Natain Bogdan

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Summary

Front-end web developer with a passion for building projects that are used routinely.

Building applications in javascript.

Former supervisor and finance professional who's eager to enhance a company's user experience.

Experience

Front-End Web Developer

PFA

Aug 2021 - Present (4 months +)

Developing front-end website architecture.

Designing user interactions on web pages.

Ensuring responsiveness of applications.

Working alongside graphic designers for web design features.

Seeing through a project from conception to finished product.

Staying abreast of developments in web applications and programming languages.

Degree: Program Help Cod COR 351201

Strong organizational and project management skills.

Proficiency with fundamental front-end languages such as HTML, CSS, and JavaScript.

Familiarity with JavaScript frameworks such as React.js, and Vue.js.

Excellent verbal communication skills.

Good problem-solving skills.Attention to detail.

Sales Support Specialist

CCC Bucharest Bucharest

Jul 2019 - Mar 2020 (9 months)

Improved the facility's overall CMS star rating from 2.0 to 4.5 in less than one year with quality improvement initiatives.

Helped implement standard testing procedures, significantly increasing productivity and reducing time to deployment.

Update bulletin boards by lesson plans.

Evaluate sales personnel monthly and discuss target goals.

Assist with payroll for 60 employees.

Increase sales by 40% in the first 3 months

Business Specialist

Huawei Consumer Business Group

May 2018 - Jul 2019 (1 year 3 months)

Expanded monthly territory sales from 50% to 90% by developing a strong online presence and gaining new prospects through cold calling.

Enthusiastically participated in sales training events and conferences to continuously

develop skills and gain product knowledge.

Selected to organize monthly activities designed to motivate team members, create avenue for mentorships, and provide continuous training.

Employed market research to successfully generate new leads by conducting cold calling 50/day and email prospecting 100/day

Revamped cold call scripts, quickly boosting departmental lead generation tenfold

Prepared customized quotes and answered inquiries regarding products and services

Prepared customized client presentations and quotes

Followed up with sales leads, conducting weekly in-person meetings with prospective clients

Financial Advisor
UniCredit Bank Romania

Aug 2016 - May 2018 (1 year 10 months)

Created potential client portfolios based on research.

Advise clients on risks and benefits of each opportunity, providing documentation and thoughtfully addressing questions and concerns.

Increased firm's sales of financial products by 60% with a targeted recommendation strategy.

Stay up-to-date with the current economic climate to best serve clients' needs.

Helped prepare detailed documentation on services to help clients better understand investments.

Researched investment opportunities to help match client needs, updating senior advisors on findings in weekly meetings.

Managed portfolio of 300 clients with more than 4000000$ in assets.

Created unique recommendations for investment products based on individual client needs.

Sold insurance offerings to interested clients to suit their financial goals.

Maintain top client satisfaction rates by 80% by developing meaningful relationships.

Assist clients with tax, retirement savings, investment, and insurance needs by evaluating current standing and advising on appropriate solutions.

Encourage strategic money management by providing clients with documentation on strategies.

Carefully evaluate financial status and outline goals of clients to best determine proper investment, debt management, and insurance decisions

Information Technology Network Administrator
Siemens

Nov 2015 - Jul 2016 (9 months)

Troubleshoot network and production issues and perform root-cause analysis

Led migration of data center to a virtual environment (VMware) from standalone Linux servers

Provided support to users in Linux and Mac environments.

Assisted with the migration of data centers to cloud solutions (AWS & Azure).

Configure and maintain network services, including backup and recovery and maintaining web servers in Linux environment

Automate data collection activities to increase productivity.

Update network documentation periodically to reflect changes.

Designed and implemented LAN, WAN, firewalls, VPNs, and other network systems.

Created detailed documentation on all systems to help the IT team understand them.
Automate data collection with Unix scripts to reduce manual labor.

Assistant Photo Supervisor

Royal Caribbean Cruises Ltd Tampa,
Oct 2011 - Jun 2015 (3 years 9 months)
Assist in transporting gear to/from shoot locations and assisting the photographer with whatever is necessary.
Assist in the basic studio setup for production.
Assist photo studio teams in pre/post-capture production, such as color corrections, retouching, and output towards final image creation utilizing Capture One Pro, adobe photoshop, and InDesign.
Assist with all necessary propping.
Create preliminary folder structure during pre-production.
Assist in prepping gear and wardrobe for location.

Education

Sapienza Università di Roma

Economics, International Economics
Jun 2009 - Jun 2011

Atelierele ilbah

Programator ajutor , Computer Programming
May 2021 - Oct 2021
Curs de reconversie profesionala

Liceul de arte si meseri Aurel Vijoli

Bachelor's degree, Uman
2001 - 2005

Licenses & Certifications

Full Stack Developer - Atelierele ILBAH
0012609

Skills

JavaScript • CSS • HTML5 • React.js • Vue.js