

Mohammad Ayaz Ahmed

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Skype id : mayazahmed Zoom Id : 998 881 7303



An enthusiastic and result-oriented professional, targeting challenging assignments in **Supply Chain Management** with a reputed organization.

|| Profile Summary



- Target-driven professional with 13 years of experience; associated with **Gauri Telecommunications Pvt. Ltd., Gurugram, INDIA** as **Asst. Manager Operations(Supply Chain)**.
- Gained experience in maintaining a **Cost-Effective Balance** between customer service & organizational cost, analyzing and electing best value for money from couriers and business process improvements
- Expertise in **Supply Chain Management, Sea & Road Freight, Logistic Control, Shipping, Loss/Risk Management, Warehouse Management & Distribution** with experience of leading and managing team
- Drove **Logistics Planning Process** for the region by developing and driving outsourcing strategies, focusing on identification, evaluation, selection, negotiation, and management of world-class supply-chain system
- Successfully monitored reports including **GIT Report, Purchase Plan Report & Stock Report** and trackers like **L/C Tracker, Vendors Claim Tracker, Demurrage / Detention Tracker, Insurance Claim Tracker and PR to PO Tracker** and shared feedback for the same
- Experience in **ERP (SAP ECC 6.0), Database (ORACLE 11.2.0.3.0 – Release), Data Analysis Tool (Business Objects 5i), Productivity Software (MS-Office 2013), E-commerce, DBMS, C++ Programming, IT Applications** with strong communication & interpersonal skills and by being self-encouraged, quick learner and team player

|| Core Competencies



~ Supplier and Category Management	~ Continuous Process Improvement	~ Inventory / Risk Management
~ Sea Freight	~ Bill of Material (BOM)	~ Purchase & Vendor Management
~ Warehouse Management	~ Logistics Strategy	~ Less than Truckload (LTL)

|| Organizational Experience



Since Oct 20 – Mar 25 with Gauri Telecommunications Pvt. Ltd., Gurugram, INDIA as Asst. Manager Operations.

Growth Path:

October 2020 – March 2025: **As Asst. Manager (Supply Chain) Operations (Team - 4 to 6)**

Key Result Areas:

- As a Asst. Manager Operations, involving in importing and installing equipment from other countries into India, to ensure smooth operations.
- Involving Vendor Management Coordinating with international suppliers and manufacturers to ensure timely delivery of antenna equipment and Negotiate terms, pricing, and contracts.
- Collaborating with customs agents to expedite the customs clearance process.
- Maintaining accurate records of inventory levels, monitoring stock levels of antenna equipment, and new stock orders as needed to meet installation demands.
- Arranging and supervising the transportation of antenna equipments from the port of entry to the installation sites by selecting appropriate carriers and managing shipping schedules.
- Managing storage facilities for antenna equipments like proper handling, and storing at proper location for easy access.
- Collaborating with the installation team to schedule and coordinating the deployment of antenna equipment at various sites across India.
- Monitoring and Tracking the movement of antenna equipment in real-time using RFID or GPS technology.
- Minimizing the Company cost associated with transportation, warehousing, and inventory management.
- Regularly updating with Indian regulatory requirements related to telecom equipment and ensuring that all imports and installations are compliant.
- Identifying and addressing potential risks and disruptions in the supply chain, such as customs delays, transportation issues, or damage to equipment.
- Maintaining accurate records of all logistics-related documents, including invoices, bills of lading, packing lists, and customs paperwork.
- Communicating the status of shipments and installation projects, including both internal teams and external partners.

- Generating regular reports on logistics performance, including key performance indicators (KPIs) related to cost, delivery times, and inventory levels.
- Resolving any logistics-related issues while import and installation process.
- Providing training and guidance to our logistics team members to ensure they are well-equipped to handle their responsibilities effectively.
- Seeking opportunities for process improvement in the logistics and supply chain operations to enhance efficiency and reduce costs.

Since Dec'18 – May 2020 with Hearing Solutions Pvt. Ltd., (Medical), Hyderabad, INDIA as Operations Manager

Growth Path:

Dec'18 – May 2020: *As Operations Manager (Team - 4 to 6)*

Key Result Areas:

- Managing Operational needs of 40+ Clinics across Telangana, AP, Tamilnadu & West Bengal.
- **Leading Order to Delivery Complete Cycle.**
- **Spearheading Vendor Management (Vendor Creation, Comparisons, Negotiations, Payments, Discrepancies & Solutions)**
- Reviewing Monthly budget of Marketing, Infra & Facility and Procurement at Operational Point of view.
- Coordination with Marketing, Facility & Sales department.

