

**Forecast Impact**

Projected year-end overspend of \$6.3M if current trend holds

**Cost Alert**

4.56% over budget

**Forecast Accuracy**

99.18 %

**Recommended Actions**

- Conduct deep-dive review of External Labor costs (-\$4.01M)
- Implement immediate controls on Administrative expenses (-\$6.3M)
- Review USA Infrastructure projects for cost containment opportunities
- Replicate Latin America's successful budget practices across regions
- Establish monthly variance monitoring meetings for top 3 areas

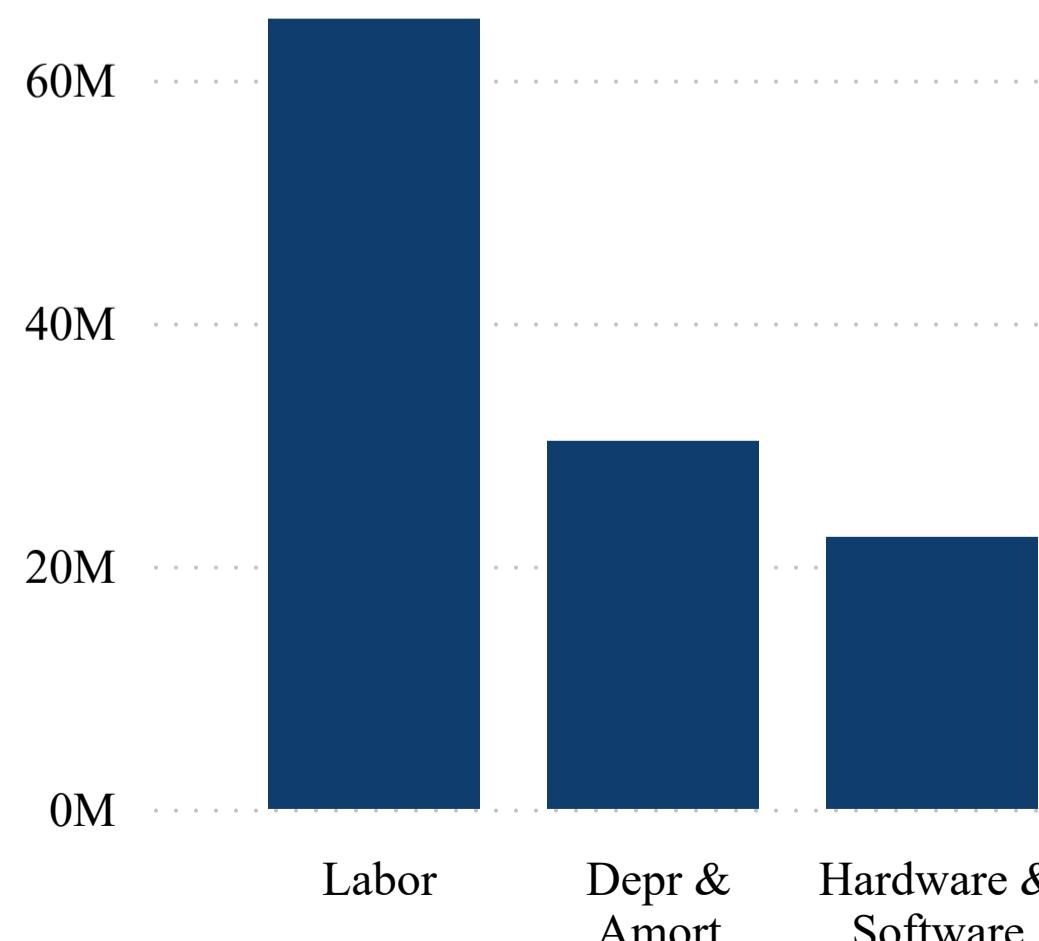
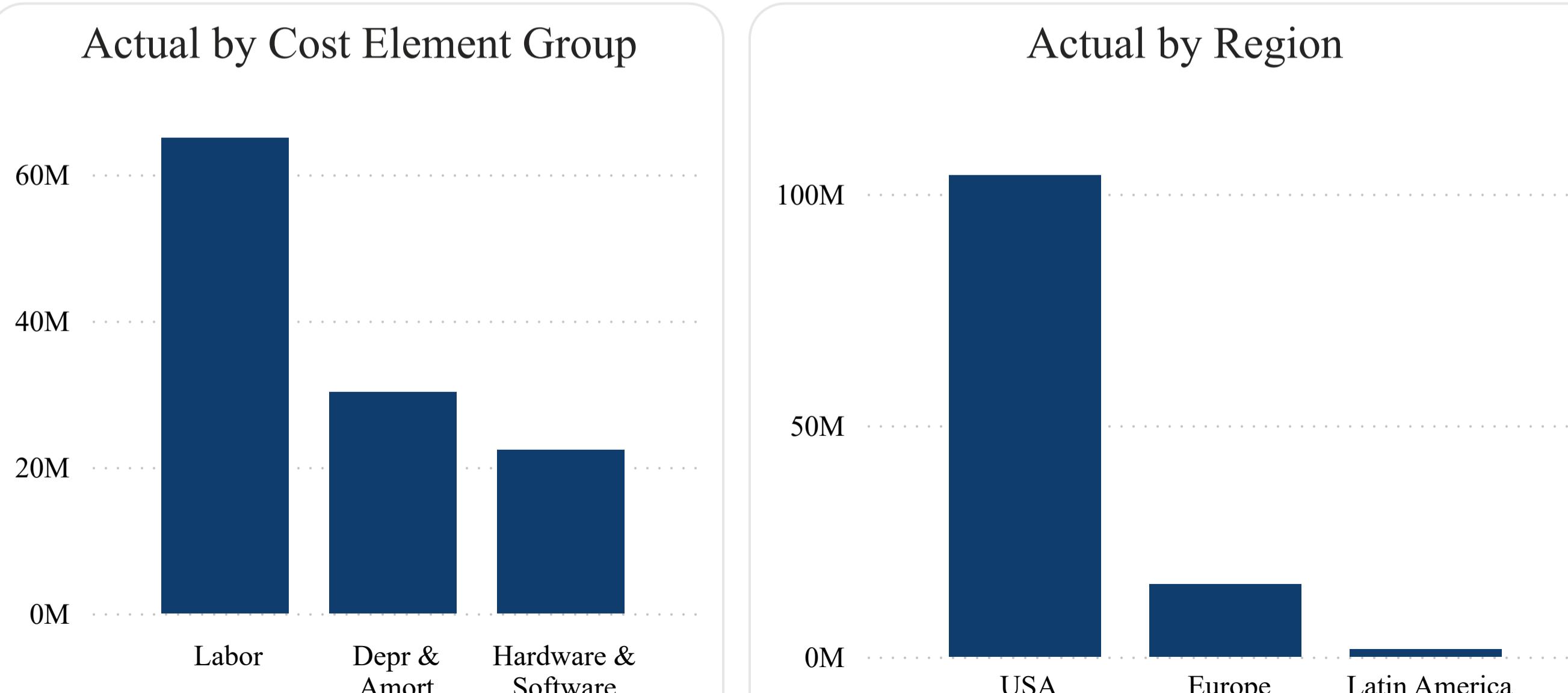
**What you need to know**

