FIN4104/4911
Quantitative Analysis for Financial Decisions

Chapter 7: Multiple Linear Regression
Dummy Variables and Model Selection

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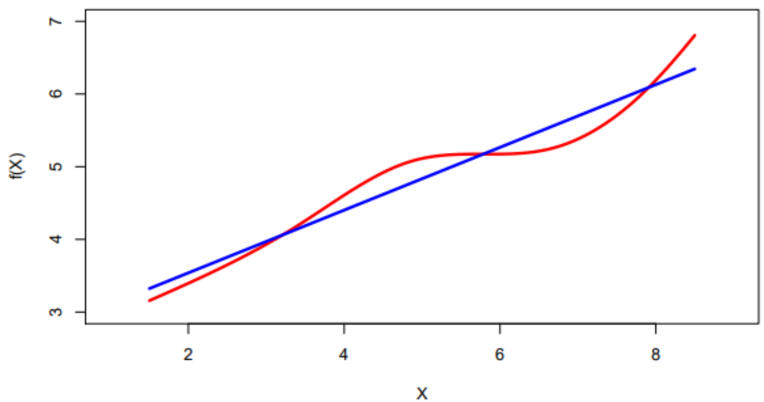
Course Outline

- Multiple Linear Regression
- Dummy Variable
- Case Study I

Linear Regression

- Linear regression is a simple approach to supervised learning. It assumes that the dependence of Y on $X_1, X_2, \ldots X_p$ is linear.
- True regression functions are never linear!



- although it may seem overly simplistic, linear regression is extremely useful both conceptually and practically.

Linear Regression

- We assume a model

$$Y = \beta_0 + \beta_1 X + \epsilon,$$

where β_0 and β_1 are two unknown constants that represent the *intercept* and *slope*, also known as *coefficients* or *parameters*, and ϵ is the error term.

- Given some estimates $\hat{\beta}_0$ and $\hat{\beta}_1$ for the model coefficients, we predict future sales using

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x,$$

where $\hat{y}$ indicates a prediction of Y on the basis of $X = x$. The *hat* symbol denotes an estimated value.

Assumptions of Linear Regression

- The relationship between dependent variable and independent variable is linear.
- The independent variable is not random
- The expected value of the error term is 0
- The variance of the error term is the same for all observation
- The error term is uncorrelated
- The error term is normally distributed

Multiple Linear Regression

- Here our model is

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \cdots + \beta_p X_p + \epsilon,$$

- We interpret β_j as the *average* effect on Y of a one unit increase in X_j, *holding all other predictors fixed*. In the advertising example, the model becomes

$$\texttt{sales} = \beta_0 + \beta_1 \times \texttt{TV} + \beta_2 \times \texttt{radio} + \beta_3 \times \texttt{newspaper} + \epsilon.$$

Interpreting regression coefficients

- The ideal scenario is when the predictors are uncorrelated — a *balanced design*:
  - Each coefficient can be estimated and tested separately.
  - Interpretations such as *"a unit change in X_j is associated with a β_j change in Y, while all the other variables stay fixed"*, are possible.
- Correlations amongst predictors cause problems:
  - The variance of all coefficients tends to increase, sometimes dramatically
  - Interpretations become hazardous — when X_j changes, everything else changes.
- *Claims of causality* should be avoided for observational data.

Multiple Linear Regression

- Given estimates $\hat{\beta}_0, \hat{\beta}_1, \ldots \hat{\beta}_p$, we can make predictions using the formula

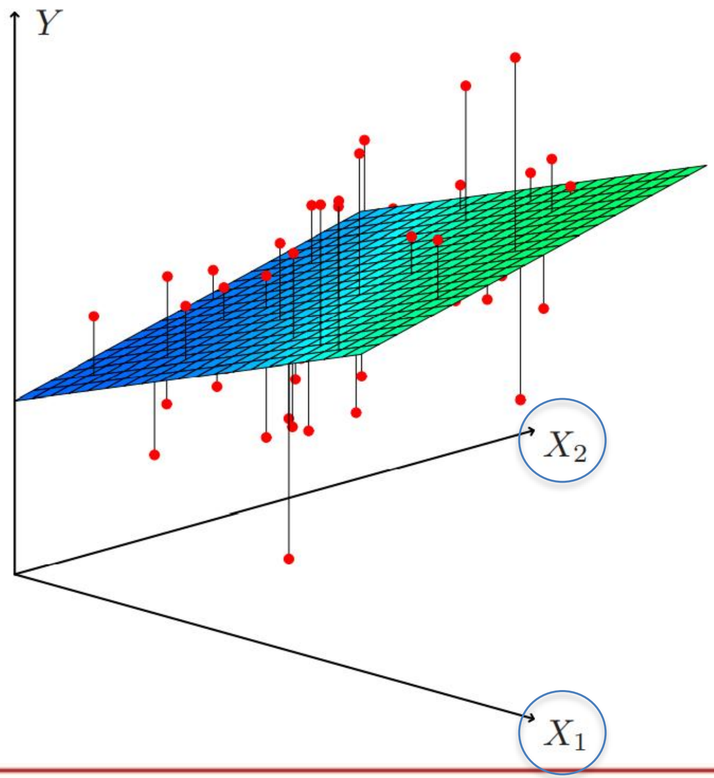
$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \cdots + \hat{\beta}_p x_p.$$

