



SOHIL SAIYAD

Import & Export Manager

About Me

Hello, I am Sohil Saiyad, a dedicated professional with good experience in the freight forwarding industry, specializing in exports and imports. Enthusiastic, hardworking, and smart-working, I thrive on delivering efficient logistics solutions and exceeding expectations.

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Gujarat, India

Language

- English (Fluent)
- Hindi (Fluent)
- Gujarati (Fluent)

Skills & Expertise

- Management Skills
- Leadership
- Negotiation
- Problem Solving
- Positive Attitude
- Adaptability
- Networking
- Multitasking
- Strategy Development

Experience

• Teamglobal Logistics Private Limited

(Vadodara City, India) June 2023 - Currently Working

I am working as a Customer Service Executive at Teamglobal Logistics Private Limited, where I manage existing customers by providing exceptional service, support, competitive rates, and end-to-end solutions for their challenges. I gained comprehensive knowledge of FCL, LCL, and Air shipments while also contributing to business growth by bringing in new customers.

• Global Logistics Solutions (India) Private Limited

(Ahmedabad City, India) December 2022 - May 2023

I worked as a Sales Executive at Global Logistics Solutions (India) Private Limited, a freight forwarding company, where I was responsible for bringing in new customers and driving business growth.

Education

- Masters Of Business Administration (Pursuing) (Batch : 2024)
Parul University - Open Distant Learning Education Program
- Bachelor Of Commerce & Management (Honors) (2021 - 2024)
Swami Sahajanand College Of Commerce & Management

Applying for the position

I am applying for the position of Customer Service Executive or Business Development Executive, leveraging my relevant experience in the freight forwarding industry and strong expertise in the imports and exports field.

Summary

If my resume aligns with the job role, I am confident that selecting me would be a valuable decision for your team.