₫ EXPORT									
Season Name			H123						
Gen. Category	Sell-In	Distributio	Sell-Out	Sell-Throu	Width	Depth	Sell-In	Distributio	Sell-Ou
MB (35)	1326	34.85%	718	54.15%	96	14	1534	38.36%	616
CLASSIC 5 PKT (6)	746	56.26%	354	47.45%	51	15	858	55.93%	348
511	276	37.00%	176	63.77%	18	15	378	44.06%	194
512	230	30.83%	97	42.17%	17	14	305	35.55%	67
513	59	7.91%	23	38.98%	4	15	39	4.55%	21
65504	118	15.82%	43	36.44%	8	15	126	14.69%	60
Skinny Taper	63	8.44%	15	23.81%	4	16	10	1.15%	6
Fit Total									
M-REDLOOP (5)	196	14.78%	139	70.92%	15	13	211	13.75%	108
513	28	14.29%	20	71.43%	2	14	0	0%	0
511	99	50.51%	71	71.72%	7	14	132	62.56%	70
512	13	6.63%	10	76.92%	1	13	23	10.90%	12
65504	56	28.57%	38	67.86%	5	11	56	26.54%	26
Fit Total									
SHORTS (2)	35	2.64%	11	31.43%	3	12	34	2.22%	18
Shorts	35	100.00%	11	31.43%	3	12	34	100.00%	18
Fit Total									
STYLED DENIM (6)	248	18.70%	141	56.85%	18	14	234	15.25%	53
Regular	12	4.84%	0	0%	1	12	0	0%	0
65504	40	16.13%	27	67.50%	3	13	0	0%	0
513	31	12.50%	10	32.26%	2	16	0	0%	0
511	80	32.26%	62	77.50%	6	13	92	39.32%	26
512	85	34.27%	42	49.41%	6	14	142	60.68%	27
Fit Total									

XX CHINO (5)	101	7.62%	73	72.28%	9	11	129	8.41%	74
Cargo	17	16.84%	11	64.71%	2	9	0	0%	0
502	0	0%	0	0%	0	0	12	9.30%	3
511	46	45.54%	33	71.74%	4	12	36	27.91%	23
512	38	37.62%	29	76.32%	3	13	81	62.79%	48
Fit Total									
M-JOGGER (2)	0	0%	0	0%	0	0	19	1.24%	2
Jogger	0	0%	0	0%	0	0	19	100.00%	2
Fit Total									
M-ICONS (2)	0	0%	0	0%	0	0	49	3.20%	13
Regular	0	0%	0	0%	0	0	49	100.00%	13
Fit Total									
MT (30)	1603	42.13%	987	61.57%	137	12	1418	35.46%	776
M-JACKETS (2)	73	4.55%	31	42.47%	6	12	0	0%	0
Regular	73	100.00%	31	42.47%	6	12	0	0%	0
Fit Total									
M-SWEATERS (2)	39	2.43%	19	48.72%	4	10	0	0%	0
Regular	39	100.00%	19	48.72%	4	10	0	0%	0
Fit Total									
GRAPHICS (2)	341	21.27%	273	80.06%	26	13	493	34.77%	265
Regular	341	100.00%	273	80.06%	26	13	493	100.00%	265
Fit Total									
M-SWEATSHIRTS (2)	119	7.42%	44	36.97%	12	10	19	1.34%	17
Regular	119	100.00%	44	36.97%	12	10	19	100.00%	17
Fit Total									
M-TRUCKER (2)	78	4.87%	26	33.33%	6	13	40	2.82%	10
Regular	78	100.00%	26	33.33%	6	13	40	100.00%	10

Fit Total									
OTHER KNITS (2)	64	3.99%	36	56.25%	6	11	70	4.94%	28
Regular	64	100.00%	36	56.25%	6	11	70	100.00%	28
Fit Total									
POLOS (2)	370	23.08%	217	58.65%	31	12	231	16.29%	153
Regular	370	100.00%	217	58.65%	31	12	231	100.00%	153
Fit Total									
SHIRT SHOP (2)	381	23.77%	264	69.29%	33	12	456	32.16%	274
Regular	381	100.00%	264	69.29%	33	12	456	100.00%	274
Fit Total									
STANDARDS (2)	48	2.99%	28	58.33%	4	12	55	3.88%	21
Regular	48	100.00%	28	58.33%	4	12	55	100.00%	21
Fit Total									
SUPRA SHIRTS (2)	9 0 //	U 5.63/% M	is s ⁴ Pn g	i5 4 .€4% s €	e k ⁹ e y	10	54	3.80%	8
Regular	90	100.00%	49	54.44%	9	10	54	100.00%	8
Fit Total									
WB (41)	452	11.88%	216	47.79%	43	11	635	15.88%	204
W-BOOTCUT (3)	66	14.60%	50	75.76%	5	13	0	0%	0
Boot/Flare	43	65.15%	31	72.09%	3	14	0	0%	0
Shaping	23	34.85%	19	82.61%	2	12	0	0%	0
Fit Total									
SHORTS/SKIRTS (2)	21	4.65%	7	33.33%	2	10	0	0%	0
Shorts/Skirts	21	100.00%	7	33.33%	2	11	0	0%	0
Fit Total									
FASHION FITS (5)	121	26.77%	61	50.41%	11	11	207	32.60%	74
Boot/Flare	44	36.36%	28	63.64%	4	11	126	60.87%	48
Loose + Straight/Wide	31	25.62%	21	67.74%	3	10	24	11.59%	15