- We estimate $\beta_0, \beta_1, \ldots, \beta_p$ as the values that minimize the sum of squared residuals

$$\begin{aligned} \mathrm{RSS} &= \sum_{i=1}^{n} (y_i - \hat{y}_i)^2 \\ &= \sum_{i=1}^{n} (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \hat{\beta}_2 x_{i2} - \cdots - \hat{\beta}_p x_{ip})^2. \end{aligned}$$

This is done using standard statistical software. The values $\hat{\beta}_0, \hat{\beta}_1, \ldots, \hat{\beta}_p$ that minimize RSS are the multiple least squares regression coefficient estimates.

Multiple Linear Regression



$$\text{Adjusted } R^2 = 1 - \frac{\text{RSS}/(n-d-1)}{\text{TSS}/(n-1)}.$$

Multiple Linear Regression

	Coefficient	Std. Error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
radio	0.189	0.0086	21.89	< 0.0001
newspaper	-0.001	0.0059	-0.18	0.8599

Correlations:

	TV	radio	newspaper	sales
TV	1.0000	0.0548	0.0567	0.7822
radio		1.0000	0.3541	0.5762
newspaper			1.0000	0.2283
sales				1.0000

Some important questions

1. *Is at least one of the predictors $X_1, X_2, \ldots, X_p$ useful in predicting the response?*

2. *Do all the predictors help to explain Y, or is only a subset of the predictors useful?*

3. *How well does the model fit the data?*

4. *Given a set of predictor values, what response value should we predict, and how accurate is our prediction?*

Is at least one predictor useful?

For the first question, we can use the F-statistic

$$F = \frac{(\mathrm{TSS} - \mathrm{RSS})/p}{\mathrm{RSS}/(n-p-1)} \sim F_{p,n-p-1}$$

Quantity	Value
Residual Standard Error	1.69
R^2	0.897
F-statistic	570

Is at least one predictor useful?

This corresponds to a null hypothesis

$$H_0: \quad \beta_{p-q+1} = \beta_{p-q+2} = \cdots = \beta_p = 0,$$

Then the appropriate F-statistic is

$$F = \frac{(\mathrm{RSS}_0 - \mathrm{RSS})/q}{\mathrm{RSS}/(n-p-1)}.$$

Deciding on the important variables

- The most direct approach is called *all subsets* or *best subsets* regression: we compute the least squares fit for all possible subsets and then choose between them based on some criterion that balances training error with model size.
- However we often can't examine all possible models, since they are 2^p of them; for example when $p = 40$ there are over a billion models!
  Instead we need an automated approach that searches through a subset of them. We discuss two commonly use approaches next.

Forward Selection

- Begin with the *null model* — a model that contains an intercept but no predictors.
- Fit p simple linear regressions and add to the null model the variable that results in the lowest RSS.
- Add to that model the variable that results in the lowest RSS amongst all two-variable models.
- Continue until some stopping rule is satisfied, for example when all remaining variables have a p-value above some threshold.

Backward Selection

- Start with all variables in the model.
- Remove the variable with the largest p-value — that is, the variable that is the least statistically significant.
- The new $(p - 1)$-variable model is fit, and the variable with the largest p-value is removed.
- Continue until a stopping rule is reached. For instance, we may stop when all remaining variables have a significant p-value defined by some significance threshold.

Qualitative Predictors

- Some predictors are not *quantitative* but are *qualitative*, taking a discrete set of values.
- These are also called *categorical* predictors or *factor variables*.

Qualitative Predictors

Example: investigate differences in credit card balance between males and females, ignoring the other variables. We create a new variable

$$x_i = \begin{cases} 1 & \text{if } i\text{th person is female} \\ 0 & \text{if } i\text{th person is male} \end{cases}$$

Resulting model:

$$y_i = \beta_0 + \beta_1 x_i + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{th person is female} \\ \beta_0 + \epsilon_i & \text{if } i\text{th person is male.} \end{cases}$$

Intrepretation?

