






PERSONAL


 **Name**
FATHIMATH NIHA


 **Address**
DUBAI, UAE
DUBAI

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 **Email**
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 **Date of birth**
24-02-2003

 **Nationality**
INDIAN

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LANGUAGES

ENGLISH ★ ★ ★ ★

HINDI ★ ★ ★ ★

MALAYALAM ★ ★ ★ ★

FATHIMATH NIHA

LOGISTICS SPECIALIST

Bachelor of Business administration with Aviation and Logistics with one year of experience in logistics and freight forwarding. Skilled in supply chain management, operational coordination, and customer service. Proven ability to optimise processes, meet deadlines, and deliver exceptional results in dynamic environments.



EDUCATION AND QUALIFICATIONS



BBA AVIATION AND LOGISTICS

Yenepoya Institute of art, science, commerce and management, MANGALORE



WORK EXPERIENCE



Logistics Coordinator

DHL global forwarding, MUSCAT, OMAN

- DHL providing air and ocean freight forwarding services
- Plans and undertakes major logistics projects
- A firm that specializes in arranging the logistics for international shipments
- Cargo space on ships and airplanes to preparing the necessary documentation for customs clearance



Sales Executive

Hastenway Shipping LLC, DUBAI, UAE

- Identified and pursued new business opportunities in the import/export logistics sector to achieve sales targets
- Oversee negotiations and close high-value deals to maximise profitability
- Analysed market trends and competitor activities to develop effective sales strategies
- Collaborated with operations teams to ensure smooth shipment handling and on-time delivery



SKILLS

Team Collaboration & Leadership.

Project Management.

Networking and Relationship Building.

Sales Strategy & Planning.

Time Management & Prioritization.

Customer service.