printer Double Head Print	2	
Nathan Cano	19-Nov-17	CA-2017-131254		Sold Products	Fellowes PB500 Electric Punch Plastic Comb Binding Machine with Manual Bind	6	
Joseph Holt	28-Jan-15	CA-2015-116638		Sold Products	Chromcraft Bull-Nose Wood	13	
Total						87001926055	2,1

% Growth from Previous Selection

DIFFERENCE by Sub-Category



43.97K

TOTALMTD

18.54K

SamePeriod LY

137 %

%Growth

Year

- ☐ 2014
- ☐ 2015
- ☐ 2016
- ☒ 2017

Month

- ☒ January
- ☐ February
- ☐ March
- ☐ April
- ☐ May
- ☐ June
- ☐ July
- ☐ August
- ☐ September
- ☐ October
- ☐ November
- ☐ December

Sub-Category	Sales [As Of]	SamePeriodLY_YTD	Slected_YTD	%GrowthForSales
Accessories	17,126.42	13,317.45	26,845.98	102 %
Appliances	3,823.25	9,982.54	16,136.26	62 %
Art	2,065.94	3,023.12	4,267.98	41 %
Binders	8,557.35	10,185.86	25,591.80	151 %
Bookcases	8,588.98	10,265.83	16,071.82	57 %
Chairs	23,016.35	33,696.08	35,026.56	4 %
Copiers	9,779.79	17,139.79	31,159.64	82 %
Envelopes	1,200.08	1,993.74	1,484.43	-26 %
Fasteners	181.51	331.53	250.57	-24 %
Furnishings	7,609.05	11,333.96	12,007.64	6 %
Labels	1,692.02	892.56	2,021.55	126 %
Machines	4,064.77	42,625.35	19,643.81	-54 %
Paper	4,180.20	10,917.47	11,755.50	8 %
Phones	23,883.05	39,728.58	44,760.28	13 %
Storage	12,490.80	28,043.04	29,974.70	7 %
Supplies	8,815.92	11,580.01	7,712.22	-33 %
Tables	10,162.63	23,524.53	17,462.92	-26 %
Total	147,238.10	268,581.45	302,173.65	13 %

Year

☐ 2014

☐ 2015

☐ 2016

☐ 2017

Moethn

☐ (Blank)

☐ January

☐ February

☐ March

☐ April

☐ May

☐ June

☒ July

☐ August

☐ September

☐ October

☐ November

☐ December

Sub-Category	Sales [As Of]
Accessories	2,025.74
Appliances	64.86
Art	153.71
Binders	1,756.30
Bookcases	2,239.54
Chairs	1,602.22
Copiers	959.97
Envelopes	217.58
Fasteners	7.56
Furnishings	1,066.51
Labels	91.06
Paper	596.18
Phones	2,634.36
Storage	2,412.44
Tables	2,714.47
<b>Total</b>	<b>18,542.49</b>

Year

☐ 2014

☐ 2015

☒ 2016

☐ 2017

Month

☒ January

☐ February

☐ March

☐ April

☐ May

☐ June

☐ July

☐ August

☐ September

☐ October

☐ November

☐ December