Loose + Tapered	23	19.01%	3	13.04%	2	12	27	13.04%	4
Slim/Straight	23	19.01%	9	39.13%	2	12	30	14.50%	7
Fit Total									
HIGH RISE (4)	62	13.72%	28	45.16%	6	10	135	21.26%	52
Boot/Flare	0	0%	0	0%	0	0	73	54.07%	35
High Rise	30	48.39%	10	33.33%	3	10	31	22.96%	6
Slim/Straight	32	51.61%	18	56.25%	3	11	31	22.97%	11
Fit Total									
SHAPING (3)	43	9.51%	27	62.79%	4	11	58	9.13%	11
Regular	8	18.60%	6	75.00%	1	8	0	0%	0
Shaping	35	81.40%	21	60.00%	3	12	58	100.00%	11
Fit Total									
SKINNY (2)	38	8.41%	11	28.95%	4	10	53	8.35%	9
Skinny/super Skinny	38	100.00%	11	28.95%	4	10	53	100.00%	9
Fit Total									
SLIM/STRAIGHT (2)	17	3.76%	2	11.76%	2	8	18	2.83%	9
Slim/Straight	17	100.00%	2	11.76%	2	9	18	100.00%	9
Fit Total									
SUPER SKINNY (2)	18	3.98%	10	55.56%	2	9	21	3.31%	12
Skinny/super Skinny	18	100.00%	10	55.56%	2	9	21	100.00%	12
Fit Total									
W-SUPRA (6)	46	10.18%	10	21.74%	5	9	120	18.90%	29
Loose + Tapered	11	23.91%	1	9.09%	1	11	0	0%	0
Boot/Flare	0	0%	0	0%	0	0	39	32.50%	10
High Rise	0	0%	0	0%	0	0	29	24.17%	10
Shaping	13	28.26%	0	0%	2	7	32	26.67%	1
Skinny/super Skinny	22	47.83%	9	40.91%	2	11	20	16.66%	8
Fit Tatal									

FIT TOTAL									
W-WHITETAB (2)	20	4.42%	10	50.00%	2	10	23	3.62%	8
Jogger	20	100.00%	10	50.00%	2	10	23	100.00%	8
Fit Total									
WT (21)	424	11.14%	197	46.46%	45	9	412	10.30%	131
W-SWEATERS (2)	1	0.24%	1	100.00%	1	1	0	0%	0
Regular	1	100.00%	1	100.00%	1	1	0	0%	0
Fit Total									
W-JACKETS (2)	38	8.96%	7	18.42%	4	10	0	0%	0
Regular	38	100.00%	7	18.42%	4	10	0	0%	0
Fit Total									
W-FLATKNIT (2)	82	19.34%	35	42.68%	8	10	81	19.66%	16
Regular	82	100.00%	35	42.68%	8	10	81	100.00%	16
Fit Total									
W-KNITS (2)	174	41.04%	99	56.90%	17	10	223	54.13%	85
Regular	174	100.00%	99	56.90%	17	10	223	100.00%	85
Fit Total									
W-SWEATSHIRTS (2)	46	10.85%	21	45.65%	6	8	2	0.49%	1
Regular	46	100.00%	21	45.65%	6	8	2	100.00%	1
Fit Total									
W-TRUCKER (2)	33	7.78%	7	21.21%	3	11	20	4.85%	2
Regular	33	100.00%	7	21.21%	3	11	20	100.00%	2
Fit Total									
W-WOVENS (2)	50	11.79%	27	54.00%	6	8	86	20.87%	27
Regular	50	100.00%	27	54.00%	6	8	86	100.00%	27
Fit Total									
Total	3805	100%	2118	55.66%	321	12	3999	100%	1727