- Budget variance is -3.18M, primarily driven by Infrastructure and Administrative costs
- USA region shows the largest negative variance, while Latin America shows positive
- External Labor costs (-4.01M) represent the largest contributor to budget variances
- Hardware & Software (+2.68M) and Depreciation (+3.83M) are under budget
- Infrastructure spending exceeds forecast by 18%, primarily in USA region (-3.24M)

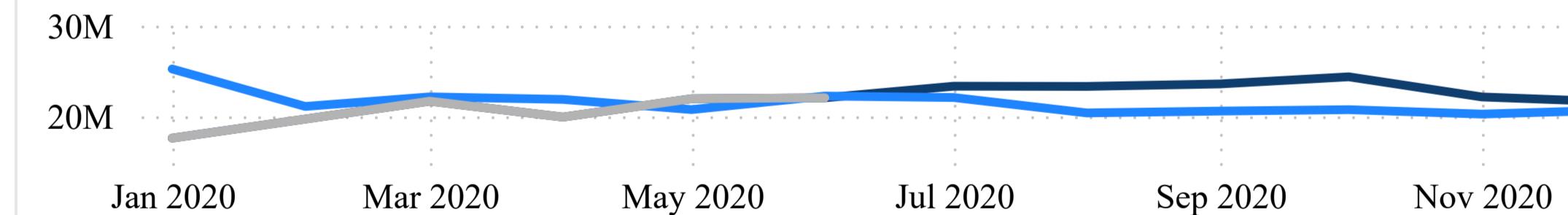
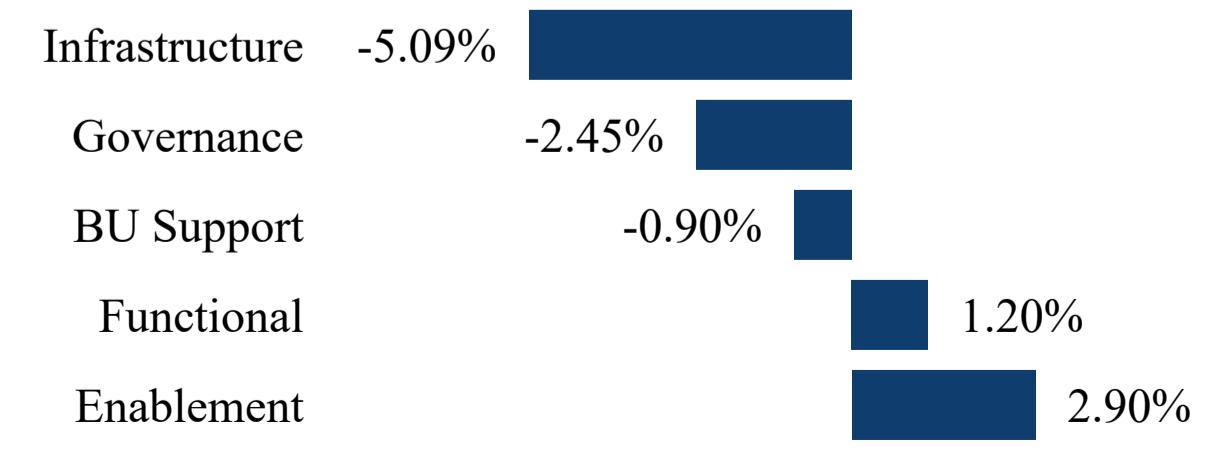
Forecast and Budget by Date