Qualitative Predictors

Results for gender model:

	Coefficient	Std. Error	t-statistic	p-value
`Intercept`	509.80	33.13	15.389	< 0.0001
`gender[Female]`	19.73	46.05	0.429	0.6690

Qualitative Predictors

- With more than two levels, we create additional dummy variables. For example, for the `ethnicity` variable we create two dummy variables. The first could be

$$x_{i1} = \begin{cases} 1 & \text{if } i\text{th person is Asian} \\ 0 & \text{if } i\text{th person is not Asian,} \end{cases}$$

and the second could be

$$x_{i2} = \begin{cases} 1 & \text{if } i\text{th person is Caucasian} \\ 0 & \text{if } i\text{th person is not Caucasian.} \end{cases}$$

Qualitative Predictors

- Then both of these variables can be used in the regression equation, in order to obtain the model

$$y_i = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{th person is Asian} \\ \beta_0 + \beta_2 + \epsilon_i & \text{if } i\text{th person is Caucasian} \\ \beta_0 + \epsilon_i & \text{if } i\text{th person is AA.} \end{cases}$$

- There will always be one fewer dummy variable than the number of levels. The level with no dummy variable — African American in this example — is known as the *baseline*.

Results for ethnicity

	Coefficient	Std. Error	t-statistic	p-value
Intercept	531.00	46.32	11.464	< 0.0001
ethnicity[Asian]	-18.69	65.02	-0.287	0.7740
ethnicity[Caucasian]	-12.50	56.68	-0.221	0.8260

Extensions of the Linear Model

Removing the additive assumption: *interactions* and *nonlinearity*

Interactions:

- In our previous analysis of the `Advertising` data, we assumed that the effect on `sales` of increasing one advertising medium is independent of the amount spent on the other media.
- For example, the linear model

$$\widehat{\texttt{sales}} = \beta_0 + \beta_1 \times \texttt{TV} + \beta_2 \times \texttt{radio} + \beta_3 \times \texttt{newspaper}$$

states that the average effect on `sales` of a one-unit increase in `TV` is always β_1, regardless of the amount spent on `radio`.

Interactions

- But suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, so that the slope term for `TV` should increase as `radio` increases.
- In this situation, given a fixed budget of $100,000, spending half on `radio` and half on `TV` may increase `sales` more than allocating the entire amount to either `TV` or to `radio`.
- In marketing, this is known as a *synergy* effect, and in statistics it is referred to as an *interaction* effect.

Modeling interactions

Model takes the form

$$\begin{aligned}\texttt{sales} &= \beta_0 + \beta_1 \times \texttt{TV} + \beta_2 \times \texttt{radio} + \beta_3 \times (\texttt{radio} \times \texttt{TV}) + \epsilon \\ &= \beta_0 + (\beta_1 + \beta_3 \times \texttt{radio}) \times \texttt{TV} + \beta_2 \times \texttt{radio} + \epsilon.\end{aligned}$$

Results:

	Coefficient	Std. Error	t-statistic	p-value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
radio	0.0289	0.009	3.24	0.0014
TV×radio	0.0011	0.000	20.73	< 0.0001

Interpretation

- The results in this table suggests that interactions are important.
- The p-value for the interaction term TV×radio is extremely low, indicating that there is strong evidence for $H_A : \beta_3 \neq 0$.
- The R^2 for the interaction model is 96.8%, compared to only 89.7% for the model that predicts sales using TV and radio without an interaction term.

Interpretation

- This means that $(96.8 - 89.7)/(100 - 89.7) = 69\%$ of the variability in `sales` that remains after fitting the additive model has been explained by the interaction term.
- The coefficient estimates in the table suggest that an increase in TV advertising of $\$1,000$ is associated with increased sales of $(\hat{\beta}_1 + \hat{\beta}_3 \times \texttt{radio}) \times 1000 = 19 + 1.1 \times \texttt{radio}$ units.
- An increase in radio advertising of $\$1,000$ will be associated with an increase in sales of $(\hat{\beta}_2 + \hat{\beta}_3 \times \texttt{TV}) \times 1000 = 29 + 1.1 \times \texttt{TV}$ units.

Interactions b/w qualitative and quantitative variables

Consider the `Credit` data set, and suppose that we wish to predict `balance` using `income` (quantitative) and `student` (qualitative).

