

Mohammad Ayaz Ahmed

Phone: +91-7661936321

E-mail: ayazahmed1426@gmail.com / ayaz_ahmed015@yahoo.com

LinkedIn: www.linkedin.com/in/mohammad-ayaz-ahmed-2107ab42

Skype id : mayazahmed Zoom Id : 998 881 7303



An enthusiastic and result-oriented professional, targeting challenging assignments in **Supply Chain Management** with a reputed organization.

|| Profile Summary

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- **Target-driven professional with 13 years of experience; associated with Gauri Telecommunications Pvt. Ltd., Gurugram, INDIA as Asst. Manager Operations (Supply Chain).**
- Gained experience in maintaining a **Cost-Effective Balance** between customer service & organizational cost, analyzing and electing best value for money from couriers and business process improvements
- **Expertise in Supply Chain Management, Sea & Road Freight, Logistic Control, Shipping, Loss/Risk Management, Warehouse Management & Distribution** with experience of leading and managing team
- Drove **Logistics Planning Process** for the region by developing and driving outsourcing strategies, focusing on identification, evaluation, selection, negotiation, and management of world-class supply-chain system
- Successfully monitored reports including **GIT Report, Purchase Plan Report & Stock Report** and trackers like **L/C Tracker, Vendors Claim Tracker, Demurrage / Detention Tracker, Insurance Claim Tracker** and **PR to PO Tracker** and shared feedback for the same
- Experience in **ERP (SAP ECC 6.0), Database (ORACLE 11.2.0.3.0 - Release), Data Analysis Tool (Business Objects 5i), Productivity Software (MS-Office 2013), E-commerce, DBMS, C++ Programming, IT Applications** with strong communication & interpersonal skills and by being self-encouraged, quick learner and team player

|| Core Competencies

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~ Supplier and Category Management	~ Continuous Process Improvement	~ Inventory / Risk Management
~ Sea Freight	~ Bill of Material (BOM)	~ Purchase & Vendor Management
~ Warehouse Management	~ Logistics Strategy	~ Less than Truckload (LTL)

|| Organizational Experience

|||||||

Since Oct 20 – Mar 25 with Gauri Telecommunications Pvt. Ltd., Gurugram, INDIA as Asst. Manager Operations.

Growth Path:

October 2020 – March 2025:

As Asst. Manager (Supply Chain) Operations (Team – 4 to 6)

Key Result Areas:

- As a Asst. Manager Operations, involving in importing and installing equipment from other countries into India, to ensure smooth operations.
- Involving Vendor Management **Coordinating with international suppliers** and manufacturers to ensure timely delivery of antenna equipment and Negotiate terms, pricing, and contracts.
- **Collaborating with customs agents to expedite the customs clearance process.**
- Maintaining accurate records of inventory levels, monitoring stock levels of antenna equipment, and new stock orders as needed to meet installation demands.
- Arranging and **supervising the transportation of antenna equipments from the port of entry** to the installation sites by selecting appropriate carriers and managing shipping schedules.
- **Managing storage facilities** for antenna equipments like proper handling, and storing at proper location for easy access.
- Collaborating with the installation team to schedule and coordinating the deployment of antenna equipment at various sites across India.
- **Monitoring and Tracking the movement of antenna equipment** in real-time using RFID or GPS technology.
- **Minimizing the Company cost** associated with transportation, warehousing, and inventory management.
- **Regularly updating with Indian regulatory requirements** related to telecom equipment and ensuring that all imports and installations are compliant.
- **Identifying and addressing potential risks and disruptions in the supply chain, such as customs delays,** transportation issues, or damage to equipment.
- **Maintaining accurate records of all logistics-related documents,** including invoices, bills of lading, packing lists, and customs paperwork.
- Communicating the status of shipments and installation projects, including both internal teams and external partners.

- Generating regular reports on logistics performance, including key performance indicators (KPIs) related to cost, delivery times, and inventory levels.
- Resolving any logistics-related issues while import and installation process.
- Providing training and guidance to our logistics team members to ensure they are well-equipped to handle their responsibilities effectively.
- Seeking opportunities for process improvement in the logistics and supply chain operations to enhance efficiency and reduce costs.

