

SANGEET SHAW

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PROFESSIONAL SUMMARY

Aspiring **Business Analytics and AI Transformation Consultant** with hands-on experience in financial modeling, credit risk analytics, and MSME automation systems. Commerce undergraduate building expertise at the intersection of **finance, strategy, data analytics, and AI-driven business transformation**.

Delivered real-world automation solutions for MSMEs, improved operational visibility through dashboards, and contributed to AI-based delinquency risk assessment in financial services. Preparing for MBA (Business Analytics) with long-term goal of scaling businesses using intelligent, data-backed systems.

EDUCATION

Bachelor of Commerce (B.Com)

Currently in 2nd Year | Expected Graduation: 2027

Planned:

- MBA – Business Analytics (Target: CAT 2026)
- CFA (Post-MBA)

PROFESSIONAL EXPERIENCE

AI Transformation Consultant Intern

Tata iQ – Forge Program | 2025 – Present

Client: Geldium Finance

- Conducted Exploratory Data Analysis (EDA) on credit card datasets
- Identified early warning indicators of delinquency and default risk
- Evaluated missing, inconsistent, and high-risk financial data patterns
- Contributed to AI/ML-driven risk segmentation framework
- Proposed data-backed strategies to reduce delinquency rates

Impact: Strengthened financial risk decision-making using structured analytics and AI concepts.

Data Analytics Job Simulation – Consulting Track

Deloitte Australia (Forage) | September 2025

- Analyzed structured datasets to detect anomalies and risk signals
- Performed classification and modeling using Excel
- Designed interactive Tableau dashboard for business insights
- Delivered conclusions aligned with forensic technology use cases

Impact: Practical exposure to Big 4 consulting-style analytics and business storytelling.

Student Intern – Finance & Business Modeling

IMS Proschool Pvt. Ltd.

- Analyzed BATA's franchise business model and cost structure
- Performed break-even and profitability projections
- Applied Time Value of Money (PV, FV, PMT, NPER, RATE) using Excel
- Built operational cost models (fixed, variable, semi-variable)
- Studied financial statement analysis and investment frameworks

Impact: Developed strong financial modeling and structured business analysis skills.

Finance & Cryptocurrency Intern

AcmeGrade

- Studied equity markets and long-term investment frameworks
- Analyzed technical indicators and candlestick patterns
- Explored cryptocurrency, blockchain, DeFi concepts
- Evaluated volatility and risk management techniques

Impact: Built foundational understanding of emerging financial technologies.

REAL-WORLD BUSINESS AUTOMATION PROJECTS

1. FIFO-Based Inventory Automation System

Client: a small business car parts supplier

- Built automated FIFO stock management system (Google Sheets + Apps Script)
- Designed real-time stock summary dashboard
- Automated purchase-date-based stock deduction logic
- Integrated customer sales tracking system

Business Impact:

Improved stock accuracy, reduced manual errors, and enhanced reporting transparency.

2. GST Billing & Sales Automation System

- Developed automated GST invoice generator
- Auto-calculated taxes and totals
- Built centralized customer database
- Implemented stock lookup system
- Created revenue dashboard with automated sales consolidation

Business Impact:

Reduced billing time, minimized calculation errors, improved financial clarity.

3. MSME Digital Transformation Advisory

- Implemented UPI & QR code payment systems
- Enabled IndiaMART marketplace listing
- Registered business on mjunction scrap auctions
- Recommended expansion into aluminum & copper scrap categories
- Proposed WhatsApp chatbot for debtor reminders
- Planned website for digital presence

Impact: Transitioned traditional wholesale business toward tech-enabled operations.

CORE COMPETENCIES

Business & Financial Analysis

- Financial Modeling & Time Value of Money
- Cost & Profitability Analysis
- Credit Risk & Delinquency Analytics
- Business Model Evaluation
- Fundamental & Technical Analysis

Data & Analytics

- Exploratory Data Analysis (EDA)
- Dashboarding & Data Visualization (Tableau)
- MIS & Reporting Systems
- Data Classification & Pattern Recognition
- Risk Segmentation Concepts

Automation & Process Optimization

- Google Sheets (Advanced)
- Google Apps Script
- FIFO Inventory Systems
- GST Billing Automation
- Workflow Structuring & Process Improvement

Tools

- Microsoft Excel (Advanced Functions)
- Tableau
- Tally Prime
- Microsoft Office Suite

Emerging Technologies

- AI Applications in Business
- Blockchain & DeFi Fundamentals

LEADERSHIP & INITIATIVES

- Leading Problem-Based Learning (PBL) project on MSME digital transformation
- Actively building AI + Analytics skillset from non-technical background
- Preparing for CAT 2026 (MBA – Business Analytics Focus)
- Exploring AI-driven business automation frameworks

UNIQUE VALUE PROPOSITION

I combine:

Business Fundamentals + Financial Analysis + Automation Systems + AI Thinking

to transform traditional operations into structured, scalable, and technology-enabled business models.