Since May'16-May'18 with Alghanim International Electronics (Retail), X-Cite, Riyadh, KSA as Sr. Purchase Officer

Growth Path:

May'17 – May'18: *As Sr. Purchase Officer (Team - 8 to 10)*

May'16 – Apr'17: *Purchase Officer & Export-Import Specialist*

Key Result Areas:

Sr. Purchase Officer

- Spearheading Local Purchase Team to place order for the available brands like Samsung, LG, Philips, and so on while leading International Purchase Team to order **Wansa** Brand, manufactured at various places in the world like China, Italy, UK and so on; managing Order to Receipt Complete Cycle
- **Choosing the right Mode of Shipment like FOB, CNF, EXW & DDP and inspecting L/C and BG terms & clauses, coordinating with Freight Forwarding (FFA) & Custom Clearing Agents (CCA) in case of any escalation and validating draft copies of Shipping Documents provided by vendors**
- Reviewing SOA provided by FFA & CCA on a monthly basis for payment, interacting with insurance agents for assured goods & short/ damage claim, supervising the distribution & replenishment, conducting training sessions for subordinates, contributing in new staff recruitment and facilitating customer delivery and resolving issues

As Purchase Officer

- Performed as Article Level Supplier Cost Comparison, created PR based RFQ and shared with vendor to get PI to proceed with Purchase Order Creation in SAP, modified & amended PO in SAP, validated Vendor Invoice with creation of inbound deliveries and sorted the discrepancies between Invoice V/s GRN Value.
- Followed up for commercial documents and New Vendor Creation, negotiated for payment terms with new and existing vendors, drafted monthly & seasonal Forecast Purchase Plan Report (PPR) & Shipment ETA at W/H based on historical data and Demand Planners Support
- Interacted with vendors on LSD, established L/C and BG, provided amendment & extension through beneficiary & consignee details to issuing banks, maintained the record of any vendor deduction like Rebate, Marketing Support & Dented Support while creating new L/C.
- Analyzed Moving Average Price (MAP) for Aging / Supplier Returns, prepared Return Purchase Orders (RPO) and shared auto generated Debit Notes after PGI and resolved Vendor Payment Discrepancies through continuous follow-up for Credit Notes or Revised Invoices

As Export-Import Specialist (IMPORT OPERATIONS)

- Compared cost, negotiated & provided approval on spot freight rates, gave shipping instruction to forwarders by sharing complete shipper details, followed up with shipper to ship the goods as per agreed delivery date for on time delivery, validated product HS CODES & estimated Custom Duty & Shipment Freight Cost for Product Management Team (SALES TEAM).
- Inspected Draft Shipping Documents, shared by supplier for feedback, notified Shipment ATA through original documents follow-up, observed original document arrival notice from bank & gave payment approval by accepting minor discrepancy, insured goods, handed original documents for clearance process with customs & tracked clearance status

- Checked Duty Payment Percentage in Custom Import Declaration, HS CODE, FOB Value & passed request to finance team for payment, monitored new compliances of customs from time to time, tracked & closed Liable Open Guarantees with customs by fulfilling Customs Compliances and validated end-to-end freight invoices & created shipment cost in SAP System to proceed with GRN by W/H
- Provided instruction to W/H team about receiving condition of the damaged product based on level of damage, interacted with forwarding agent for insurance supporting documents like PNC and Shipment Arrival Notice to raise the claim against short & damage; notified Shipper for the same, demurrage / detention and claimed accordingly.
- Participated in Yearly Inventory Reconciliation Excess & Short issues, prepared Goods in Transit (GIT) Report with SAP, maintained Demurrage & Detention Tracker,

As Export-Import Specialist (EXPORT OPERATIONS)

- Drafted PI based on RFQ shared by buyer and negotiated LSD and L/C validity, followed up with PO and reviewed unit price and LSD were in line with PI.
- Chased for L/C, validated clauses of draft, gave confirmation for L/C establishment, and tracked L/C Swift Copy from buyer, coordinated with planning & production team to finish the production before target LSD date, communicated with forwarder for shipping order and vessel space.
- Monitored & arrangement for Inspection for finished goods with authorized inspection entities for issuing Certificate of Conformity (COC), interacted with warehouse team to ship the goods properly & generated container wise loading details, shipped documents preparation as per L/C clauses and shared with consignee to check & validate.
- Revised the documents as per consignee request, submitted all original hard copy documents to beneficiary bank and followed up for AWB no. of original couriered documents and shared AWB No. with buyer to track.