Without an interaction term, the model takes the form

$$
\begin{aligned}
\texttt{balance}_i &\approx \beta_0 + \beta_1 \times \texttt{income}_i + \begin{cases} \beta_2 & \text{if } i\text{th person is a student} \\ 0 & \text{if } i\text{th person is not a student} \end{cases} \\
&= \beta_1 \times \texttt{income}_i + \begin{cases} \beta_0 + \beta_2 & \text{if } i\text{th person is a student} \\ \beta_0 & \text{if } i\text{th person is not a student.} \end{cases}
\end{aligned}
$$

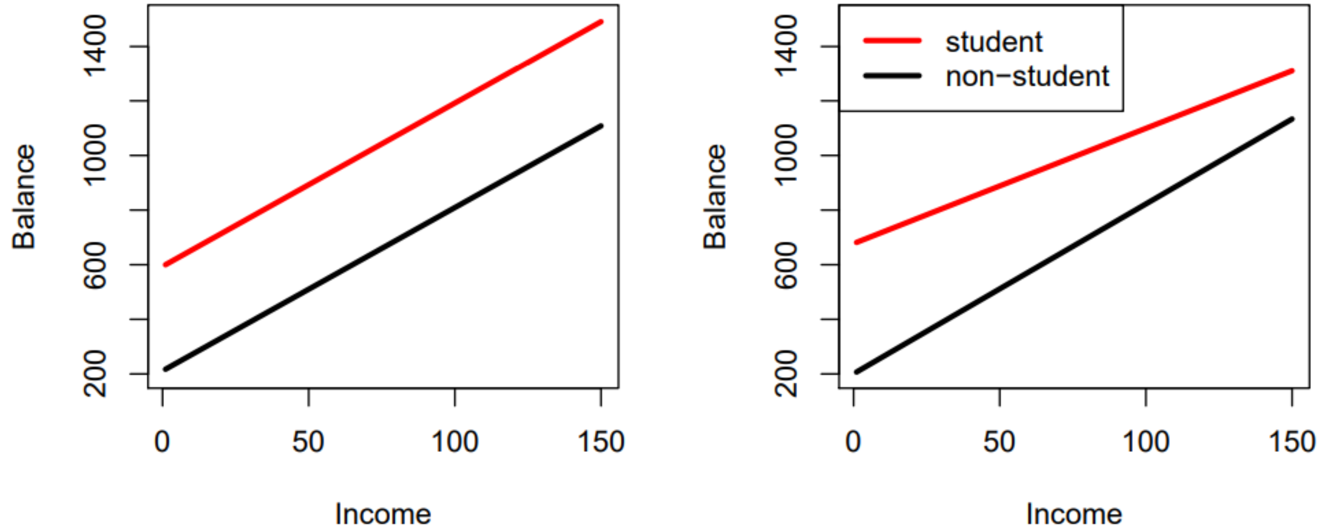
Interactions b/w qualitative and quantitative variables

With interactions, it takes the form

$$\texttt{balance}_i \approx \beta_0 + \beta_1 \times \texttt{income}_i + \begin{cases} \beta_2 + \beta_3 \times \texttt{income}_i & \text{if student} \\ 0 & \text{if not student} \end{cases}$$

$$= \begin{cases} (\beta_0 + \beta_2) + (\beta_1 + \beta_3) \times \texttt{income}_i & \text{if student} \\ \beta_0 + \beta_1 \times \texttt{income}_i & \text{if not student} \end{cases}$$

Dummy Variable



Credit data; Left: no interaction between income and student.
Right: with an interaction term between income and student.

