

## **Adhhyir Swame Dutt**

 9400760619 |  adhhyirsam247@gmail.com

 Kerala, India

### **Career Objective**

Motivated and detail-oriented professional seeking an exciting opportunity where I can leverage my skills and experience in logistics, shipping, and sales to contribute to an organization's success.

### **Education**

Course	Year of Passing	Board/University	Institution	CGPA
B.Com (Logistics & Computer Applications)	2021	Deemed University	AMET University	6.79
12th Grade (CBSE)	2018	CBSE	Indira Gandhi Public School, Mambaram	6.8
10th Grade (CBSE)	2016	CBSE	MES Raja Residential School, Calicut	6.8

### **Skills**

- Microsoft Word & Excel
- Time Management
- Strong Work Ethic
- Adaptability & Flexibility

### **Academic Projects**

- \*\*Port Automation (Jan 2021 – Apr 2021)\*\*
  - Researched and explained port automation, its implementation, and its impact on logistics.
- \*\*Business Proposal\*\*
  - Created a company profile and product description for a startup concept.

### **Work Experience**

\*\*Port Trade Shipping Agency (NVOCC) – Executive Sales\*\*

 Sep 2022 – Apr 2023

- Managed client relationships and sales operations.
- Assisted in handling shipping documentation and logistics coordination.

**\*\*Aegon Shipping India Pvt Ltd (NVOCC) – Executive Sales\*\***

 May 2023 – Present

- Handling customer accounts and sales strategies.
- Coordinating shipping logistics to ensure smooth operations.

## **Internships & Certifications**

- **\*\*ABC Mercantile FZCO (Dubai, UAE)\*\* – Internship (Jul 2019)**
- **\*\*MSME – Management Development Program on International Freight Forwarding\*\* (Feb 2020)**
- **\*\*Seaways Shipping Services (Chennai, India)\*\* – Internship (Feb 2021)**

## **Personal Information**

- **\*\*Date of Birth:\*\*** 24-07-2000
- **\*\*City of Birth:\*\*** Thalassery
- **\*\*State of Origin:\*\*** Kerala
- **\*\*Languages Known:\*\*** English, Hindi, Tamil, Malayalam, Telugu