Highlights:

- Successfully carried out survey for level of damage (product damage / carton damage) that resulted in 3% of inventory damage, summarized and presented the same to management, collated all related documents and settled the claim with Insurance company
- Cost savings through the initiation of continuous improvement metrics and processes for expedited Less-than-Truckload (LTL) network
- Fully reshaped supply chain strategy resulting in an improvement of the service provided to customers in a very strong growth environment
- Decreased transit time with innovative transportation solutions for finished product distribution; attained best-in-class product transit times through the acquisition and integration of solutions and reduced transportation time
- Developed and implemented new supplier strategy for manufacturing plants, increased levels of local materials with reduced product cost
- Introduced replenishment system and forecasting techniques that helped improve order fulfillment rate and minimize inventory
- Modified supply chain system and made it economical and customer friendly; reduced transportation cost in order execution and less work

Apr'11 - Feb'16 with Al Majal Al ArabiGroup (Construction), Riyadh, KSA as Purchase Officer

Growth Path:

Apr'11 - Apr'12:	Warehouse Associate
May'12 - Feb'16:	Purchase Officer

Highlights:

- Received Material/Service Request (MSR) from various project sites, inspected the type of materials & quality with Bill of Quantity (BOQ), searched for new potential Suppliers/Vendors at marketplace, maintained and updated suppliers/vendors database in SAP ERP System with separate record of approved or non-approved potential vendor

II IT Skills

- **ERP:** SAP ECC 6.0
- **Database:** ORACLE 11.2.0.3.0 - Release
- **Data Analysis Tool:** Business Objects 5i
- **Productivity Software:** MS-Office 2013

II Education

- Master of Computer Applications from Osmania University (SICS), Hyderabad in 2008 with 73%
- Bachelor of Science (Computer Science) from Osmania University (SNBDC), Hyderabad in 2005 with 72%

II Personal Details

Languages Known:	English, Arabic, Hindi, Telugu, Urdu and Bengali
Address:	12-11-525/1, Boudhanagar, Warasiguda, and Secunderabad - 500061

Doc Ref: GTC/HYD/EXP/2030-01-25.**Date:** 01-March-2025.

Experience Certificate

This is to certify that **Mr. MOHAMMAD AYAZ AHMED** was employed with **GAURI TELECOMMUNICATIONS PRIVATE LTD.**, as an **Assistant Operations Manager** from 15-October-2020 to 01-March-2025

During his tenure with us, he was responsible for assisting in supply chain operations, coordinating with vendors, optimizing inventory management, and ensuring smooth logistics processes. He demonstrated excellent analytical skills, problem-solving abilities, and a commitment to efficiency and cost control.

We wish him success in his future endeavors.

For Gauri Telecommunications Private Limited


Authorized Signatory

Corporate Office

GAURI TELECOMMUNICATIONS PVT. LTD
8-9, Centrum Plaza, Ground Floor, Golf Course
Road Sector-53, Gurugram 122001, Haryana (INDIA)
Tel.: +91 1244960283
E-mail: info@gauritelecom.com

Regd. Office

GAURI TELECOMMUNICATIONS PVT. LTD
PNB-164, The Pinnacle, DLFCity, Phase-V,
Sector 43, Golf Course Road, Gurugram 122009,
Haryana (INDIA) CIN No.: U32204HR2007PTC037369



SC/HR/Hyd/00137

01-06-2020

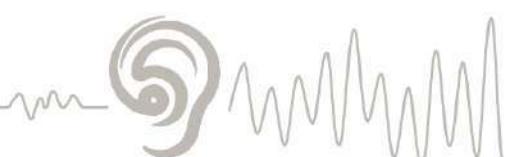
Service Certificate

This is to certify that **Mr. MOHAMMED AYAZ AHMED** was employed with us from **10-12-2018** till **15-05-2020**. His designation at the time of leaving the company was **OPERATIONS MANAGER**.

During his tenure of service, he has worked with full integrity and honesty. He will be acknowledged by the organisation for his good performance.

We wish him success in his future endeavours.

For Hearing Solutions Private Ltd



29-May-18

2018/05/29

شهادة خدمة Service Certificate

Alghanim International Electronics certifies that the below mentioned employee was working at the company:

Emp. No. : 37307
 Name : Ayaz Ahmed Mohammad
 Nationality : Indian
 ID. No. : 2298131166
 Passport No. : M0511771
 Position : Sr. Purchasing Officer
 Date of Hire : 01-05-2016.
 End of Contract : 31-05-2018

تشهد شركة الغانم الدولية للألكترونيات بأن المذكور بياناته
كان يعمل لدى الشركة :

الرقم الوظيفي	37307
الاسم	: اياز احمد محمد
الجنسية	: هندي
رقم اقامة	2298131166
رقم الجواز	M0511771
رقم الوظيفي	: مسؤول مشتريات الاول
تاريخ التعيين	: 2016-05-01
آخر يوم عمل	: 2018-05-31

This certification is issued based on his request without any responsibility to the Company. And we do not have any abjection with this employee.

وقد أعطيت هذه الشهادة للمذكور أعلاه بناء على طلبه دون أدنى مسؤولية على الشركة. علما بأنه خالي الطرف من أي التزامات للشركة.