Since Dec'18 – May 2020 with Hearing Solutions Pvt. Ltd., (Medical), Hyderabad, INDIA as Operations Manager

Growth Path:

Dec'18 – May 2020: *As Operations Manager (Team – 4 to 6)*

Key Result Areas:

- Managing Operational needs of 40+ Clinics across Telangana, AP, Tamilnadu & West Bengal.
- **Leading Order to Delivery Complete Cycle.**
- **Spearheading Vendor Management (Vendor Creation, Comparisons, Negotiations, Payments, Discrepancies & Solutions)**
- Reviewing Monthly budget of Marketing, Infra & Facility and Procurement at Operational Point of view.
- Coordination with Marketing, Facility & Sales department.

Since May'16–May'18 with Alghanim International Electronics (Retail), X-Cite, Riyadh, KSA as Sr. Purchase Officer

Growth Path:

May'17 – May'18:

As Sr. Purchase Officer (Team – 8 to 10)

May'16 – Apr'17:

Purchase Officer & Export-Import Specialist.

Key Result Areas:

Sr. Purchase Officer

- Spearheading Local Purchase Team to place order for the available brands like Samsung, LG, Philips, and so on while leading International Purchase Team to order Wansa Brand, manufactured at various places in the world like China, Italy, UK and so on; managing Order to Receipt Complete Cycle
- **Choosing the right Mode of Shipment like FOB, CNF, EXW & DDP and inspecting L/C and BG terms & clauses, coordinating with Freight Forwarding (FFA) & Custom Clearing Agents (CCA) in case of any escalation and validating draft copies of Shipping Documents provided by vendors**
- Reviewing SOA provided by FFA & CCA on a monthly basis for payment, interacting with insurance agents for assured goods & short/ damage claim, supervising the distribution & replenishment, conducting training sessions for subordinates, contributing in new staff recruitment and facilitating customer delivery and resolving issues

As Purchase Officer

- Performed as Article Level Supplier Cost Comparison, created PR based RFQ and shared with vendor to get PI to proceed with Purchase Order Creation in SAP, modified & amended PO in SAP, validated Vendor Invoice with creation of inbound deliveries and sorted the discrepancies between Invoice V/s GRN Value.
- Followed up for commercial documents and New Vendor Creation, negotiated for payment terms with new and existing vendors, drafted monthly & seasonal Forecast Purchase Plan Report (PPR) & Shipment ETA at W/H based on historical data and Demand Planners Support
- Interacted with vendors on LSD, established L/C and BG, provided amendment & extension through beneficiary & consignee details to issuing banks, maintained the record of any vendor deduction like Rebate, Marketing Support & Dented Support while creating new L/C.
- Analyzed Moving Average Price (MAP) for Aging / Supplier Returns, prepared Return Purchase Orders (RPO) and shared auto generated Debit Notes after PGI and resolved Vendor Payment Discrepancies through continuous follow-up for Credit Notes or Revised Invoices

As Export-Import Specialist (IMPORT OPERATIONS)

- Compared cost, negotiated & provided approval on spot freight rates, gave shipping instruction to forwarders by sharing complete shipper details, followed up with shipper to ship the goods as per agreed delivery date for on time delivery, validated product HS CODES & estimated Custom Duty & Shipment Freight Cost for Product Management Team (SALES TEAM).
- Inspected Draft Shipping Documents, shared by supplier for feedback, notified Shipment ATA through original documents follow-up, observed original document arrival notice from bank & gave payment approval by accepting minor discrepancy, insured goods, handed original documents for clearance process with customs & tracked clearance status

- Checked **Duty Payment Percentage in Custom Import Declaration**, HS CODE, FOB Value & passed request to finance team for payment, monitored new compliances of customs from time to time, tracked & closed **Liabe Open Guarantees with customs by fulfilling Customs Compliances** and validated end-to-end freight invoices & created **shipment cost in SAP System to proceed with GRN by W/H**
- Provided instruction to W/H team about **receiving condition of the damaged product based on level of damage**, interacted with forwarding agent for insurance supporting documents like PNC and Shipment Arrival Notice to **raise the claim against short & damage**; notified Shipper for the same, demurrage / detention and claimed accordingly.
- Participated in **Yearly Inventory Reconciliation Excess & Short issues**, prepared **Goods in Transit (GIT) Report with SAP**, maintained **Demurrage & Detention Tracker**,

As Export-Import Specialist (EXPORT OPERATIONS)

