

MITx: 15.053x Optimization Methods in Business Analytics

Heli



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Lecture

Lecture questions due Oct 04, 2016 at 19:30 IST

Recitation

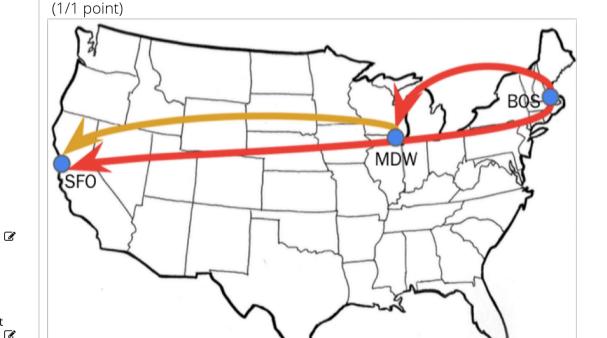
Problem Set 4

Homework 4 due Oct 04, 2016 at 19:30 IST

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PART A



Airlines optimize their ticket sales in order to maximize their revenue. This is called the airline network revenue management problem. In this problem, we are trying to decide how many tickets for each origin-destination (O-D) pair to sell at each price level. The goal is to maximize revenue, and we cannot sell more tickets than there is demand for, or space on the planes for.

There are three origin-destination pairs, with two price classes for each pair. The three origin-destination pairs are BOS-MDW, MDW-SFO, or BOS-SFO via MDW. BOS stands for Boston, MDW is Chicago-Midway, and SFO is San Francisco. Each O-D pair has a "regular" and "discount" fare class. And there are two planes to serve the three origin-destination pairs. One plane flies from BOS to MDW, another plane flies from MDW to SFO. Each plane's capacity is 166 people. The data we will use is summarized as follows:

	Price	Demand
BOS-MDW Regular	428	80
BOS-MDW Discount	190	120
BOS-SFO Regular	642	75
BOS-SFO Discount	224	100
MDW-SFO Regular	512	60
MDW-SFO Discount	190	110

Table 1: Fares for Origin-Destination (O-D) pairs

For this problem, we will make the (admittedly unrealistic) assumption that the demand for discount fairs and regular fairs is disjoint. For example, if we focus entirely on demand and not on airplane capacity, it is possible to sell 100 discount tickets from BOS to SFO and also sell 75 regular tickets from BOS to SFO.

Formulate an integer program that maximizes the total revenue. We can define decision vector \boldsymbol{x} to refer to the number of tickets to sell for each O-D pair and fare class (i.e., $\boldsymbol{x}_{BOS-MDW-R}$ is the number of tickets to sell for O-D pair BOS-MDW with regular fare class, $\boldsymbol{x}_{BOS-MDW-D}$ is the number of tickets to sell for O-D pair BOS-MDW with discount fare class). Which of the following is the correct objective function for this maximization problem?

- \circ 618 $x_{BOS-MDW-R} + 866x_{BOS-SFO-R} + 702x_{MDW-SFO-R}$
- $0.428x_{BOS-MDW-R} + 642x_{BOS-SFO-R} + 512x_{MDW-SFO-R}$
- $0.80x_{BOS-MDW-R} + 120x_{BOS-MDW-D} + 75x_{BOS-SFO-R} + 100x_{BOS-SFO-D} + 60x_{MDW-SFO-R} + 110x_{MDW-SFO-D}$
- $ullet 428 x_{BOS-MDW-R} + 190 x_{BOS-MDW-D} + 642 x_{BOS-SFO-R} + 224 x_{BOS-SFO-D} + 512 x_{MDW-SFO-R} + 190 x_{MDW-SFO-D}$
- $egin{array}{lll} igoldsymbol{0} & 428x_{BOS-MDW-R} + 80x_{BOS-MDW-R} + 190x_{BOS-MDW-D} \ & + 120x_{BOS-MDW-D} + 512x_{BOS-SFO-R} + 75x_{BOS-SFO-R} \ & + 190x_{BOS-SFO-D} + 100x_{BOS-SFO-D} + 224x_{MDW-SFO-R} \ & + 60x_{MDW-SFO-R} + 190x_{MDW-SFO-D} + 110x_{MDW-SFO-D} \ \end{array}$

You have used 1 of 3 submissions

PART B

(3/3 points)

Choose the necessary constraint(s) (we cannot sell more tickets than there is demand for, or space on the planes for) from below. Select 5 sets of constraints.

- $Table x_{BOS-SFO-R} \leq 642, x_{BOS-SFO-D} \leq 224$



You have used 3 of 3 submissions

PART C

(3/3 points)

Solve this airline revenue management problemusing Julia and JuMP or Excel. What is the optimal total profit? Error checking hint. The optimal value is between 121000 and 121100.

121090



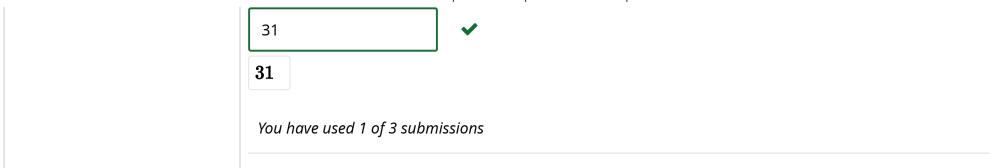
121090

You have used 1 of 3 submissions

PART D

(1/1 point)

How many discount MDW to SFO seats should be sold?



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