



MERWIN WILLS W

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CAREER OBJECTIVE:

I am looking for the position of Technical Sales Engineer where I can use my strong analytical and technical skills to contribute to the success of the organization.

EXPERIENCE:

28.04.2023 – 15.09.2024

ROLE: TECHNICAL SALES ENGINEER.
ROBERTSON THERMOVENTFZE, Dubai, UAE.

11.03.2022 – 21.04.2023

ROLE: MECHANICAL ENGINEER.
KROMBERG & SCHUBERT COMPANY, Fujairah, UAE.

10.01.2021–17.02.2022

ROLE: MECHANICAL TECHNICIAN
SHENBAGAM AIR CONDITIONERS, Nagercoil, India.

KEY RESPONSIBILITY:

- ✓ Managed customer inquiries and orders, ensuring timely processing and delivery.
- ✓ Developed and maintained a customer database, enhancing communication and follow-up efficiency.
- ✓ Reviewed CAD drawings and designed products to suit project requirements.
- ✓ Designed smoke ventilation systems according to UAE Unified Codes Chapter-10.
- ✓ Presenting the technical specifications details of the products clearly to our clients and contractors
- ✓ Followed up on tender projects and on-going projects through consultants and contractors.
- ✓ Designing pipe sizes for CHW (Chilled Water), CWS (Cold Water Supply), and HWS (Hot Water Supply) systems according to DIN 1988.
- ✓ Estimated the Bill of Quantities (BOQ) for various projects using design software and manual calculations.
- ✓ Coordinated with site engineers and provided site coordination for installation guidelines.
- ✓ Conducted mock-ups on-site as per customer requirements.

PERSONAL DETAILS:

Date of birth : 18/05/1999

Marital status : Single

Nationality : Indian

Religion : Christian

Gender : Male

Passport No : U8820590

Passport issue: 10.03.2021

Passport expiry: 09.03.2031

Place of issue : Madurai.

Visa Status : Visit Visa

Visa Expiry : Dec 20th 2024.

EDUCATION:

DMI ENGINEERING COLLEGE, (Anna University), Aralvaimozhli, KK.Dist.
2018-2021
BE in Mechanical Engineering
7.78CGPA, First Class

GOVERNMENT POLYTECHNIC COLLEGE, (State Board of Technical Education) Konam, Nagercoil.
2015-2018
Diploma in Mechanical Engineering
80.56%, First Class with Distinction

ST. FRANCIS ASSISI MATRICULATION SCHOOL, (State Board) Thittuvilai, Boothapandy, KK. Dist.
2014-2015
State Board of Education, 10th
92%, First Class.

CERTIFICATION:

Toyota Implant Training
Free Zone Industrial Operation Awareness

SOFTWARE SKILLS:

- ✓ AutoCAD
- ✓ Tekla Detailer (Structural Design)
- ✓ SAP Business Software
- ✓ Pipe Designing Software (Pipe Sizing)
- ✓ MS Office, Word, Excel& PowerPoint.
- ✓ Outlook Email

DRIVING LICENSE:

- ✓ India license No –TN74 2017 0009905
- ✓ UAE license No –4750947

SKILLS:

- ✓ Product demonstration
- ✓ Project Co-ordination
- ✓ Design Calculation (ventilation system)
- ✓ Customer Relationship Management(CRM)
- ✓ Consultant Approach
- ✓ Preparing Technical Documents & Proposal
- ✓ Technical Clarification
- ✓ Problem Solving
- ✓ Work Under Pressure
- ✓ Preparing Estimation BOQ & Costing
- ✓ Site Co-ordination

LANGUAGES:

- ✓ English
- ✓ Hindi
- ✓ Tamil
- ✓ Malayalam

DECLARATION:

I hereby declare that the above furnished details are true and correct to the best of my knowledge.