- **Drafted PI based on RFQ shared by buyer and negotiated LSD and L/C validity, followed up with PO and reviewed unit price and LSD were in line with PI.**
- Chased for **L/C**, validated clauses of draft, gave confirmation for L/C establishment, and tracked L/C Swift Copy from buyer, coordinated with planning & production team to **finish the production before target LSD date**, communicated with forwarder for **shipping order and vessel space**.
- **Monitored & arrangement for Inspection for finished goods** with authorized inspection entities for issuing **Certificate of Conformity (COC)**, interacted with warehouse team to **ship the goods properly & generated container wise loading details**, **shipped documents preparation as per L/C clauses** and shared with **consignee to check & validate.**
- **Revised the documents as per consignee request, submitted all original hard copy documents to beneficiary bank and followed up for AWB no. of original couriered documents** and shared AWB No. with buyer to track.

Highlights:

- **Successfully carried out survey for level of damage (product damage / carton damage) that resulted in 3% of inventory damage**, summarized and presented the same to management, collated all related documents and settled the claim with Insurance company
- **Cost savings through the initiation of continuous improvement metrics and processes for expedited Less-than-Truckload (LTL) network**
- Fully reshaped supply chain strategy resulting in an improvement of the service provided to customers in a very strong growth environment
- Decreased transit time with innovative transportation solutions for finished product distribution; attained best-in-class product transit times through the acquisition and integration of solutions and reduced transportation time
- Developed and implemented new supplier strategy for manufacturing plants, increased levels of local materials with reduced product cost
- **Introduced replenishment system and forecasting techniques that helped improve order fulfillment rate and minimize inventory**
- **Modified supply chain system and made it economical and customer friendly; reduced transportation cost in order execution and less work**

Apr'11 – Feb'16 with Al Majal Al Arabi Group (Construction), Riyadh, KSA as Purchase Officer

Growth Path:

Apr'11 – Apr'12: Warehouse Associate
May'12 – Feb'16: Purchase Officer

Highlights:

- Received **Material/Service Request (MSR)** from various project sites, inspected the type of **materials & quality with Bill of Quantity (BOQ)**, searched for new potential Suppliers/Vendors at marketplace, maintained and updated suppliers/vendors database in SAP ERP System with separate record of approved or non-approved potential vendor

IT Skills

|||||||

- **ERP:** SAP ECC 6.0
- **Database:** ORACLE 11.2.0.3.0 - Release
- **Data Analysis Tool:** Business Objects 5i
- **Productivity Software:** MS-Office 2013

Education

|||||||

- Master of Computer Applications from Osmania University (SICS), Hyderabad in 2008 with 73%
- Bachelor of Science (Computer Science) from Osmania University (SNBDC), Hyderabad in 2005 with 72%

Personal Details

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Languages Known: English, Arabic, Hindi, Telugu, Urdu and Bengali
Address: 12-11-525/1, Boudhanagar, Warasiguda, and Secunderabad - 500061

Doc Ref: GTC/HYD/EXP/2030-01-25.

Date: 01-March-2025.

Experience Certificate

This is to certify that **Mr. MOHAMMAD AYAZ AHMED** was employed with **GAURI TELECOMMUNICATIONS PRIVATE LTD.**, as an **Assistant Operations Manager** from 15-October-2020 to 01-March-2025

During his tenure with us, he was responsible for assisting in supply chain operations, coordinating with vendors, optimizing inventory management, and ensuring smooth logistics processes. He demonstrated excellent analytical skills, problem-solving abilities, and a commitment to efficiency and cost control.

We wish him success in his future endeavors.

For Gauri Telecommunications Private Limited

Authorized Signatory

Corporate Office

GAURI TELECOMMUNICATIONS PVT. LTD
8-9, Centrum Plaza, Ground Floor, Golf Course
Road Sector-53, Gurugram 122001, Haryana (INDIA)
Tel.: +91 1244960283
E-mail: info@gauritelecom.com

Regd. Office

GAURI TELECOMMUNICATIONS PVT. LTD
PNB-164, The Pinnacle, DLF City, Phase-V,
Sector 43, Golf Course Road Gurugram 122009,
Haryana (INDIA) CIN No.: U32204HR2007PTC037369

SC/HR/Hyd/00137

01-06-2020

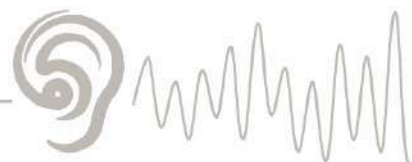
Service Certificate

This is to certify that **Mr. MOHAMMED AYAZ AHMED** was employed with us from **10-12-2018** till **15-05-2020**. His designation at the time of leaving the company was **OPERATIONS MANAGER**.