**21,603,896!**  
Goal: 20,660,778 (-4.56%)

Actual YTD v FY Budget

**Actual by Cost Element Group****Actual by Region**

● Forecast ● Budget ● Actual

**Actual by Country****Budget v Forecast %**

# Key Performance Indicators

Jun 2020 YTD

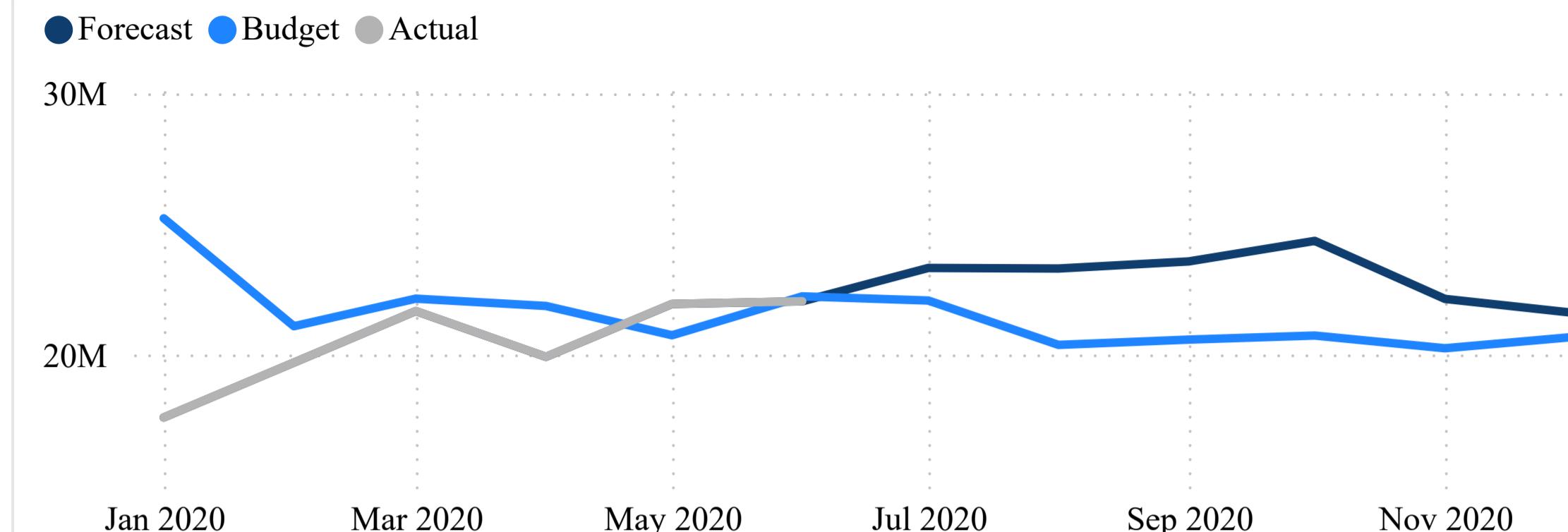
Summary

KPIs

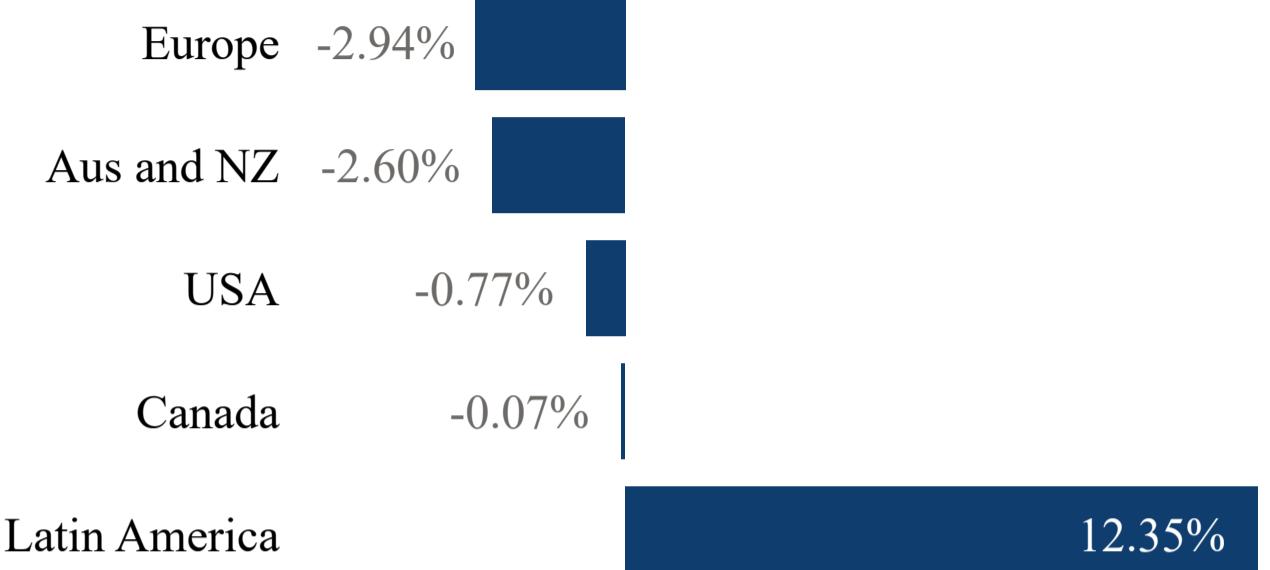
Regions

## Region

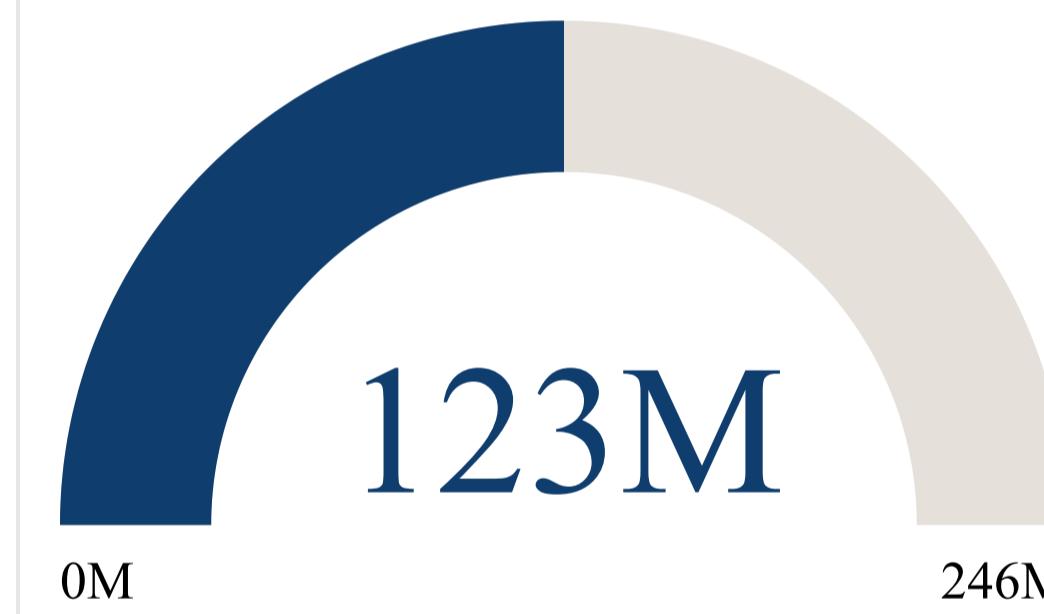
- Africa & Asia
- Aus and NZ
- Canada
- Europe
- Latin America
- USA



