



Atliq hardware

FILTERS

market	All
region	All

P & L by Fiscal Years Report

All values are in USD

Fisacal Years				
Row Labels	2019	2020	2021	2021 vs2020
N & S				
NetSales	30.0 M	51.4 M	94.7 M	84.4%
COGS	17.8 M	32.5 M	59.9 M	84.7%
GrossMargin	12.2 M	18.9 M	34.8 M	83.8%
GM%	40.73%	36.83%	36.72%	-0.3%
P & A				
NetSales	40.1 M	105.2 M	338.4 M	221.5%
COGS	23.3 M	65.9 M	215.2 M	226.7%
GrossMargin	16.8 M	39.4 M	123.2 M	212.8%
GM%	41.92%	37.43%	36.42%	-2.7%
PC				
NetSales	17.4 M	40.1 M	165.8 M	313.7%
COGS	10.2 M	25.1 M	105.6 M	321.4%
GrossMargin	7.2 M	15.0 M	60.2 M	300.9%
GM%	41.49%	37.45%	36.29%	-3.1%



Atliq hardwares

FILTERS

FY	2019
division	All
market	All
region	All

P & L Months By Fiscal Months report

All values are in USD

Note- Do not Modify the Pivot Table

Quarters													
	Q1			Q2			Q3			Q4			Grand Total
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
NetSales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M	6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
COGS	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M	3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
GrossMargin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M	2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

FILTERS

FY	2020
division	All
market	All
region	All

P & L Months By Fiscal Months report

All values are in USD

Note- Do not Modify the Pivot Table

Values	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
NetSales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M	15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M	9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
GrossMargin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M	6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

FY	2021
division	All
market	All
region	All

P & L Months By Fiscal Months report

All values are in USD

Note- Do not Modify the Pivot Table

Quarters													
	Q1			Q2		Q3				Q4			Grand Total
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
NetSales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M	41.8 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
COGS	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M	26.5 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M
GrossMargin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M	15.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%



Atliq Hardwares

P & L for Market Reports

All values are in USD

FY	2021
sub_zone	All
region	All

Row Labels	NetSales	COGS	GrossMargin	GM%
Australia	21.0 M	14.1 M	6.9 M	32.9%
Austria	2.8 M	2.0 M	0.9 M	30.1%
Bangladesh	7.0 M	4.5 M	2.4 M	34.5%
Canada	35.1 M	21.7 M	13.4 M	38.2%
China	22.9 M	13.5 M	9.4 M	41.1%
France	25.9 M	14.7 M	11.2 M	43.2%
Germany	12.0 M	8.9 M	3.1 M	26.2%
India	161.3 M	109.7 M	51.6 M	32.0%
Indonesia	18.4 M	11.3 M	7.1 M	38.4%
Italy	11.7 M	8.2 M	3.5 M	30.1%
Japan	7.9 M	4.2 M	3.7 M	46.5%
Netherlands	8.0 M	4.6 M	3.4 M	42.0%
Newzealand	11.4 M	5.9 M	5.5 M	48.2%
Norway	13.7 M	9.6 M	4.0 M	29.5%
Pakistan	5.7 M	3.6 M	2.0 M	36.2%
Philippines	31.9 M	19.4 M	12.5 M	39.1%
Poland	5.2 M	3.0 M	2.2 M	42.6%
Portugal	11.8 M	6.8 M	5.0 M	42.1%
South Korea	49.0 M	31.4 M	17.6 M	35.9%
Spain	12.6 M	8.4 M	4.2 M	33.1%
Sweden	1.8 M	1.1 M	0.7 M	40.2%
United Kingdom	34.2 M	18.7 M	15.4 M	45.1%
USA	87.8 M	55.3 M	32.5 M	37.0%
Grand Total	598.9 M	380.7 M	218.2 M	36.4%



Atliq Hardwares

GM% by Quarters (sub_zone)

All values are in USD

FILTERS

FY 2019

GM% Subzone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

FILTERS

FY 2020

GM% by Quarters (sub_zone)

All values are in USD

GM% subzone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.3%	43.0%	42.8%	41.8%	42.82%
India	32.3%	32.1%	32.4%	32.0%	32.21%
NA	39.9%	40.1%	39.1%	39.7%	39.78%
NE	37.6%	37.8%	38.5%	37.7%	37.81%
ROA	38.4%	38.3%	38.8%	37.7%	38.23%
SE	38.5%	37.3%	38.2%	37.8%	37.90%

FILTERS

FY 2021

GM% by Quarters (sub_zone)

All values are in USD

GM% subzone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%	38.3%	38.0%	38.31%
India	32.3%	31.8%	31.9%	32.0%	32.00%
NA	37.1%	37.4%	37.5%	37.4%	37.34%
NE	37.9%	38.7%	38.2%	38.3%	38.29%
ROA	38.5%	38.4%	38.1%	38.1%	38.31%
SE	38.6%	38.3%	38.6%	38.5%	38.50%