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Mr John Thomas,

Field Sales Manager

Google LLC, 1600 Amphitheatre Parkway in Mountain View, CA, USA

Dear John Thomas,

I am writing to express my interest in the Field sales representative position at Google as advertised on the Google website. With a solid foundation in Data Science, Electronics, and Telecommunications, coupled with hands-on experience and a passion for innovation, I am eager to contribute to the ground breaking work being done at your esteemed organization. My educational background includes a Bachelor of Science in Data Science from San Jose State University in USA where I maintained a GPA of 3.5. Additionally, I hold an Associate of Science in Liberal Arts and Science from De Anza Community College, California, USA and a High School Diploma in Electronics and Telecommunications from Vidyalankar Polytechnic in India. I have honed my skills in Python, R, TensorFlow, Tableau, and various other tools and technologies relevant to data analysis and visualization.

I gained valuable experience in predictive analytics, retail data analytics, and machine learning techniques. I spearheaded projects focused on image compression, sentiment analysis, and predictive modelling, demonstrating my ability to apply data-driven insights to solve real-world problems. I am adept at working with various automation and control systems, including Siemens PLC, ABB PLC, and Honeywell DCS. One of my achievements is founding CoviO2, an online social welfare initiative dedicated to COVID-19 relief efforts in India.

I am excited about the opportunity to leverage my skills and experience to contribute to the success of your team. I will identify and communicate with potential opportunities, connecting them to the sales team and showing how Google Cloud can impact their business. I will be responsible for building meaningful relationships across various levels within the customer, including Founders, Executives, and Developers. I hope to drive consistent business growth by managing the complete business cycle. I will try to build and deepen executive relationships with customers. I hope to influence long-term strategic direction. I plan to engage with cross-functional stakeholders including customer engineering, marketing, solution specialists, and ecosystem partners to develop and execute business pursuits. I wish to work with customer engineering, specialist solutions, marketing, partner, product, and engineering teams to produce a focused value proposition and sales.

Thank you for considering my application. I am enthusiastic about the possibility of contributing to the innovative projects and am looking forward to the opportunity to discuss how my background, skills, and passion align with your team's objectives. I am available for an interview at your earliest convenience and can be reached at 408 6394432 or sanworktech@gmail.com.

Warm regards,

Sania Vighneshvar Bandekar