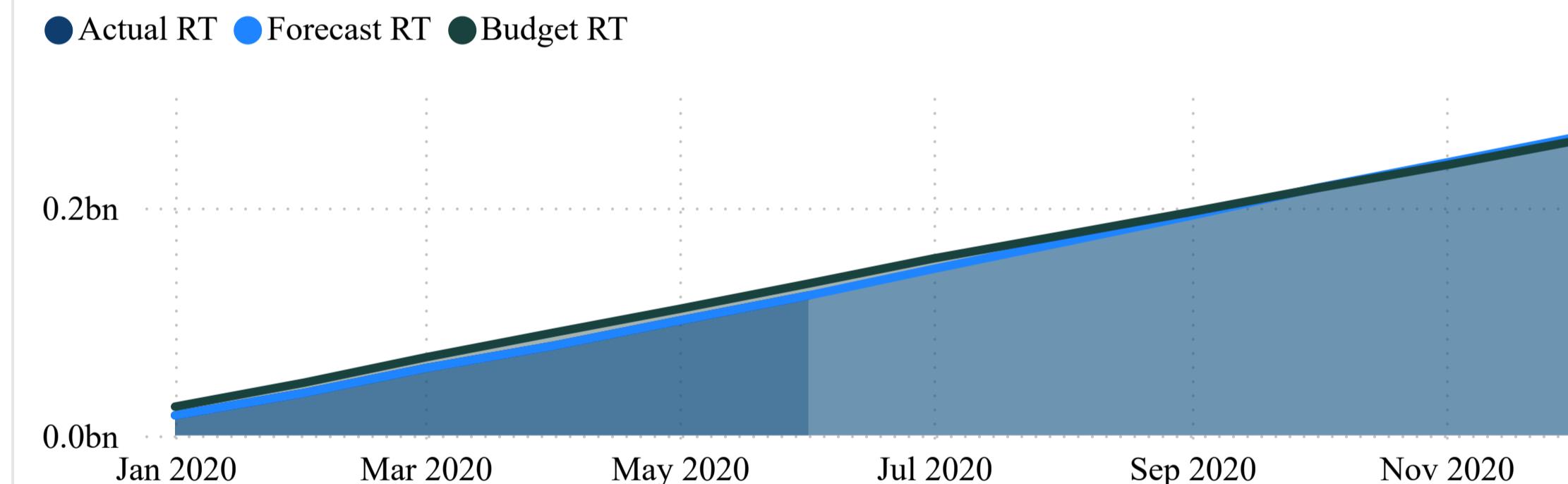
## Budget v Forecast %



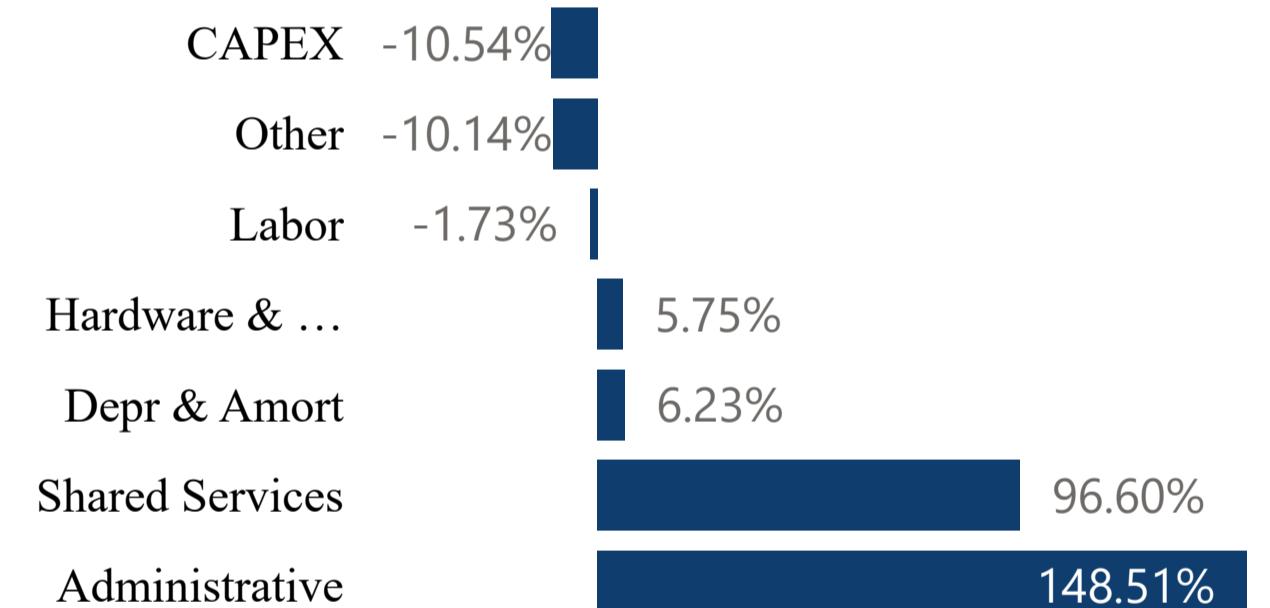
