



FILTERS

market

All

region

All

division

All

Year

2019

FISCAL YEAR REPORTS

All Values are in USD

Fiscal Year					
Metrics	Q1		Q2		Grand Total
	Sep	Oct	Nov	Dec	
New Sales	17.1M	20.6M	28.7M	29.9M	96.3M
GOGS	10.6M	12.8M	18.1M	18.9M	60.4M
Gross Margin	6.5M	7.8M	10.6M	11.0M	35.9M
GM%	37.8%	37.8%	37.0%	36.8%	37.3%

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2020

Fiscal Year													
	Q1			Q2		Q3			Q4				Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
New Sales	44.8M	54.6M	74.3M	78.1M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	352.2M
GOGS	28.4M	34.7M	47.4M	49.8M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	223.1M
Gross Margin	16.4M	19.9M	27.0M	28.3M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	129.1M
GM%	36.7%	36.5%	36.3%	36.3%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	36.7%

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Year

2021

Fiscal Year									
Metrics	Q2		Q3		Q4			Grand Total	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
New Sales	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	347.1M
GOGS	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	220.5M
Gross Margin	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	126.5M
GM%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.5%