

# **SANDIP THAKUR**

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## **CARRER OBJECTIVE:**

*To work in an organization that appreciates innovativeness and demands analytical skills.*

*Provide a challenging and performance driven environment and a wide spectrum of experience to grow and excel in my career.*

*I aim to create meaningful contribution to the organization through my skill and abilities and to continuously improve on my professional knowledge and skill.*

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## **PROFESSIONAL SYNOPSIS**

- ▶ *Hardworking, Competent & Efficient.*
- ▶ *Corporate, Production House and Construction Sites Experience, Professional Qualification, Problem Solving Ability with Analytical Skills, Attitude towards work and company.*
- ▶ *Capacity to make balance between personal and professional life.*

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## **SCHOLASTICS:**

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| 2025 | <i>Professional Certificate Program in Cloud Computing and DevOps(AWS, Azure and Google Cloud) from <b>Upgrad</b></i>               |
| 2016 | <i>Completed MBA (HR+MARKETING) from department of management under <b>Sikkim Central University</b>, passed with 67.85% marks.</i> |
| 2014 | <i>Completed BBA from department of management under <b>Sikkim Central University</b>, passed with 64.7% marks.</i>                 |
| 2011 | <i>Completed 12<sup>th</sup> from <b>Delhi public school</b> under CBSE Board, passed with 61.6% marks.</i>                         |
| 2008 | <i>Completed 10<sup>th</sup> from <b>Delhi public School</b> under CBSE Board, passed with 67% marks.</i>                           |
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### **Capston project:**

1. Implemented a fully automated CI/CD pipeline in Jenkins for micro service-based application on AWS, integrating Terraform for infrastructure provisionary and ansible for configuration management.
2. Cloud-First Website Delivery with DevOps (AZURE)
3. Set Up Multitier Application on GCP using
  - Cloud SQL
  - GCP Compute Instance
  - VPC Network
  - For autoscaling used Instance Group
  - Setup the load balancer on GCP
  - Used Cloud Spanner for DB

### **Working experience:**

Started a business of BOLT manufacturing (Dipali Fasteners) (December 2023- September 2024) but due to unforeseen events the business got closed.

1. Production of Bolts and Nuts.
2. Maintaining the employees working process
3. Selling in the market and also maintaining a sales team on commission basis to sell the product in market.
4. Looking upfront all the process of conducting the business.

*Worked as Senior academic councillor in sorting hats technologies private limited (UNACADEMY).( May 2021- November 2021)*

1. *Going for out bound calls*
2. *Making the learners know about the services and getting the sales*

*Worked as Sales academic councillor in Upgrad educations private limited. (February 2021- April 2021)*

3. *Going for out bound calls*
4. *Making the learners know about the services and getting the sales*

*Worked as Sales academic councillor in Vedantu Innovations private limited. (october2020- January 2021)*

5. *Going for out bound calls*
6. *Making the students and parent about the services and getting the sales*

*Worked as Sales Manager in Lamiwood.( March 2019- august 2020)*

1. *Handling end to end*
2. *On boarding new Dealers and meeting existing Dealers and getting business from them.*

3. *On boarding new architects and meeting existing architects and getting business from them.*
4. *Handling pre- sales, sales and post sales of all the networks.*

*Worked as sales Executive in meritnation(Dec 2017-Feb 2019) .*

1. *Generating meeting with the clients.*
2. *Meeting with the clients and providing them solutions regarding online education .*
3. *Maintaining a team of 3 people and and getting their meeting assigned and getting the closure.*

*Worked as a Business Developer cum Coordinator in OPEN ACCESS USER ASSOCIATION (PARENT COMPANY: - Manikaran power limited) ( November 2016- DECEMBER 2017)*

☐ *Jobs assigned-*

1. *Calling potential Open Access clients for membership.*
2. *Meeting with the interested clients and making them understand what is open access and its benefits.*
3. *Maintaining Minutes of the Meeting and coordinating it with the seniors and Managing Director.*
4. *Providing updates in regulations and orders to the members on Pan India basis.*
5. *keeping the Official Website up-to-date*

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### STRENGTHS

- ✓ *Good Communication Skill.*
- ✓ *Smart, Dynamic & Challenging To Play A Positive Role In a Challenging Environment.*
- ✓ *Sincere & Hardworking.*
- ✓ *Comprehensive problem solving abilities.*
- ✓ *Good Leadership Skills.*

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### PERSONAL DOSSIER:

<i>Date of Birth</i>	:	<i>11<sup>th</sup> July'1992</i>
<i>Fathers Name</i>	:	<i>Subarna Kanti Thakur</i>
<i>Gender</i>	:	<i>Male</i>

*Marital Status* : *Single*  
*Languages Known* : *English,hindi,Bengali,nepali*  
*Address* : *Flat no. 404 Vinayaka Complex Gyan Mukherjee*  
*Road,hirapur,dhanbad, 826001*

**Declaration** - *I hereby declare that all the Information Furnished Above are true to the best of my Knowledge.*