

RAHUL KRISHNAN R



CONTACT

- +971 506884282
- rahulkrishnanr360@gmail.com
- Bur Dubai, Dubai
- <https://www.linkedin.com/in/rahul-krishnan-r-453094208>

EDUCATION

- POST GRADUATE CERTIFICATE IN LOGISTICS & SUPPLY CHAIN
World University Consortium
California, USA Global Institute of Integral Management Studies- Kochi, India
- Bachelor of Business Administration(BBA), College of Applied Science, Adoor(IHRD)

SKILLS

- Logistics Management
- Shipping Documentation
- Cargo Rate Assessment
- Bill of Lading (B/L) Generation
- Customer Relationship Management
- International Shipping Regulations Compliance
- Process Optimization
- Contract Negotiation
- Business Development
- Client Relationship Building

LANGUAGES

- English
- Malayalam
- Hindi

PROFESSIONAL SUMMARY

A results-driven professional with expertise in logistics, shipping documentation, customer relationship management, and international shipping regulations. Skilled in generating Bills of Lading, cargo rate assessment, process optimization, and compliance management. Proven ability to drive business growth, enhance operational efficiency, and deliver high-quality service. Strong focus on client relationship building, contract negotiation, and shipping documentation accuracy. Adept at identifying business opportunities and streamlining workflows to achieve organizational objectives.

WORK EXPERIENCE

EXECUTIVE (2021-2024)

MEDITERRANEAN SHIPPING COMPANY (MSC)

- Managed customer requests and inquiries, providing timely and accurate responses.
- Generated Bills of Lading (B/L) for international container shipments in compliance with regulations.
- Assessed cargo rates by evaluating container specifications, weight, distance, and other variables.
- Handled shipping documentation, including customs forms, invoices, and certificates.
- Ensured all shipments adhered to national and international shipping protocols and regulations.
- Facilitated the smooth coordination of shipments with cross-functional teams (logistics, finance, customs).
- Contributed to process optimization, improving the efficiency of shipping operations and documentation management.
- Identified new business opportunities, negotiated contracts, and expanded client relationships.
- Monitored port fees, customs tariffs, and other related charges to ensure cost-effective shipping solutions.
- Provided exceptional customer service by addressing issues and resolving discrepancies related to shipments and billing.

CERTIFICATION

- **Advanced Certificate in Logistics** from Confederation of Indian Industry Institute of logistics Global institute of Integral Management Studies, Kochi, India
- **Advanced Certificate in Logistics** from STED COUNCIL Global Institute of Integral Management Studies, Kochi, India

PASSPORT DETAILS

- Passport No: - U 3369772
- Issued at: - Trivandrum
- Visa expiry:- 20/02/2025
- Date of Expiry: - 11/07/2031

PASSPORT DETAILS

- Date of birth :22/08/1998
- Nationality : Indian
- Gender : Male

AWARDS, PROJECTS & INDUSTRY PARTICIPATION

- Participated certificate for the one-day program on “ Foundation program in capital markets” conducted by HEDGE.
- Participation Certificate for the “Best Management Contest”
- Best performer of the month @ Mediterranean Shipping Company (MSC)
- Project study based on the topic “The impact of good working environment on organizational performance.”

REFERENCES

- Mr. B Suresh Kumar
Managing Director
MSC SERVICE CENTER INDIA PVT LTD
Mob: +91 9840224264
E-mail: suresh.k@msc.com
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