

# Rami Ahmed

SALES EXECUTIVE

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Maadi, Cairo, Egypt

Dynamic sales executive with a proven track record at Blue Ocean Logistics, excelling in business development and relationship building. Expert in sales funnel management, I consistently achieved sales goals while delivering exceptional customer service, resulting in a high rate of repeat business. Passionate about fostering client relationships and driving revenue growth.

## Work Experience

### SALES EXECUTIVE

Jul 2024 - Present

*Blue Ocean Logistics | Cairo*

- Achieved sales goals and service targets by cultivating and securing new customer relationships. Boosted sales revenue by cultivating strong client relationships and implementing effective sales strategies. Delivered exceptional customer service, resulting in a high percentage of repeat business and client referrals. Demonstrated expert product knowledge during client interactions, addressing questions/concerns confidently and offering solutions tailored specifically for them.

### SALES & TECHNICAL SUPPORT

Feb 2021 - Jul 2024

*Aqua City for Water Treatment | Cairo*

Worked well in a team setting, providing support and guidance. Passionate about learning and committed to continual improvement. Managed time efficiently in order to complete all tasks within deadlines. Assisted with day to day operations, working efficiently and productively with all team members.

### SALES & DOCUMENTATION

Dec 2019 - Nov 2020

*Speed Cargo | Cairo*

Air cargo Documentation

### SALES EXECUTIVE

May 2018 - Aug 2019

*Sales Straight Line Logistics ( SLL ) | Cairo*

## Core Skills

Business development and planning, Lead prospecting, Business networking, Sales funnel management, Professional networking, Customer service, Relationship building, Sales expertise, Sales planning, Product knowledge, Public speaking

## Education

### WTOI

May 2019

Freight & Cargo

### Thebes Academy

Aug 2009

**Bachelor of Computer Science** Computer and Information Systems

## Languages

English (fluent)