**Sandra Sanders**

Tucson, AZ | Phone: *480-299-9883* | Email: [Sandrasanders5931@gmail.com](mailto:Sandrasanders5931@gmail.com)

LinkedIn: <https://www.linkedin.com/in/sandy-sanders-22190210/>

GitHub: <https://github.com/sandy-06> | Portfolio: https://ssanders-portfolio.herokuapp.com/

**Summary**

Full Stack Web Developer with a Mechanical Engineering Degree and background in design of Automation and Military projects. Love of creating better ways to get things accomplished. Known by my coworkers and staff to have a strong desire and drive to succeed on whatever venture taken on.

**Technical Skills**

JavaScript, ES6+, CSS3, HTML5, SQL, NoSQL, GitHub, MongoDB, MySQL, Express, React,

Node, Handlebars, jQuery, Bootstrap, Python, Linux, Microsoft Office Suite, OOP, ORM, MVC,

VS Code, Azure

**Projects**

**SSanders-portfolio**| https://ssanders-portfolio.herokuapp.com/

* Summary: Portfolio for Sandra Sanders
* Role: Sole author
* Tools: React, HTML, Custom CSS, JavaScript, Photoshop

**Baby-Aid**| <https://github.com/sandy-06/Baby-Aid> | <https://babyaid.herokuapp.com/>

* Summary: Group project for website for parents to ask child raising questions and get support from other parents
* Role: Authors Brad Litman, Jennifer Lucas, Sandy Sanders
* Tools: JavaScript, Handlebars and CSS

**Employee-tracker|** <https://github.com/sandy-06/employee-tracker>

<https://watch.screencastify.com/v/XjYsXBsZpFVIXOTMug4E>

* Summary: Project to manage a company’s employee database
* Role: Sole author
* Tools: Node.js, MySQL

**Recent Experience**

**ceo** 1993 – Present

E and S Services Inc

Freelance Web Development, Data Analysis, Sales Training, Sales Leadership, Insurance Sales

**Division Sales Leader** 2010 - Present

**US Health Advisors** Tucson, AZ

Oversees the daily healthcare sales operations, guides teams, trains and mentors’ new healthcare sales agents, plans budgets, provides resolution management, and maintains standards and quality of work. Recruits new agents using a variety of recruiting tools and software.

* Recruited, trained, and motivated a sales team to become the top performing team in the company for two consecutive years.
* Leads training and discussion sessions with individuals and teams via online tools such as Zoom, Microsoft Teams, Skype, Slack, Mikago, join.me, and logmein.
* In a nation-wide competition, placed fifth out of 5000 agents.
* Recognized as one of the top three recruiters nationally, three times

**Additional Experience**

**Division Sales Leader**    1993 - 2010

**Health Markets**  Seattle, WA

As a Senior Health Insurance Sales Leader, provided leadership to the sales teams, guided and motivated new agents, and monitored sales performance. Strategized techniques to increase productivity and efficiency, identified sales opportunities for insurance plans, and oversaw a portfolio of clients, took the team to number one in the country 2 years in a row.

* Recruited and trained a sales team of 150 agents and 8 managers.

**Sales Engineer** 1990 - 1993

**Morgan Design** Tukwila,WA  
Sold design/build of automated machinery for assembly lines and robotics that my team of engineers invented and had the prototypes build and installed. Presented at international conventions

**Vice President** 1984-1990

**Jacobson Construction** Renton, WA

Ran the office side of custom construction, fire restoration and commercial greenhouse company. Customer interface and sales, bidding, ordering and permits and interface with banks. Did initial bid at fire sites.

**Project Engineer** 1981 - 1983

**USAF Plant Representatives Office @Boeing** Seattle, WA

Oversaw military projects at Boeing, Visited Boeing Subs for the Military, Part of the procurement team as an engineer. Reported to the AF buying office on status.

**Engineer** 1980 - 1981

**Boeing Military Aircraft Division** Renton, WA

Design team for several military projects at Boeing. Worked with CAD system.

**Education**

**Full Stack Web Development Certificate: University of Arizona**, Tucson, AZ

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, JavaScript, jQuery, Bootstrap, Firebase, Node.js, MySQL, MongoDB, Express, Handelbars.js, and ReactJS

**Linked in training: Introduction to Linux**

**Codecademy courses:** Learn Html, Learn JavaScript, build a Website with HTML, CSS and GitHub pages, Introduction to Cybersecurity, Learn CSS

**Udemy courses:** Excel Bootcamp: Zero to Mastery

**AWS courses:** Machine learning for Business Challenges

**BSME: University of WA**, Seattle, WA

**BS Anthropology: University of Utah, SLC, Utah**