

# Ankit Sharma

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🚩 INDIAN    🗳 UNMARRIED    💼 linkedin    ⚙ IMMEDIATE JOINER



## PROFILE

Highly motivated and skilled logistics professional with a proven track record in managing Global Logistics operations and International Trade. **Holding a Masters in Logistics & Supply Chain Management from Manipal University (MAHE)-Dubai**, I specialize in utilizing MIRSAL II and Dubai Trade platforms to streamline import/export shipment processes and ensure seamless operations. Recognized for driving high productivity, achieving organizational goals, and delivering measurable business value. Enthusiastically seeking new opportunities to apply my skills, drive operational excellence, and contribute to the success of organizations.

## PROFESSIONAL EXPERIENCE

### JOINT LINE SHIPPING AND FORWARDING LLC

08/2023 – present | Dubai, UAE

Logistics Coordinator

- **End-to-End Operations:** Proficient in managing **OCEAN, coastal, and land logistics**, ensuring seamless operations across diverse geographies.
- **Customs Clearance Import & Export:**
  - Expert in managing **Dubai Customs** processes, including **Import, Export, Transit, and Free zone clearances, NOC clearance, Costal clearance, Reverse transit etc.**
  - Proficient in using **E-MIRSAL 2** for customs clearance with Dubai Customs.
  - Experienced in handling **Industrial Exemption Cargo, Free Trade Agreements, Personal Effects** shipments.
  - Managed customs exit/entry claims, deposit clearances etc.
- **Break Bulk & RO-RO Shipments:** Skilled in managing oversized and heavy cargo, ensuring compliance and timely execution.
- **Cross-Trade Logistics:** Experienced in handling cross-trade shipments, managing logistics between multiple countries efficiently.
- **Freight Management:** Expertise in booking freight with airlines, shipping lines, and agents for LCL, FCL, and air shipments, ensuring cost efficiency and on-time delivery.
- **Rate Negotiation:** Negotiated competitive quotations from international sources for cost-effective solutions, securing optimal rates and aligning service value with client budget goals to achieve an increase in profit margins
- **Specialized Documentation:** Adept at managing permits, including **MOFAIC permits** for/to Iran, and preparing **Dubai COO (Certificate of Origin)** documentation with strong knowledge of **INCOTERMS** for international trade compliance.
- **Warehousing & 3PL Solutions:** Proficient in arranging **3PL facilities** and warehouses to deliver optimized storage and distribution services tailored to client needs.
- **Shipment Tracking:** Monitored shipments and regularly updated customers on cargo status, ensuring transparency and trust.
- **Vendor Management:** transportation for container placement, cross-stuffing, and on-time deliveries.
- **Client-Centric Operations:** Delivered customized logistics solutions, ensuring timely clearance, transport, and delivery to meet client deadlines.
- **Communication & Coordination:** Maintained seamless communication with suppliers, carriers, and customers, providing timely updates on shipping schedules.

### OM LOGISTICS LIMITED

11/2017 – 01/2023 | Pune, India

Senior Logistics Coordinator

- Coordinated vendor negotiations and transportation arrangements to meet customer demands, increasing on-time deliveries.
- Directed daily shipments from first mile to last mile, achieving on-time delivery rate and improving overall customer satisfaction.
- Implemented vendor management strategies, negotiating with suppliers and optimizing transportation logistics to meet customer demands, reducing operational costs.

- Managed and maintained comprehensive MIS, SLR, failure report, and inventory reports for weekly and monthly reviews, providing crucial data insights that contributed to overall business growth.
- Orchestrated daily shipments from beginning to end, ensuring on-time delivery and exceeding client expectations, resulting in an increase in customer satisfaction ratings.

## **CERTIFICATES**

- **Operations Management: Organization and Analysis (Coursera)** — *University of Illinois* •
- **Demand Analytics (Coursera)** — *Authorized by Rutgers the State University of New Jersey.* •
- **Supply Chain Analytics Essentials (Coursera)** — *Authorized by Rutgers the State University of New Jersey.* •
- **Inventory Analytics (Coursera)** — *Authorized by Rutgers the State University of New Jersey.*

## **SKILLS**

### **Analytics & Reporting**

- MIS, SLR, and Inventory Reporting
- Operations Performance Tracking.
- key performance indicators (KPI Monitoring).

### **Technical Skills**

- Microsoft Excel, word
- Outlook & office 365
- Logistics Tools & Platforms.
- Customs Systems Expertise.
- Powerpoint

### **Tools Used**

- Dubai Trade
- MOFA
- Dubai Chamber
- Shipping Line Portals
- Flair
- Oracle
- Salesforce

## **EDUCATION**

### **Executive MBA in Logistics & supply chain management**

Manipal Academy of Higher Education(MAHE)  
8.70 GPA

Dubai, UAE

### **Master of Business Administration (International Business)**

Dr. A. P. J. Abdul Kalam Technical University

Lucknow, India

## **LANGUAGES**

English , Hindi and Punjabi

## **DECLARATION**

I hereby declare that the above-mentioned information is true to the best of my knowledge and belief. I take full responsibility for the accuracy of the details provided.