

# AJSAL K

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Old Airport road, building no 527,near Al wahda mall, Abudhabi

## Career Objective

Results-driven logistics and supply chain professional with hands-on experience in freight coordination, pricing strategies, and customs documentation. Seeking to leverage my operational expertise and analytical skills to improve logistics efficiency and reduce costs within a growth-focused organization.

## Professional Experience

Company: Q Logex Logistics Service – Thrissur,India

Role: Pricing Executive & Operations

Duration: Nov 2024 – April 2025

- Coordinated Sea, Air, and Land freight pricing and managed international agent relationships.
- Calculated cargo weight, volume, and cost, improving transport cost-efficiency by 12%.
- Verified shipping documents and worked with shipping lines to ensure timely CAN and delivery order issuance.
- Oversaw end-to-end customs clearance, ensuring compliance and reducing delays by 20%.
- Delivered multi-modal consolidation services, reducing transport expenses for small-volume clients.
- Maintained real-time shipment tracking and status updates to clients, enhancing customer satisfaction.
- Developed standardized documentation processes, increasing reporting accuracy and reducing errors.
- Allocated logistics resources efficiently to ensure timely fulfillment of delivery schedules.

## Education

SGV University, Jaipur, India

Bachelor of Commerce (Pursuing)

CILT - International Diploma in Logistics & Supply Chain Management

### **Certifications**

CILT - Certified in Logistics & Supply Chain Management

### **Skills**

Freight Coordination, Pricing Operations, Cost Analysis, Logistics Planning, Customs Documentation, Client Communication, Critical Thinking, Team Leadership, Negotiation, Time Management

### **Languages**

English, Malayalam, Hindi, Tamil

### **Personal Details**

Date of Birth: 20-Apr-2000

Gender: Male

Passport Number: C4847690

Passport Expiry: 24-Nov-2034

### **Declaration**

I hereby declare that the above information is true and correct to the best of my knowledge.