

# ABOUT ME

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PRUTHVIRAJ VISHWANATH CHORGE

PRICING, CUSTOMER SERVICE AND SALES

8850394518

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# CONTACT

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Organized and dependable candidate successful at managing multiple priorities with a positive Willingness to take on added responsibilities to meet team goals. Detail-oriented team player with organizational skills. Ability to handle multiple projects simultaneously with a high degree of accuracy. Motivated outside sales professional experienced in both technical and non-technical, fast-paced environments. Relationship building and closing expert. Talented Sales Assistant bringing enthusiasm to learn new skills with retail sales. Focused on maximizing business success by capitalizing on sales opportunities. To seek and maintain full-time position that offers professional challenges utilizing excellent time management and problem-solving skills.

## Skills :

Excellent Communication

Critical Thinking

Active Listening

Attention to Detail

Analytical and Critical Thinking

Teambuilding

Self-Motivated

Problem-Solving

Multitasking Abilities

## Work History

1 ) Sales Executive LCL SEA IMPORTS

## Team Cargo Consolidation PVT LTD

Listened to customer needs and desires to identify and recommend optimal products.

Developed and implemented account management plans to establish customer satisfaction.

Developed sales strategy based on research of consumer buying trends and market conditions.

Negotiated and closed profitable sales contracts with new and existing customers to increase sales volume and retention.

Achieved sales goals and service targets by cultivating and securing new customer relationships.

Analyzed past sales data and team performance to develop realistic sales goals.

Monitored and adjusted pricing based on market trends and customer feedback to attract more customers and increase sales.

Coordinated with internal teams to enable timely ordering, shipping and receipt of goods.

## 2 ) Currently in Team Leader Logistics ( Asst sales Manager )

Supported the Sales Manager in developing and executing sales strategies to exceed revenue targets.

Conducted regular market analysis to identify new business opportunities and customer needs.

## Other experiences:

Gym Trainer and Relation Maintaining Executive

UFO GYM

Trained in health, strength and recovery techniques.

Evaluated members fitness levels and health conditions to build exercise programs

Demonstrated usage of equipment and machines to safely execute exercise program

Modified specific exercises to accommodate various skill levels for class members

Educational qualifications :

Bachelor of Arts: TY

Pune University Pune

MBA in Supply chain Pursuing