مع فائق التحية
Best Regards

الغانم الدولية للألكترونيات

الغانم الدولية للألكترونيات ③
 ص.ت: C.R: 1010410143
 هرقة تجارية: CoC: 67733
 Alghanim International Electronics

خاتمة الشركة تدين بحقوق ممثل مقيم لدى سوريه من مستوفى الوثائق

Alghanim Chamber

الغانم الدولية للألكترونيات

فروع العبد مصطفى العطيري

2018-5-30

ملحق

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فرع شركة قتبة يوسف الغانم وشركاه للمجارة (شركة شخص واحد) ذ.م.م

هاتف +966 11 253 1800
 فاكس +966 11 253 1849
 www.alghanim.com

رأس المال 14,000,000 د.س
 رقم السجل التجاري 1010410143
 رقم غرفة التجارة 101000067733

ص.ب. 305149

الرياض 11361

المملكة العربية السعودية

08-Apr-18

Ayaz Mohammad
PF No. 37307
Retail Purchasing - Xcite SA^{*}

Dear Ayaz Mohammad,

I am pleased to inform you that you have been promoted to the position of **Sr Purchase Officer, L4**, and effective **01 March 2018**.

Following this, your monthly **Salary** and **Benefits** effective from your date of promotion, would be:

Basic Salary	SAR 4373
Transportation Allowance	SAR 1093
House Rent Allowance	SAR 437
Bonus Entitlement	As Per Company Policy
Group Medical Plan*	As Per Company Policy
Annual Air Ticket Entitlement*	Self - (Per Year)

*As per the company policy governing these benefits.

All other terms of your employment remain unchanged.

I look forward to prosperous times ahead and wish you every success in your future with Alghanim 

Yours sincerely,

Cedric Gonnet
Sr. General Manager
X-cite – KSA



Ayaz Mohammad
23/04

Osmania University



Faculty of Science

Roll No. 22103-2030

This is to certify that Md. Ayaz Ahmed
son / daughter of Ibrahim Shareef

has been admitted to the Degree of

Bachelor of Science

(Medium English)

of this University, having been declared to have passed in,

Part - I	Year	Division
English	<u>April 2004</u>	
Second Language (<u>Hindi</u>)	"	<u>First</u>
Part - II (Optionals):	Year	Year
1. <u>Mathematics</u>	<u>April 2005</u>	-----
2. <u>Physics</u>	"	<u>April 2005</u>
3. <u>Comp. Science</u>	"	"

Given under the seal of the University.

B.S0607200105

Hyderabad

Dated 12 AUG 2006

H. Md. Ayyaz Ahmed

Vice-Chancellor

OU 157565

Osmania University



Faculty of Informatics

Roll No. 01106015

This is to certify that Md. Ayaz Ahmed

Son / daughter of Ibrahim Shareef

has been admitted to the Degree of

Master of Computer Applications

of this University, having passed the qualifying Examination

held in May 2008, in the First Division

Given under the seal of the University

MCA0904280024



Hyderabad

Dated 06 MAY 2009



T. Tariqulhaq

Vice-Chancellor

वीज़ा / VISA

5

भारत गणराज्य / REPUBLIC OF INDIA

टाइप / Type

P

कोड / Code

IND

राष्ट्रियता / Nationality
भारतीय / INDIAN

पासपोर्ट नं. / Passport No.

Y3431762



MOHAMMAD

दिया गया नाम / Given Name(s)

AYAZ AHMED

जन्मतिथि / Date of Birth

20/05/1985

लिंग / Sex

M

जन्म स्थान / Place of Birth

BHONGIR, TELANGANA

जारी करने का स्थान / Place of Issue

HYDERABAD

जारी करने की तिथि / Date of Issue

06/06/2024

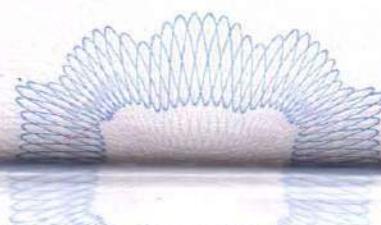
समाप्ति की तिथि / Date of Expiry

05/06/2034

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वीजा / VISA



Y3431762

पिता / कानूनी अधिभावक का नाम / Name of Father / Legal Guardian

IBRAHIM SHAREEF

माता का नाम / Name of Mother

SHAMEEM SULTANA

पति या पत्नी का नाम / Name of Spouse

NABEELA AHMED

पता / Address

1-3-333, PAHADI NAGAR

BHONGIR, YADADRI BHONGIR

PIN: 508116, TELANGANA, INDIA

पुराने पासपोर्ट का न. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue

M0511771 24/08/2014 RIYADH

फाईल न. / File No.

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