



SAI KUMAR AMBALLA

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SUMMARY

Air Freight & Cargo Operations Specialist with over 7 years of hands-on experience in freight forwarding, cargo handling, and air logistics. Proven track record working with leading logistics providers such as Lords Freight, DSV, and GMR Air Cargo. Skilled in managing end-to-end cargo operations. Proficient in Cargo Wise One (CW1) and certified in DG-CAT 7 & 8. Committed to delivering efficient, compliant, and customer-focused cargo solutions in fast-paced logistics environments.

EXPERIENCE

SENIOR EXECUTIVE - AIR FREIGHT OPERATIONS, 05/2024 - 06/2025

Lords Freight India Pvt Ltd, Hyderabad, India

- Managed end-to-end air export operations, coordinating closely with clients, airlines, and customs authorities to ensure timely and compliant cargo movements.
- Prepared accurate Air Waybills (AWBs) in line with airline and regulatory requirements, ensuring error-free documentation and smooth cargo flow.
- Scheduled and booked shipments with airlines based on cargo readiness, flight availability, and client deadlines.
- Collaborated with Customs House Agents (CHA) for shipping bill processing, customs clearance, and regulatory documentation.
- Communicated with overseas agents, sent pre-alerts, and monitored nominated shipments to ensure transparency and real-time updates.
- Generated and distributed Daily Shipment Reports (DSR) and Cargo Sales Reports (CSR) to internal teams and clients for operational visibility.
- Issued client invoices and worked with the finance team to manage IATA CASS payments and account reconciliation.
- Utilized Cargo Wise One (CW1) to manage the full shipment lifecycle, including booking, tracking, documentation, and data integrity.

SENIOR EXECUTIVE -AIR FREIGHT OPERATIONS, 12/2022 - 12/2023

Globe Line Shipping Services Pvt Ltd, Hyderabad, India

- Managed both export and import air cargo operations, including Air Waybill (AWB) generation, airline bookings, and shipment scheduling.
- Served as the primary liaison between clients, airline representatives, and customs clearance teams, ensuring smooth communication and coordination across all stakeholders.
- Oversaw timely customs clearance and cargo movement, proactively updating clients on shipment status and addressing any delays or issues.
- Generated accurate invoices for all air shipments, ensuring billing compliance.

SENIOR ASSOCIATE -AIR FREIGHT OPERATIONS, 01/2022 - 11/2022**DSV Air & Sea Pvt Ltd, Hyderabad, India**

- Coordinated with airlines and customers to manage air export documentation, cargo bookings, and flight scheduling.
- Liaised with customs clearance teams to track shipment status and provided real-time updates to shippers on cargo movement and release.
- Collaborated with overseas offices and agents to ensure proper documentation flow and seamless shipment coordination.
- Prepared Air Waybills (AWBs) and generated accurate invoices for completed shipments, ensuring proper record-keeping and timely billing,

COUNTER EXECUTIVE - Cargo Terminal Operations, 07/2018 - 01/2022**GMR Hyderabad Air Cargo and Aerospace Engineering Ltd, Shamshabad, India**

- Supervised cargo flow for general, special, and temperature-controlled shipments, ensuring adherence to airline SOPs and safety protocols..
- Ensured timely cargo build-up according to airline load plans, cut-off times, and flight schedules to meet SLA requirements
- Verified import/export documentation, applied accurate tariff classifications, and ensured compliance with regulatory.
- Reported operational issues to supervisors and coordinated closely with warehouse teams to maintain workflow efficiency and cargo safety.

SEO ANALYST, 01/2016 - 02/2017**RAK Informatics Pvt Ltd, Hyderabad, India**

- Executed on-site optimization strategies, including Meta tags, headers, and content alignment to improve search engine rankings.
- Performed regular site audits to identify technical SEO issues and recommend actionable improvements.
- Developed and implemented localized content strategies to target specific geographic markets and enhance local search visibility.
- Monitored website performance metrics and provided insights for continuous SEO improvements.

Skills

- Cargo Wise One (CW1)
- Cargo Sales Reporting (CSR), DSR
- Email & Client Communication Tools
- Microsoft Office (Excel, Outlook, Word)
- Airline Portals & Booking Systems
- Air Waybill (AWB) Documentation

ACHIEVEMENTS

- **Awarded “Star of the Month”** for protecting company revenue by proactively identifying discrepancies and ensuring compliance in cargo handling.

EDUCATION

Bachelors of technology (Computer Science Engineering) – June, 2015
Jawaharlal Nehru Technological University Hyderabad (JNTUH).

PERSONAL INFORMATION**Date of birth:** 24/06/1994**Marital status:** Married**Visa type:** Visit visa**Visa Validity:** 3rd November**Nationality:** Indian**Gender:** Male**Passport no:** U7392747