Linear Regression Violations

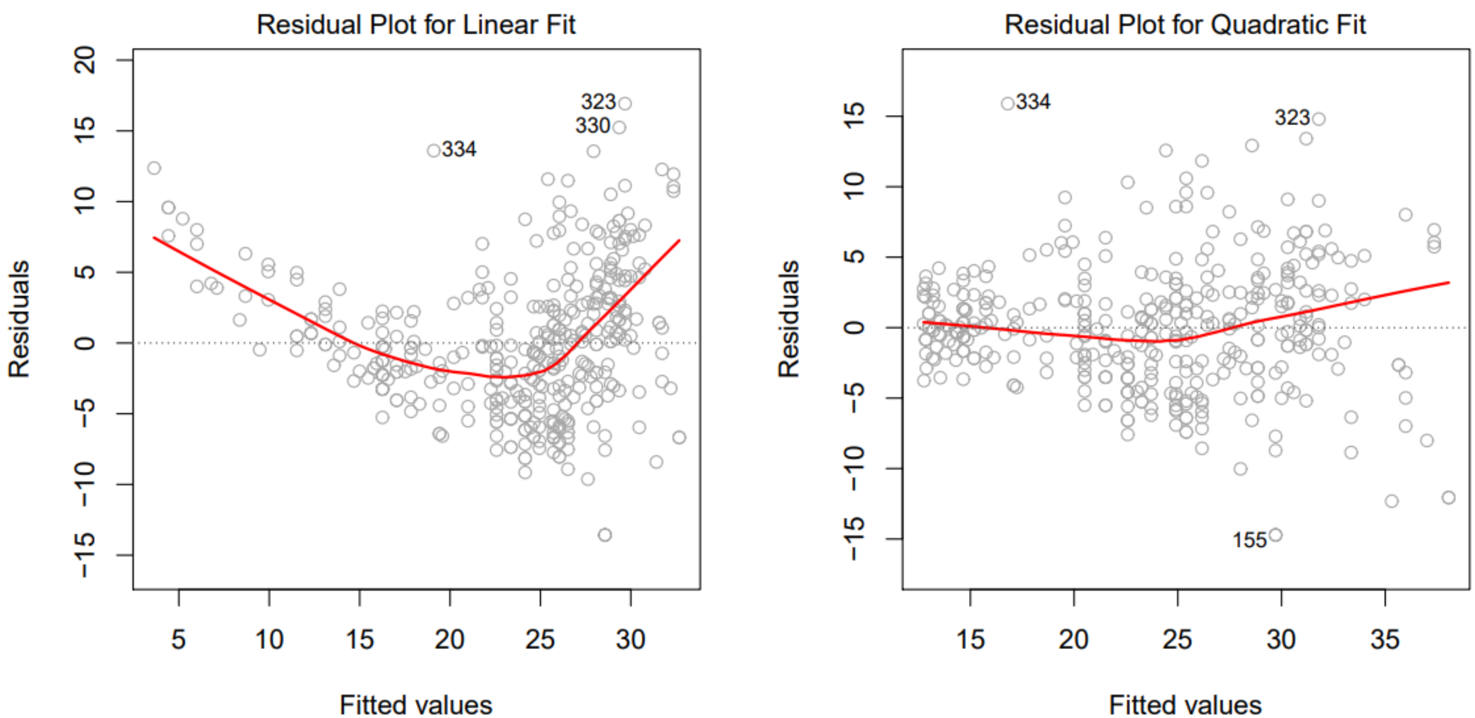
- Assumptions of Regression L.I.N.E
- **L**inearity
  - The relationship between X and Y is linear
- **I**ndependence of Errors
  - Error values are statistically independent
  - Particularly important when data are collected over a period of time
- **N**ormality of Error
  - Error values are normally distributed for any given value of X
- **E**qual Variance (also called homoscedasticity)
  - The probability distribution of the errors has constant variance

Linear Regression Violations

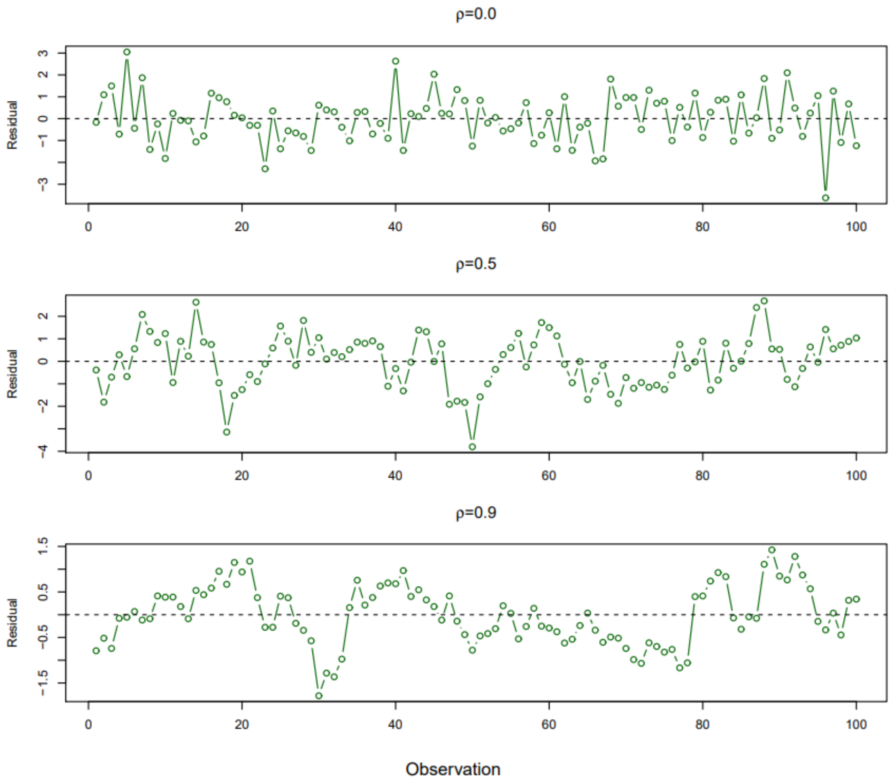
Most common among these are the following:

