



Mohammad Salman

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Career Objective

Aiming to apply my knowledge and passion for optimizing operations, improving efficiency, and contributing to the company's success. Excited to learn and grow in the field of supply chain management and logistics.

Educational Qualification

Course	Year of Passing	Institute/ College	Board/ University	Grade/ Percentage
PGDM(SCM/Marketing)	Pursuing	GNIOT Institute of Management Studies (GIMS), Greater Noida	AICTE	Pursuing
BA Hons	2021	Edara-e-Sharia, Patna	MMHAPU, Patna	62.75%
Intermediate	2016	Islamia Noorul Uloom, Nawada	BSME Board, Patna	59.4%

Internship Experience

Safexpress || Operation Intern || 21th May, 2024 to 20th July, 2024

Operations Department

- Coordinated linehaul and local delivery agents for efficient routing and shipment assignments.

Customer Service Department

- Collaborated with Business Development Managers and the National Sales Manager to address and fulfill client needs, enhancing client relationship management.

Costing Department

- Learned and executed processes for generating waybills.

Transit Department

- Managed and addressed logistical challenges, including transportation breakdowns.

Warehouse Department

- Evaluated Key Performance Indicators (KPIs) for major clients.
- Gained experience in manual and technological shipping processes and inventory management techniques.

Project: Warehouse Utilization and Space-related Challenges

- Identified and analyzed warehouse operational inefficiencies.
- Covered 800 ARM branches to highlight critical operational inefficiencies.
- Provided actionable recommendations to optimize warehouse space and improve overall efficiency.

Competences

Technical

- MS Excel
- MS Word
- MS PowerPoint
- Google Analytics
- Google Sheet

Behavioural

- Leadership
- Emotional Intelligence
- Dedicated
- Adaptive learner
- Negotiation

Co-curricular/ Extracurricular Activities

- Coordinated the NUTAN Innovation & Entrepreneurship Club at GIMS, Greater Noida.
- Participated in ESEP activity organized by Hashtag – The Marketing Club at GIMS, Greater Noida.
- Participated in the AD MANIA competition organized by Hashtag – The Marketing Club at GIMS, Greater Noida.

Name of the Certificate	Duration	Organization
Design Thinking and Entrepreneurship	One week	Grant Thornton Bharat
Digital Marketing With AI Tools	One week	MSME, Govt. of India
Supply Chain 5.0	One week	Grant Thornton Bharat
Supply Chain Management Analytics	32 hr	Hindustan Unilever (Coursera)
International Business Operations	10 hr	University of Colorado Boulder (Coursera)
Six Sigma Tools for Improve and Control	5 hr	Kennesaw State University (Coursera)
ADCA	3 Months	College Of Computer Education, Jamshedpur
Fundamentals of Data Analysis in Excel	12 hr	CFI

Achievements

- Selected as a Club coordinator of NUTAN-The Entrepreneurship Cell, under the banner of (IIC) & Innovate up (Incubator) at GIMS Greater Noida.
- 1st winner in Infinito 2.0 a competition organized by Spradha –The Sport Club at GIMS, Greater Noida.

Personal Details

Date of Birth : August 25, 1998
Postal Address : Mirdah Toli, ward no 24, Nawada, BIHAR, 805110
Language Known : Hindi, English, Arabic, Urdu, Persian
Hobbies : Poetry, Writing

Signature

