




Jenish Suresh


Senior Tender & Pricing Officer

Logistics & Supply Chain Management Specialist

CONTACT

 Jenishsuresh191@gmail.com

 +971 52 906 5949

 DUBAI, UAE

 VISIT VISA (VALID UNTIL 15TH NOVEMBER 2025)

SKILLS

- Tender & Bid Management
- Pricing Strategy & Market Research Contract
- Cost Analysis Customer Service & Client Coordination
- SAP

(Material Management - MM)

- Data & Rate Analysis

(Excel & MS Office)

- Freight & Logistics Coordination (Air, Sea & Land)






- Schedule Process Management
- Attention to Detail
- Time Management
- Problem Solving & Negotiation
- ERP

(Enterprise Resource Planning)

- CRM

(Customer Relationship Management)

LANGUAGE

-  **Malayalam** (Native)
-  **Hindi** (Read, Write, Speak)
-  **English** (Read, Write, Speak)
-  **Marathi** (Read, Write, Speak)
-  **Tamil** (Speak)

CAREER OBJECTIVE

Result oriented professional with over 4 years of experience in tender management, pricing strategy, and logistics coordination. Seeking a challenging position in a reputed organization where I can utilize my analytical, negotiation, and project coordination skills to contribute to organizational growth while advancing my career in logistics and supply chain operations.

WORK EXPERIENCE

CMA CGM GBSI – Mumbai, India -

Senior Associate Officer – Tender & Pricing Support - Feb 2022 – Aug 2025

- Manage and coordinate the end-to-end tendering and pricing process, ensuring timely and accurate submission of bids. Analyze customer RFQs and
- translate them into actionable internal formats for streamlined execution. Liaise with traders, pricing teams, and sales departments through Teams, email, and calls to collect and validate competitive rates. Support Key Account Managers and tender teams with precise rate quotations, ensuring
- compliance with pricing policies and customer specifications. Conduct cost analysis and prepare intermodal tender rates for rail, truck, and barge
- services across global markets. Validate final quotes in the system and ensure accurate contract line creation for invoicing. Resolve post-
- tender queries efficiently, maintaining client satisfaction and smooth communication channels.
- Utilize advanced Excel functions and data management techniques to ensure accuracy and efficiency in pricing operations.

FYNSEA LOGISTICS – Mumbai, India -

Associate – Pricing Executive - Apr 2021 – Jan 2022

- Sourced and negotiated competitive air and sea import freight rates from international partners, ensuring profitability and timely delivery.
- Built strategic relationships with global agents to expand trade lanes and optimize pricing networks.
- Conducted total supply chain cost evaluations to enhance operational efficiency and pricing accuracy.
- Provided detailed quotations for freight, clearance, and transport services to internal teams and clients.
- Maintained strong communication with shipping lines and customers to ensure reliable service and issue resolution.
- Re-engaged dormant accounts and explored new business opportunities to support company growth.
- Monitored market trends and adjusted pricing strategies to stay competitive in dynamic markets.

EDUCATION

- **Master of Business Administration (MBA)**
Dr. MGR University, Chennai
- **Bachelor of Business Administration (BBA)**
Vel Tech University, Chennai

CERTIFICATIONS

- **SAP Material Management (MM) –**
COKONET Academy, Thiruvananthapuram