

Keshav AnandKumar

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Arusha, Tanzania

SHIPPING AND LOGISTICS TEAM LEADER

A results-oriented Logistics Team Leader with extensive experience in managing shipping and logistics operations across the supply chain. Proven track record in leading teams to enhance performance and customer satisfaction, while forging strong partnerships with stakeholders. Successfully implemented systems to improve export and import operations and reduce process errors. Eager to leverage expertise in logistics management to drive operational excellence

KEY COMPETENCIES

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| • Sea and Air cargo operation | • Supply Chain Management | • Team leadership |
| • Strategic planning | • Export and Import operations | • Freight Negotiation |
| • LC processing | • Free Zone and SPEZ Operations | • Operations management |
| • Logistics Optimization | • Shipping and Receiving, Performance Metrics | • Customer Service Excellence |
| • Cost Reduction Strategies | | • Process Improvement |
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PROFESSIONAL EXPERIENCE

Red Earth Ltd , Tanzania

July 2023 - Present

Logistics Team Lead

Leads a team of four handling both Import and Export operations across the organization. Overlooks into daily operations and makes sure the EPZ terms are met & followed. Keeps track on weekly export and import shipment plans. Planning shipments based on DCD's. Negotiating with various Freight Forwarders to execute shipments at better freight cost. Co-ordination with the other teams to meet the DCD for shipment, Managing the supply chain and all air & sea freight operations

Accomplishments:

- Introduced DCR system & EXIM analysis in the organization, which helps in tracking the sales & costs.
- Worked closely with customs/EPZ authorities in aligning the stock and worked on implementing a customized stock report and tracker.
- Collaborated with TRA and customs to maximize special economic zone benefits, contributing to company growth
- Participated in a team that implemented export and import portals in ERP software, streamlining operations.
- Got appreciation from customer (Lyle & Scott) on achieving 100% customer KPIs for year 23-24.
- Implemented lean principles, reducing process errors by 20%

Sidney Apparels LLC , Jordan

Oct 2019 - May 2023

Shipping Executive

Handled a team of three. Managed weekly shipments to customer as per company's quality standards and Co-coordinating with freight forwarders and clearing agents for planning and clearing shipment. Provided logistic advice and resolved any shipment problems. Worked on effective container planning for maximum utilization. Worked on custom documentation and clearance process.

Accomplishments:

- Maintained customer KPIs above 85%, ensuring high satisfaction and compliance with service standards
- Implemented WPS for accurate inventory levels, increasing operational efficiency by 15%
- Supported other departments with various reports such as cost and expense analysis , Import and Export analysis.
- On-boarded STAGE software, enhancing logistics workflows and improving process efficiency.

- Worked closely with ASEZA and custom officials for better utilization of special economic zone benefits which helps the organization growth.
- Implemented various checkpoints internally to eliminate errors in the logistics and operational process

Maersk GSC , India**Oct 2016 - Aug 2019****Senior Associate**

Organized shipments with branch offices, suppliers and customers. Performed distribution services based on local and international regulations, Processing MODS documents.

Accomplishments:

- Received the GEM (Going an Extra mile) award for better performance in a quarter
- Earned the best team member of Year 2018
- Implemented various Kaizen initiatives for the teams, leading to improved operational efficiency and streamlined processes

EDUCATION

AMET University - 2013 to 2016

Graduate Bachelor of Business Management (Shipping and Logistics)

Velammal Matriculation

Higher Secondary Education

CERTIFICATIONS

Udemy - 2023

ChatGPT / Generative AI for Supply chain - Masterclass

Rutgers University - 2023

Supply Chain Excellence

Rutgers university - 2023

Logistics & Operations Excellence

INTERNSHIPS

AUM LOGISTICS, CHENNAI.

17.03.2016 TO 18.04.2016

NTC LOGISTICS INDIA LIMITED

08.06.2016 TO 10.08.2016-

LANGUAGES

Speak, Read and Write

Tamil , English & French
