



Rahul Sanjeev I S

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ABOUT ME

Driven by a passion for logistics and backed by over 2 years of experience, I currently serve as a Pricing & Customer Service Executive at Ardent Business Solutions Pvt. Ltd., the back office of Bridgeway Shipping Kenya. My expertise encompasses rate negotiations, pricing management, and ensuring exceptional customer satisfaction through effective communication. I bring valuable experience from working in both Dubai and Kenya operations, consistently delivering results and fostering strong client relationships..

WORK EXPERIENCE

Pricing Executive

Manchester Freight Systems Pvt Ltd (Back Office- Abreco Freight LLC, UAE) [13/06/2022 – 15/05/2024]

City: Kochi | Country: India

Ensure timely response to all enquiries.

Rate negotiations

Follow Customer SOP thoroughly

Responsible for the Pricing for both Sea Freight, Air Freight

Workout pricing in excel spreadsheets.

Take Reviews & Feedback on quoted rates – on regular basis.

Regular follow ups with sales team for business and volume projections.

Pricing & Customer Service Executive

Ardent Business Solutions Pvt Ltd (Back Office - Bridgeway Shipping LLC, Kenya) [01/06/2024 – Current]

City: Kochi | Country: India

Pricing for Import sea, FCL , LCL and land enquiries for optimal rates.

Negotiated competitive rates with agents for cost efficiency.

Followed up with customers on provided quotes.

Managed operations, providing daily shipment updates and tracking.

Prepared accurate invoices and raised payment requests.

Followed up with inactive customers for new inquiries.

EDUCATION AND TRAINING

Mvoc. Logistics Management

St. Alberts College Autonomous, Ernakulam, Kochi, Kerala [01/10/2020 – 31/03/2022]

City: Kochi | Country: India | Website: <https://www.alberts.edu.in/>

Bvoc. Logistics Management

St. Alberts College Autonomous, Ernakulam, Kochi, Kerala [05/06/2017 – 31/03/2020]

City: Kochi | Country: India | Website: <https://www.alberts.edu.in/>



LANGUAGE SKILLS

Mother tongue(s): Malayalam

Other language(s):

English

LISTENING B2 **READING** B1 **WRITING** B2

SPOKEN PRODUCTION B1 **SPOKEN INTERACTION** B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Adobe Photoshop (basic elements) / Microsoft Office (Outlook, Excel, Word, PowerPoint)

HOBBIES AND INTERESTS

Reading

Cricket