

JOEL SANDOVAL

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Career Objective

I hope to incorporate my strong management skills to help the company achieve its goals. I will do as much as I can to help increase revenues by bringing insightful and outside-the-box thinking to the company.

Skills

- Effective leader
- Accomplished manager
- Staff training/development
- Goal-oriented
- Consistently meet goals
- Positive and upbeat
- Efficient multi-tasker
- Strong interpersonal skills
- Conflict resolution
- Analytical problem solver
- Organized
- Empowers high-performing sales teams

Work History

Sales Manager, 04/2015 to Current

Lizzie G and Me Boutique – 252 Main St. Salinas CA, 93906

- Prepared merchandise for sales floor.
- Accepted and processed returns.
- Monitored entrances, exits and fitting rooms for signs of theft.
- Reported incidents to management.
- Kept work areas clean and neat at all times.
- Prioritized and accomplished wide range of tasks

Sales Associate , 02/2011 to 03/2013

Hollister Inc. – Main Street, Salinas CA

- Increased revenues by 35% within the first year as Sales Manager.
- Maintained knowledge of current sales and promotions, policies regarding payment and exchanges and security practices.
- Trained all incoming sales team members.
- Supervised a sales force of 3 sales associates.
- Developed a comprehensive training program for new sales associates.

Education

CSU Monterey Bay - Business Administration

Expected Graduation: 2018

Monterey Peninsula - Monterey, CA

Associate of Science: 2016