

Dhanush Chandran

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Professional Summary

Client-focused professional with 5 years of experience in customer support and service delivery. Skilled in handling client inquiries, resolving issues, and ensuring seamless customer experiences. Strong interpersonal skills and a collaborative approach to achieving organizational goals, aiming to contribute organizational and client management strengths while delivering practical solutions in a fast-paced setting.

Experience

SM BROS GROUP (SMBG)

Ajman, UAE

Fleet Coordinator/Brand Specialist

MARCH 24 – SEPTEMBER 25

- Manage the daily operations of the company’s fleet, including vehicle scheduling, allocation, and dispatch.
- Prepare regular reports on fleet performance, expenses, and utilization for management review.
- Managed and scheduled the company vehicle fleet for events and logistics.
- Coordinated with drivers and logistics team for smooth daily operations.

BUILDER.AI (ETISALAT)

Dubai, UAE

Business Development Executive

AUGUST 23 – FEBRUARY 24

- Identify and evaluate new business opportunities to drive growth and achieve sales targets.
- Prepare and present compelling proposals, presentations, and business plans to prospective clients.
- Negotiate and close deals to achieve mutually beneficial agreements.

SILVER OAK PROPERTIES

DUBAI, UAE

Sales Consultant

NOVEMBER 22 - JULY 23

- Successfully closed residential and commercial property deals by understanding client needs and offering personalized recommendations.
- Selling secondary property units according to the requirements and preferences of the buyers.
- Conducting negotiations with the buyers.

Education

2018 – 2022

Bachelor of Business Administration
London American City College, Sharjah

2016 - 2018

XII (SR. SECONDARY)
Al Ameer English School, Ajman

Key Skills

- Negotiation & Closing Skills
- Lead Generation & Prospecting
- Product Knowledge & Expertise
- Microsoft Skills
- Languages Known: **Arabic, English, Hindi, Malayalam**