During his tenure of service, he has worked with full integrity and honesty. He will be acknowledged by the organisation for his good performance.

We wish him success in his future endeavours.

For Hearing Solutions Private Ltd





29-May-18

2018/05/29

شهادة خدمة
Service Certificate

Alghanim International Electronics certifies that the below mentioned employee was working at the company:

تشهد شركة الغانم الدولية للإلكترونيات بأن المذكور بياناته كان يعمل لدى الشركة :

Emp. No. : 37307
Name : Ayaz Ahmed Mohammad
Nationality : Indian
ID. No. : 2298131166
Passport No. : M0511771
Position : Sr. Purchasing Officer
Date of Hire : 01-05-2016.
End of Contract : 31-05-2018

الرقم الوظيفي : 37307
الاسم : اياز احمد محمد
الجنسية : هندي
رقم اقامة : 2298131166
رقم الجواز : M0511771
رقم الوظيفي : مسؤول مشتريات الاول
تاريخ التعيين : 2016-05-01م
اخر يوم عمل : 2018-05-31م

This certification is issued based on his request without any responsibility to the Company. And we do not have any abjection with this employee.

وقد أعطيت هذه الشهادة للمذكور أعلاه بناء على طلبه دون أدنى مسئولية على الشركة. علما بأنه خالي الطرف من أي التزامات للشركة.

مع فائق التحية
Best Regards

الغانم الدولية للإلكترونيات
C.R: 1010410143
هرفة تجارية: 67733
Alghanim International Electronics

الغانم الدولية للإلكترونيات



Branch Kutayba Yusuf Alghanim & Partners For Trading Co. (SPC) L.L.C

هاتف 966 11 253 1800

فاكس 966 11 253 1849

www.alghanim.com

رأس المال 14,000,000 ر.س

رقم السجل التجاري 1010410143

رقم هرفة التجارة 101000067733

رأس المال

رقم السجل التجاري

رقم هرفة التجارة

ص.ب 305149

الرياض 11361

المملكة العربية السعودية



08-Apr-18

Ayaz Mohammad
PF No. 37307
Retail Purchasing - Xcite SA`

Dear Ayaz Mohammad,

I am pleased to inform you that you have been promoted to the position of **Sr Purchase Officer, L4**, and effective **01 March 2018**.

Following this, your monthly **Salary** and **Benefits** effective from your date of promotion, would be:

Basic Salary	SAR 4373
Transportation Allowance	SAR 1093
House Rent Allowance	SAR 437
Bonus Entitlement	As Per Company Policy
Group Medical Plan*	As Per Company Policy
Annual Air Ticket Entitlement*	Self - (Per Year)

*As per the company policy governing these benefits.

All other terms of your employment remain unchanged.

I look forward to prosperous times ahead and wish you every success in your future with Alghanim Industries.

Yours sincerely,

Cedric Gonnet
Sr. General Manager
X-cite – KSA



Osmania University



Faculty of Science

H. M. Munn

Roll No. 22103-2030

This is to certify that Md. Ayaz Ahmed

son / daughter of Ibrahim Shareef

has been admitted to the Degree of

Bachelor of Science

(Medium English)

of this University, having been declared to have passed in,

Part - I

English

Year

April 2004

Division

First

Second Language(Hindi)

"

Part - II (Optionals): Theory

Year

Practical

1. Mathematics April 2005

2. Physics "

3. Comp. Science "

April 2005

"

First

Given under the seal of the University.

BP0607200405

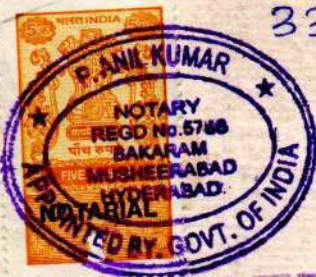
Hyderabad

Dated 2 AUG 2006

H. M. Munn

Vice-Chancellor

80968/236
SIO



3338579

ATTESTED

P. ANIL KUMAR

B.Sc., B.L.

