

# ZAHID HAMDARE

## Airfreight Pricing & Operations

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## EXPERIENCE

### Airfreight pricing and operation AVA Global Logistics LLP

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Mumbai

- Negotiate with carriers to secure best possible rates for clients and control costs.
- Airlines Pricing & Quotations. Working relations with few online and offline carrier.
- Track and trace air shipments to maintain status information.
- Solve customer complains in timely and appropriate manner.
- Helped team members execute new business.
- Negotiate services and Preferential rates.
- Introducing new Airline's MAWB stock.
- Make sure that the shipments move smoothly & all the queries / RFQ's have been
- Regular meetings with the clients to develop more business (Business Development).
- Arrange for shipping documentation and the tracking and tracing of goods in transit.
- Preparing reports for accounts/billing department of buy and sell rates. Later checking the invoices before being dispatched to respective parties.
- Monitor CSR payment schedules & check payments before been dispatched to the airlines.
- Ensuring effective and safe use of warehouse equipment.
- Act as logistics facilitator to ensure that all elements of the process are coordinated to meet customer requirements in a timely and high quality.
- Co-ordinate activities with other work units or departments.
- Co-ordinate, assign and review work.
- Managing vendor payments & Monthly tonnage report.
- Coordinating closely with the operations / customs staff while custom clearance at Aircargo.
- Manage workflow to assist staff and resolve customer issues timely and professionally by maintaining a positive attitude towards customers.
- Following up with the marketing team & operation staff for their day to day carting of cargo at air cargo.

## SUMMARY

Experienced Logistics Executive with a demonstrated history of working in the logistics and supply chain industry. Skilled in Freight, Export, Freight Forwarding, Air Freight, and Logistics Management. Strong operations professional with a Bachelor of Commerce - BCom from University of Mumbai.

## SKILLS

Negotiations · Vendors · Freight · Export ·  
New customers

## STRENGTHS

**Negotiations, customer satisfaction , Self motivated, Focused**

- Can relate to people and their problems.
- Flexible in the required situations.
- Strong headed when needed.
- Believe in being with the team rather than heading the team.
- Strong communication, oral & written.

## INDUSTRY EXPERTISE

Logistics & Supply Chain

## EDUCATION

Bachelor in commerce  
University of Mumbai

## LANGUAGES

English ,Urdu

