

Mohamed Yasin



Personal details

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- February 3, 1997
- India
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Skills

- Supply Chain Management
- Logistics Optimization
- Customer Relationship
- Data Analysis
- SAP
- Excel
- Time Management
- Digital Marketing

Languages

- English
- Tamil
- Hindi

Profile

To leverage my experience in logistics and marketing, to secure a challenging role that allows me to contribute to the success of an organization by utilizing my skills in strategic planning, supply chain management, customer engagement, and digital marketing.

Education

- Master of Business Administration** 2017 - 2019
Crescent Institute of Science and Technology, Chennai
Logistics and Marketing
- Bachelor of Computer Application** 2014 - 2017
Jamal Mohamed College, Trichy
- Higher Secondary** 2012 - 2014
NAMMHSS, Theni

Work Experience

- Analyst** Oct 2022 - Jul 2024
APL Logistics, Chennai
 - As a Analyst, I possess advanced proficiency in **data analysis, customer service, SAP, process improvement, and project management**.
 - Achieves customer-focused **Key Performance Indicators (KPI's)** while managing inventory and distribution costs. Understands Supply Chain constraints such as **customer requirements**.
 - Experience in handling of **consolidated shipments, DG cargos, and PO management**.
 - Collaborated with logistics, operations, and sales teams to streamline processes and enhance service delivery, ensuring **seamless customer experiences and on-time deliveries**.
 - My extensive experience collaborating with cross-functional teams enables me to identify and implement solutions that **optimize logistics operations**, resulting in increased efficiencies and cost savings.
 - Furthermore, I have a strong track record of conducting comprehensive **cost analyses, identifying cost-saving opportunities, and implementing standard operating procedures to improve operational efficiency**.
 - Develops sourcing solutions using **analytical, financial, and negotiation skills**.

- Senior Customer Associate** Oct 2022 - Jul 2024
Teleperformance (C.H. Robinson), Chennai

- As part of my role, I ensured the timely and accurate updating of Customer Relationship Management tools, such as **Citrix**, with high-quality data. I also actively participated in the complete life cycle of the **Tender Management process**.
- As part of my role, I am responsible for verifying **demurrage and detention cargo charges and ensuring timely clearance of import shipments in carrier notifications**. Additionally, I generate accurate Bills of Lading and effectively communicate significant trends, rate changes, and policies to assigned accounts. I gained solid exposure in **trading, logistics, and transportation**.
- Actively participated in the complete life cycle of the **Tender Management process, including bid preparation, submission**.
- Streamlined shipment tracking process by monitoring cargo movement and providing real-time updates to customers and stakeholders.

Qualities

Analytical Thinking
Problem-Solving
Adaptability
Customer Service
Time Management
Teamwork
Leadership

Internships

Trainee

MMK Global Star Logistics PVT LTD

Apr 2018 - May 2018

- As a trainee, my role at the company involved handling documentation work in a professional capacity,

Assistant Marketing Executive

Apr 2019 - May 2019

Moonstar Lines PVT LTD

- As a direct report to my head, I was responsible for liaising with customers and adhering to their guidelines.
- My duties also included coordinating the movement of materials throughout the supply chain and **working in collaboration with quality control, warehouse personnel, and other team members.**
- Furthermore, I consistently followed up with customers to ensure their satisfaction and **tracked cargo from start to end.**
- In addition, I negotiated with the Operations team to ensure seamless processes and timely deliveries.
- Finally, I ensured that all assigned tasks were completed within the given timeline and budget constraints.

Projects

AN ANALYSIS ON DRY BULK CARGO OPERATION IN CHENNAI PORT TRUST

- Chennai Port Trust is a key hub for handling dry bulk cargo like coal, iron ore, and fertilizers. With mechanized systems and dedicated berths, it ensures efficient operations. Challenges include congestion and environmental concerns, while modernization efforts drive growth and sustainability in India's maritime trade.

Leadership and Achievement

- During the year 2015-2016, I served as the President of the Citizen Consumer Club, where I was responsible for organizing various social events and awareness programs.
- As an Organizer, I coordinated and led a successful rally on "World Sight Day", which drew attention to the importance of eye health. Additionally, I organized a competition in honor of "World Disability Day" at the Joseph Eye Hospital in Trichy, which aimed to raise awareness and encourage support for individuals living with disabilities.
- Throughout my tenure, I conducted numerous rallies and awareness programs, which helped to promote social causes and bring positive change to the community. I also had the privilege of participating in "Leading Fulfilling Lives with Mental Illness" an event organized by the Department of Social Work and the Schizophrenia Research Foundation in Chennai.