



MEGHA KRISHNA

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CAREER OBJECTIVE

To gain knowledge through education and work for the betterment of the world, by making optimum utilization of my skills. Also, I want to utilize my skill and knowledge effectively for the growth of my organization and become a valuable asset.

EDUCATION

BACHELORS

BA Economics (2020-2023)

Institution : NSS HINDU COLLEGE CHANGANASERRY

University : MAHATHMA GANDHI UNIVERSITY, KOTTAYAM, KERALA

Percentagel in CCPA : 7.44

HIGHER SECONDARY (2018-2020)

Institution : GHSS KURICHY, KOTTAYAM

Board : GOVT. OF KERALA BOARD OF HIGHER SECONDARY

Percentage : 93 %

SECONDARY SCHOOL LEAVING CERTIFICATE (SSLC) [2017-2018]

Institution : GHSS KURICHY, KOTTAYAM

Board : KERALA BOARD OF SECONDARY EDUCATION

Percentage : 89.2 %

CERTIFICATIONS

Completed MOOC Course about ORGANIC FARMING(Certification Awaiting)

Completed a project regarding The socio economic conditions of inmates in old age home : a case study of changanacherry municipality.

TECHNICAL SKILLS

- . MS Word
- . MS Excel
- . MS PowerPoint

STRENGTHS

Team player

Excellent Communication

Organizational skill

WORK EXPERIENCE

IMMIGRATION CONSULTANT (JANUARY 2024 TO DECEMBER 2024)

Roles & Responsibilities

Client Relationship Management: Build and maintain relationships with new and existing clients to ensure long-term business growth.

Sales Presentations & Demonstrations: Explain product/service features, benefits, and pricing to potential customers.

Negotiation & Closing Deals: Address customer objections, negotiate pricing and terms, and close sales successfully.

Market & Competitor Analysis: Monitor industry trends, analyze competitors, and suggest strategies to stay ahead.

CRM & Reporting: Maintain records of sales activities in CRM software and provide regular performance reports.

After-Sales Support: Ensure customer satisfaction by addressing post-sale inquiries and providing necessary support.

DETAILS

Name : MEGHA KRISHNA

Nationality : INDIAN

Date of birth : 26-09-2001

Age : 22

Sex : FEMALE

Marital status : UNMARRIED

Address : Krishnalayam (h)Neelamperoor p.o,

Neelamperoor, Alappuzha, 686534

Language known : ENGLISH, MALAYALAM

DECLARATION

I hereby declare that the above provided information is true to the best of my knowledge.

Place : Alappuzha

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