1. *Non-linearity of the response-predictor relationships.*
2. *Correlation of error terms.*
3. *Non-constant variance of error terms.*
4. *Outliers.*
5. *High-leverage points.*
6. *Collinearity.*

Non-linearity of the Data



Non-linearity of the Data



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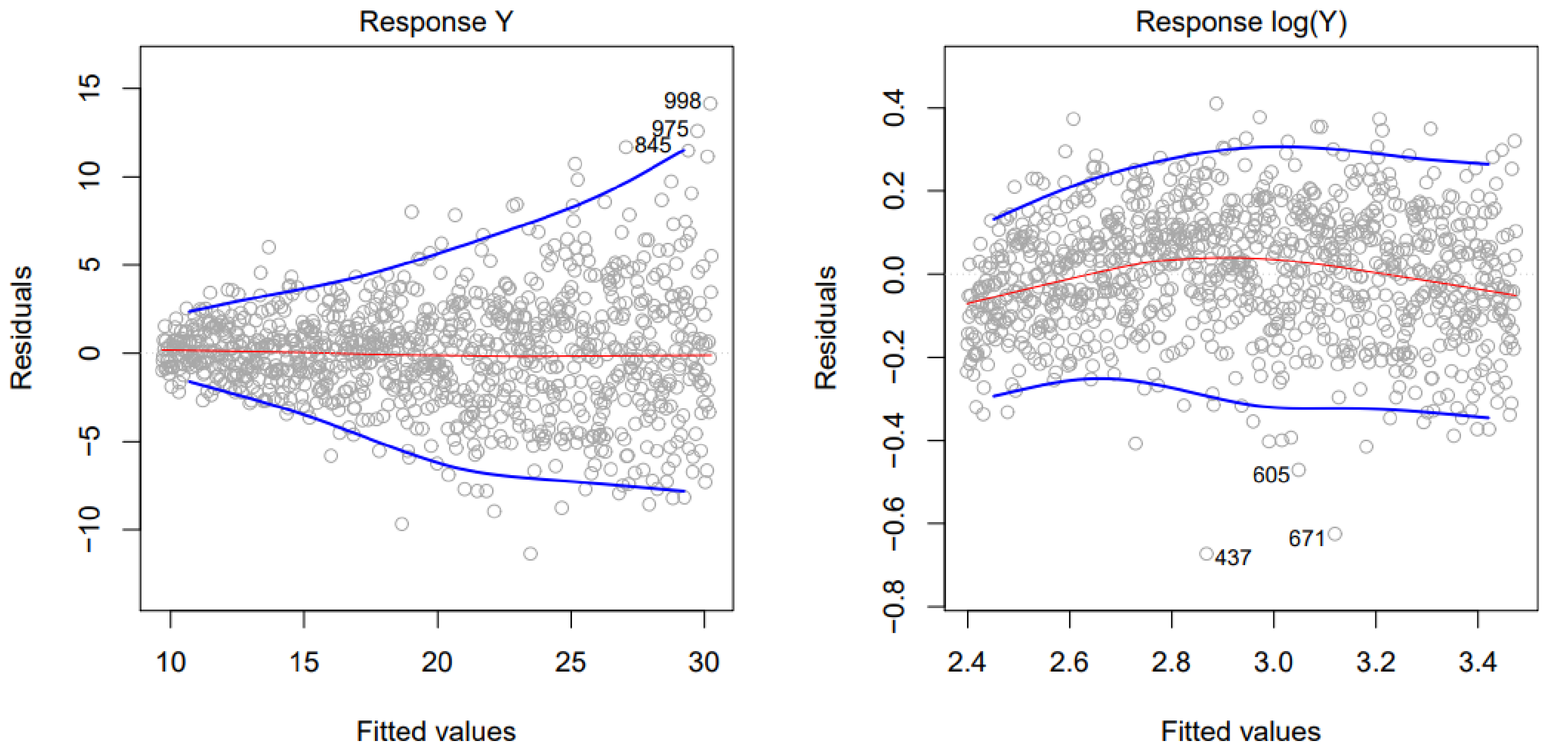
Non-constant Variance of Error Term