## Actual YTD v FY Budget



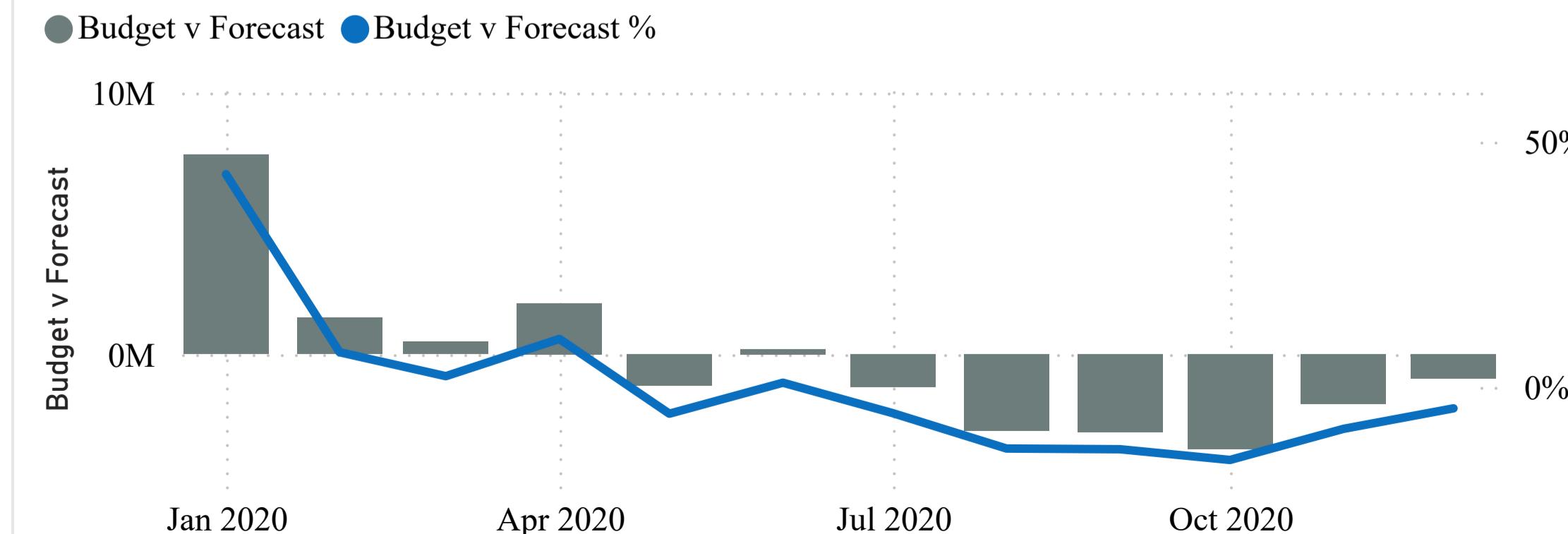
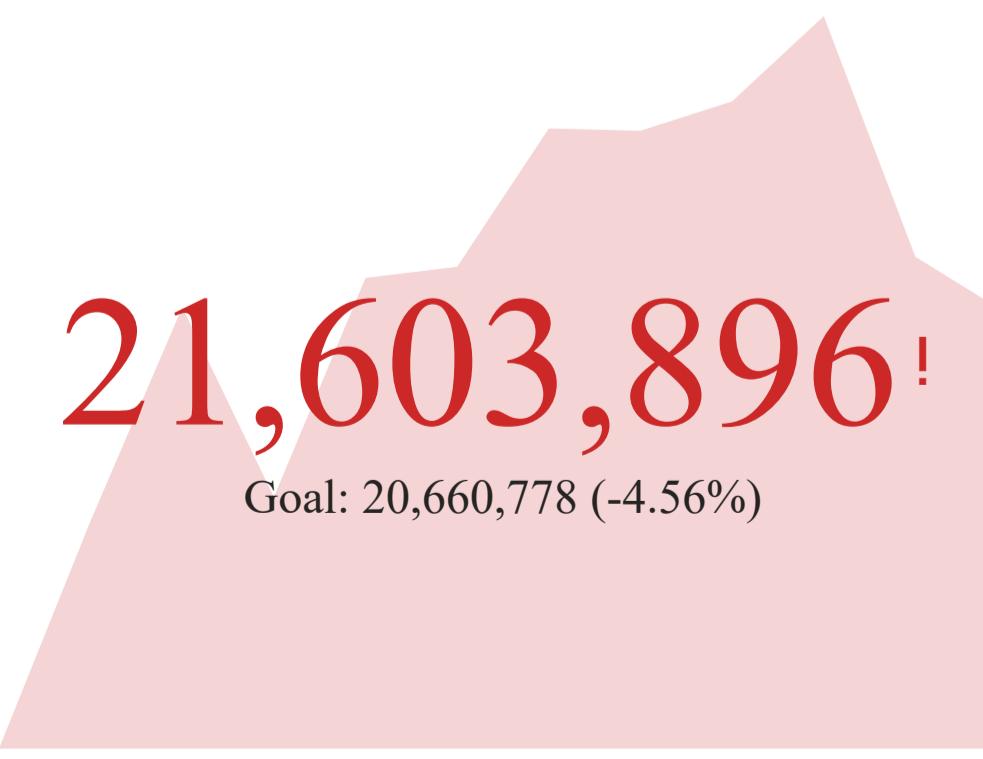
## Running Total (RT)



