



VISHAL MAHAJAN

SUPPLY CHAIN EXECUTIVE



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ABOUT ME

A results-driven Supply Chain & Operations Specialist, I bring extensive expertise in optimizing business processes, budget management, and sales forecasting. With a proven track record in document verification for international trade, logistics handling, and inventory control, I excel in leveraging technology for operational efficiency. Eager to join your team as a Supply Chain Manager to foster continuous improvement and achieve exceptional results.

LINK

LinkedIn:

linkedin.com/in/vishal-mahajan-a7b3317a

LANGUAGES

ENGLISH



HINDI



GERMAN



MARATHI



COURSES

SAPMM CONSULTANT

PRESENT

SIX SIGMA GREEN BELT

PRESENT

LOGISTICS AND SUPPLY CHAIN

PRESENT

WORK EXPERIENCE

LALS (RETAIL)

Dubai

Sep 2023 - Present

Supply Chain Executive

- Drive end-to-end supply chain excellence, encompassing procurement, logistics, inventory management, and demand forecasting.
- Optimize procurement strategies to secure high-quality materials and services, aligning with industry standards.
- Forecast procurement needs based on organizational demand and supply chain data
- Negotiate terms, pricing, and contracts with vendors to secure favorable agreements.
- Lead logistics operations for seamless transportation and distribution, maximizing cost efficiency and delivery timelines.
- Identify and implement cost-saving initiatives to enhance supply chain performance and operational efficiency.
- Collaborate with Key Account Manager to align long-term operational strategies in Merchandising and Promotions, serving as the primary liaison with Warehouse for stock management.
- Mentor and develop Warehouse Supervisors and staff, enhancing skill sets and the overall customer experience through effective training and performance KPIs.
- Analyze and monitor key performance metrics to ensure timely and efficient execution of daily operations.
- Formulate growth strategies for brands through Secondary Sales while implementing process improvements to optimize output and reduce costs.
- Achieved a remarkable 90% increase in productivity and efficiency by implementing lean principles and workflow optimizations.
- Streamlined order fulfillment processes in collaboration with cross-functional teams, cutting lead times by an impressive 4 days.
- Expert in supply chain management software, ERP systems, and advanced data analysis tools.

Logistics Coordinator

- Managed global import/export operations across 7 countries, ensuring compliance with international trade regulations and achieving a remarkable 98% on-time shipment clearance rate.
- Negotiated contracts with freight forwarders and customs brokers, successfully reducing transportation and clearance costs by 15% annually.
- Oversaw preparation of shipping documents, improving accuracy by 20% and significantly minimizing clearance delays.

EMIRATES LOGISTICS LLC.

Dubai

Dec 2021 - Aug 2023

BLOCK CHAIN IN SCM PRESENT

DATA ANALYST PRESENT

POWERBI PRESENT

PERSONAL DETAILS

Date of birth
29 Mar 1993

Nationality
Indian

Visa status
Residence Visa

Marital status
Married

SUPREME
AUTOSHELL INDIA
PVT LTD.
India
May 2018 - Jul 2019

DRIVING LICENSE

Driving license category
UAE Issued

EDUCATION

CHETANA'S
INSTITUTE OF
MANAGEMENT AND
RESEARCH
India
2021

SAVITRIBAI PHULE
PUNE UNIVERSITY
India
2018

- Reduced transit times for international shipments by 25% through strategic routing and carrier selection.
- Enhanced export compliance processes, achieving 100% adherence to regulatory requirements, including Incoterms and customs tariffs.
- Monitored inventory levels and shipment schedules, leading to a 15% reduction in stockouts and a 20% improvement in fulfillment rates.
- Resolved customs and shipping issues, maintaining an impressive customer satisfaction rate of 97% for import/export services.
- Streamlined cross-border logistics workflows, cutting administrative processing times by 30% through automation and process enhancements.
- Implemented cost-effective container consolidation solutions, resulting in 10% savings on international freight expenses.

Supply Chain & Logistics Engineer

- Spearheaded supply chain and operations planning processes to drive value through analysis, optimization, and continuous improvement initiatives.
- Leveraged logistics modeling techniques to enhance operational processes, facility design, and network optimization.
- Designed and implemented logistics metrics, internal analysis tools, and key performance indicators to elevate business unit performance.
- Collaborated with clients to develop logistic strategies and conceptual designs, resulting in optimized internal and external flow.

SKILLS

SUPPLY CHAIN ANALYSIS

LOGISTICS COORDINATION

SUPPLIER RELATIONSHIP MANAGEMENT

WAREHOUSE OPTIMIZATION

INVENTORY MANAGEMENT

PROCUREMENT STRATEGIES

DEMAND FORECASTING

SUPPLY CHAIN SUSTAINABILITY

