



## MERWIN WILLS W

**Location :** Ewans Residency DIP 1, Dubai, United Arab Emirates,

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### CAREER OBJECTIVE:

I am looking for the position of Technical Sales Engineer where I can use my strong analytical and technical skills to contribute to the success of the organization.

### EXPERIENCE:

**28.04.2023 – 15.09.2024**

**ROLE:** TECHNICAL SALES ENGINEER.

**ROBERTSON THERMOVENTFZE, Dubai, UAE.**

**11.03.2022 – 21.04.2023**

**ROLE:** MECHANICAL ENGINEER.

**KROMBERG & SCHUBERT COMPANY, Fujairah, UAE.**

**10.01.2021–17.02.2022**

**ROLE:** MECHANICAL TECHNICIAN

**SHENBAGAM AIR CONDITIONERS, Nagercoil, India.**

### KEY RESPONSIBILITY:

- ✓ Managed customer inquiries and orders, ensuring timely processing and delivery.
- ✓ Developed and maintained a customer database, enhancing communication and follow-up efficiency.
- ✓ Reviewed CAD drawings and designed products to suit project requirements.
- ✓ Designed smoke ventilation systems according to UAE Unified Codes Chapter-10.
- ✓ Presenting the technical specifications details of the products clearly to our clients and contractors
- ✓ Followed up on tender projects and on-going projects through consultants and contractors.
- ✓ Designing pipe sizes for CHW (Chilled Water), CWS (Cold Water Supply), and HWS (Hot Water Supply) systems according to DIN 1988.
- ✓ Estimated the Bill of Quantities (BOQ) for various projects using design software and manual calculations.
- ✓ Coordinated with site engineers and provided site coordination for installation guidelines.
- ✓ Conducted mock-ups on-site as per customer requirements.

### PERSONAL DETAILS:

**Date of birth :** 18/05/1999

**Marital status :** Single

**Nationality :** Indian

**Religion :** Christian

**Gender :** Male

**Passport No :** U8820590

**Passport issue:** 10.03.2021

**Passport expiry:** 09.03.2031

**Place of issue :** Madurai.

**Visa Status :** Visit Visa

**Visa Expiry :** Dec 20<sup>th</sup> 2024.

### DECLARATION:

I hereby declare that the above furnished details are true and correct to the best of my knowledge.

### EDUCATION:

**DMI ENGINEERING COLLEGE,** (Anna University), Aralvaimozhli, KK.Dist.

2018-2021

BE in Mechanical Engineering

**7.78CGPA, First Class**

**GOVERNMENT POLYTECHNIC COLLEGE,**

(State Board of Technical Education) Konam, Nagercoil.

2015-2018

Diploma in Mechanical Engineering

**80.56%, First Class with Distinction**

**ST. FRANCIS ASSISI MATRICULATION SCHOOL,**

(State Board) Thittuvilai, Boothapandy, KK. Dist.

2014-2015

State Board of Education, 10th

**92%, First Class.**

### CERTIFICATION:

Toyota Implant Training

Free Zone Industrial Operation Awareness

### SOFTWARE SKILLS:

- ✓ AutoCAD
- ✓ Tekla Detailer (Structural Design)
- ✓ SAP Business Software
- ✓ Pipe Designing Software (Pipe Sizing)
- ✓ MS Office, Word, Excel & PowerPoint.
- ✓ Outlook Email

### DRIVING LICENSE:

- ✓ India license No –TN74 2017 0009905
- ✓ UAE license No –4750947

### SKILLS:

- ✓ Product demonstration
- ✓ Project Co-ordination
- ✓ Design Calculation (ventilation system)
- ✓ Customer Relationship Management(CRM)
- ✓ Consultant Approach
- ✓ Preparing Technical Documents & Proposal
- ✓ Technical Clarification
- ✓ Problem Solving
- ✓ Work Under Pressure
- ✓ Preparing Estimation BOQ & Costing
- ✓ Site Co-ordination

### LANGUAGES:

- ✓ English
- ✓ Hindi
- ✓ Tamil
- ✓ Malayalam