

# Fermi estimation (problem breakdown)

**1) Define the Problem:** The overarching goal is to segment the electric vehicle (EV) market.

**2) Identify Key Metrics:**

- Vehicle type (e.g., passenger cars, trucks)
- Geographic regions
- Customer demographics (age, income, occupation)
- Psychographic factors (lifestyle, values, attitudes)
- Behavioral factors (usage patterns, purchase intent)

**3) Data Requirements:**

- Estimate the need for a comprehensive dataset including EV sales records, vehicle specifications, customer profiles, and market trends.
- High-quality data from diverse sources is essential for accurate segmentation.
- The quantity of data required depends on the granularity of segmentation and the complexity of the analysis.

**4) Data Collection:**

- Estimate time and effort for data collection, including web scraping, data cleaning, and merging datasets.
- Consider the availability of data sources and the need to ensure data cleanliness and completeness.

**5) Feature Engineering:**

- Estimate the complexity of feature engineering, including the creation of relevant features from raw data.
- Consider the number of features needed to capture different aspects of the EV market and customer behavior.

**6) Algorithm Selection:**

- Estimate time and computational resources required to select and implement suitable machine learning algorithms.
- Consider clustering, classification, or regression techniques suitable for market segmentation.

**7) Model Training:**

- Estimate time and computational resources for training machine learning models on the prepared dataset.
- Model complexity and dataset size will influence the training time.

**8) Hyperparameter Tuning:**

- Estimate time needed for iterative hyperparameter tuning to optimize model performance.

- Consider the trade-off between model accuracy and computational resources.

#### **9)Model Evaluation:**

- Estimate effort required to evaluate model performance using appropriate metrics such as accuracy, precision, and recall.
- Cross-validation and validation set preparation are essential for robust evaluation.

#### **10)Interpretation and Visualization:**

- Estimate time and effort needed to interpret and visualize segmentation results.
- Consider how segments will be presented and communicated to stakeholders effectively.