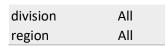
AtliQ Hardwares







Market Performance vs Target

customers	2019	2020	2021	2021-Target	%	
Australia	3.9 M	10.7 M	21.0 M		-2.2 M	-10 <mark>.54%</mark>
Austria		0.1 M	2.8 M		-0.3 M	-11 <mark>.74%</mark>
Bangladesh	0.5 M	2.3 M	7.0 M		-0.7 M	-10 <mark>.31%</mark>
Canada	4.8 M	12.2 M	35.1 M		-5.1 M	-14.45%
China	1.4 M	5.4 M	22.9 M		-2.1 M	-9. <mark>03%</mark>
France	4.0 M	7.5 M	25.9 M		-2.2 M	-8. <mark>44%</mark>
Germany	2.6 M	4.7 M	12.0 M		-1.5 M	-1 <mark>2.72%</mark>
India	30.8 M	49.8 M	161.3 M		-9.6 M	-5.9 <mark>2%</mark>
Indonesia	2.5 M	6.2 M	18.4 M		-2.4 M	-1 <mark>2.93%</mark>
Italy	2.9 M	4.5 M	11.7 M		-1.0 M	-8. <mark>96%</mark>
Japan		1.9 M	7.9 M		-0.3 M	-4.12 <mark>%</mark>
Netherlands	0.2 M	3.4 M	8.0 M		-0.7 M	-8. <mark>22%</mark>
Newzealand		2.0 M	11.4 M		-1.4 M	-1 <mark>2.30%</mark>
Norway		2.5 M	13.7 M		-1.4 M	-10 <mark>.50%</mark>
Pakistan	0.6 M	4.7 M	5.7 M		-0.5 M	-9. <mark>27%</mark>
Philiphines	5.7 M	13.4 M	31.9 M		-2.5 M	-7.8 <mark>4%</mark>
Poland	0.4 M	2.8 M	5.2 M		-0.9 M	-18.13%
Portugal	0.7 M	3.6 M	11.8 M		-0.5 M	-4.29 <mark>%</mark>
South Korea	12.8 M	17.3 M	49.0 M		-4.4 M	-8. <mark>91%</mark>
Spain		1.8 M	12.6 M		-1.8 M	-1 <mark>4.15%</mark>
Sweden	0.1 M	0.2 M	1.8 M		-0.2 M	-11 <mark>.11%</mark>
United Kingdom	2.0 M	8.1 M	34.2 M		-3.0 M	-8. <mark>72%</mark>
USA	11.5 M	31.9 M	87.8 M	-:	10.2 M	-11 <mark>.66%</mark>
Grand Total	87.5 M	196.7 M	598.9 M	-5	54.9 M	-9.17%