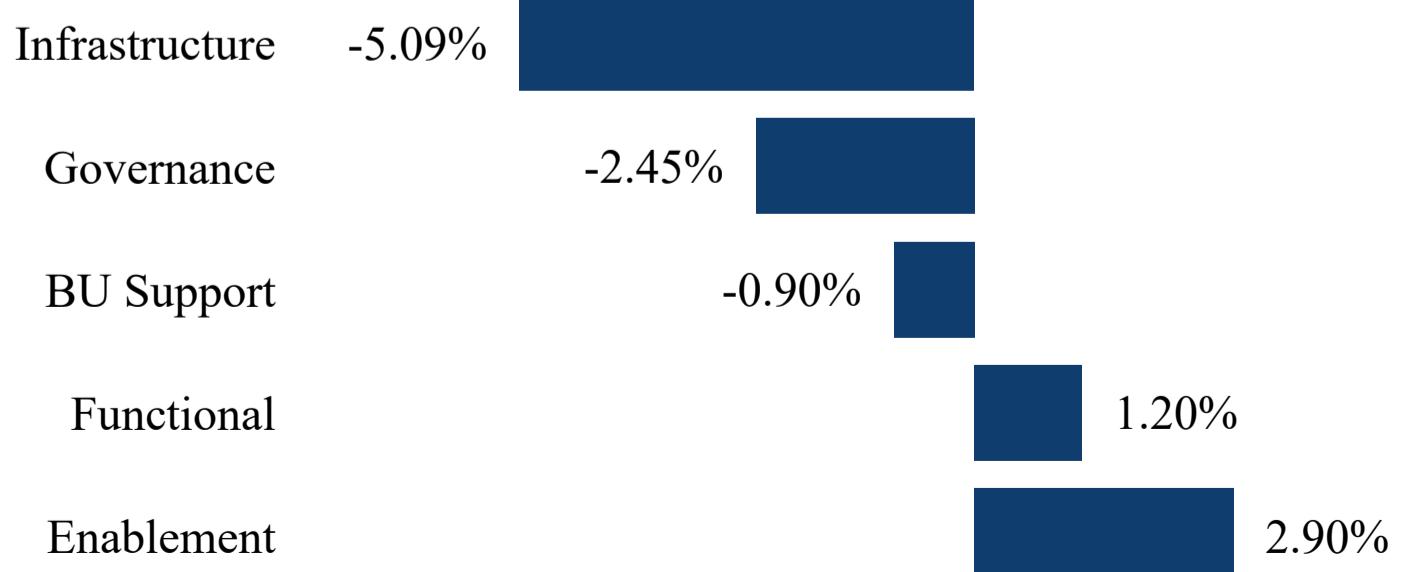
## Budget v Forecast %



## Forecast and Budget by Date



## Budget v Forecast %



# Performance by Regions

Jun 2020 YTD

Summary

KPIs

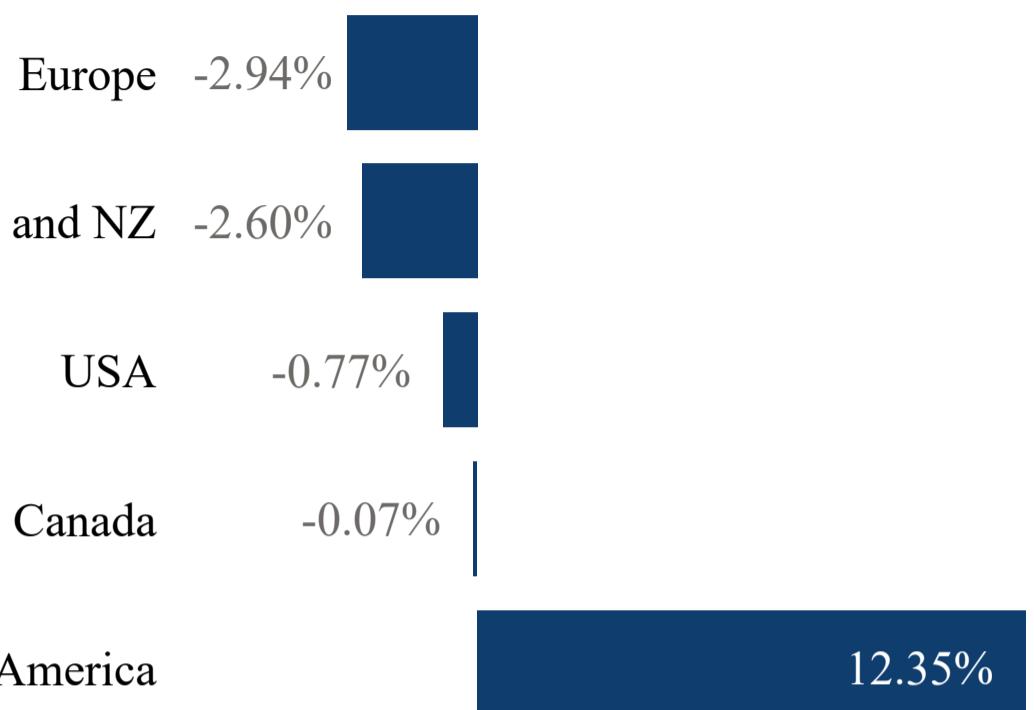
Regions

## Actual and Budget by Region

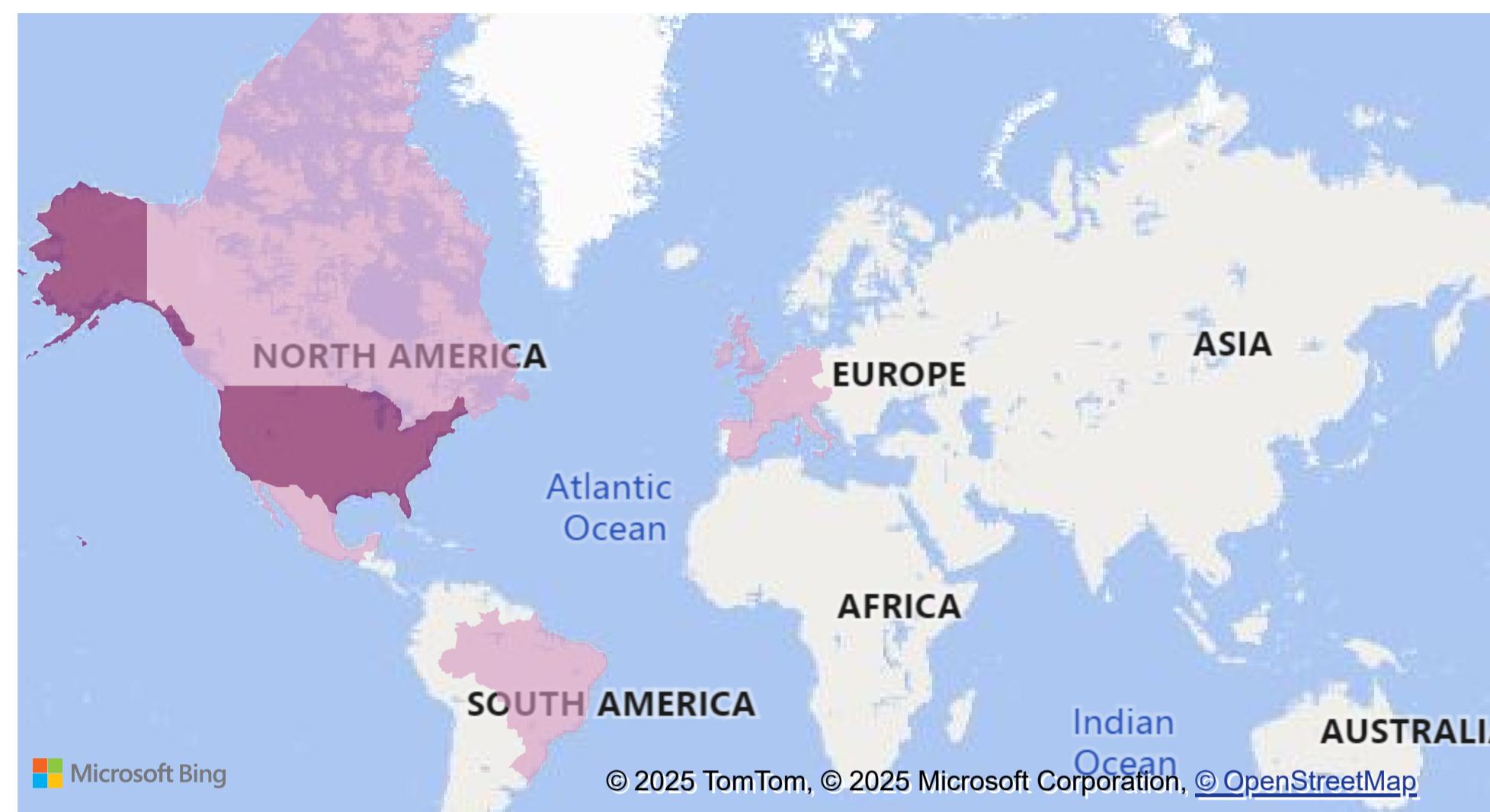
● Actual ● Budget

USA	103,994K	219,024K
Europe	15,712K	31,398K
Latin America	1,683K	4,087K
Aus and NZ	967K	2,196K
Canada	460K	1,160K

## Budget v Forecast %



## Actual by Country



IT Area	Africa & Asia	Aus and NZ	Canada	Europe	Latin America	USA	Total
BU Support	-935,887		1,322	-442,327	22,149	647,393	<b>-707,350</b>
Enablement				-293,932		656,599	<b>362,667</b>
Functional			-358	581,472	8	455,073	<b>1,036,195</b>
Governance		4,973		-172,905		-207,897	<b>-375,829</b>
Infrastructure		-63,502	-1,746	-622,402	427,073	-3,241,529	<b>-3,502,106</b>
<b>Total</b>	<b>-935,887</b>	<b>-58,529</b>	<b>-782</b>	<b>-950,094</b>	<b>449,230</b>	<b>-1,690,361</b>	<b>-3,186,423</b>

Cost Element Group	Africa & Asia	Aus and NZ	Canada	Europe	Latin America	USA	Total
Administrative				39,066	427,104	-6,797,444	<b>-6,331,274</b>
CAPEX				149,513		41,481	<b>190,994</b>
Depr & Amort		893,721	23,638	22,203	20,124	2,878,607	<b>3,838,293</b>
Hardware & Software	-316,462	-469,506	-33,671	-146,718	5,750	3,641,270	<b>2,680,663</b>
Labor	-117,450	-72,233	69,712	282,748	-21,302	-2,601,922	<b>-2,460,447</b>
Other	-501,975	-410,511	-60,461	-1,305,120	17,553	640,953	<b>-1,619,561</b>
Shared Services				8,214	1	506,694	<b>514,909</b>
<b>Total</b>	<b>-935,887</b>	<b>-58,529</b>	<b>-782</b>	<b>-950,094</b>	<b>449,230</b>	<b>-1,690,361</b>	<b>-3,186,423</b>

## Budget v Forecast