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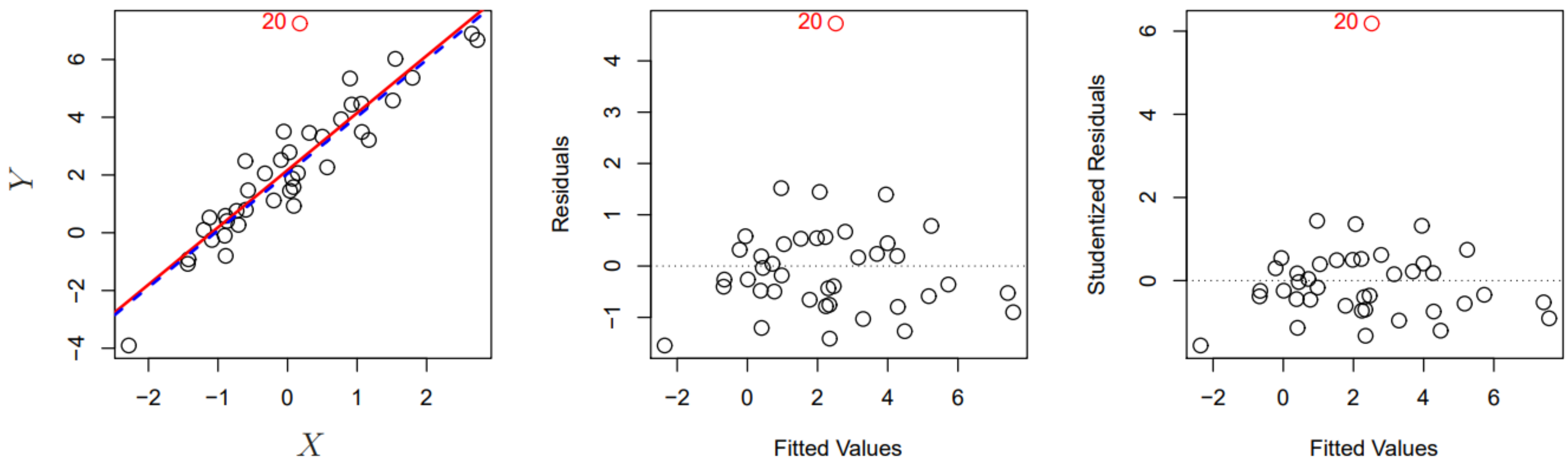
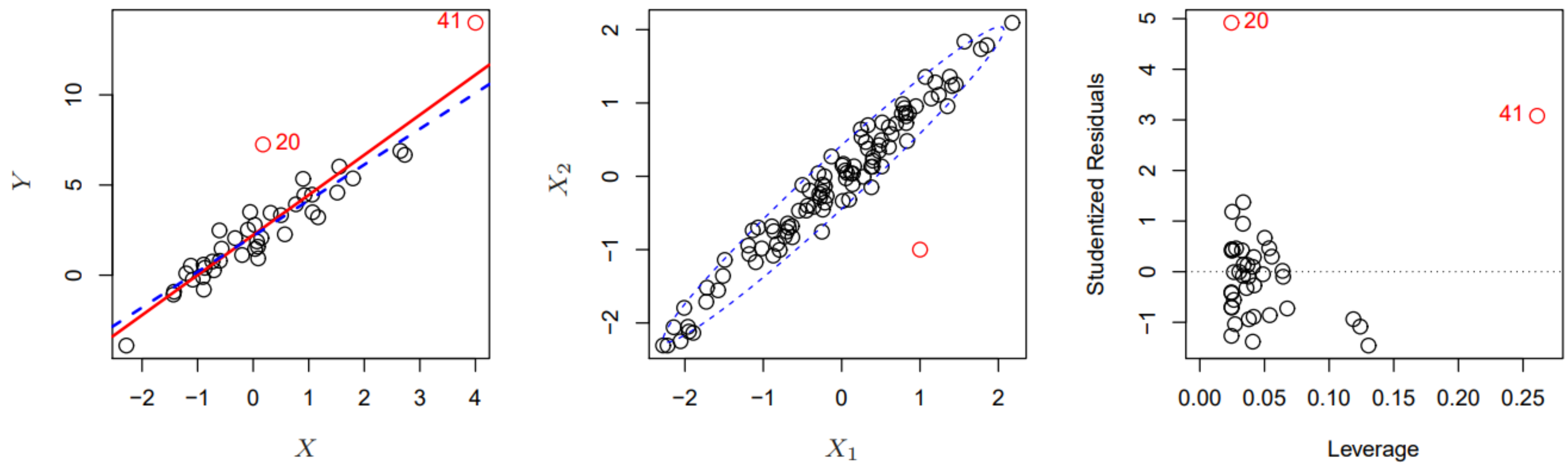
Outlier



