



# Mohammed Adhil N J

+971588983455

adhiljamal2002@gmail.com

Al hamariya palace 2, Burjman , Dubai.

## ABOUT ME

Motivated and accomplished BBA Graduate with flawless communication skills, equipped with comprehensive knowledge of marketing, finance, human resources, and operations and able to deliver data-driven insights and strategic recommendations to drive business growth.

## EDUCATION

2020-2023	BACHELOR OF BUSINESS ADMINISTRATION (BBA), CHRIST COLLEGE, IRINJALAKUDA, KERALA.
2023-2024	DIPLOMA IN LOGISTICS AND SUPPLY CHAIN MANAGEMENT RELIANT INSTITUTE OF LOGISTICS, KOCHI, KERALA.

## EXPERIENCE

### SALES EXECUTIVE AT V-TRANZ LOGISTICS INDIA LTD, THRISSUR.

AUG 2024 - JAN 2025

#### KEY RESPONSIBILITIES

- RESPONSIBLE FOR GENERATING LEADS, MANAGING CLIENT RELATIONSHIPS, AND ACHIEVING SALES TARGETS IN THE LCL AND FCL LOGISTICS SECTOR.
- MAINTAIN REGULAR CONTACT WITH CLIENTS TO UNDERSTAND THEIR LOGISTICS NEEDS
- WORKED CLOSELY WITH THE LOGISTICS/OPERATIONS DEPARTMENT TO ENSURE SMOOTH SERVICE DELIVERY FOR CLIENTS.
- PREPARED AND SUBMIT REGULAR SALES PERFORMANCE REPORTS TO MANAGEMENT.
- CONSISTENTLY ACHIEVES OR EXCEEDED MONTHLY/QUARTERLY SALES QUOTAS.

## PERSONAL INFORMATION

Date of Birth **14/01/2002** Gender **MALE** Marital Status **SINGLE** Nationality **INDIAN**

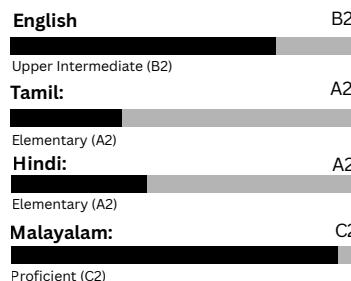
## CAREER OBJECTIVE

TO SECURE WORK WITH AN ORGANIZATION (OR COMPANY) THAT OFFERS A RELIABLY POSITIVE CLIMATE TO LEARN AND ACTUALIZE NEW ADVANCES FOR THE IMPROVEMENT OF THE ASSOCIATION.

## SKILL SUMMARY

- Project Management
- Risk Management
- Communication
- Adaptability
- Problem Solving
- Critical Thinking

## LANGUAGE SUMMARY



## TECHNICAL SUMMARY

- Logistics Planning & Scheduling
- Transport Management System
- Hardware and Software Expert
- Excellent Typing Skills
- MS Office Proficiency

## ACKNOWLEDGEMENT

I hereby attest that the information presented in this CV is accurate and truthful to the best of my knowledge and belief.