ADVOCATE & NOTARY

1-7-181, Bakaram,

MUSHEERABAD, HYDERABAD.A.P.

Entered in Notarial Register or

Page No. 79 Serial No. 3681

Asampathkumar

27/9/2010

A. SAMPATH KUMAR

B.Com, LL.B

ADVOCATE NOTARY

BHONGIR TOWN

Appointed by the Government

BHONGIR TOWN, NALGONDA Dt. (A.P.) INDIA

29 SEP 2010

بصافق سندھارۃ الدلۃ السعودیۃ
القصدۃ القصدۃ
المنظم والنوایح دون الصلاوۃ
المرفقہ : ۱۲ مکتہ ۱۸۲۸



وزارة التعليم
Ministry of Education

بصافق الملحق الثقافي السعودي في الهند على
صحة ختم وتوقيع وزارة الموارد البشرية الهندية
دون اي مسؤولية تتعلق بالمحتوى.

16-15352

11-09-2010

بند العزیز محمد الودی

"AUTHENTICATED"
(N.V. RAMANA REDDY)
Special Secretary to Govt. (Protocol)
General Administration Dept.
A.P. Secretariat,
HYDERABAD - INDIA.
Dated 29-09-2010
C.No. 12964/NRI/2010

01793



عبدان فريخ الشمري

25 JUL 2010

..... दिनांक
..... 8059 Date 25.10.2010
य सरकार के सचिव / अपर सचिव / उ
सचिव / अपर सचिव / सहायक सचिव / अनुभाग
अधिकारी के हस्ताक्षर स्थापित किये जाते हैं।
The Signature of Secretary / Additional
Secretary / Deputy Secretary / Under
Secretary / Asst. Secretary / Section
Officer of State Government

189787 दिनांक
Date
य सरकार के सचिव / अपर सचिव / उ
सचिव / अपर सचिव / सहायक सचिव / अनुभाग
अधिकारी के हस्ताक्षर स्थापित किये जाते हैं
The Signature of Secretary / Additional
Secretary / Deputy Secretary / Under
Secretary / Asst. Secretary / Section
Officer of State Government Attested

Degree Prepared, Verified & Compared by

Caliographer / D.E.O.	Section Incharge	Controller of Examinations



(पुष्पा रंजन)
PUSHPA RANJAN
अभिमान अधिकारी / अभिमान
Section Officer / Abhimana
वि.पी.ए. ब्रांच, पी.ए.ए. ब्रांच
विभाग नया दिल्ली, नई दिल्ली
Ministry of External Affairs
New Delhi

S.No. 019245

डी.वी.एन. राव/D.V.N. RAO
अपर सचिव / Under Secretary
विभाग नया दिल्ली, नई दिल्ली
M.E.A. Branch Secretariat
हैदराबाद/Hyderabad.



3338579

Osmania University



Faculty of Informatics

Roll No. 01106015

This is to certify that Md Ayaz Ahmed

Son / daughter of Ibrahim Phareef

has been admitted to the Degree of

Master of Computer Applications

of this University, having passed the qualifying Examination

held in May 2008, in the First Division

Given under the seal of the University

MC40904280024



Hyderabad

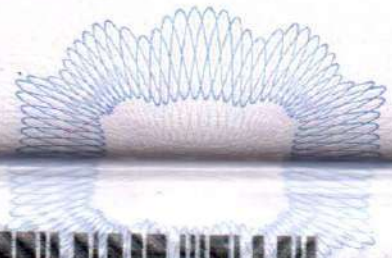
Dated 06 MAY 2009



T. Tirupath Rao

Vice-Chancellor

P<INDMOHAMMAD<<AYAZ<AHMED<<<<<<<<<<<<<<<<<<<
Y3431762<0IND8505202M34060501076594346524<80



Y3431762

पिता / कानूनी अभिभावक का नाम / Name of Father / Legal Guardian

IBRAHIM SHAREEF

माता का नाम / Name of Mother

SHAMEEM SULTANA

पति या पत्नी का नाम / Name of Spouse

NABEELA AHMED

पता / Address

1-3-333, PAHADI NAGAR**BHONGIR, YADADRI BHONGIR****PIN: 508116, TELANGANA, INDIA**

पुराने पासपोर्ट का न. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue

M0511771 24/08/2014 RIYADH

फाइल न. / File No.

HY1076594346524