SANGEET SHAW

Howrah, West Bengal, India
�� 6289477287 | ✉ sangeetshaw39@gmail.com
�� LinkedIn: https://www.linkedin.com/in/sangeet-shaw-753148348/

PROFESSIONAL SUMMARY

Aspiring **Business Analytics and AI Transformation Consultant** with hands-on experience in financial modeling, credit risk analytics, and MSME automation systems. Commerce undergraduate building expertise at the intersection of **finance, strategy, data analytics, and AI-driven business transformation**.

Delivered real-world automation solutions for MSMEs, improved operational visibility through dashboards, and contributed to AI-based delinquency risk assessment in financial services. Preparing for MBA (Business Analytics) with long-term goal of scaling businesses using intelligent, data-backed systems.

EDUCATION

Bachelor of Commerce (B.Com)
Currently in 2nd Year | Expected Graduation: 2026
Planned:
• MBA – Business Analytics (Target: CAT 2026)
• CFA (Post-MBA)

PROFESSIONAL EXPERIENCE

Student Intern – IMS Proschool Pvt. Ltd.
May 2025 – Jun 2025 | Kolkata, India | On-site

- Analyzed BATA's franchise business model and evaluated cost structures impacting profitability.
- Built break-even and profitability projections using Microsoft Excel.
- Applied Time Value of Money (TVM) concepts to real-world financial decision scenarios.
- Conducted fundamental and technical analysis to assess company valuation.
- Developed structured analytical thinking by evaluating business decisions from a financial lens.

Finance & Cryptocurrency Intern – Acmegrade
Feb 2025 – Apr 2025 | Remote

- Explored equity trading, long-term investing, and portfolio management strategies.
- Studied cryptocurrency fundamentals, blockchain technology, and DeFi ecosystems.
- Analyzed market trends using candlestick patterns and volatility indicators.
- Applied risk assessment principles across traditional and digital asset classes.

PROFESSIONAL SIMULATIONS & PROJECT EXPERIENCE

Tata Group Data Analytics Job Simulation – Forage
Feb 2026

- Conducted AI-powered exploratory data analysis (EDA) to identify credit delinquency risk indicators.
- Designed a no-code predictive framework for financial risk segmentation.

- Developed an agentic AI-driven collections strategy incorporating ethical AI and regulatory compliance principles.
- Applied scalable automation strategies for financial services operations.

Tata Data Visualisation: Empowering Business with Effective Insights – Forage
Feb 2026

- Created executive-level data visualizations to support strategic decision-making.
- Prepared structured leadership questions for client stakeholder discussions.
- Designed dashboards translating complex datasets into actionable insights.

Tata Consultancy Services ESG Job Simulation – Forage
Feb 2026

- Assessed client sustainability requirements and ESG transformation needs.
- Conducted comparative analysis of potential TCS digital sustainability solutions.
- Developed a fitment matrix to recommend ESG-aligned strategic solutions.

Goldman Sachs Operations Job Simulation – Forage
Sep 2025

- Analyzed financial data to identify settlement and asset transfer discrepancies.
- Applied risk management and regulatory compliance principles in operational workflows.
- Collaborated across Trading, Compliance, and IT functions to resolve operational challenges.

Deloitte Australia Data Analytics Job Simulation – Forage
Sep 2025

- Performed structured data analysis and forensic-style investigation tasks.
- Built an interactive Tableau dashboard for business data visualization.
- Used Excel to classify datasets and derive actionable business conclusions.

REAL-WORLD BUSINESS AUTOMATION PROJECTS

1. FIFO-Based Inventory Automation System
Client: a small business car parts supplier

- Built automated FIFO stock management system (Google Sheets + Apps Script) ●
Designed real-time stock summary dashboard
- Automated purchase-date-based stock deduction logic
- Integrated customer sales tracking system

Business Impact:
Improved stock accuracy, reduced manual errors, and enhanced reporting

transparency. **2. GST Billing & Sales Automation System**

- Developed automated GST invoice generator
- Auto-calculated taxes and totals
- Built centralized customer database
- Implemented stock lookup system
- Created revenue dashboard with automated sales consolidation

Business Impact:

Reduced billing time, minimized calculation errors, improved financial

clarity. **3. MSME Digital Transformation Advisory**

- Implemented UPI & QR code payment systems
- Enabled IndiaMART marketplace listing
- Registered business on mjunction scrap auctions
- Recommended expansion into aluminum & copper scrap categories ●
Proposed WhatsApp chatbot for debtor reminders
- Planned website for digital presence

Impact: Transitioned traditional wholesale business toward tech-enabled operations.

CORE COMPETENCIES

Business & Financial Analysis

- Financial Modeling & Time Value of Money
- Cost & Profitability Analysis
- Credit Risk & Delinquency Analytics
- Business Model Evaluation
- Fundamental & Technical Analysis

Data & Analytics

- Exploratory Data Analysis (EDA)
- Dashboarding & Data Visualization (Tableau)
- MIS & Reporting Systems
- Data Classification & Pattern Recognition
- Risk Segmentation Concepts

Automation & Process Optimization

- Google Sheets (Advanced)
- Google Apps Script
- FIFO Inventory Systems
- GST Billing Automation
- Workflow Structuring & Process Improvement

Tools

- Microsoft Excel (Advanced Functions)
- Tableau
- Tally Prime
- Microsoft Office Suite

Emerging Technologies

- AI Applications in Business
- Blockchain & DeFi Fundamentals

LEADERSHIP & INITIATIVES

- Leading Problem-Based Learning (PBL) project on MSME digital transformation ●

Actively building AI + Analytics skillset from non-technical background
● Preparing for CAT 2026 (MBA – Business Analytics Focus)
● Exploring AI-driven business automation frameworks

UNIQUE VALUE PROPOSITION

I combine:
Business Fundamentals + Financial Analysis + Automation Systems + AI Thinking to transform traditional operations into structured, scalable, and technology-enabled business models.