



Shah Faizan Nizami

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SUMMARY

In logistics company as an shipping officer supervised and directed marine transportation operations to ensure the effective transfer of products. Key responsibilities include managing shipping schedules, monitoring vessel operations, ensuring compliance with international shipping standards, and communicating with clients, port authorities, and shipping agents. Logistics management, supply chain coordination, documentation handling and knowledge of customs clearance procedures are all essential skills. To ensure cost-effective and timely deliveries with outstanding communication skills, problem-solving talents, and knowledge of maritime safety regulations.

EXPERIENCE

02/2024 - 12/2024

Sales Representative

Royal Enfield | Bangalore, India

As a Sales Representative at Royal Enfield, I specialized in delivering exceptional customer experiences by guiding clients through the motorcycle selection process. My responsibilities included understanding customer needs, showcasing Royal Enfield's range of bikes, and explaining features, specifications, and pricing. I excelled at building relationships, negotiating deals, and ensuring customer satisfaction. Additionally, I handled post-sale services such as follow-ups and resolving queries. With a passion for motorcycles and strong communication skills, I strived to meet sales targets, promote brand loyalty, and contribute to the growth of Royal Enfield's legacy in the market.

07/2023 - 12/2023

Digital Marketing Intern

Eflot | Bangalore, India

As a Digital Marketing Intern, I contributed to enhancing online brand presence through various digital channels. My responsibilities included creating and scheduling engaging content for social media, assisting in SEO strategies to improve website visibility, and analyzing campaign performance using tools like Google Analytics. I collaborated with the teams to develop email marketing campaigns and support paid advertising initiatives. Additionally, I researched market trends and competitor strategies to inform decision-making. With a focus on creativity and data-driven insights, I aimed to support effective digital marketing strategies that drive engagement, traffic, and conversions.

11/2017 - 11/2018

Senior Shipping Officer

NAPCO | Dammam, Saudi Arabia

As a Senior Shipping Officer in logistics, I managed and oversaw all aspects of shipping operations to ensure timely, cost-effective delivery of goods. My responsibilities included coordinating with carriers, port authorities, and customs to ensure compliance with international shipping regulations. I monitored freight forwarding, handling shipping documentation, and resolving any issues that may arise during transportation. With a keen eye for detail, I optimized processes to improve efficiency, reduce costs, and enhance customer satisfaction. My problem-solving skills ensured smooth operations across the whole supply chain.

SKILLS

- Freight Forwarding
- Shipping and Documentation
- Data Analysis and Reporting
- Supply Chain Management
- Multimodal Transportation Planning
- Attention to Detail and Accuracy

EDUCATION

2017

Dayananda Sagar University |

Bengaluru, IN-KA

Bachelor of Business Management: Human Resource

LANGUAGES

Arabic: B2

Upper Intermediate

English: C2

Proficient

Hindi: C2

Proficient

Kannada: B2

Upper Intermediate

CERTIFICATIONS

- Graphic Designer
- Digital Marketer

HOBBIES AND INTERESTS

- Gaming
- Technology
- Automobiles
- Driving & Travelling