

BINARY CLASSIFICATION
"IS IT SPAM OR NOT"

TRUE - OR - FALSE

MORE DATA
BETTER MODEL

MODELS

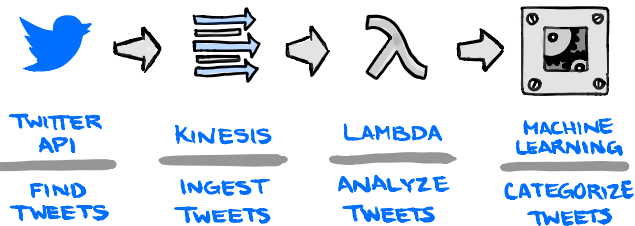
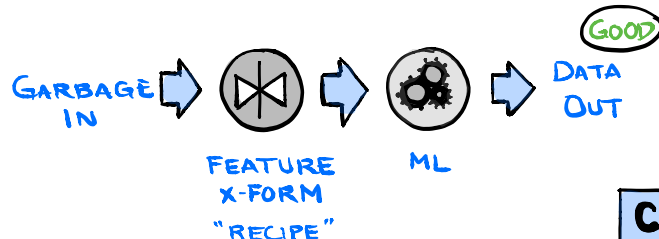
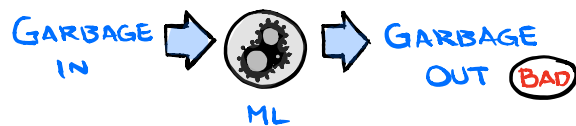
REGRESSION
"WHEN WILL IT HAPPEN AGAIN?"

MULTI-CLASS CLASSIFICATION
"WHICH ORG SHOULD HANDLE THIS TWEET?"

ML TRAINING DATA IS KEY DIFFERENTIATOR

USE CASES

FRAUD DETECTION
DOC CLASSIFICATION
SENTIMENT ANALYSIS
DEMAND FORECASTING
CLICK PREDICTION
CUSTOMER CHURN
MARKETING INTEL



EXAMPLE: CATEGORIZE TWEETS

US EAST (N. VIRGINIA)

COMPUTE FEES

DATA ANALYSIS
* MODEL BUILDING 42¢/HR

PREDICTION FEES

BATCH	OR	REAL-TIME
10¢/1K		$\frac{1}{100}¢/EA + \frac{1}{10}¢/HR/10 MB$ MEMORY

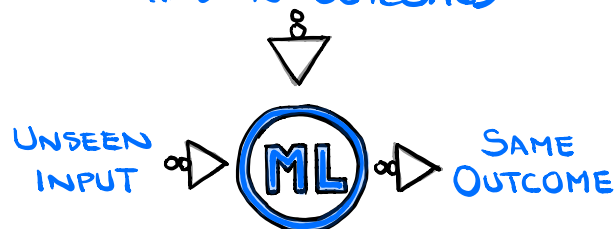
COST:
PAY AS YOU GO

NO PHD REQUIRED

AMAZON MACHINE LEARNING

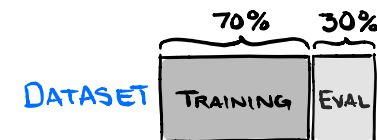
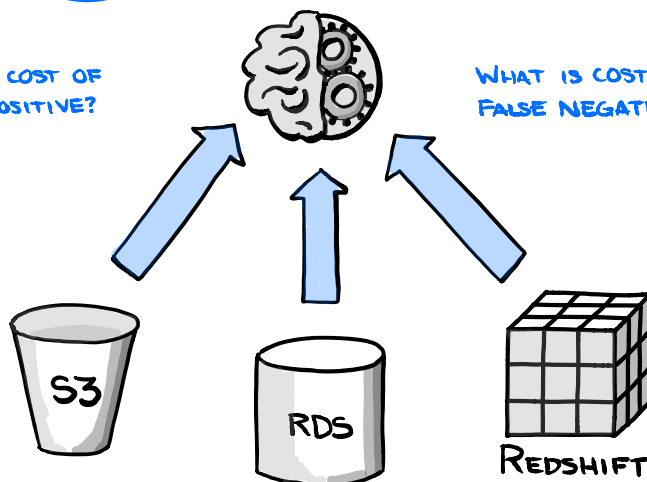
SUPERVISED LEARNING

- HISTORICAL DATA
- KNOWN INPUTS
- KNOWN OUTCOMES

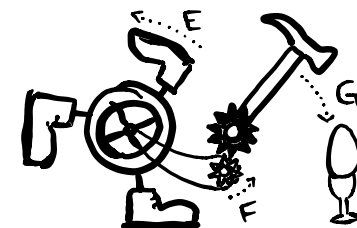


WHAT IS COST OF FALSE POSITIVE?

WHAT IS COST OF FALSE NEGATIVE?



PREVENT MODEL "OVERFIT"



@awsgeek
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