20
Y
X
−2 −1 0 1 2
−4 −2 0 2 4 6
Residuals
Fitted Values
−2 0 2 4 6
−1 0 1 2 3 4
Studentized Residuals

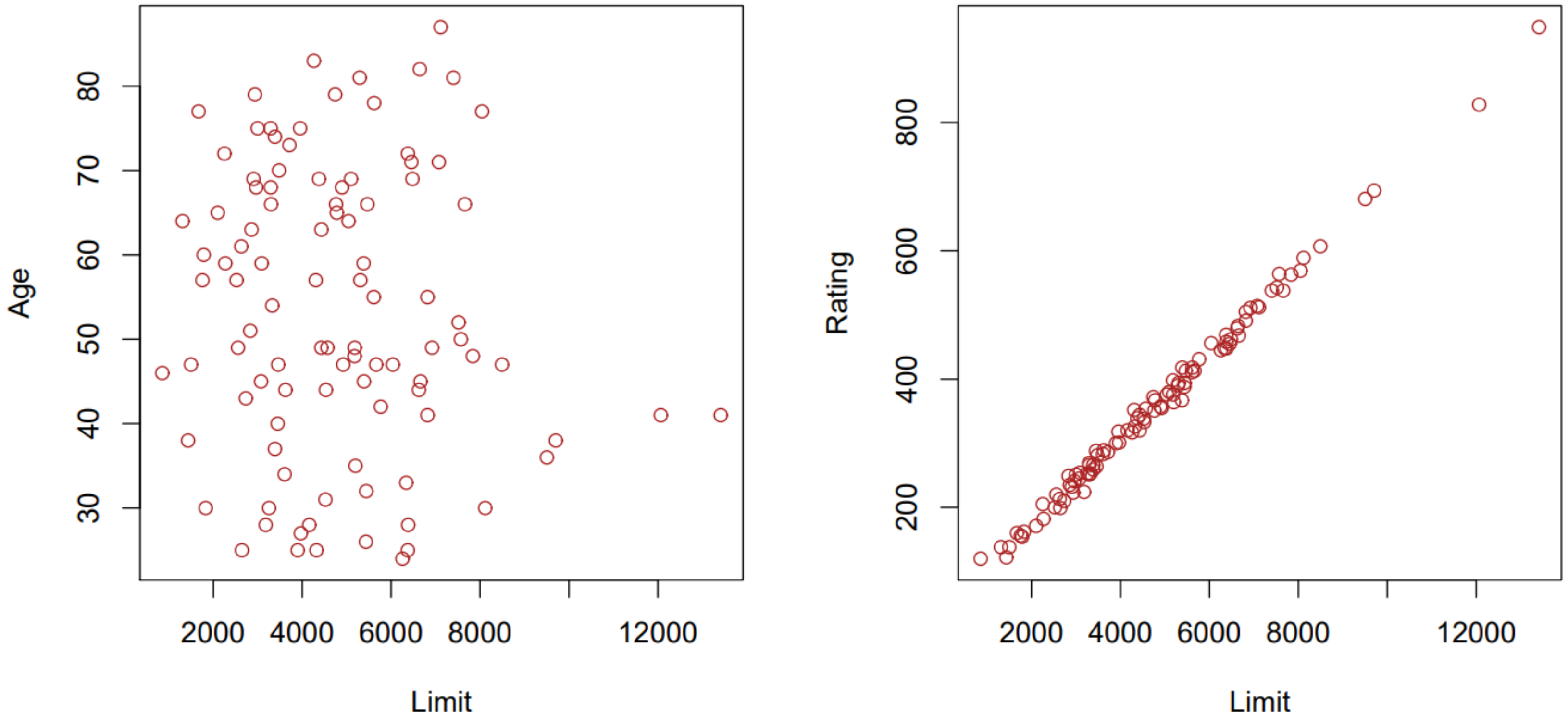
High Leverage Point



Leverage:

$$h_i = \frac{1}{n} + \frac{(x_i - \bar{x})^2}{\sum_{i'=1}^{n}(x_{i'} - \bar{x})^2}.$$

Collinearity



Collinearity

		Coefficient	Std. error	t-statistic	p-value
Model 1	Intercept	-173.411	43.828	-3.957	< 0.0001
	age	-2.292	0.672	-3.407	0.0007
	limit	0.173	0.005	34.496	< 0.0001
Model 2	Intercept	-377.537	45.254	-8.343	< 0.0001
	rating	2.202	0.952	2.312	0.0213
	limit	0.025	0.064	0.384	0.7012

Case Study I

Linear Regression in Python