

## Introduction

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We set the working directory

```
## set working directory  
setwd('D:/Group Folder/SEQUENTIAL FILES')
```

This file is pretty small. We are just combining the results of the predictive model with the results of the clustering algorithm.

```
library(tidyverse)  
library(lubridate)  
  
clusters <- read_csv('3 Data Generated  
Files/per_person_clusters.csv')
```

## Lifetime and Churn

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Here, we are just reading the predictive file in, selecting only the relevant columns, and then joining with the cluster results.

```
life_churn <-  
  read_csv('5 Predictive  
Files/output_prediction_life_churn.csv') %>%  
  inner_join(clusters, by =  
    c('ID_DEMO', 'MEMBERSHIP_TYPE_CODE',  
      'MEMBERSHIP_STATUS_CODE'))  
  
write_csv(life_churn,  
          '5 Predictive  
Files/life_churn_clusters_predictions.csv',  
          row.names=F)
```

# Non-member

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Here, we are just reading the predictive file in, selecting only the relevant columns, and then joining with the cluster results.

```
non_member <-  
  read_csv('5 Predictive Files/output_prediction_no.csv')  
%>%  
  inner_join(clusters, by =  
    c('ID_DEMO', 'MEMBERSHIP_TYPE_CODE',  
      'MEMBERSHIP_STATUS_CODE'))  
  
write_csv(non_member,  
          '5 Predictive  
Files/non_clusters_predictions.csv',  
          row.names=F)
```