



# Mohammed El Saied Ghazi

## Export Specialist

### Contact Me

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### Education

Bachelor Degree in Business Administration  
Faculty of English Commerce - TANTA University.  
July 2014  
Qualified Export Specialist Program at Foreign Trade Training Centre.  
2016

### Skills

- Negotiation skills
- Excellent networking
- Strong Analytical
- Tariffs and trading regulations.
- verbal communication skills
- Excellent interpersonal & presentation skills

### Experience

#### Export specialist at valley-ex Egypt co 2022 - 2024

Try to open new markets and search for new customers  
Monitored shipping operations, ensuring 100% on-time delivery for shipments through effective communication with shipping lines.  
Conducted post-delivery follow-ups with customers to address feedback and ensure satisfaction.  
Conduct analyses and examinations if requested by the customer

#### Customer Support Dep at ALEXBANK. 2020 - 2021

In charge of customer service and sales loans & credit cards.

#### Export Dep at Foodex Group. 2019 - 2020

Ensure that the shipment is prepared according to the required specifications.  
Ensure that the required documents are intact to avoid risks and fines  
Monitored shipping processes to ensure timely delivery, maintaining communication with shipping lines until shipments reached their final destinations.  
Follow up on the customer's response after arrival  
Prepare shipping papers from the commercial invoice, bill of lading, packing list, certificates of origin  
Conducted detailed analyses and examinations upon customer requests, resulting in a 98% reduction in errors or enhanced compliance with customer requirements.

#### Logistics Representative at Jumia Egypt. 2018 - 2019

Communicate with customers and ensure that products arrive safely and without delay in the shortest possible time.

#### Deputy Export Manager at El Zain Chemicals Group. 2016 - 2018

In charge of (Customer Acc - Marketing for exports )  
Try to open new markets and search for new customers

#### Training at Financial Management Dep at coca cola 2014 - 2015

#### Sales Representative at The International Company Of Food Industries Cook Door. 2012 - 2013